

# UNION COUNTY NEWS

WORRALL COMMUNITY NEWSPAPERS

THURSDAY, JANUARY 28, 1995

SECTION B

From The  
Editor's  
Notebook

By Tom Canavan  
Editor in Chief



Boy, did I learn a lesson in Catholic school.

As a student in the first grade, I was doing something my first grade nun obviously thought was foolish and she told me to walk in the girls' line on our way back to the classroom from the bathroom. In the first grade, that's probably the worst thing anyone could ever do to a boy.

Walking single file, I was between someone like Rosemary and Christine, while my friend Ed, walking between Jim and Steve of course, pointed his finger at me with that self-righteous attitude that only 6-year-olds possess.

Mortified, I realized that I was nearing the sixth-grade classroom. In that room was my sister Karen, and I prayed that the classroom door would be closed and she wouldn't see the humiliation on my face. I could see it now: "Mom, Tommy was put in the girls' line today at school."

Thankfully, the door was closed and I only suffered humiliation from my classmates.

I remember being tied to my chair in another instance as a first-grader — I guess because I was a little restless — and watched as the rest of the class paraded to the lavatory while I swore I would break out of my bondage. I remember waving a piece of construction paper in the air in kindergarten and having to lay my head on the desk until I was ready to be a part of the class.

In fourth grade, on our way from the Irvington library back to school, again I was doing something which the teacher obviously thought was disruptive and was forced to clean spitballs off the ceiling of her classroom after school. Some years, I thought the cotroom was my classroom because of the amount of time I spent there in my grammar school days.

I'm reminded of my grammar school days at St. Leo School in Irvington because this week is Catholic Schools Week. Of course I'm going to remember the trauma I suffered, but I would be remiss not to include the fine education I received from the School Sisters of Notre Dame, the order from which the nuns came.

My Catholic school education taught me a great deal. It disciplined me to respect my elders and authority, prepared me well for high school and college, and ingrained in me a very important lesson — love for a fellow human being. I wouldn't trade those years for anything.

Well, I have to get back to work now. The ceiling needs cleaning, I have to empty the garbage pails and the coathooks in the closet could use some adjusting.

## GOP claims savings with merger, Dems cry politics

By Chris Gatto  
Regional Editor

**Board of Chosen Freeholders**  
Chairwoman Linda Di Giovanni this week rejected claims by Democrats that Union County's proposed consolidation of the county clerk and register's offices is for political reasons. DiGiovanni on Tuesday accused County Register of Deeds Joanne Rajoppi of "blowing this up," and ignoring the fact that such a move has been under consideration by the Republican-controlled freeholder board for two years.

Freeholder Elmer Ertl, a Democrat, was not so easily convinced the proposal is being considered solely to benefit taxpayers. Ertl said he believes the \$120,000 savings projected by Di Giovanni has less to do with the consolidation plan than does politics.

"I think it's strictly a political thing. I would wager that if there was a Republican in that position at this time this wouldn't have even been thought of," said Ertl.

Republicans plans were divulged about the time former GOP Freeholder Paul O'Keefe was appointed to the deputy county clerk's position. Democrats allege the GOP intends to promote O'Keefe to the clerk's post prior to the expiration of County Clerk Walter Halpin's term. There has

been increasing speculation that Halpin, a Democrat, will be not seek reelection when his term expires.

Rajoppi, who may consider a run for county clerk next year, could be placed in the position of having to run as a challenger while holding no office if the register's post is eliminated. O'Keefe, meanwhile, could be lifted to incumbent status if appointed Halpin's replacement.

"She's the one that's blowing this up and making it into a political arena, and it really isn't," said Di Giovanni of Rajoppi's claims. "Right from day one, when the Republicans took over on that board, we have implemented many, many changes including combining of offices."

After hearing of Republicans plans, Rajoppi last week announced she would be conducting a feasibility study into the possibility of consolidating her office, which maintains a staff of 26, and the 10-member clerk's office. The number of clerk's office employees was reduced when the state took over the county's court system.

Ertl, who had not heard of Rajoppi's call for the study, did not wish to comment about it at this time. Di Giovanni, though, is not sure a study is needed.

The freeholder chairwoman said that when Darlene Leary, a Republican, ran against Rajoppi in 1993, her platform was to eliminate the register's office. "It has been on the table for two years. It is not a constitutional office. It's an office that was formulated by referendum, and now that we have the courts being taken over by the state, we're looking to be as fiscally responsible as we can. So that is the reason why that has come up again," she said.

DiGiovanni said the board has set no timeframe for acting to consolidate the two offices, and noted that she has asked county counsel to review the matter. It is possible nothing can be done until Rajoppi's term has expired, according to Di Giovanni.

Ertl said he does not believe Democrats have given the consolidation plan "any real thought" thus far, but he is opposed to the idea because he believes politics are the motivating factor.

Rajoppi had questioned what effect the merger would have upon record-keeping procedures in the register's office. Joining the register in her concern about the efficiency of the office was Ertl.

"I don't think they should do it because of the amount of work and the quantity and the quality of the

work that's coming out of the register's office now. I think you shouldn't try to combine that with somebody else's position, try to save a few bucks, destroy everything you've had and do it really" because of politics.

Di Giovanni said that even with the merger the office will continue to "do what it's doing...The only difference will be, it will run less costly."

Aside from the elimination of the register's and deputy register's posts, Di Giovanni noted that a savings would also result from a reduction in pension costs.

"We're just not talking about \$110,000 here. We're talking about pension. We're talking about everything that goes with it," said the chairwoman in estimating the county's projected annual savings. "I bet you it's probably close to \$200,000 by the time we're done."

Ertl was not convinced of the figures' authenticity. "I don't think the amount can be that high. I think what she's looking at is eliminating the register's job and the deputy register and adding those two salaries together and saying, 'I'm coming up with that magic number'. And I don't know that that's all valid," he said.

While Republicans are talking about a possible savings on one end, Ertl noted that earlier this month the

board agreed to pay its newly hired deputy county clerk, Paul O'Keefe, at the middle range of the county's salary guide.

Ertl said he does not even any "qualms" with O'Keefe being selected, with the sole exception being the amount of his salary, \$56,750 a year. "I just think the salary is too high in light of the fact that Walter Halpin will probably be moving out next year because his term will expire," he said. "I'm quite sure that Paul O'Keefe would be promoted to that job and he would get a large salary increase next year which we really couldn't control."

The freeholder did not dispute the need for a replacement for John Bilanin, who resigned last year to become deputy clerk to the Superior Court, because the position is required under the county constitution.

DiGiovanni said O'Keefe's salary was determined through negotiations. "There were negotiations and that's what came out of it. We did take into account that he was a previous freeholder, that he was a longtime Union County resident of which was involved in many, many aspects of government and we felt that his experience was not the same as somebody that was coming in green," she said.

## Sewerage 'mucky-muck' put on defensive by board

By Michael Ketcham  
Staff Writer

Joint Meeting Executive Director Michael Brinker is learning a hard lesson: When you're surrounded by muck, you better watch your step.

Controversy again engulfed Brinker's job status during Joint Meeting of Essex and Union Counties Jan. 19 board meeting. Members heard a committee report on the bi-county sewerage authority's operations, charges concerning Brinker's accessibility and conduct, then Brinker's response to several concerns surrounding Joint Meeting's operation.

The board's Dec. 15 meeting had produced a committee comprised of West Orange, Union, Hillside, Newark and Millburn representatives charged to examine Joint Meeting's operations and management. The committee was appointed after Brinker and former board Chairman Robert Grasmere voiced concerns over whether Brinker's post had been targeted for a political patronage appointment.

Committee member Joel Weingarten of Millburn told the board a Jan. 11 meeting in West Orange, unearthed several concerns, but said the committee would need more time to determine whether these issues fell under Brinker's purview or the board's. Weingarten said the committee would examine how Brinker followed board recommendations, and added the committee had sent Brinker a request for more documentation. Weingarten stressed Brinker will have the opportunity to answer any questions concerning Joint Meeting procedures before final action is taken.

"We want to do this on the basis of merit and of fact rather than speculation," Weingarten said. "Moving today would not be in the best interests of the body."

Weingarten said the committee cited concerns which included over-budgeting projected operation costs, high balance figures in maintenance

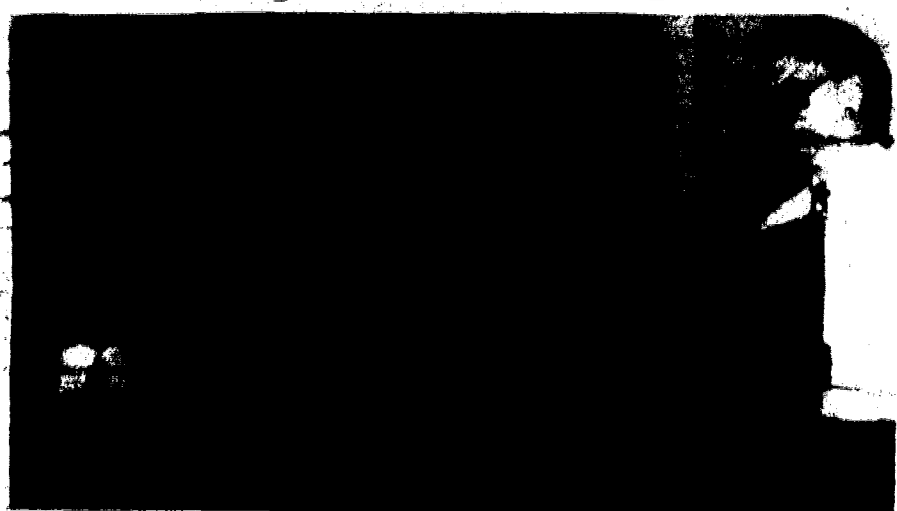


Photo By Barbara Kokkila

Mike Brinker, right, executive director of the Joint Meeting of Essex and Union Counties, distributes a large package of information he compiled in defense of his performance on the bi-county sewerage treatment authority. At left is Joel Weingarten of Millburn who is heading the committee that is reviewing Brinker's record.

accounts and "unallocated income," and a loan from the Port Authority of New York and New Jersey.

Maplewood representative Jerry Ryan cited the budget as an example of an issue that falls under the board's realm, since members approve all budgets Brinker presents.

"Those are the board's problem, not the problem of the executive director," he said.

But Newark board member Mildred Crump said she sees all the issues, "strictly tied, one to the other." Crump also charged Brinker fails to "freely share information and be available for discussion." She said when some members pose a question or request to Brinker, "we are made to feel we have no right to ask a certain question."

Union representative Jerome Petti first sarcastically compared Brinker's wisdom and purity to Solomon and Ivory soap, respectively, then said Joint Meeting's operations have been shrouded from public scrutiny for too long. Responses to retain Brinker

without investigation "cries of politics," he said.

Joint Meeting, Petti said, "has been a closed shop in the past — there's no question about that."

Hillside representative Ann Lord said if the board failed to question Brinker's performance, members would be neglecting their responsibility.

"I would be in default of the confidence I receive from my taxpayers," Lord said.

She labeled the rumors of political maneuvering as "amazing" and said, "I have no ulterior-motive, no hidden agenda."

The board, Lord said, is supposed to serve as a watchdog over Brinker's actions. "In essence, we are his boss," she said. "As a boss you have a right to ask questions."

Summit representative Edward Olcott blasted the stances Crump, Petti and Lord took as "incomprehensible." He said Brinker's job status has fallen victim to "blatant" political

See AUTHORITY, Page B2

## Concern over authority's future voiced

By Michael Ketcham  
Staff Writer

Essex and Union county residents voiced confusion and anger Jan. 12 over the uncertainty surrounding Joint Meeting's executive director.

West Orange resident Peter Longo said Joint Meeting's operation "reminds me of a beautiful bottle of wine," and told board members that dropping Brinker would be akin to "changing paddles midstream." Longo charged the board's true motivation lies behind rumors which dump former Essex County Executive Donald Biase in Brinker's place, not curiosity over Joint Meeting's management.

"To me, that is politics," he said. Two other West Orange residents, Alice and Bill Sylvestri, told board members to look at Joint Meeting's rates and listen to resident wishes if they need directions deciding Brinker's fate.

Alice Sylvestri scutinized some comments East Orange representative Beverly Williams had made earlier in the meeting. Williams said she was "fed up" with pressures exerted by the "other side" to influence her vote, and said the comments she made to the Worrall Newspapers clarified her position. Williams told the newspaper group she is "unequivocally happy" with Brinker's performance and stressed she had no desire to make a change.

"I think I've been very clear with this board and this director," Williams said. "I am intelligent enough to make a decision. Everything can't be political. Sometimes you have to use common sense."

Alice Sylvestri said she hoped Williams held her stance and followed resident bidding instead of politicians' overtones.

"If the people in your community want you to vote a certain way, that is what the American process is about," she said. Alice Sylvestri then asked one of Brinker's main antagonists, Union representative Jerome Petti, "What do you know about sewers, Mr. Petti?"

Petti failed to offer any knowledge on how to run a sewerage authority, and Williams was unable to answer Alice Sylvestri's comments because she had to leave the meeting early.

If the board replaces Brinker with Biase, Alice Sylvestri warned, "we can expect to be paying more taxes because that is the way Mr. Biase operates."

Bill Sylvestri said the board, "would be ill-advised to make a change in mid-stream." Municipalities outside Joint Meeting's realm, he said, are saddled with a high user charge while Joint Meeting members enjoy one of the lowest rates in New Jersey.

"These things do happen because of good management," Bill Sylvestri said. "Make sure that what you're doing is in the best interests of what you represent."

Maplewood resident Bill French said Brinker has served his "constituency" — residents from Joint Meeting's 11 member municipalities — by generating refunds to the municipalities and keeping fees low.

"Not too many of you people have returned money to your taxpayers," French said.

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**PUBLIC NOTICE**

**NOTICE TO ABSENT DEFENDANTS**  
 SUPERIOR COURT OF NEW JERSEY  
 Docket No. F-17151-92  
 STATE OF NEW JERSEY, to:  
 Emil T. Eitel; Vito Derobertis; Peter Derobertis, an infant by his guardian Carolyn Derobertis and Vito Derobertis; Jeffrey W. Lutz; Richard F. Schuler & Joseph A. Marzucco vs Astro Rents.

