

UNION COUNTY NEWS

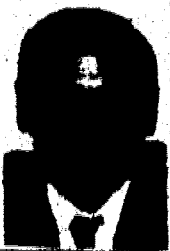
WORRALL COMMUNITY NEWSPAPERS

THURSDAY, MAY 25, 1995

SECTION B

From The Editor's Notebook

By Tom Canavan
Editor in Chief



One of my readers, a gentleman who has known me since I was 13 years old, called last week and made the following statement: "Tom, I don't mean to insult you, but did your family live in low-income housing when you were a child? Somebody said that to me and I told him I've known you since you were a young boy, and that I know your parents, and they're very respectable people."

My response to the gentleman was, "Yes, I lived in the 'projects' in Irvington until I was 13 years old. And you know something? I wouldn't trade those first 13 years of my life for anything."

There was an implication from the caller that if people reside in "low-income" housing, they are far from respectable.

Stereotype? Prejudice?

I'm certain it was both, but also certain, in this case, that it was unintentional.

During 1994, I heard the same responses from residents of Springfield when the township Planning Board was deciding its housing plan to comply with the Council on Affordable Housing's Mount Laurel ruling. "We don't want those kinds of people moving next door to us" was the sentiment of several Springfield residents either during the Planning Board sessions or in their responses to our Sound Off question about the affordable housing plan.

I happen to think I'm worthy to live next door to some of those respondents.

As the managing editor of our company's *News-Record of Maplewood and South Orange* from 1988 to 1991, I heard similar responses from residents of those two towns when the plan was before the Planning Boards. To many people, low-income housing means the people who will live in those structures will be the equivalent of trash and should not be given the chance to make something of themselves.

That feeling doesn't only come from outsiders. It also comes from within the boundaries of low-income housing. Last week, after our Summit newspaper published a remark from a city resident who said drugs are being dealt at the projects in Summit, the president of the housing complex became outraged. She said there had been a problem more than one year ago and that it was resolved because of cooperation between the Housing Authority and the Police Department to rid the complex of drugs. Unfortunately, the stigma remains, and, unfairly, perhaps always will.

The president of the complex also said she was outraged by the statement because it places an unfair label on some of the children who live there. When they attend school, these children might not be able to keep friends whose parents think they live in a drug-infested area, she said.

Should more be done on the part of housing authorities to erase the stigma that comes with living in a projects? Yes, but the burden should not be placed solely on the

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Run for fun



Runners approach finish line during Union County College's 11th annual 5-K Spring Run held on May 7 at the Cranford campus. A total of 447 persons participated in the 5-K race and its preceding one-mile 'Fun Run.' Participants came from throughout New Jersey and southeastern New York, ranging in age from 8 to 79.

Federal dollars may aid drug fight

If pending legislation in Washington, D.C. passes, some of the largest federal spending programs will result in substantial block grants to the states, according to Assemblyman Richard H. Bagger, R-Union.

Bagger spoke before 50 invited guests from local government, businesses, schools and human services during National Council on Alcoholism and Drug Dependence of Union County's annual legislative and press reception held on May 10 at the Suburban Golf Club in Union.

"These changes are an opportunity for New Jersey. The state will define services and eligibility," stated Bagger. With the state's handling of the decision-making, said Bagger, providers of substance abuse prevention and treatment in Union County should have greater influence over funding for such programs than they currently do because of their accessibility to state legislators. Bagger explained that how many strings, if any, will be attached by the federal government to these monies is still being decided.

Advocating addictions services also was emphasized by Wayne Writa, executive director of New Jersey Council on Alcoholism and Drug Abuse, Inc., another of the evening's guest speakers. "Alcoholism and drug abuse don't have a strong constituency," said Writa. "Mainly due to societal denial of the problem. We have to fight as a field as these generic block grants come down. For every \$1 we spend on treatment, we save \$7 on other costs like health care and crime."

Writa also urged those in attendance to encourage state Sen. Donald DiFrancesco, R-Union, to post bill S-1809/A-2178 for a vote by the Senate before June 30. This bill, already passed by the Assembly in February, would restore \$1.7 million in funding for prevention and treatment programs.

"This reduction in state funds has meant a loss of \$172,264 for Union County," according to Gladys Kearns, executive director, NCADD of Union

County, Inc., "resulting in a 20 percent cut in funds per agency for prevention and treatment programs in 1995. Consequently, we have had to turn down 10 requests for prevention programs for fourth- and fifth-grade students."