**YOU ARE HEREBY SUMMONED** and required to serve upon Katz, Ella Levine, Kurtzweil & Weber, P.A., whose address is 905 North Kings Highway, Cherry Hill, New Jersey 08034-1569, an Answer to the Complaint and Amendment in Complaint (if any) filed in a civil action in the United Jersey Bank, is Plaintiff and Joseph J. Randazza, et al, are Defendants, pending in the Superior Court of New Jersey, Chancery Division, Union County, bearing Docket No. F-17151-92, within thirty-five days after January 26, 1995 exclusive of such date. If you fail to do so, Judgment by Default may be rendered against you for relief demanded in the Complaint and Amendment to Complaint (if any). You shall file your Answer and Proof of Service in duplicate with the Clerk of the Superior Court, Hughes Justice Complex, CN-971 Trenton, New Jersey 08625, in accordance with the Rules of Civil Practice and Procedure. This action has been instituted for the purpose of enforcing the mortgage dated February 26, 1971, and made by Joseph J. Randazza and Julia P. Randazza, his wife, Paul Kumlin and Bertha Kumlin, his wife to a Scott mortgage co recorded in the Union County Register's Office, Book 2898, at Page 587, to recover possession of and concerning real estate located at 203 Summit Road, Elizabeth, New Jersey.

You, Emil T. Eitel are named a party defendant hereto by reason of the following judgment: Emil T. Eitel v. Joseph J. Randazza Ind. & /vs Randazza Construction Co., filed in the Superior Court of New Jersey, DJ-39020-78, entered 8-27-79, type of action: Contract, debt of \$439.00, costs of \$40.95, dock'g of \$2.00, int. \$97.59. Said judgment was obtained in the Union County District Court on 1-27-77, Case No. 184932.

You, Vito Derobertis, are named a party defendant hereto by reason of the following judgment: Peter Derobertis, an infant by his guardian Carolyn Derobertis and Vito Derobertis vs. Joseph Randazza /vs Randy's Auto Body, debt of \$20,698.07, without interest, without costs, Vito Derobertis, Joseph Randazza /vs Randy's Auto Body, debt of \$11,801.93, without interest, without costs. Said judgment was filed in the Superior Court of New Jersey, J-17487-83, entered 11-14-83, type of action: tort, venue: Passaic, Case No. L-58487-78.

You, Peter Derobertis, an infant by his guardian Carolyn Derobertis and Vito Derobertis are named a party defendant hereto by reason of the following judgment: Peter Derobertis, an infant by his guardian Carolyn Derobertis and Vito Derobertis vs. Joseph Randazza /vs Randy's Auto Body, debt of \$20,698.07, without interest, without costs, Vito Derobertis, Joseph Randazza /vs Randy's Auto Body, debt of \$11,801.93, without interest, without costs. Said judgment was filed in the Superior Court of New Jersey, J-17487-83, entered 11-14-83, type of action: tort, venue: Passaic, Case No. L-58487-78.

You, Jeffrey W. Lutz, are named a party defendant hereto by reason of the following judgment: Jeffrey W. Lutz vs. Joseph Randazza, filed in the Superior Court of New Jersey, DJ-19839-79, entered 2-20-80, type of action: Contract, debt of \$100, costs of \$12.10, dock'g of \$18.20. Said judgment was obtained in the Union County District Court on 5-19-78, Case No. 230,432.

You, Richard F. Schuler & Joseph A. Marzucco, vs Astro Rents, are named a party defendant hereto by reason of the following judgment: Richard F. Schuler & Joseph A. Marzucco, vs Astro Rents v. Joseph Randazza /vs Randy's Auto Body, debt of \$20,698.07, without interest, without costs, Vito Derobertis, Joseph Randazza /vs Randy's Auto Body, debt of \$11,801.93, without interest, without costs. Said judgment was filed in the Superior Court of New Jersey, J-17487-83, entered 11-14-83, type of action: tort, venue: Passaic, Case No. L-58487-78.

You may contact the Lawyer Referral Service of the County, which action is pending by calling 908-353-4715. If you cannot afford an attorney, you may communicate with the Legal Services Office of the County in which this action is pending by calling 908-522-8800.

**DONALD F. PHELAN, CLERK**  
 Superior Court of New Jersey  
 DATED: January 12, 1995  
 U4176 Worrall Community Newspapers, January 26, 1995. (Fee: \$59.85)

**NOTICE OF PUBLIC AUCTION**  
 PURSUANT TO RS 39-10A-1  
 United American Lien & Recovery Corp. will sell the following autos to highest bidder subject to any liens, 15% BUYER PREM Cash or Cashier Check; any persons interested ph (305) 947-7922.

**SALE DATE FEBRUARY 10, 1995** at 2:00 p.m., 1421 Oak Tree Rd., Iselin, NJ 08830.

**LOT 713 1977 Ford cab vin#: W90UVC89279.**  
 Lienor: Port Truck Repair, 141 7th St., Elizabeth, NJ.

**LOT 714 1991 Honda 2 dr vin#: 1HGCB72G5MA051433.**  
 Lienor: Rite 22 Honda, 1465 N. Broad St., Hillside, N.J.

**LOT 715 1989 Toyota 2 dr vin#: JN1MNM24SXGM029893.**  
 Lienor: S & B Diagnostics, 800 E. Elizabeth Ave. Linden, N.J.

**LICENSED & BONDED AUCTIONEERS APPRAISERS**  
 U4138 Worrall Community Newspapers, January 19, 26, 1995. (Fee: \$31.50)

**NOTICE OF PUBLIC AUCTION**  
 PURSUANT TO RS 39-10A-1  
 United American Lien & Recovery Corp. will sell the following autos to highest bidder subject to any liens, 15% BUYER PREM Cash or Cashier Check; any persons interested ph (305) 947-7922.

**SALE DATE FEBRUARY 17, 1995** at 2:00 p.m., 1421 Oak Tree Rd., Iselin, NJ 08830.

**LOT 726 1990 Nissan 2 dr vin #: 1N4GB22B3LC783519.**  
 Lienor: S & B Auto Diagnostics, 800 E. Elizabeth Ave. Linden, NJ.

**LOT 727 1972 Pontiac 2 dr vin#: 2D3712G106473.**  
 Lienor: Gabe's Towing, 1408 S. Siles St. Linden, NJ.

**LICENSED & BONDED AUCTIONEERS APPRAISERS**  
 U4176 Worrall Community Newspapers, Jan. 26, Feb. 2, 1995. (Fee: \$24.50)

# Employees stay awhile, gain county's blessing



Union County officials recently honored employees who have 25 years or more of service. Union County Principal Clerk Bookkeeper Doris Claus, third from left, is congratulated on her 51 years of service to the county by Freeholder Elmer Ertl, left, Finance Director Larry Caroselli, Division of the Treasurer Director Joseph Bowe, Freeholder Vice Chairman Ed Force and Union County Manager Ann Baran.

Union County government is fortunate to have workers who have been with them for up to 51 years. This is in a day and age when employees tend to stay with a firm for a shorter period than had been customary in past years.

County officials showed their appreciation to these employees during a recent Service Anniversary Program, the second of two, held at Union County College in Elizabeth. The first ceremony, held in July, recognized employees who reached anniversary dates between Jan. 1 and July 31.

"We appreciate those of you who are here today," county Manager Ann Baran told the veteran workers who reached their silver anniversary or beyond as Union County employees between Aug. 1 and Dec. 31.

Freeholder Frank H. Lehr added, "I was very much impressed with the number of employees who have been with the County for so long."

Wishing the workers success was Freeholder Walter McLeod.

All employees were presented with certificates of appreciation for their years of service and received a round of applause. None was louder than for Doris Claus, principal clerk-bookkeeper in the Department of Finance. Freeholder Vice Chairman Edwin H. Force noted that Claus, who grew up in Plainfield and is a Westfield resident, has been a county employee for 51 years.

Freeholder Elmer Ertl added that the county was fortunate to have 67 employees to honor during the last ceremony. A total of 185 employees

who were honored this year for 25 years or more of service. "It was a day to publicly say thank you to each and every employee who

had been with us for so very long," stated Baran. "My sincerest thank you to all of them for their dedication and long years of service."

## Authority head caught up in muck of job

(Continued from Page B1)

influences and added he has never received anything but thorough responses from Brinker. "I am appalled and shocked that this is taking place," Olcott said. Crump said she raised questions about Brinker's "adversarial" conduct "long before" questions about Brinker's job arose, and theorized Olcott enjoys Brinker's courtesy because Olcott is a senior board member.

"You see Mr. Brinker one way; I see him another. I have that right; you have that right," Crump said. "You cannot say to me that has not been my experience. It has."

During recess, Weingarten agreed with Olcott's assessment of Brinker. He said the executive director has "addressed all the questions I have asked him and provided all the documentation I have requested."

Brinker tackled committee concerns by issuing a nine-page statement and presenting a voluminous package of documentation. Brinker originally took these measures to respond to a Hillside resolution and a letter from Elizabeth Mayor J. Christian Bollwage. Hillside's resolution called for an examination of "several business practice anomalies" while Bollwage's letter called for Brinker's outright dismissal.

Hillside's resolution added to the committee's concerns by citing a possible conflict of interest with the accounting services Irvington resident Harry Stevenson provides, and questioning the cost to produce Joint Meeting's minutes.

Bollwage's letter blasts Joint Meeting for overcharging taxpayers, imposing a 300 percent increase in sewer rates during the past 12 years and lack of cooperation with the

Kapkowski Road Redevelopment project. Elizabeth is the only participating Joint Meeting municipality that does not possess board representation.

Brinker said the information he provided contains monthly minutes, memorandums and correspondence from Joint Meeting files. "The documentation will reveal that with the exception of a few meetings the votes taken on various subjects were unanimous with Hillside participating," Brinker said. The information, he added, "clearly shows that there is active participation by the members."

Joint Meeting's budget, Brinker said, is devised through projected estimates and costs which are reviewed by a budget committee and the board before finalization. Costs incurred during the previous year's operations comprise these projections. The high fund balances provide money to operate wastewater and sludge dewatering facilities, capital to replace major pieces of equipment, and covers expenditures for capital projects. Brinker said there is no excessiveness involved in maintaining these account balances.

"Monies in accounts are allocated and may not be enough," he said. The Port Authority's \$4.5 million loan was accepted by resolution, Brinker said, and will be repaid without interest during the next 18 years.

"This loan was accepted after review by counsel and approval of the board," Brinker said. "To say no to the loan could have been the basis for another mismanagement claim."

Brinker contended Stevenson's conflict question was resolved during the Dec. 15 meeting, when the board contracted Stevenson to conduct a year-end audit. Stevenson was temporarily denied the monthly audit contract when the board tabled the Jan. 19 resolution. Board minutes were reproduced at a 1994 rate of \$9,800 — below the bidding threshold limit of \$11,100. Macros To Go produced the 1994 minutes and was contracted by the board to provide the same services for 1995. The Hillside resolution has charged the cost to reproduce board minutes eclipsed the \$30,000 mark.

"It is not the intent of the Joint Meeting to be an obstructionist to any development of any industry within our service area," Brinker said.

Mandated costs, he told the board, add to the Joint Meeting's operating expenses. "It must be kept in mind that the facilities of Joint Meeting must be operated in accordance with specific federal and state regulations and as a consequence we must work with others to insure compliance with our rules and regulations to safeguard our facilities," Brinker said.

## Call the editors

Ever want to talk about something you think should be in the paper? Know something that might make a good story? Do you know someone who might be the subject of an interesting feature? Do you know of a sports story we don't? If the answer to any or all of the above is yes, call the editors at 686-7700. General or spot news: Chris Gatto, regional editor. Sports news: Jim Parachini, sports editor. Problems: Tom Canavan, editor in chief.

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## Graduates recognized for efforts

Two graduates of job training programs administered by the Union County Division of PIC/ Employment and Training were among 33 alumni honored by the Garden State Employment and Training Association during its 5th annual Alumni Celebration at the Chauncy Center.

Union resident Susan Morrill and Luz Marin of Bedminster were recognized for their outstanding achievements while enrolled in their respective job training programs and entry into full-time employment.

"Luz and Susan overcame many serious obstacles to get here," said Jean Kosulinski, director of the Union County Division of PIC/ Employment and Training and president of the GSETA.

"They deserve a lot of credit for their tenacity and desire to succeed," said Freeholder Walter McLeod, who has recommended a resolution be adopted honoring alumni.

Marin is employed as a lab technician at Ethicon, Inc. in Somerville, and Morrill works as an HVAC maintenance technician at Union Hospital. "These alumni and these careers are representative of the purpose of PIC/Employment and Training initiatives," said Ray Ford of Kean College, chairperson of PIC's Youth Committee.

**Lennox 100th Anniversary**  
 For More Information, Call Joe DiGangi, Polar-Air inc., 908-686-3601  
 Release Date: Polar-Air inc. makes history in 1995

Union-History is being made at polar-Air inc., Union this year. Joseph DiGangi is celebrating the 20th anniversary of polar-Air as well as the 100th anniversary of the founding of Lennox industries, inc. one of the largest manufacturers of heating and air conditioning systems. Lennox has been known for its commitment to quality and innovation since 1895 when Dave Lennox began building a better furnace in Marshalltown, Iowa.

That commitment to innovation continued into the 20th century. In the 1930's Lennox was the first company to put blowers on furnaces and develop the first forced-air heating systems, forerunners of today's central air system. Lennox also introduced the first residential air conditioning system on the market, in 1952," said Joe. It was a monster compared to today's compact units, but it made cooler summers possible for the first time.

Today, said Joe, Lennox remains privately owned - a rarity in today's high pressure world of corporate mergers and buyouts and a worldwide leader in both quality and innovation. "Lennox continues to not just make new products, but to push the entire industry in new directions." Joe notes the spectacular success of the Pulse furnace, introduced by Lennox in 1982 as the industry's first high-efficiency furnace and still a big seller today. "high efficiency heating and cooling equipment are common today, thanks to Lennox' efforts with Pulse." more recent innovations include the industry's first combination space and hot water high efficiency system, CompleteHeat, introduced this year.

But the people are just as important as the hardware to Lennox-especially since they only sell directly to installing contractors such as Polar-Air inc. "Lennox was the first company in the industry to implement a written set of performance standards for their contractors," Joe said. "The Dealer Quality Standards program helps ensure the people installing your Lennox unit are just as high quality as the unit itself."

Joseph DiGangi is president of Polar-Air inc., Union, N.J., 908-686-3601, and sells and installs a complete line of Lennox heating and cooling products, including furnaces, air conditioners, and heat pumps. "We're proud to be a part of Lennox' 100th anniversary," said Joe. "I don't know if I'll be able to celebrate the 200th, but I bet Dave Lennox will."