Gerard A. Marini, another of the evening's speakers, agreed with Writa on the toll addiction is taking on the American pocketbook. "One dollar out of every \$7 spent on health care is drug or alcohol related," he said. "If we do something about drugs, we would impact health care by at least one seventh."

As executive director of the Governor's Council for a Drug Free Workplace, Inc., which offers small businesses educational resources and a step-by-step drug abuse prevention program, Marini stated that drug use in the workplace has a negative impact on productivity. In order to remain competitive with businesses in New York and Pennsylvania, he said, "Our workplaces must be safe and more productive. Drugs don't work in New Jersey." To date 422 companies have signed on with The Governor's Council program; the council's goal is 23,000 companies.

Girls on the job



Union County Freeholder Chairwoman Linda Di Giovanni, right, and Freeholder Linda Stender and her daughter, Caroline, during the Union County 'Take Our Daughters to Work Day,' held at the Elizabeth Public Library April 27. Stender said she was impressed at the turnout, and the enthusiasm of the girls, and also the enthusiasm of the parents, other relatives or friends that brought these young ladies here today.

Hirschfeld to battle for 21st District slot

By Jay Hochberg
Staff Writer

In an attempt to break the long-standing Republican hold on the 21st Legislative District, the Democratic Party has named Springfield Township Committee member Roy Hirschfeld to their ticket.

Hirschfeld joins Kay Slattery, who is running on the Democratic line against Republican incumbent Assemblyman Monroe Lustbader. The pair face a challenge in the June 6 primary from Livingston resident William Shapiro.

"After being in government in Springfield, I have seen the impact state government has on municipalities," the candidate said, outlining his platform. "I want to bring more state revenues to municipal governments to prevent tax increases."

On issues debated at the state level, Hirschfeld said he was concerned about education in New Jersey, particularly regarding college tuition and the costs of public schools.

"I want to prevent tuitions from rising; it's affecting the enrollments at community and state colleges," he added. "The funding formula that applies to urban districts should also apply to suburban districts."

Hirschfeld said he wants to continue the work on environmental issues that the retiring Maureen Ogden had begun.

Saying he would support "safe and fair environmental laws that don't impede business," the candidate voiced his support for limiting the bureaucracy, paperwork and documentation that some present laws impose on the private sector.

When asked for comments on the Democrats' competition in the race for the Assembly seat — Cedar Grove Mayor Kevin O'Toole — Hirschfeld said there are differences the voters will notice.

"I'm an independent thinker," he added. "I try to provide what the voters want by listening to them. Republicans tend to follow a strict party line, with little deviation from that line."

"But the focus is not on years of government service, but on qualities as a leader and abilities to get things done," he continued, saying his five months on Springfield's governing body should not be compared to O'Toole's six years on the Cedar Grove Borough Council.

During his tenure on Springfield's governing body, Hirschfeld has studied the health insurance and benefits plan of municipal employees. He plans to switch employees to a managed health-care provider — at an estimated savings to taxpayers of more than \$240,000.

"My skills are comparable, if not better than his," Hirschfeld said.

When comparing the two candidates, the similarities in opinions on taxes, the environment and crime become evident.

Hirschfeld said he supports tougher sentencing for convicted criminals, and that punishment should include performing public service tasks.

"In the Legislature, there's too much focus on taking care of criminals and not on victims' rights," he added.

"In Springfield, we work toward crime prevention: Community education and awareness, safety in the home, and even better lighting are ways to respond to the community's



Roy Hirschfeld Seeking Democratic nod

needs," he continued, referring to efforts made by Springfield residents to thwart car thieves on Laurel Drive.

"In Springfield, if a criminal is arrested, he knows he'll be prosecuted," he noted.

While Hirschfeld and O'Toole voice similar opinions on some issues, there are contradictions found in the Democrat's rhetoric and record.

The Township of Springfield is in the process of reviewing its membership in the Summit Regional Department of Health. The Democrats on Springfield's Township Committee, before Hirschfeld was elected, opposed a move toward leaving the regional department.

After joining the township's governing body, Hirschfeld teamed with fellow Democrats in countering those who recommended leaving the Summit department. During the April 10 meeting of the Township Committee, Hirschfeld challenged the findings of an ad hoc committee that recommended leaving the Summit regional.

"The Summit regional is terrible," said the candidate on May 19. "I'm very unhappy with it."

As an assemblyman, Hirschfeld said he would study ways for municipalities to save money by sharing services — particularly departments of health.

For a town to take such a cost-saving measure, its board of health first would have to recommend it to the governing body.

Upon being appointed to Springfield's Board of Health in January, Hirschfeld forfeited his right to vote, negating his power to move his township toward a more efficient shared service.

On his candidacy, Hirschfeld said he was flattered that the Democrats of both Union and Essex counties would support him, and that he plans to coordinate an active campaign with his running mate.

"There must be something sick about me, but I love public affairs and the dialogue," he added. "I like helping people get things done."

By profession, Hirschfeld is a therapist, specializing in marriage and family counseling, he said, adding that he hopes to bring his mediation skills to government service. He also teaches at Union County and Middlesex County colleges.

He is a graduate of Montclair State, where he also received his master's degree. Hirschfeld also earned a specialist's degree in marriage and family therapy from Seton Hall University.

Hirschfeld has been married to his second wife, Andrea, for three years. Their first child, a son named Corey, was born earlier this month.

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COUNTY NEWS

Fancy cats compete in 'tail of the tape'

The Tri-State Cat Fanciers of New Jersey will present its annual judging ring Championship Cat Show in the Westfield National Guard Armory, 500 Rahway Ave., Westfield, on Saturday and Sunday from 10 a.m. to 5 p.m. both days. More than 330 cats will be entered

and the public is welcome to see these exotic pedigree breeds from all over the world — Scottish Fold, Himalayan, Sphynx, Persian, Somali and Abyssinian, Turkish van and Norwegian Forest cats competing for trophies.

The event will serve as an opportunity to learn grooming techniques such as brushing, combing, shampooing, nail clipping, correct use of food

supplements and correct feeding habits. Also on hand will be vendors selling grooming supplies, jewelry and cat trees of wood and carpet all at discount prices. People food, hot and cold, is available. Plenty of free parking.

Admission is \$5/\$4 for senior citizens and children under 12. For more information call (201) 379-2816.

Save your newspaper for recycling.



Sparky, this year's winner of the Madison Square Garden Show, will be on exhibit with his trophies during the Tri-State Cat Fanciers show.

Volunteers re-VITALize program

Catholic Community Services and the Retired and Senior Volunteer Program of Union County, concluded its 1995 Volunteer Income Tax program, with a total of nearly 1,000 tax returns completed.

The 27 registered RSVP volunteers, after a four-day training session, were placed at various sites countywide to provide free tax assistance from Feb. 2 to April 15.

The following volunteered their time to assist the general public: Joe Jakub, Marvin Greenberg, Bill Sanguliano, Caroline Russell, B.R. Fallon, Jack Salm, Doris Braun, Al Colombo, Anne Estis, Sylvia Lipton, Bert Schnieder, David Dill, Joseph Rutsop, Joseph Yee, Freida Butler, David Lewis, Walter Caldwell, Hugh Ramsden, John Rembish, Al Hild, David Bosniak, Nick Chomuk, Nelson Claypole, Don Weil, Bill Cheng, Carl Swensen, Margaret Holzman, and John and Peggy Connelly, who assisted with tax returns at St. John's the Apostle Parish in Linden.



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EARLY ADVERTISING DEADLINES

In Observance of Memorial Day our offices will be closed **Monday, May 29th.**

Our deadlines for the **June 1st** editions are:

Main Section - 4PM Friday May 25th

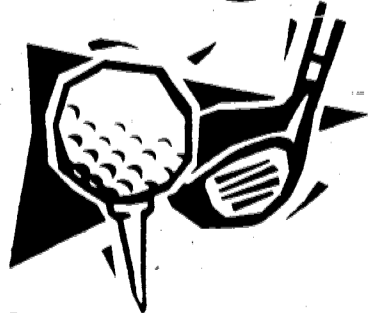
B Section & Classified Display - 12 Noon Friday, May 25th

What's Going On - 4 PM Friday, May 25th

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COUNTY NEWS

Golf tournament planned

The third annual St. Patrick's Golf Tournament will be held at Roselle Golf Club on June 5.