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## Watching sign-up day grows near

Registration for spring troop at the Watching Stables will get underway Feb. 4 from 9 a.m. to noon, and 1:30 to 4:30 p.m. for troopers who rode during the spring and fall of 1994. Classes will begin the week of March 17.

On Feb. 11, residents who wish to become new troop members as well as those who did not ride in troop during spring and fall 1994, may enroll between 9 a.m. and noon. Non-residents who are new to the program, or did not ride in troop during the spring and fall of 1994, may also register on Feb. 11 between 1:30 and 4:30 p.m.

Troop level will be determined by the stables' management. Riders with experience may be asked to demonstrate their ability to ensure proper placement. All applicants must be 9 years or older. Senior troop members must be 13 years or older.

All registrations must be made in person on or after the applicable registration date. No applications will be accepted by mail. Classes are filled on a first-come, first-served basis.

Fees are due in full at the time of registration. The proposed rate for the 10-ride season, subject to Board of Chosen Freeholders' approval, is as follows: Junior Troop, county resident, \$170; Junior Troop, out-of-county, \$210. Senior Troop, county resident, \$190; Senior Troop, out-of-county, \$230.

Classes are available Tuesday through Saturday at various times. Adult troop lessons are also available. For a complete schedule, contact the Watching Stables, 1160 Summit Lane, Mountainside, at (908) 789-3665. The Watching Stables is a facility of the Union County Division of Parks and Recreation.

## Taking the oath



Lucille Masciale of Scotch Plains was sworn in as the new clerk of the Board of Chosen Freeholders on Jan. 5 at the Union County Administration Building in Elizabeth. Attorney Alphonse Pisano of Roselle Park, right, did the honors, as Masciale's husband, Michael, held the Bible, and her son, Chris, provided moral support.

## County park permit process underway

The permit process for the Union County Parks System is under way, according to an announcement issued by the Board of Chosen Freeholders.

Members of the public wishing to reserve the use of a particular picnic area or athletic field during 1995 should contact the reservations bureau of the Union County Division of Parks and Recreation according to the following schedule:

Through March 15, seasonal athletic field reservations are accepted

from groups who held the permit for that area in 1994.

Beginning March 16, permits are issued on a first-come, first-served basis for all remaining seasonal fields. The permit process for picnic groves and single-use athletic fields began Jan. 2 and will continue throughout the year. A fee for all reservations is required at application time.

There are 26 parks in Union County. Some of the most popular reservable sites are located in Warinanco Park, Roselle; Echo Lake Park, Mountainside; Cedar Brook Park,

Plainfield; and Rahway River Park, Rahway. Information on reservable areas may be obtained by contacting the Parks Division at (908) 527-4900.

## Income tax filing aid offered without fee

Volunteer Income Tax Assistance sites will reopen from Feb. 4 through April 14 for the 1994 tax year. Retired Senior Volunteer Program aides will be on hand to offer free assistance in filing federal and state income tax forms and the Homestead Rebate application.

This service is available to low-income, elderly and handicapped taxpayers. Individuals seeking assistance should bring with them pertinent tax documents, such as a copy of last year's tax returns, W-2 forms, bank interest statements, and the tax package received in the mail.

Those filing for the homestead rebate need to know the lot and block number of their homes and the amount of property tax paid in 1994. Renters must know the name and address of their landlord and the amount of rent paid in 1994.

The following sites will be provided for tax assistance:

- Catholic Community Services, Cranford, 505 South Ave. East. By appointment only. Call (908) 709-2150.

- Roselle Public Library, Roselle. By appointment only. Call (908) 246-5809.

- Cornell Hall Convalescent Center, Union. By appointment only. Call (908) 687-7800.

- Catholic Community Services Holy Rosary, Elizabeth. By appointment only. Call (908) 709-2150.

- Elizabethport Presbyterian Center, Elizabethport. By appointment only. Call (908) 351-4850.

- Bierteumpfel Senior Center, Union. By appointment only. Call (908) 686-7887.

- Elizabeth Public Library, Main, Thursday and Saturday from 9 a.m. to noon.

- Vauxhall Branch Library, Vauxhall. By appointment only. Call (908) 688-1078.

## news clips

### Irish dance

The Union County Irish American Association is sponsoring a Project Children dance on Feb. 11.

For tickets or more information, call President Kitty Ford at (908) 245-1101 or Joe Shanahan at (908) 276-7064.

### Legal system questions?

"What the Counselor Needs to

Know About the Legal System?" will be the topic of a seminar to be given Feb. 3 by the National Council of Alcoholism and Drug Dependence of Union County, Inc. at its office, 300 North Ave. East, Westfield. Taught by Cynthia McCulloch Dileo, a Princeton Junction attorney and certified family mediator, the course is \$45 in advance or \$50 at the door.

To register, call (908) 233-8810.

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**ON SUNDAY, January 29**

<b>10 a.m.-1 p.m.</b> <b>DEREK JETER</b> Minor League Player of the year NY Yankee Shortstop	<b>11 a.m.-2 p.m.</b> <b>DENNY McLAIN</b> Last 30 game winner Former Detroit Tiger	<b>NOON-3 p.m.</b> <b>BOB GIBSON</b> Baseball Hall of Famer Former St. Louis Cardinal	<b>NOON- 2 p.m.</b> <b>HENRI RICHARD</b> Montreal Canadians Hall of Famer
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Hair Vita 60c	\$1.99	Celebrity Tabs 60c	\$2.99
Reg. \$2.99		(Compare to Star Caps) Reg. \$4.99	
Selenium 100 mcg 100c	\$1.79	Oxide RDA Antioxidant 60c	\$3.79
Reg. \$2.99		Reg. \$4.99	

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## ARTS & ENTERTAINMENT

# A former teacher is now an artist

By Bea Smith  
Lifestyle Editor

Kathy Allison Block of Elizabeth, known professionally as Kat Block, once a school teacher, began her art career "pretty late in life."

Block admitted during a visit to this office last week that she "started taking art classes at the age of 29, but I never thought I'd be doing it professionally."

Her work, which includes "textiles, flat design, flowers, cats, water color collages, a lot of floral — I like to do natural subjects," is being exhibited today through Feb. 11 at the L&M Art Gallery on Elmora Avenue in Elizabeth. She also teaches drawing and composition privately, is a freelance model for the New Jersey Center for Visual Arts in Summit and is the proprietor of Kat Magic, featuring commercial and fine art work. Block also produces two lines of stationery, "Kat" and "Wild Things."

Her father is Jack Trager, a retired music teacher in Union. She was born in Newark and "moved to Union when I was 3 years old. I lived in Union until I was 22, married Ken Block, who is director of a home health care agency, and we moved to Elizabeth. Before I was married, my name was Kathy Allison Trager, and I utilized those initials as my professional name, and," she grinned, "I also happen to like cats a lot."

She graduated summa cum laude from Kean College of New Jersey in Union, where she received a bachelor

of arts degree in English literature/creative writing.

"I had been teaching religious school in the area," Block recalled, "and when my son, Jonah, was a year and a half, I didn't find children too cute anymore, so I decided to take art classes at Summit Art Center, which is now the NJCVA. Actually, I always enjoyed art, but I had never studied it. So, I attended two art classes. I studied and loved it, and by the end of the year, I was selling paintings, charcoals and pastels. I took everything the school had to offer.

"Then," she said, "I started modeling for the art classes. I still do some modeling, either portrait or what they call 'clothed modeling' as opposed to 'nude modeling.' I really learned a lot by just modeling. It was about three years all together, then I worked exclusively as a model at NJCVA and also worked in du Cret in Plainfield and studied textiles there. Back then, my mother babysat for me and I just went to school for a few hours.

"Now, I do most of my work at my Elizabeth home. I also teach art to students of all ages. Actually, I started taking students on my own four years ago. There is a certain philosophy that I have in teaching," Block said in a soft-spoken voice. "Everyone has his own personal esthetics and individual expressions that have to come out in their work for the work to be theirs. That's what I feel I'm good at. I give the students enough guidelines so that they can make something beautiful in

their own personal style. I also taught this method this past summer at the Union Music School."

Block has had more than two dozen exhibitions in New Jersey and New York from 1986 to 1994, from the South Orange/Maplewood Outdoor show, the Paper Mill Playhouse Art Center annual show in Millburn, The Hadassah Art Show in Temple Emanuel in Westfield, the Union County YMHA of Union, the Sephardic Center, Brooklyn; the Focus on Art Juried Show at the MetroWest JCC, West Orange and the JCC in Middlesex County, the Baron Art Center in Woodbridge and the Kenilworth Art Association. She also received a number of awards and honorable mentions.

"I think," she said, "it's important to be versatile and to keep experimenting. Some of the techniques of the work come from the process of discovering. And when you discover you can do something new and different, it's challenging."

Block mentioned that her son, who is now 12 and attending the Jewish Education Center in Elizabeth, "is very talented. But right now," she smiled, "basketball is more important than art. Still, he's my best critic. He's always helping and becomes involved whenever I have to present a show. He helps me with every step of the process. And he understood a lot about art as a kid."

What is a typical day like for Block?

"Every day is different," she declared. "I start the laundry, start a painting and then a student will come in. It's really very flexible. I can do my work at night — at any time. Sometimes, I will go shopping during the day while I wait for the water colors to dry. And when the students come in, they see what's on display.

She explained that "I can do a drawing in a half hour that I'm very pleased with and proud of. Sometimes I work on something for an entire week before it's finished. It varies. Every single piece has its own goals. It's all separate. It's good to be able to work in different media. Certain kinds of art require a different approach. Generally, if it's interesting to me — what it is about the subject that makes it beautiful and I try to determine the one that that makes it beautiful."

Block said that "L&M Art Gallery in Elizabeth also is my agent. And I always have work displayed there. My work is not formulaic when I teach. I feel anything that can put a mark on a paper is a valid art form. People can refine techniques, make judgments, but there's no right way to make art.

"You see," she said, "you need a lot of room for creativity and expression — something only an artist can say.

"I have a self-portrait that I'm proud of. And I prefer painting natural objects." Block laughed. "Even my fruits and vegetables get painted before they're eaten."

You couldn't ask for anything more natural than that.



Artist Kathy Allison Block, known as Kat Block, shows her art work at her home in Elizabeth. An art teacher and model, she will have an exhibition now through Feb. 11 at the L&M Art Gallery on Elmora Avenue in Elizabeth.

## Ballet's concert is due Feb. 18 on Wilkins stage

New Jersey Ballet's first concert of the year will include two events.

When the company returns to the Wilkins Theater at Kean College of New Jersey in Union, Feb. 18 at 8 p.m., the program will feature the world premiere of a new pas de deux by Luk de Lairesse and the revival of a pas de deux inspired by the television mini-series "Roots."

The new pas by Belgian dancer-choreographer de Lairesse is called "Silere Venti" (Quiet the Winds). He has used the music of Handel, Giordani and Scarlatti for his dancers. His professional credits include teaching and staging new works for the Frankfurt Ballet, Munich and Zurich operas, the Royal Ballet of Flanders, the National Ballet of Spain and the Tokyo Ballet Festival.

In observance of Black History Month, New Jersey Ballet will revive "Freeborn," a pas de deux which the company's resident choreographer George Tomal created for a 1990 United Nations Celebration of the life of Martin Luther King Jr. "Freeborn," inspired by the baptism in "Roots"

and set to music by New Jersey composer Ulysses Kay, "Explores the struggles and awakening to freedom of African Americans."

Also on the Feb. 18 program are "Grand Pas de Dix" from "Raymonda" which has been out of the company repertory for the past five years and Robert North's tribute to the traditions of jazz and blues, "Let's Go South," which was last performed in 1991. Tickets are \$17 and \$15.

For reservations, call Wilkins Theater box office at (908) 527-2337.

On Feb. 19, the ballet will return for a 2 p.m. family matinee of "Coppelia," a "colorful romp through a land of imagination with a wise peasant girl, a boyfriend with a roving eye, a mysterious toymaker and a life-size doll that seems to come to life." Tickets are \$7 for all seats.

Funding for New Jersey Ballet performance schedule has been made possible in part by support from the New Jersey State Council on the Arts/Department of State and by corporate, foundation and individual contributions.

## 'Show-Off' opens in Elizabeth

"The Show-Off" by George Kelly will open Jan. 27 at the Elizabeth Playhouse, 1100 East Jersey St., Elizabeth.

The play, which is produced by Marlow and Karen Ferguson, and directed by Marlow Ferguson, will

run through Feb. 26. Reservations can be made by calling (908) 355-0077. Performances are Fridays at 7:30 p.m., \$8 general admission; Saturdays at 7:30 p.m., \$6 for senior citizens and students, and Sunday matinees at 2 p.m.

## Workshop series set on Saturdays

A "Costume and Textile Workshop: Preservation, Conservation and Exhibition" will be the first workshop in "Saturday Series for Success," sponsored by the Union County Office of Cultural and Heritage Affairs. The series will offer technical assistance to nonprofit organizations as well as individual performing artists.

"We offer a wide range of topics that are of interest to the many groups and individuals who provide cultural experiences for the citizens of Union County," said Frechholder Linda-Lee Kelly, liaison to the Cultural and Heritage Programs Advisory Board.

The Feb. 4 costume and textile workshop, which will be held from 9 a.m. to 1 p.m. at the Deacon Andrew Heffield House in Mountainside, "is for all those caring for fabric objects — quilts, coverlets, samplers or clothing."

Phyllis Sanftner, curator of Acorn Hall, Morristown, will demonstrate and discuss methods of maintaining textile artifacts. Her daughter, Patricia Sanftner, a professional costumer with an MFA from New York University, will explain techniques of exhibiting clothing and textiles.

There is a \$10 fee to cover the cost of materials and refreshments; \$5 for an additional person from the same organization. Registration with the Office of Cultural and Heritage Affairs is required, it was announced.

The remaining workshops in the "Saturday Series for Success" include March 4: "Americans with Disabilities Act: It's for Everyone — Ideas and Options for Creating Accessible Programs;" April 8: "Marketing Yourself, A Workshop For Individuals in the Performing Arts;" May 6: "Think Marketing How Non-Profit Organizations Can Build a Positive Image," and on June 17 the Office of Cultural and Heritage Affairs will sponsor a major workshop "ADA": Sharing the Arts." The conference will bring together speakers to address ADA issues and advise non-profit organizations on reaching people with disabilities.

To register for workshops or for a brochure on the "Saturday Series for Success" one can contact the Office of Cultural and Heritage Affairs at 633 Pearl St., Elizabeth, 07202, or call (908) 558-2550 during regular business hours.

## Local youths named for a premiere show

Mario Lombardo's "Serenade for Violin and Orchestra" will make its premiere presentation by the New Jersey Youth Symphony and violinist Peter Winograd. The performance is scheduled for Feb. 5 at 4 p.m. at Crescent Avenue Presbyterian Church, Plainfield, and will be conducted by George Marriner Maull, music director and conductor. Admission is \$5 per person, and tickets can be purchased at the door or by calling the symphony office at (908) 771-5544.

Among the members of the New Jersey Youth Symphony are Karl Grohmann of Linden, Elif Batuman, Julia Lippman and Christopher Thornton, all of Summit, and Laura Muller of Union.

Lombardo's compositions have been performed by major orchestras through the United States and abroad. His "Sock 'n' Roll Rhapsody," commissioned by the New Jersey Symphony, also has been performed by

the Boston, Detroit, Seattle, Honolulu and Chicago symphonies.

Soloist Winograd will join the Youth Symphony on "Winter" from Vivaldi's "Four Seasons and the premiere of Lombardo's "Serenade for Violin and Orchestra." Currently the first violinist of the American Spring Quartet, Winograd is the first prize winner of the Paganini Competition in North Carolina. As a recitalist, Winograd has performed throughout the United States and Europe.

Other works in the concert include Copland's "Fanfare for the Common Man," "Pelleas et Melisande" by Faure and the Suite No. 2 from Daphnis et Chloe" by Ravel.

The Youth Symphony is now in its 16th year and trains "talented young musicians from central New Jersey."

Funding is provided in part by the New Jersey State Council on the Arts/Department of State.

## Charge for pictures

There is a \$10 charge for wedding and engagement pictures. Glossy photos suggested. Black and white preferred. Story and photo must be submitted within eight weeks of the wedding date. Photos cannot be returned by mail and must be picked up at Union Leader office, 1291 Stuyvesant Ave., within three months of publication.

Bea Smith, Editor

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Organizations submitting releases to the entertainment section can mail copy to 1291 Stuyvesant Ave., P.O. Box 3109, Union, New Jersey, 07083.



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# ARTS & ENTERTAINMENT

## Entertainment, art shows planned for winter-spring season at Kean

Entertainment and art shows have been listed by Kean College of New Jersey, Union, through May.

"Major Works," the annual student art show, is being presented through Jan. 27 in the James Howe Gallery, Vaughn Eames Hall. Gallery hours are Monday through Thursday, 10 a.m. to 2 p.m., and Friday, 10 a.m. to noon, or by appointment, it was announced. One can call (908) 527-2307, 2347.

The Spring Cultural Arts series, "An Evening With Ben Vereen," will be staged Feb. 9 at 8 p.m. in the Wilkins Theater. Vereen will offer a dramatic recreation of Chicken George from "Roots," a kaleidoscope of history from the slave struggle to contemporary race relations. General admission price is \$13, and \$9 for senior citizens. More information can be obtained by calling the box office at 527-2337.

The spring semester's stage offering, "The Miracle Worker," concerning the lives of Helen Keller and her teacher, Annie Sullivan, will be presented at the East Campus Theater Feb. 16 to 18 and Feb. 23 to 25 at 8 p.m., and Feb. 19 and 26 at 3 p.m. Prices are general admission, \$8, and senior citizens, \$6. More information

can be obtained by calling the box office.

The New Jersey Ballet will perform at the Wilkins Theater for the Performing Arts, Feb. 18, April 1 and April 29 at 8 p.m.. General admission is \$17 and for senior citizens, \$15. Tickets can be purchased at the box office.

The New Jersey Ballet Children's series will be given Feb. 19 and April 2 at 2 p.m. at the Wilkins Theater. Tickets for the state's premiere company's return for another season of performances for children, are \$7 each at the box office.

The Kean Children's Hour will stage "Thumbelina" at the Wilkins Theater for Performing Arts Feb. 26 at 1 and 3 p.m. It will feature oversized sets, costumes and actors creating an illusion of the tiny heroine's world.

A \$5 subscription is available, it was announced, and can be obtained by calling the box office.

The Kean Children's Hour will present "The Gizmo Guys," with Alan Jacobs and Barrett Felker offering "a unique presentation of dazzling technique and infectious humor," March 19 at 1 and 3 p.m. Admission is \$5. The Spring Cultural Arts series has

announced that "Mummerschanz," featuring the famous Swiss Mask-Mime troupe in a revue called "Parade," combining fantasy, mystery and humor, March 23 at 8 p.m. in the Wilkins Theater. General admission at the box office, is \$13 and \$9 for senior citizens.

The scholarship concert, offered by the music department at the Wilkins Theater March 29 at 8 p.m., is an annual event featuring faculty soloists and ensembles as well as selected student performers. Admission is \$7 and proceeds will benefit the music department's scholarship fund. Tickets can be purchased by calling the box office or the music department at 527-2107/8.

The series will continue with "Libana" at the Wilkins Theater on April 6 at 8 p.m. In addition to their a-capella singing, the women of Libana will play an array of instruments and dance including music of diverse world rhythms and harmonies.

General admission is \$13 with \$9 for senior citizens.

The Women's Chorus-Chamber Ensemble, a music department event, will be presented April 19 at 7:30 p.m. at the East Campus Theater, North Avenue, Elizabeth. The Women's

Chorus will perform works for treble voices with "emphasis divided between traditional and contemporary idioms." The Chamber Ensemble presents compositions for a small, diverse group of instrumentalists.

Admission is free of charge.

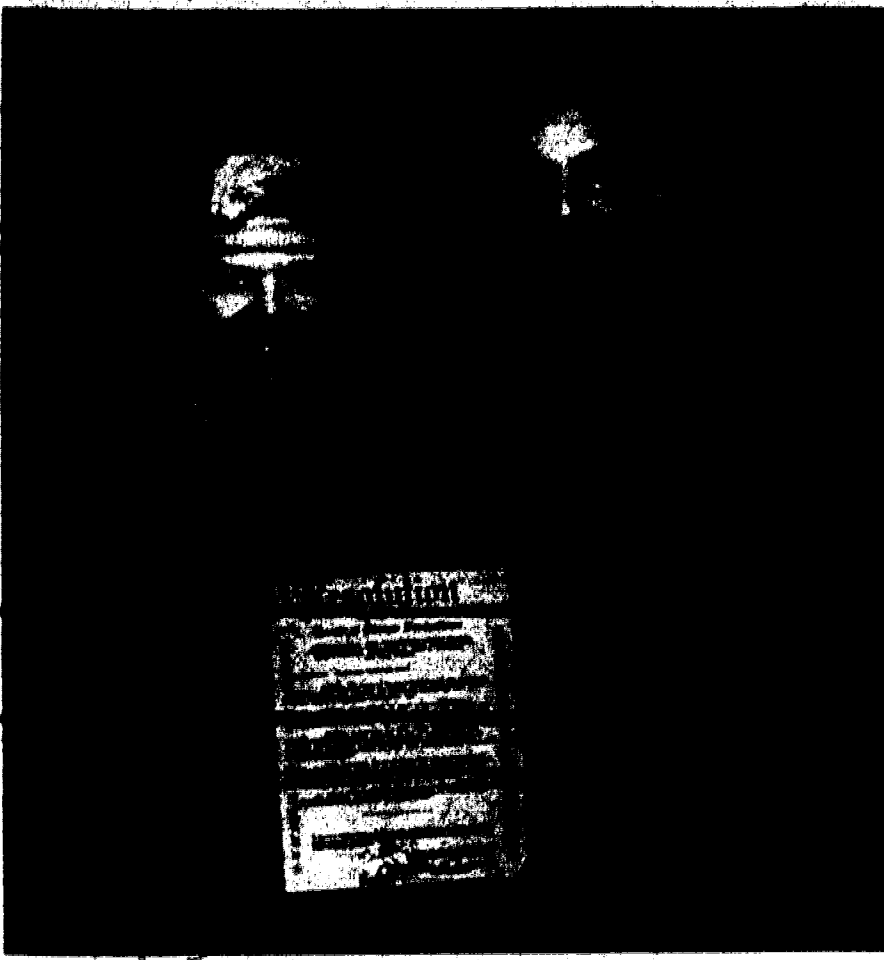
The Kean Dance Theater will offer a spring dance concert April 21 and April 22 at 8 p.m. in the Wilkins Theater. The concert will be performed by a "multicultural group of students who share a common interest in performing theatrical dance under the direction of Professor Luis Martinez featuring a combination of modern, jazz, ethnic and theatrical dance forms.

General admission is \$5; \$4 for senior citizens and \$3 for children. The Kean Children's Hour spring series has listed "The Musical Tale of Peter Rabbit" for April 23 at 1 and 3 p.m. at the Wilkins Theater. Giant 9-foot puppets will perform an original adaptation of Beatrix Potter's classic children's story.

Admission is \$5.

The series will continue with "Earth Crusaders" at 1 and 3 p.m. at the Wilkins Theater May 14. It will feature a musical adventure.

Admission is \$5.



Linda-Lee Kelly, freeholder liaison to the Cultural & Heritage Programs Advisory Board, presented Clint Holmes with a resolution thanking him for his 'exceptional donation of time and talent' to the second annual Union County Festival of the Arts held Dec. 11 at the Union County Arts Center, Rahway.

## Clint Holmes commended for participation in show

Freeholder Linda-Lee Kelly recently expressed the gratitude of the Union County Board of Chosen Freeholders as she presented a resolution to Clint Holmes commending him for his "exceptional donation of time and talent to the second annual Union County Festival of the Arts at the Union County Arts Center, Rahway, on Dec. 11."

Kelly, liaison to the Cultural and Heritage Programs Advisory Board, said, "Clint is not only a local boy who made good. This Summit resident also is a very generous individual. Besides being an award-winning, multi-talented entertainer, he takes the time to serve on the county's Cultural and Heritage Programs Advisory Board and shares his abundant talent and expertise with other cultural organizations."

The Festival of the Arts, which starred Holmes, who also served as host, was presented by the Union County Office of Cultural and Heritage Affairs, Division of Parks and Recreation, featured 17 acts with Union County residents who were

chosen from 50 who appeared at open auditions before a professional review panel headed by Holmes.

The evening's entertainment "which encourages the public to celebrate artists and arts activities," was sponsored by Merck & Co. Inc. It also was supported by the New Jersey State Council on the Arts, Department of State.

"The arts...the expression of the human experience, the human condition is a significant part of our lives," said Freeholder Linda Di Giovanni, who also attended the performance that evening.

### Call the editors

Ever want to talk about something you think should be in the paper? Know something that might make a good story? Do you know someone who might be the subject of an interesting feature? Do you know of a sports story we don't?

If the answer to any or all of the above is yes, call the editors at 686-7700.

Problems: Tom Canavan, editor.

## Student photographers have exhibit in Summit

Seventeen Summit High School student photographers are currently exhibiting their work through Jan. 31 in "A Festival of Nature" exhibit at the Reeves-Reed Arboretum, 165 Hobart Ave., Summit.

Among those who showed their nature studies and images of the Reeves-Reed Harvest Festival last fall are Katie Blair, Scott Bruss, Alex DiGerlando, Brian Fleming, Kevin Geddis, Greg Gold, John Good, Dave Grunner, Carl Gunhouse, Lauren Hunter, Ben Merrick, Lee Mohlere, Jarred Parascano, Kerry Pearson, Nicole Taylor, Lauren Yanoff and Kelly Zarinko. All are students of Summit High instructor Ken Ross.

The black and white photographs are on view during office hours, 9 a.m. to 3 p.m. Monday, Tuesday, Thursday, and Friday at the Reeves-Reed, a national and state historic site. For information on winter programs or other events one can call (908) 273-8787.

## Broadway tunes to be featured

"An Evening of Wedding Proposals" will be presented at the Westfield Community Players Theater Feb. 11 at 8 p.m. The entertainment will be series of scenes from memorable Broadway shows and musicals.

Directed by Naomi Yablonsky of Springfield, the cast will feature spe-

cial members in works by various authors.

General admission will be \$10 at the door, and light refreshments will be served at Westfield Community Players Theater, 1000 North Avenue West.

For more information one can call the box office at (908) 232-1221.

## Surrealists combine art work in display

Four New Jersey artists have combined their work for a group show at the Watchung Arts Center during February.

The common thread is that "they are all surrealists, approaching their subjects in a manner not unlike the special effects of videos and Hollywood films," it was reported. "Their large and complex pieces show a different vision of the world in which we live."

"Four Surrealists" will open at the Watchung Arts Center on Feb. 1 and will run through Feb. 28. The show will feature the work of Joanne Cecchetti, Jay M. Hoffman, Peter S. Jacobs and Peter Whitney.

The gallery is open weekdays and Saturdays from 1 to 4 p.m. with no admission charge.

A reception will be held for the artists on Feb. 5 from 1 to 4 p.m. The public is invited.

This is one of a series of monthly exhibits featuring artists who "challenge the limits of the media in which they work." The non-profit Watchung Arts Center also presents a full calendar of concerts and theatrical events. "Many choose to join as members, receiving a monthly newsletter and discounts on certain events and classes at the center."

The Watchung Arts Center serves three surrounding counties from its location on the Watchung Circle.

## Correction policy

It is the policy of this newspaper to correct all significant errors that are brought to the editor's attention. If you believe that we have made such an error, please write Tom Canavan, editor, 1291 Stuyvesant Ave., Union, 07083, or call him at 686-7700 weekdays before 5 p.m.

# DINING OUT

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**RECIPE OF THE WEEK**  
COMPLIMENTS OF THE GARDEN RESTAURANT  
PREPARED BY MASTER CHEF SPIRO

**Stuffed Chicken Breast w/Goat Cheese Sun Dried Tomatoes**

4 Chicken Breasts  
6 Oz. Goat Cheese  
1 Tbsp. Pesto Sauce  
2 Tbsp Chopped Sun Dried Tomatoes  
1/4 Tsp Black Pepper  
1/2 Tsp. Thyme

Flatten breast. Combine cheese with pesto, tomatoes, thyme and pepper. Divide cheese into 4 portions. Roll each portion into a cylinder. Place cheese cylinder on chicken breast and roll breasts. Heat oil 2 tbsp and saute chicken until brown on both sides. Bake them in the oven until done at 350°.

Into skillet with drippings from chicken pour wine 1/2 cup and 1/2 cup of chicken broth, salt and pepper. Reduce to 1/2 cup add 2 tbsp butter. Strain sauce. Slice the chicken breast, place sauce on a plate. Fan chicken over sauce.