All proceeds will be used to foster the wide range of humanitarian programs in operation at the Elizabethport parish. These programs include scholarships to St. Patrick's High School for students who would otherwise be unable to attend.

Also benefiting from revenue raised by the event will be St. Patrick's weekly afternoon youth recreation center, its food pantry that feeds more than a hundred families each month, its weekly meeting center for Alcoholics Anonymous and Narcotics Anonymous groups, its weekly tutoring sessions to area children in need of additional attention, and Raphael's

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From the Editor's Notebook

(Continued from Page B1)

shoulders of housing authorities. It should be placed on the shoulders of the tenants, who need to take more responsibility for their own lives and erase the belief that government should provide for everyone.

I grew up in Crescent Lane in Irvington — apartment 3B in Building 6. Reading articles in our company's *Irvington Herald* during the last several years since I left as managing editor of the paper, I was led to believe that the projects have completely fallen apart. Drug arrests, rats running around the complex and politics in the housing authority were the subjects of these articles. I know those problems exist. After all, we wouldn't make them up to sell newspapers.

This weekend, I drove through Crescent Lane — the first time in several years — to try to recapture my days as a youth living in the apartment complex. The first thing I remembered as I drove through the entrance was playing Ringie because the lamp post at the entrance was our home base, while the lamp post at the exit was where we went if we were caught by those who were "it."

I also was overwhelmed by the

size of the complex. When I was a child, the complex was huge. I couldn't get over how tiny it looked to me and how close the buildings were to one another. I also discovered that it was not the same place I once called home.

Living in the projects was a positive experience then because, with so many kids living there, I learned how to defend myself, I learned things that even my parents didn't teach me, and I learned the importance of camaraderie. But all of us back then looked out for ourselves. We were more responsible for our property and our way of life. We had authority and discipline from the management team of the complex. We believed in law and order.

Living in the projects was considered a beginning for many of the families, not an end, like many tenants of various housing complexes believe today. Many of those families who moved out of the complex did not rely on government to get them out of there, nor did they rely on the housing authority to give them a better way of life. They moved out of there because they maintained a strong belief in a better future, one they could only achieve by accomplishing it themselves.

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ARTS & ENTERTAINMENT

Theater professional guides 'Charlie Brown'

By Lisa Ann Batitto
Arts and Entertainment Editor

Community theater is often viewed as a stepping stone to bigger and hopefully better productions.

Actors and behind-the-scenes workers toil in these smaller-scale pieces with the hopes of catching the eye of a force within an established company. Someone like Wade Miller.

For nearly four decades, the South Orange resident was associated with the Paper Mill Playhouse in Millburn. Since his retirement as its company manager four years ago, Miller has continued his involvement with the theater but this time on a community level. He is the director and choreographer of the Stony Hill Player's presentation of "You're a Good Man Charlie Brown" at Oakes Memorial Outreach Center, Summit.

Miller's association with the Stony Hill Players stemmed from acting classes he took with instructor Joe Ross, who requires his students to become involved with the troupe. Although Miller doesn't get a chance to perform on stage — something he did with the Paper Mill Playhouse — he did get to see his desire to direct a play realized. He said "You're a Good Man Charlie Brown" provided him with a challenging forum.

"It's based on 10 years of Charles M. Schulz' comic strips. It has vignettes, sketches and musical numbers. It contains all the little things like when Charlie Brown can't fly his kite and Snoopy on his doghouse," Miller said, noting that while the play is cast with adults between the ages of 20 and 30, other companies cast it with adolescents. "You have to retrogress and get into a child's psyche."

As director, Miller was responsible for the casting of the play, a responsibility he collaborated on with music director Bill Houpt.

"I worked with him to make sure the people we chose were up to the musical score," he said.

Miller also serves as the play's choreographer, which he considers as demanding as the directing chores.

"As the choreographer, you are responsible for staging and you have to learn the music. Sometimes you are dealing with a group and sometimes with just one person," he said. Miller said the responsibilities of the two positions were great and he doubted he will attempt to do both again. "I'm thinking I might do it again but not choreography. That should go to another person."

One of the differences between "professional" and community theater groups

is that actors in community theater have other responsibilities and cannot dedicate as much time to the production as full-time actors can. The cast for "You're a Good Man Charlie Brown" had been in rehearsal since January and practiced several times a week.