Instructions for preparing this Recipe will be given by our Chef this coming MONDAY at 3 p.m. at

**943 Magle Ave. Union, N.J. 07083 (908) 558-0101**

If you have a Recipe that you would like to see published, please call The Garden Restaurant.

**DINING REVIEW**

By Lisa Ann Battito Staff Writer

**KASIA**

Tempt any palate and satisfy even the heartiest of eaters.

Mention Polish food to most people and they think of kielbasy and pierogies. Kasia Polish Kitchen, 112 S. Wood Ave., Linden, features these staples as well as other delights that will tempt any palate and satisfy even the heartiest of eaters.

During a recent visit to Kasia, my friend and I began our meals with two of Kasia's homemade soups. I was won over by the red borscht potato soup, which was swimming with goodness and had a tomato kick. My friend was equally happy with her cucumber and rice soup, which had a hint of sweetness. These soups began our journey through the world of Polish cuisine, a trip we had never taken before.

We were served a variety of dishes by the restaurant's namesake, Kasia. She started us off with an assortment of pierogies: cheese, potato and cheese, meat, and meat and saurkraut. It was fun trying to guess what was inside each of the fried pockets and we couldn't decide which of the quartet we enjoyed the most.

Next, we had potato pancakes, which were served to us in the traditional way with a side of applesauce. As with everything we were served, these tasty appetizers were a meal in themselves and we had to control ourselves so we would be able to continue sampling more items.

Kasia then brought us stuffed cabbage, which bore no resemblance to the dish we had been served elsewhere. The vegetable was sliced paper thin and filled with a yummy mixture of meat and rice. The roll was then covered with a tasty sauce. De-lish.

We also had a special of the day, a stuffed pork loin, which was accompanied by baby carrots and potatoes. We both agreed that anyone who frequented the restaurant should order this if it is available.

Finally, we had breaded pork chop, which Kasia informed us was a Polish tradition. One bite confirmed to us the reason why.

Of course, we managed to squeeze in bites of several desserts: a lighter than a cloud black forest cake; a not-too-sweet ricotta cheesecake with a poppyseed crust; and a Polish donut, which is nothing like the Dunkin' kind.

Our meals were accompanied by homemade fruit punch, which Kasia informed us is made daily with a variety of fruits. On our visit, it was cherry-apple — an easy fact to check because there were whole cherries in it. What a treat!

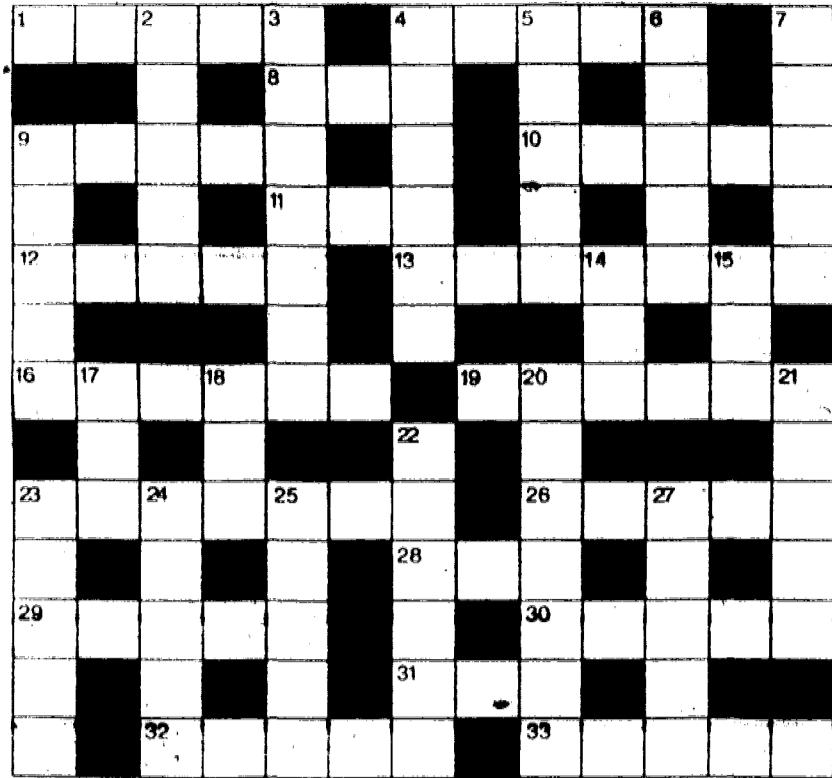
I also must make note of the decor of Kasia's. It was warm and inviting — just like the food.

Kasia Polish Kitchen is open seven days a week. Lunch is served 11:30 a.m. to 4:30 p.m. and dinner is served 4:30-9:30 p.m. Lunch prices range from \$2.99 for an American cheese omelet to \$7.99 for a breaded veal cutlet. Dinner entree prices range from \$4.15 for fried Polish sausage — which comes with a choice of vegetable — to \$8.49 for pot roast beef a la bandit. All items are available for take-out and catering is available. Patrons are invited to bring their own wine and beer. Phone 474-0508.

\*\*\*\*\*  
This column is intended to inform our readers about dining opportunities in the area.

**Special of the Month**  
"OSSO BUCCO"  
(Braised Veal Shank)  
**\$14.95**

## CROSSWORD PUZZLE



### CLUES ACROSS

1. Started
4. Signal light
8. Watch
9. Goodbye
10. Possessor
11. Bath
12. Relate to
13. Raising
16. Amenable
19. Straggle
23. Hopelessness
26. Finished

### CLUES DOWN

2. Woe
3. Unbiased
4. Weak
5. Distant
6. Boredom
7. Small branch
9. Nitter
14. Bitumen
15. Fresh
17. Short poem
18. Mischievous child
20. Impaled
21. Heavily loaded
22. Covered walk
23. Tenet
24. Tempest
25. Wide awake
27. Imagine

### ANSWER TO PREVIOUS PUZZLE:

- ACROSS**
1. Fear 3. Gin 5. Chat 7. Assembled 9. Luck 10. Weep 11. Added  
 14. Roust 15. Adept 17. Offal 18. Green 19. Light 20. Early 23. Mica  
 25. Anon 27. Efficient 28. Scar 29. Mug 30. Idle
- DOWN**
1. Fell 2. Risk 3. Greed 4. Noble 5. Chew 6. Trip 7. Acquiesce  
 8. Detergent 11. Atoned 12. Defer 13. Dally 14. Rig 16. Tot  
 21. Axiom 22. Lying 23. Miss 24. Afar 25. Anti 26. Nude

## Chapel Choir to perform at temple in Springfield

The West Point Jewish Chapel Choir will perform in Temple Beth Ahm, Springfield, on Feb. 11 at 7:30 p.m.

The choir's 30 Jewish cadets comprise more than half of the Academy's 55 Jewish cadets. They travel with 15 to 20 members and an accompanist. It was reported that two or three of the cadets "are usually female." The choir's repertoire includes West Point tunes, selections from "Fiddler on the Roof," and favorite Jewish standards

and contemporary tunes. The choir has performed throughout the country.

A fee of \$2 will be charged at the door "to offset the cost of this event." Refreshments will be served after the concert.

The concert is being sponsored by Temple Beth Ahm Men's Club, Springfield Lodge B'nai B'rith, Millburn Lodge B'nai B'rith, Union Lodge B'nai B'rith and Hillside Lodge B'nai B'rith.

## Hit farce will continue by Community Players

The 1994-1995 season will continue at the Westfield Community Players with the hit farce, "How The Other Half Loves," by Alan Ayckbourn on Friday and Saturday evenings through Jan. 28.

Director Peter Clark and assistant director Arlene Wachstein have assembled a cast that is currently on the boards at WCP. An urbane and sophisticated couple, Frank and Fiona Foster are played by John Correll and Karen Heid, both veterans of the

WCP stage. Bob and Teresa Phillips, the new parents in the neighborhood, are played by Doug Thornton and Robyn Mandalakis, both newcomers to WCP. The shy and retiring William and Mary played by Pat Carpenter and Renee Davis Litwin.

The comedy will continue Jan. 27 and 28 at 8 p.m. and all tickets priced at \$12. Tickets will be available at Rorden Realty, The Town Book Store in Westfield and at the box office (908) 232-1221.

## ARTS & ENTERTAINMENT

### horoscope

Jan. 29-Feb. 4

**ARIES - March 21/April 20**  
 It will be a busy week. You probably won't be able to get everything on your list accomplished, so be sure to keep your priorities straight. You'll hear good news by the week's end. Something you've been wanting is now easily attainable. Family matters will play a role on Friday.

**TAURUS - April 21/May 21**  
 Your unflappable persistence and tenacity will get you what you want this week. No other member of the Zodiac can see long-term goals as clearly as the Taurus does. New romance is in the air for single Taureans. Play it cool if you're falling for a Leo or Libra.

**GEMINI - May 22/June 21**  
 Your charm and sense of humor will ease a tense moment at home on Thursday. If you're in business, a unique challenge may be presented some time this week. Your advice will be sought by a friend with a difficult problem. Let your soft side take over in matters of the heart.

**CANCER - June 22/July 22**  
 An old friend will call and want to pay a visit. Make sure you consult your partner before making any plans. Finances look good. Now's the right time to invest in luxury items such as artwork. A unique opportunity will present itself at work. Think before you act.

**LEO - July 23/August 23**  
 A good deed you did several months ago will be reciprocated doubly. You'll realize that being nice does have its benefits. A constructive approach to a difficult problem will help you gain recognition at work. An ambitious mood at the week's end will help you tackle large projects.

**VIRGO - Aug 24/Sept 22**  
 Someone you once thought of as young and inexperienced will surprise you with a more mature, worldly approach. You'll be impressed. A change of plans will make the upcoming weekend more relaxing than you had anticipated. Now you'll have time to kick back and relax.

**LIBRA - Sept 23/Oct 23**  
 New challenges and responsibilities will keep your batteries charged this week. You'll feel good about where you are and where you're headed. A desire to succeed keeps you ahead of the game. The social scene looks good. An unexpected invitation will come at an appropriate time. It's a good week for making new friends.

**SCORPIO - Oct 24/Nov 22**  
 Your energy level will be at its highest at the beginning of the week, so use that time to work on important projects. Don't be afraid to express your ideas at work — you will definitely be taken seriously. Time spent with family this weekend will be enjoyable and relaxing.

**SAGITTARIUS - Nov 23/Dec 21**  
 Avoid setting overly ambitious goals this week. Although it's admirable to set your sights high, you have to be realistic, too. Tackle household chores and errands while you have the time. A friend will come to you for advice. Try to give a fair, impartial viewpoint.

**CAPRICORN - Dec 22/Jan 20**  
 A serious talk with a work associate will help you solve a long-term problem. You may even discover a different side of yourself. There will be an improvement in your love life, for both married and single Capricorns. Major changes are just around the corner.

**AQUARIUS - Jan 21/Feb 18**  
 It's best to work alone on projects that have tight deadlines. Seeking the assistance of others may only lead to confusion. Bright ideas abound for laying the foundations of ambitious endeavors. You'll be in the right place at the right time and could be offered a unique opportunity.

**PISCES - Feb 19/March 20**  
 You'll be asked to sacrifice free time to help a friend in need. And since you have a weak spot for the underdog, you'll probably oblige willingly. A false start to an important project may be discouraging, but will work in your favor. A financial windfall may come your way.

**YOUR BIRTHDAY THIS WEEK**  
 The next 12 months:  
 Although there won't be any major changes this year, there will be many subtle ones. In a lot of ways, you'll be building for a better future. Someone you meet in a corporate setting could make a huge impact on your life later on. You'll impress this person with your keen intellect and sense of humor, and he/she will see you in an idealistic light. If true love is what you're after, you may have to sit tight for the right person to come along. However, there will be no shortage of admirers and flirtations throughout the year. Just remember, good things come to those who wait.

## Arts, Crafts show slated

The nation's leading Folk Art & Craft show has announced its 1995 Edison schedule at the Raritan Center Expo Hall starting the weekend of Jan. 27-28-29 and returning March 31, April 1-2, and October 27-28-29. Admission is \$6 Friday from 5 p.m. to 9 p.m. and \$5 Saturdays and Sunday from 10 a.m. to 5 p.m. Children under 10 will be admitted for \$2. The public is encouraged to attend on Friday for "Early Buying Privileges."

"Since colonial times," it was announced, Americans have valued quality and tradition. Country Folk Art Shows Inc. carries on these values and traditions of quality, handcrafted folk art, indicative of the best craftsmanship, materials and techniques.

From humble beginnings, Country folk Art Shows Inc. has developed a following of artisans from across the nation and Canada eager to participate in these prestigious shows. "Every participant is juried and hand selected for their workmanship and integrity of creative design."

FolkArt is gaining in popularity, it was reported, and to meet the demand for accessories and collectibles from Appalachian style baskets to whimsical whirligigs, more than 250 of the best, top quality artisans/exhibitors in the nation will offer thousands of the finest folk art and crafts items, all displayed and sold in three-sided country room setting booths.

For more information one can write to 8393 E. Holly Road, Holly, Miss. 38842; or call (810) 634-4151.

### FLEA MARKET

**FRIDAY, FEBRUARY 3, 1995**  
**EVENT:** Flea Market  
**PLACE:** Redeemer Lutheran Church, 134 Prospect Ave., Irvington.  
**TIME:** 10AM to 1PM.  
**PRICE:** New and used clothes.  
**ORGANIZATION:** Redeemer Lutheran Church.

### THEATRE-PLAY

**WEEKENDS**  
**JANUARY 27-FEBRUARY 26, 1995**  
**EVENT:** "The Show-Off," by George Kelly.  
**PLACE:** The Elizabeth Playhouse, Elizabeth, NJ.  
**TIME:** Fri. 7:30PM; Sat. 7:30PM; Sun. matinee 2PM.  
**PRICE:** \$8 general admission; \$6 seniors & students; group rates available. Reservations 908-355-0077.  
**ORGANIZATION:** The Elizabeth Playhouse.

### OTHER

**SATURDAY AND SUNDAY**  
**FEBRUARY 4 and 5 1995**  
**EVENT:** Indoor Boardw. Weekend.  
**PLACE:** St. Agnes Church, 332 Madison Hill Rd., Clark.  
**TIME:** Sat. 10:30AM-4:30PM and 7PM-10PM. Sun. 1PM-7PM.  
**PRICE:** Free admission. A family fun-filled weekend. Games, prizes, food, fun, family entertainment. Information 908-388-7852.  
**ORGANIZATION:** St. Agnes Church.

What's Going On is a paid directory of events for non-profit organizations. It is pre-paid and costs just \$20.00 (for 2 weeks) for Essex County or Union County and just \$30.00 for both. Your notice must be in our Maplewood office (463 Valley Street) by 4:30 P.M. on Monday for publication the following Thursday. Advertisement may also be placed at 170 Scotland Road, 266 Liberty St., Bloomfield or 1291 Stuyvesant Ave., Union. For more information call 763-9411.

## Benefit due for concert

Artistic Director and Conductor Zdenek Macal will lead the New Jersey Symphony Orchestra Feb. 9 to 12 in John Corigliano's Symphony No. 1, also known as the AIDS Symphony.

During the week, there will be events presented as part of the orchestra's "Aids Awareness Week" including an open dress rehearsal for students, display of the AIDS quilt and a panel discussion at the Newark Museum. Also featured on the program will be violinist Sarah Chang making her NJSO debut performing

Mendelssohn's Violin Concerto in E minor.

The concerts will take place on Feb. 9 at 8 p.m. at the John Harms Center, Englewood; Feb. 10 at 8:30 p.m. at the Crescent Theater, Trenton; Feb. 11 at the State Theater, New Brunswick, and Feb. 12 at 3 p.m. at Symphony Hall, Newark. Ticket prices for the concert are \$45, 35, 25 and 15 and can be obtained by calling 1-800-ALLEGRO or (201) 624-8203. The event is supported by Becton-Dickinson and Hoffman-La Roche.

New Jersey Symphony Orchestra Presents

## "MARCH ALONG WITH MITCH"

Mitch Miller, conductor  
 Mark Kaplan, Violin

Music by Tchaikovsky, Berlioz, Pierre, Fucik, Victor Herbert, Richard Rodgers, and a sing-along with Mitch!

Friday, January 27, 8:00pm  
 State Theatre, New Brunswick

Saturday, Jan. 28, 8:30pm  
 Crescent Theatre, Trenton

Sunday, Jan. 29, 3:00pm  
 Symphony Hall, Newark

TICKETS: \$40, \$37, \$29, \$23 Student and senior rush available 1/2 hour prior to performance.

Call 1-800-ALLEGRO (800) 255-3476 (Mon.-Sat. 11am-5pm)

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How do you picture Jehovah? As a stern judge, meting out the wrath of Hell or the terrors of Armageddon, for those who do not now subscribe to your particular creed or belief?

Or, do you picture Him as a loving Heavenly Father who knows their "sitting down and rising up" (Psalm 139:2, NWT) and who, in tender mercy, forgives the erring saints, restoring them once again to intimate fellowship?

"God loved the world so much that he gave his only begotten Son, in order that everyone exercising faith in him might not be destroyed but have everlasting life." — John 3:16, NWT

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**UNION HOUSE Sale**. Moving, washer, dryer, freezer, under counter dishwasher, lamps, lights, furniture, kitchen set, etc. Everything must go. Sale Saturday, 9am-5pm. 1228 Shell Road Drive (off Vauxhall) or call 908-688-1755.

**WALL UNIT**, 9 piece, oak, modular. Cost: \$1500. \$600/ best offer. Sectional/ Sleeper, earth tones Hercules. \$300/ best offer. 908-984-8388.

**WASHER/ DRYER**, Maytag, 8 years old. One owner. Excellent condition. \$600.00 or best offer. Call after 5pm. 201-731-2230.

**WEIGHT MACHINE**, Soloflex. Excellent condition. \$450. Like brand new. Call Al 908-964-5192.

West Orange

**HOUSE CONTENTS SALE**  
4 Hooper Avenue  
Directions: Off Pleasant Valley Way  
Friday, Saturday and Sunday, 10am-4pm

Contemporary dining room and lighting fixture, new living room sofa and love seat, antique bristol lamps, marble-top table, french leather-top table, burf cocktail table, twin beds, oak desk and chair, bookcase, extension bridge table and chairs, parsons table and 6 chairs, french extension console table, console color tv, micro-wave, crystal, kitchen contents, books, records, baby items, outdoor patio furniture. No checks.

YOUR AD could appear here for as little as \$14.00 per week. Call for more details. Our friendly classified department would be happy to help you. Call 1-800-564-8911.

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**ALL ANTIQUES WANTED**  
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Cash paid for oriental rugs, gold, silver, coins, diamonds, paintings, watches, clocks, costume jewelry, WWII items, old toys, collectibles and more. Will Beat Any Offer!

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908-355-8901  
260 N. Broad Street, Elizabeth

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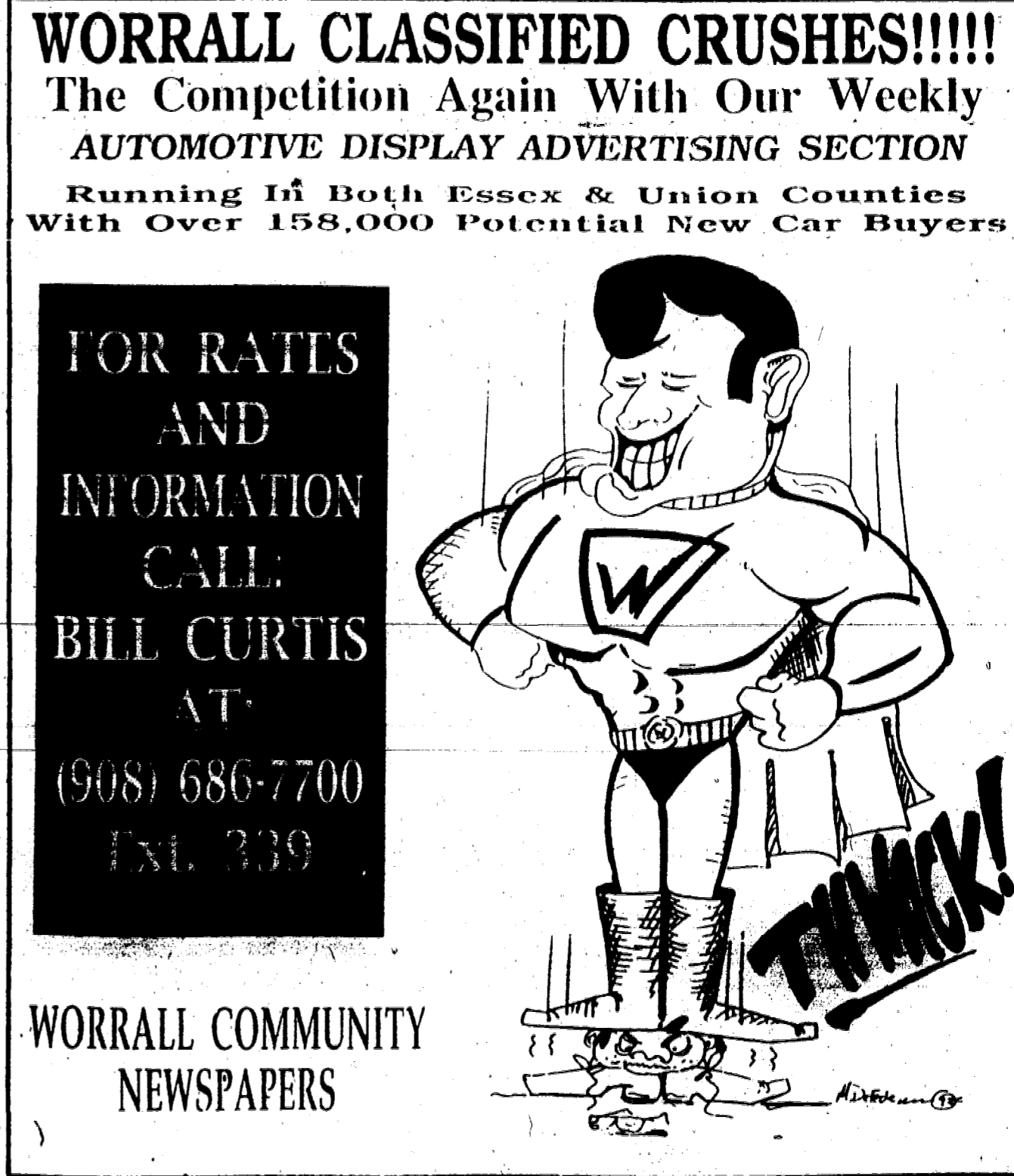
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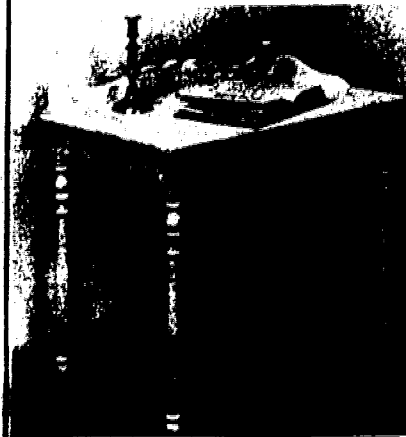
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# Real Estate



Jean Burgdorff

## It's ethics, technology that matter

Burgdorff Realtors Chairwoman Jean Burgdorff recently spoke of universal goals all should strive to attain, not only in the real estate market, but in all fields.

The topics she explored during the annual breakfast of statewide Certified Residential Brokers are ones that affect the lives of all of us: technology and ethics.

"I am a firm advocate of taking advantage of today's technology," said Burgdorff during the New Jersey Association of Realtors convention in Atlantic City. "I believe, however, that one-on-one relationships supersede any technological advances."

To illustrate her point, she spoke of a futurist she recently met, a man who tests new high-tech products. That man held in his hand what looked to be a small tape recorder, but what was in reality a phone, fax, beeper, computer with enough power to handle MLS systems and more, and it also could indicate the location of its possessor and how to get anywhere from that point.

She explained how someone asked this man if he had had any real estate experiences. The man said he had purchased two homes. In fact, he went on, when he was ready to buy the second home, he went to the trouble of tracking down the same salesperson he had used before, even though she had switched companies and towns, Burgdorff noted. "Why?" he was asked, did he go so far out of his way to find this one particular person? Burgdorff explained. "Because," he said, "she knew better than I did what I wanted," according to Burgdorff.

"To me," Burgdorff said, "this epitomizes why technology will never replace the intuitive expertise and caring of an individual salesperson."

The second part of Jean Burgdorff's convention address concerned ethics and the Golden Rule.

"Do unto others as you would have others do unto you," she said. "The Golden Rule is in the Realtors' code of ethics. We read it, sign it, and try to put it into practice in our daily business lives. As the code says, 'There is no safer guide in business practice than the Golden Rule'. I personally teach this to our salespeople, and although I thought of the Golden Rule as a Christian teaching, I discovered that the concept appears in the doctrine of every major religion in the world. It is the cornerstone of all good business practices and the foundation for the lives of millions."

## Realtor using its smarts to find buyers

In another industry first, Weichert, Realtors, the nation's largest independent real estate company, has unveiled a new service for homesellers which utilizes computers to pinpoint the geographic areas from which their buyers are most likely to come.

The new marketing service goes by the acronym "SMART Sell" for Strategic Mapping Analysis of Real Estate Transactions. SMART mapping innovatively uses computer graphics software to translate data drawn from actual sales activity into bright red patches on an on-screen map to indicate the "hot zone" of buyer flow for any given property. The SMART map can illustrate the concentration of buyers moving from surrounding communities and along highway corridors, as well as identify national relocation trends impacting the local market.

In announcing the introduction of SMART Mapping, Weichert President James M. Weichert stated that by zeroing in on buyer flow, SMART Sell eliminates the "guesswork" about the single most critical component of the marketing strategy for any property. Weichert salespeople can now identify exactly where the buyer for an individual home or a builder's sub-division is likely to come from, and target their marketing activities accordingly.

Weichert's program draws from a data system exclusive to Weichert, stored in its million dollar plus IBM AS400 system. The buyer flow system was developed and perfected by Weichert's MIS Department over a 12-year period, and draws from the analysis of literally hundreds of thousands of real estate transactions involving Weichert and other real estate companies.

Each of Weichert's more than 200 offices in the Northeast now have SMART Sell mapping available. Offices also receive regularly updated analyses showing the "big picture" of regional migrations of buyers across the United States. The national map highlights the major metropolitan areas, such as San Francisco or Denver, which are exporting the most buyers into the New York to Washington, D.C. corridor that constitutes Weichert, Realtors' marketplace.

According to Weichert's Marketing and Advertising Division, the company can now direct advertising to reach just those areas most likely to bring buyers to the advertised home.

"By overlaying the circulations of newspaper selections on a SMART Map, we can readily evaluate which media mix offers the best reach of potential buyers for any given location," stated Fredrick Herot, Weichert's vice president of marketing. "This enables us to gear our media choices to the needs of each of our 215 offices or to our tens of thousands of annual home sellers."

This identification of buyer flow works hand in hand with the advances in computer printing of newspapers allowing regional versions of metropolitan newspapers.



James M. Weichert, president of Weichert, Realtors, stands before a display enlargement of an on-screen computer map demonstrating how his firm's newly developed SMART Sell program pinpoints buyer flow for specific property locations.

"Now that the major newspapers are using advanced information systems to target zone their distribution, we can hand pick the perfect vehicle to get a property sold, and make every advertisement count," Herot said.

Weichert Realtors is also employing SMART mapping to select areas suitable for direct mail announcements of homes for sale. The marketing vice president stated that, "Because we can pinpoint the 'buyer source' towns for most communities, we can target the one million plus pieces of direct mail we send out each year just to the pockets of buyers who will be interested in our listed homes or new home tracts."

Initial results have "dramatically confirmed" the company's early opinion about the potential of SMART mapping to produce tangible immediate results from "buyer flow directed" advertising and direct mail, Herot said.

Weichert's Strategic Mapping Analysis of Real Estate Transactions is believed to be the first time in the industry this type of computer software has been applied to so extensive an internal company data base.

## Irish eyes smile upon firm worker

A Burgdorff Realtors' sales associate recently received overseas recognition for his involvement in Habitat for Humanity.

John Carpenter, who is employed at the firm's office in downtown Summit, was received a plaque from the mayor of a town in Ireland in commemoration of his volunteer work for the non-profit organization that builds and renovates affordable homes in partnership with working, low-income families.

During the summer, college students from Ireland helped renovate a building in Newark with homeowner candidates and a team of volunteers from the Central Presbyterian Church in Summit. The mayor of the Irish college town awarded the plaque as a symbol of their combined efforts.

"The students spent a weekend helping us renovate a two-story brick apartment building," Carpenter recalled. "When it is finished, the building will provide affordable home ownership to six families."

Habitat for Humanity homes are sold for the cost of construction with interest-free mortgages. Homeowner candidates help build their homes and those of their neighbors, using their "sweat equity" for downpayments on their homes.

Carpenter decided to get involved in Habitat for Humanity while restoring his family's 102-year-old house in Summit. "I guess I could have donated money to Habitat for Humanity," Carpenter said. "But this organization allows volunteers to work side by side with the people who will live in the homes. It lets us show how much we care."

Carpenter recently organized a new group of volunteers from his church to work on the Newark renovation job. The group will dedicate five weekends to the project beginning in January.

## Market recovery continues into fourth quarter

The New Jersey commercial real estate market is continuing a steady recovery, according to a fourth quarter market report by CB Commercial Real Estate Group Inc.

"The industrial and office markets were extremely active this quarter," said Steven L. Fleming, senior vice president and managing officer of CB Commercial in Piscataway.

Overall, the state has enjoyed steady gains in the industrial market during the last year. Vacancy rates dropped over one percentage point and overall total absorption totaled a positive 2.3 million square feet in the fourth quarter. For the office market, vacancy rates dropped from 20.5 percent in the first quarter to 19.3 percent in the fourth quarter and the market has experienced a positive net absorption of 1.9 million square feet of space this year.

"Activity in New Jersey's office market has primarily been with high quality, large blocks of class A space," said John Foster, senior vice president and managing officer of CB Commercial's Hackensack office. "We are seeing fewer concessions being offered and an increase in rental rates for class A space, both signs that the commercial real estate market is gaining strength along with the overall economic recovery."

In Northern New Jersey, lease rates have steadily increased over the past year, reaching \$5.01 per square foot — about 30 cents over the state average of \$4.71 per square foot. Vacancy rates dropped more than one half a percentage point from the beginning

of 1994 to 87.56 percent. Fourth quarter saw a positive absorption of 676,274 square feet.

Essex and Passaic counties are particularly strong this quarter with vacancy rates of 6.19 and 8.59 percent respectively. Morris County has made the most improvement this year — the vacancy rate in this county dropped over three percentage points from the first quarter to 11.53 percent in the fourth quarter with a net positive absorption of 753,433 square feet during the fourth quarter.

Vacancy rates have fallen steadily since 1992 to 19.2 percent in the fourth quarter and positive net absorption was nearly 175,000 square feet for the fourth quarter. Specific submarkets that are driving the recovery include Route 3/Garden State Parkway and Short Hills/Millburn, all with vacancy rates around 10 percent.

"We have also seen an increase in activity and tightening of space in the Sort Hills/Millburn, Jersey City, Parsippany and Fort Lee areas," stated Foster.


In Central New Jersey, vacancy rates declined more than one percentage point from the third quarter to 9.9 percent in the fourth quarter. The market also showed a 882,564 square foot positive absorption in the fourth quarter. Overall Central New Jersey showed a positive absorption over 3.7 million square feet this year.

"Activity still varies greatly within

the market, with the Linden/Elizabeth and Route 287/Exit 10 submarkets being the strongest areas," said Fleming.

Vacancy rates dropped slightly from last quarter and are the same as a year ago, at 19.3 percent. "The office market is tightening in select areas, with the Metro Park/Edison area showing the most activity," said Fleming.

Positive absorption was moderate this quarter, at 185,000 square feet. Hunterdon had the lowest vacancy rate in the fourth quarter at 4 percent.



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# Automotive

## Buick's Century, perfect for mid-size niche

Buick's mid-size Century receives a number of updates for 1995, including more comfortable seats and an easier-to-read instrument cluster.

"Century continues to offer the space and safety of a mid-size car at a very affordable price," said Buick General Manager Edward H. Mertz. "It brings the quality and comfort of a Buick to a broad range of buyers."

Century continues to offer anti-lock brakes and a driver air bag as standard equipment.

Century Special is offered as either a six-passenger sedan or a six-passenger wagon. Century Custom is available only as a sedan. A Century Limited sedan package includes the 3100 V-6, remote keyless entry, six-way power driver's seat, leather seats, trunk convenience net and 14-inch wheel covers.

Century buyers may choose from two engines — a thrifty 120-horsepower four or a smooth, powerful 160-horsepower V-6. Both come with automatic transmissions as standard equipment.

Other standard features include air conditioning, automatic power door locks, Soft-Ray tinted glass and adjustable steering column.

Century benefits from a number of interior improvements for 1995.

New front and rear seats provide improved passenger comfort. The seats are covered with new fabrics, designed to be durable as well as attractive.

A new instrument cluster features a full-arc speedometer with more readable graphics. The instruments are now back-lit for improved visibility at night. Also on the instrument panel are larger, brighter warning lights.

Century continues to offer safety and convenience features often associated with much more expensive cars.

A driver air bag continues as stan-



The 1995 Buick Century Special Sedan

Standard equipment on the 1995 Century. The air bag is designed to supplement the standard shoulder and lap belt system in restraining the driver in the event of a severe frontal impact.

Anti-lock brakes are again standard on Century. ABS helps the driver maintain steering control during hard braking, and improves braking performance over a wide range of road surfaces and driving conditions.

Automatic power door locks are also standard on the Century. This system locks the doors automatically as the driver puts the transmission into gear. Doors unlock when the ignition is turned off.

For 1995, Century is equipped with a brake/transmission shift interlock, which prevents the driver from shifting the vehicle out of Park unless the brake is applied. Brake/transmission interlocks keep the vehicle from moving until the driver removes his or her foot from the brake and presses the accelerator.

Century offers a choice of two engines for 1995, a thrifty 120-horsepower 4-cylinder or a smooth, powerful 160-horsepower V-6.

The standard engine for Century Special is a 120-hp 2.2-liter 4-cylinder, which received major updates for the 1994 model year. Roller lifters

reduce valvetrain friction for improved efficiency, helping to contribute to a projected EPA fuel economy rating of 25 mpg city, 32 mpg highway for the Century Special sedan.

Four-cylinder Century models are equipped with a three-speed automatic transmission. For 1995, a reverse torque clutch is fitted. This keeps the torque converter clutch in the Locked mode during some closed throttle situations, reducing rpm surges as the throttle is reopened. This increases smoothness and reduces noise.

The 3100 V-6 is optional on Century Special, standard on Century Custom and included in the Century Limited package. Extensively revised for 1994, the 3100 continues to offer smooth performance and a projected EPA fuel economy rating of 19 mpg

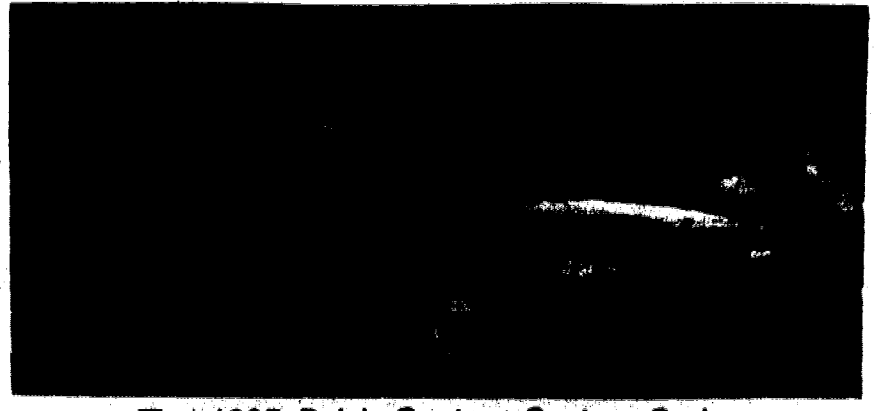
### Face the fury...

Is it a fire-breathing truck or a monster snowplow? Whatever it is, the menacing power of the "Jaws" Great White Shark has been transformed into 9½ tons of street-eating fury. Universal Studios Florida's Landshark, a one-of-a-kind radio station on wheels, is 13 feet tall, 30 feet long. Special effects include strobes, pyrotechnics and fog machines. Look for the Landshark in Secaucus at the Meadowlands Convention Center, site of the Auto Expo '95, Northern New Jersey's International Auto Show that runs through this Sunday. For more information call 330-7773.

city, 29 mpg highway. Rated at 160 horsepower at 5200 rpm and 185 ft-lb of torque at 3100 rpm, the 3100 V-6 provides good low speed torque and relaxed cruising at freeway speeds. The 60-degree V-6 design is inherently balanced, contributing to a quiet idle and relaxed cruising.

For 1995, the 3100 has been fitted with quieter idle belt tensioner, a more efficient air conditioning condenser and new corrosion-resistant fuel rails.

Standard with the 3100 is an electronically controlled four-speed automatic transmission. New for 1995 is Dexron III transmission fluid, which is designed to last through 100,000 miles of normal driving without a fluid and filter change.



The 1995 Buick Century Custom Sedan

## 1995 Regal is ready to tear up the road

(NAPS)—A good example of how car makers are designing their car lines to meet the needs and desires of well-defined groups of customers can be seen in the 1995 model year of Buick.

Skylark, for example, is a well-appointed small Buick with expressive styling and spirited performance. Skylark buyers tend to be baby boomers, often female, who work as middle managers or in technical trades. They want the quality and reliability of a Buick. But they also want a car that stands out from the cookie-cutter competition, and is fun to drive as well.

Century offers a traditional mid-size American sedan with a roomy interior and an affordable price. Buyers of this model tend to be comfortable financially, and to be loyal buyers of American cars.

With its all-new interior and freshened exterior styling, Regal is strongly positioned as an alternative to both import sedans and to the new generation of domestic family sedans. Regal provides power performance, unsurpassed safety, and excellent ride and handling. Buyers of this model tend to be quintessential baby boomers, well educated, reasonably afflu-

ent, and very demanding of their cars.

The buyers of LeSabre, the best selling full-size car in America, are looking for a comfortable, reliable car that provides good value for the money. They want to buy American, and they want to buy from a manufacturer they can trust.

Roadmaster sedan and Estate Wagon appeal to empty-nesters who are attracted to traditional rear-drive American sedans. Average household income is equal to that of the Riviera at \$60,000 plus.

Park Avenue is a gracefully styled American luxury sedan that appeals to college-educated professionals who work hard and believe in good value. They don't want to appear pretentious, but they also value the comfort and features of a luxury car.

Riviera's unique style and exceptional feel on the road is positioned as a world-class luxury coupe, providing a rugged body structure for safety and security, excellent performance and quiet comfort. Buyers here tend to be independent thinkers and decision-makers, who want their vehicles to express their personalities.

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The 1995 Buick Regal Grand Sport Sedan

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4 Cyl, Auto, Air Cond, PS, PB, Full Power Int., Cass, Violet Met. w/Saddle Cloth, Alloy Rims, Only 7869 Miles. Save thousands over a new one, only \$19,995. VIN #SK000895.

**'94 JEEP WRANGLER**  
4 Cyl, 5 Spd, 4 x 4, PS, PB, Cass, Local Trade, Only 17,994 miles, Blue w/Blk Soft Top. Snow is coming. Only \$11,995. VIN #RP447347.

**'93 VOLVO 850 GLT**  
5 Cyl, Auto, Air Cond, PS, PB, Full Power Int, Cass, Gorgeous Black w/Saddle Int, Alloys, Only 32,795 miles. Sale Price \$22,895. VIN #P2090634.

**'93 JEEP GRAND CHEROKEE LAREDO**  
V8, Auto, Air Cond, PS, PB, Full Power, Int. 4x4, Cass, Dark Jade w/Saddle Cloth Int, Alloys, Only 22,405 miles. Rare Find, only \$23,995. Save Thousands Over New. VIN #PC574111.

**'93 FORD TAURUS LX 8/W**  
3.8 V6, Auto, Air Cond, PS, PB, Full Power Int, P. Sunroof, 3rd Seal, Carb Gm w/ Saddle Leather, Only 30,875 miles. Sale Price \$15,495. VIN #PG111176.

**'93 BUICK SKYLARK SDN**  
V6, Auto, Air Cond, PS, PB, Full Power Int, Aqua w/Grey Cloth Int. Only 27,077 miles. Sale Price \$10,495. VIN #PC309091.

**'93 FORD EXPLORER XLT**  
V6, Auto, Air Cond, PS, PB, Full Power Int. 4x4, Cass, Black w/Camel Cloth w/Alloys, only 38,731 Miles. Sale Price \$21,995. VIN #PUA06732.

**'92 FORD TAURUS GL SDN**  
3.8 V6, Auto, Air Cond, PS, PB, Full Power Int., Console, Lt. Blue Met, w/Grey Leather Int., Alloys, Local Trade, Only 31,215 Miles. Sale Price \$10,495. VIN #NG20682.

**'92 TOYOTA COROLLA SDN**  
4 Cyl, Auto, Air Cond, PS, PB, Stereo, Lt. Sand Met. w/Saddle Cloth Int, New Car Trade-In, 41,224 Miles. Sale Price \$8,495. VIN #NC154798.

**'91 BUICK CENTURY SDN**  
V6, Auto, Air Cond, PS, PB, Full Power Int, Grey w/Grey Cloth Int., Runs Great, Only 45,201 Miles. Sale Price \$9,995. VIN #M5634658.

### AMON BUICK

**1988 MERCURY MARQUIS GS**  
8 Cyl, PS, PB, Loaded, Pwr. Windows, Locks, Seats, 84,000 Miles. VIN #1J783C81.  
**\$6,995**

**1990 CHEVY LUMINA**  
One Owner, Loaded 49,000 miles. VIN #1104220.  
**\$8,100**

**1989 BUICK PARK AVENUE**  
One owner, Sunroof, Loaded, 73,000 miles. VIN #J1604486.  
**\$8,395**

**SPECIAL**  
**1992 PONTIAC GRAND AM SE**  
6-cyl, auto, ps, pb, air, p-locks, p-win, cruise, tilt, r-def, console, buckets, am/fm stereo tape, alum. whls., Loaded! Only 28,016 miles. VIN NC208924  
**\$9,995**

**1992 CHEVY CAPRICE**  
Station Wagon, One Owner, Burgundy, 8 Cyl, 38,000 Miles, Power Windows, Locks, Loaded, Extra Seal. VIN #1J7563N7.  
**\$12,990**

**1994 GMC SONOMA**  
Pick-up, 4 cyl, 6290 Miles, 5 Spd, Extended Cab, Bedliner, Factory Warranty. VIN #15734869.  
**\$12,995**

**1994 BUICK SKYLARK**  
Red, 6 Cyl, 12,475 miles. VIN #M1674073.  
**\$12,995**

**1993 CHEVY LUMINA**  
6 Cyl, White 4 Dr., 14,505 mi. AM/FM Cass. VIN #JN176841.  
**\$12,995**

**1991 BUICK PARK AVENUE**  
White w/Blue Leather Interior, 4 Dr., 6 Cyl, Loaded, 45,176 miles. VIN #M1674073.  
**\$13,795**

**1994 ISUZU AMIGO XS**  
One owner, 2 Dr, Grey, 6 Cyl, 4x4, 23,000 Miles, Sunroof, VIN #1J734982.  
**\$16,900**

**1994 CHEVY CONVERSION VAN**  
H-Top, TV, Power Recloser, Sofa, 8 Cyl, Loaded, Conversion Package, 15,000 Miles. VIN #1.857894.  
**\$21,900**

**'91 CHEVY CAMARO**  
8 Cyl, Auto Trans, A/C, AM/FM, P/S, P/Windows, Sport Whls, Stereo, P/B, Cassette, Tilt, P/Locks, Rear Def, 51,000 miles Stock No. T3183.

**'7950**  
**'94 MERCURY TOPAZ**  
4 Door, 4 Cyl, Auto Trans, Air Cond, P/Mirrors, AM/FM, P/S, P/Windows, Stereo, P/B, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available. 24,000 miles Stock #T3168.

**'8950**  
**'90 HONDA ACCORD**  
4 Cyl, Auto Trans, Air Cond, AM/FM, P/S, Stereo, P/B, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available. Stock #T3185.

**'10,295**

**'93 GEO PRIZM**  
LSI Pkg, 6 Cyl, Auto Trans, A/C, P/Mirrors, AM/FM, P/S, P/Windows, Stereo, P/B, Cruise, Sunroof, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available. 31,200 mi. Stock #T3134.

**'11,895**  
**'93 FORD PROBE**  
GT Pkg, 6 Cyl, Auto Trans, A/C, P/Mirrors, AM/FM, P/S, P/Windows, Stereo, P/B, Cruise, Sunroof, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available. 33,200 miles. Stock #T3134.

**'11,895**  
**'93 PONTIAC GRAND PRIX**  
4 Door, 6 Cyl, Auto Trans, A/C, AM/FM, P/B, P/Windows, P/S, Tilt, Rear Def, Warranty Available, Financing Available. 41,000 Miles. Stock #T3094.

**'11,895**  
**'92 JEEP WRANGLER**  
Hardtop, 6 Cyl, 5 Spd, AM/FM, P/S, Sport Whls, Stereo, P/B, Tilt, Rear Def, Warranty Available, Financing Available. 41,000 Miles. Stock #T3127.

**'12,950**  
**'90 JEEP CHEROKEE**  
LTD Pkg, 6 Cyl, Auto Trans, Air Cond, P/Mirrors, P/Antenna, Tint Glass, AM/FM, P/S, P/Windows, P/Trunk Rel, Sport Whl, Stereo, P/B, P/Seats, Cruise, Cassette, Tilt, P/Locks, Rear Def, Leather, Warranty Available, 41,000 Miles. Stock #T3082.

**'14,695**  
**'91 CHEVY BLAZER**  
4 Door, 6 Cyl., Auto Trans, Air Cond, Tint Glass, AM/FM, P/S, P/Windows, P/Trunk Rel, Sport Whls, Stereo, P/B, Cruise, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available, 54,500 Miles, Stock #T3172.

**'14,995**  
**'92 JEEP CHEROKEE**  
Laredo Pkg, 6 Cyl, Auto Trans, Air Cond, AM/FM, P/S, P/Windows, P/Trunk Rel, Stereo, P/B, Cruise, Cassette, Tilt, P/Locks, Rear Def, Miles 39,500, Stock #P3151.

**'15,950**  
**'93 JEEP GRAND CHEROKEE**  
Laredo Pkg, 6 Cyl, Auto Trans, Air Cond, P/Mirrors, P/Antenna, Tint Glass, AM/FM, P/S, P/Seats, Cruise, Cassette, Tilt, P/Locks, Rear Def, Warranty Available, Financing Available, Miles 18,000, Stock #T2949.

**'22,950**  
**'94 JEEP GRAND CHEROKEE**  
Laredo Pkg, 6 Cyl, Auto Trans, Air Cond, P/Mirrors, Tint Glass, AM/FM, P/S, P/Windows, P/Trunk Rel, Stereo, P/B, Cruise, Cassette, Tilt, P/Locks, Warranty Available, Financing Available, Miles 10,000 Stock #P9073.

**'23,950**

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## New Anti-Theft Device Fights Car Thieves

Today's car thieves are everywhere, looking for the chance to make a getaway in your vehicle.

Whether you drive a hot new sports car, luxury sedan or high-mileage economy car, thieves have probably contemplated stealing it at one time or another. Expensive cars are generally stolen for their resale value, while less-expensive models are often stripped for parts or taken for a joyride.

According to the latest FBI statistics, 1.5 million cars were stolen in the U.S. in 1993—about one every 20 seconds. And with more than 190 million cars cruising the nation's streets and highways, potential thieves have a lot of targets.

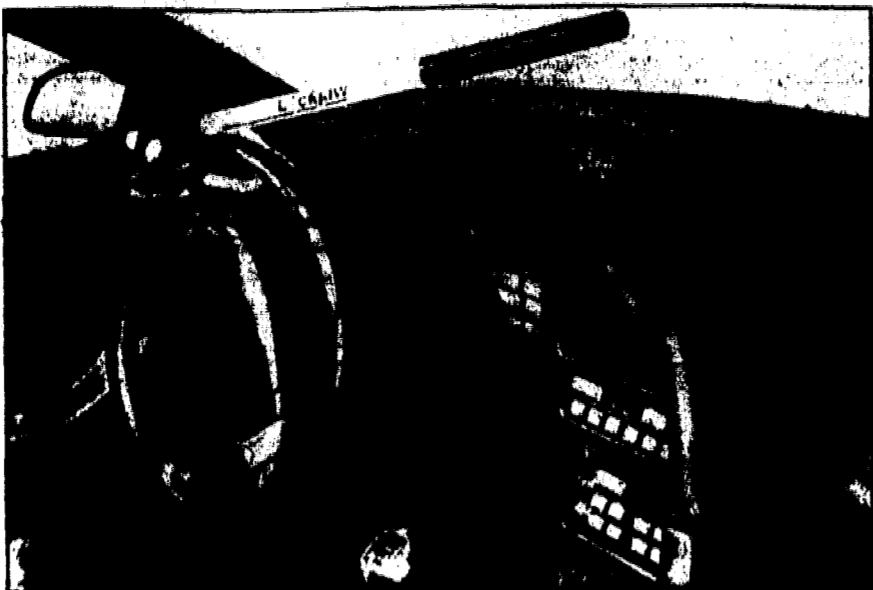
**Nobody is immune**

"Many motorists erroneously believe that their vehicle is immune from theft because it's not an expensive import," says Dave Chippis, an Ohio auto security expert. "But in reality, some older vehicles are even more sought after for their parts than luxury cars. Thieves who are looking for your specific make and model need only one opportunity to steal it."

But frustrated drivers seeking a way to combat such thefts have a new ally in their fight. Chippis recommends a state-of-the-art steering wheel lock called Lockjaw to safeguard autos.

Ideal for use on cars, small and large trucks, recreational vehicles and boats, Lockjaw's unique one-size-fits-all design differentiates it from other steering wheel locks. It features a patented dead bolt locking system and clamps that simplify installation and make theft extremely difficult. In addition, because the device is manufactured of case-hardened steel, it cannot be hammered or chiseled off the steering wheel.

Users position Lockjaw anywhere on the steering wheel and lock it into place. No adjustments are necessary and no



**NEW ANTI-THEFT DEVICE—Lockjaw's** unique design provides dependable anti-theft protection, and enables the device to be used interchangeably on the steering wheels of all cars, small and large trucks, recreational vehicles and boats.

ratchet rod extension is required for installation. The product's bright red and white colors are easy to see from outside the vehicle and act as a visible deterrent to thieves.

Consumers can install and remove Lockjaw in seconds, and the product can be stored under the vehicle's seat or in the car trunk when not in use.

Lockjaw is available at hardware stores, home centers, drug stores, automotive suppliers, discount outlets and mass merchants.

**Thoroughly tested**

"Lockjaw has been thoroughly tested by auto theft investigators, police departments and former car thieves, and rated by them as the best theft-prevention product available," says Chippis.

"It gives users an effective and convenient way to protect their vehicles against theft."

To further protect yourself, your vehicle and possessions, Chippis offers these tips:

- Always lock your car doors immediately after entering the vehicle. Carjackings and other crimes frequently occur during the day.
- Never leave valuables in plain view, even when your vehicle is locked. Thieves are attracted not only to your car but to any valuables visible from the outside.
- Remove stereo components, CB radios and cellular phones when you leave your car, and either store them in the trunk or take them with you.
- "Most thieves are opportunists," says Chippis. "If you reduce their opportunity to victimize you, they'll be forced to look elsewhere. Applying some common sense and using an anti-theft device like Lockjaw will thwart them and give you peace of mind."

### AUTOMOTIVE

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**AUTO FOR SALE**

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- 1991 ACURA LEGEND LS, 4 door, automatic, 40,000 miles, white/blue leather interior. Excellent condition. \$20,500. Call 201-403-6500 after 6pm.
- 1988 AUDI 5000 65K. Full automatic runs great! Call anytime 908-241-2418 or 908-241-5840.
- AUTO SPECIAL - \$22,000 for 10 years prepaid. Call Classified for details. 800-564-8911.
- 1989 BUICK REGAL. Burgundy, V6, automatic, power steering/brakes, 100K miles. Very clean, runs great. \$999. Call Steve 201-781-8207.
- 1988 BUICK SKYHAWK, silver, low mileage, 4 door, cassette player, brand new tires, \$2,800. Call 6pm-8pm 201-681-9061.
- 1983 BUICK REGAL, V-6, automatic, 20,000 miles on rebuilt engine. \$600. Call days: 201-429-9310 or 201-338-7715 after 6PM and weekends.
- 1985 CHEVY CAMARO, 70,000 miles, new mags and rims, viper alarm, needs motor. \$1,300. 908-298-8481.
- 1989 CHRYSLER LE BARON, 2 door coupe, air conditioning, power windows, excellent condition. 78,000 miles, asking \$3,700. Call evenings, 201-751-9705.
- 1985 CHRYSLER FIFTH AVENUE, 4 door, 8 cylinder, air-conditioner, AM/FM cassette. Excellent condition, one owner. 60,000 miles. \$3,750, negotiable. 908-964-0998.
- 1985 DODGE CARAVAN, 5 speed, clean in and out, stereo cassette. \$2500 or best offer. Call 672-0748.
- 1989 DODGE SHADOW, 4 door, air conditioned, power steering/brakes, sunroof, AM/FM stereo, front wheel drive, 84,000 miles. \$2,200. 908-888-6123.
- 1991 DODGE VAN, White, air-condition, automatic, speed control, power brakes, steering, AM/FM cassette, TV, VCR, bed, 24K. Asking \$13,500. 201-762-0365.
- DREAM MACHINES - look for our "Reserved Parking" ad or call Classified at 800-564-8911.
- 1987 FORD Bronco II, Eddie Bauer, 4 wheel drive, loaded, 80,000 miles, new brakes, tires, transmission. Excellent condition, \$6,300. 201-731-1532.
- 1993 FORD EXPLORER, 4x4, loaded, low mileage. \$23,000. Call 908-810-0338.
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## RFG now required for less smog

The smog levels in America's cities are 20 percent lower than they were just 10 years ago, and they will begin to decline even more next year. That's when a new smog-fighting gasoline call reformulated gasoline goes on sale in many parts of the country.

Nine urban areas with the most severe smog problems — Baltimore, Md.; Chicago, Ill.; Hartford, Conn.; Houston, Tx.; Los Angeles, Calif.; Milwaukee, Wis.; New York, NY; Philadelphia, Pa.; and San Diego, Calif. — are required under the federal Clean Air Act to use the new fuel.

Additionally, as permitted by the CAA, a number of states will require this new fuel in areas with less-severe smog problems. They are all or parts of Connecticut, Delaware, Illinois, Indiana, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Texas, Virginia, Wisconsin and Washington, D.C. In areas where RFG is required, conventional gasoline — the gasoline sold today — won't be available.

The United States Environmental Protection Agency, in its announcement of the guidelines for reformulated gasoline, called RFG one of the key programs in the Clean Air Act amendments of 1990 to address motor vehicle emissions.

"Is RFG different in terms of you and me driving around?," asked John Heywood, professor at Massachusetts Institute of Technology's Sloan Automotive Center. "I think the answer is no. Most of the time, drivers won't notice any difference."

"One of the real advantages of reformulated gasoline is that it's been tested in the cars driven in the US today. It's a cleaner-burning alternative fuel perfectly suited to today's engines," said Harry McVeigh, manager of a Mobil Corporation refinery in New Jersey and former head of Mobil's automotive-fuels research lab.

Air quality in the US has steadily improved in recent years due to emission controls adds to manufacturing facilities and automobiles, and cleaner-burning gasoline and diesel fuel. RFG will add to this already improving picture. Since 1983, lead levels in the air have dropped 89 percent, carbon monoxide has fallen 34 percent and sulfur dioxide, 23 percent. And compared to 30 years ago, the improvement is even more dramatic. Americans now drive twice as many cars and two-and-a-half times the number of miles as they did then — but automotive emissions are less than half.

The reversal of the automobile's role in urban smog is due primarily to the success of tightening federal tailpipe emissions standards, cutting hydrocarbon and NOx (oxides of nitrogen) levels by 96 percent and 76 percent, respectively, over the past years, according to a recent study released by the American Automobile Association. The AAA Study, prepared by Energy & Environment Analysis, off-road vehicles and lawn mowers as the most appropriate new

targets in the smog battle.

Additionally, according to Mobil's McVeigh, it's only 10 percent of the cars on the road, those referred to as "old clunkers," that cause 50 percent of today's automotive pollution.

Boosters of RFG say it's the best alternative fuel to fight smog. They note its environmental benefits and its lower cost produce and market relative to competing fuels because the refineries, pipelines and other infra-

structure to make and sell it already exist.

Reformulated gasoline is built from the same basic recipe as the conventional gasoline we've been using for years, so the compatibility and conventional to the customer remains, "said McVeigh. "But in the areas Where it's needed, the smog-prone areas, change will be made. For example, some of the more evaporative ingredients will be reduced."

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