"The cast is made up of very willing and dedicated people but they all have other lives and need time to live the rest of their lives. It's a different animal from professional theater because of restraints. At the Paper Mill, people rehearse six hours a day, everyday. You can't tie people up in community theater for more than two months," Miller said.

"Community theater is for the community and for the citizens. People volunteer to give up their time for no pay. It's a commitment of love," he said.

Still, Miller says he believes community theater is important and a play can be entertaining regardless of where it is staged. He said community theater even has some advantages over bigger productions.

"In community theater, the emphasis is on enthusiasm. It is a lot of work but the pay-off is the connection between the audience and the cast. Each time the reaction is different but when a connection is made, it inspires them to work harder and give even more," Miller said.

In addition to working with Stony Hill Players and honing his acting skills, Miller is active within the South Orange community. He is a volunteer with the Electronic Information and Education Services, an organization for the blind.

"They have two services. They have a radio station which is a sub-channel of Seton Hall University and listeners with a special receiver can hear all kinds of information," Miller said. "They also have a telephone service where people can call up, select from a menu and hear things such as the 'New York Times.' I volunteer there two times a week.

Miller also is involved in another unique service for the blind with a movie and television director.

"It's a non-profit organization and we take video cassettes, study them and look for openings in the dialogue. We then take these openings and describe the action that is going on. I'm presently working on episodes of 'All in the Family,'" he said.

While Miller remains busy with his acting lessons and volunteer work, he said his experience with the Stony Hill Players has given him the itch to direct again, after "You're a Good Man Charlie Brown" has completed its run.

"The cast is so cooperative and dedicated. I was a little hesitant and I had some qualms about doing it but working with them has been a big pay-off for me," he said.



The cast of the Stony Hill Players' production of 'You're a Good Man Charlie Brown' at Oakes Memorial Outreach Center, 120 Morris Ave., Summit. Clockwise from bottom left, Gretchen Melinda Roth as Patty, Todd Dwyer as Schroeder, John Mendlovitz as Charlie Brown, Steven Yafet as Snoopy, Nathalie Yafet as Lucy and Brian Zotti as Linus.

"You're a Good Man Charlie Brown" will be staged at Oakes Memorial Outreach Center, Summit, Friday, Saturday, and June 2 and 3 at 8 p.m.; and Sunday at 3 p.m. Tickets are \$12 for adults and \$6 for children under 12. For tickets and reservations, call (908) 464-7716.

NJSF's production of Shakespearean play is a 'labour lost'



Simon Billig is the King of Navarre and Vivienne Benesch is the Princess of France in 'Love's Labour's Lost.' Shakespeare's romantic comedy is presented by the New Jersey Shakespeare Festival through June 10 at the Bowne Theater on the campus of Drew University, 36 Madison Ave., Madison. For tickets and information, call (201) 408-5600.

By Lisa Ann Batitto
Arts and Entertainment Editor

Theater-lovers often complain that no one stages the classics anymore.

The reasoning behind this void may be because if the play flounders, no one is going to blame the playwright. One, therefore, has to give the New Jersey Shakespeare Festival much credit for having the courage to tackle the work of the greatest writer who ever walked the earth. With all this said, the shortcomings in NJSF's current production of "Love's Labour's Lost" cannot be placed on the backs of the cast, most of whom do a more than admirable job. The problem lies with the choice of the play, which does not work if an audience is unfamiliar with the complicated plot.

One of Shakespeare's earlier comedies, "Love's Labour's Lost" tells the story of the King of Navarre and his three compatriots as they discover their vow to spend three years in seclusion shaken by the arrival of the Princess of France and her three ladies-in-waiting.

Additionally, there are two subplots to the tale: a love triangle between Spaniard Don Armado, bumpkin Jacquenetta and a clown named Costard; and a classroom sequence led by the schoolmaster Holofernes. These scenes contain most of the humorous dialogue and as any aficionado knows, the Bard's comedy is subtle and doesn't provide any smash-them-over-the-head jokes. In an effort to add some slapstick to the proceedings, the powers that be at NJSF infused these plots with sight gags. They do not work but you have to admire their creativity.

Herein lies the problem. There is not much going on action wise in

theater review

"Love's Labour's Lost" and much of its strength lies in its wordplay. Every major actor has at least one lengthy monologue and after awhile, they all start to sound the same. Old English isn't easy to follow, and audience members who neglected to brush up on the play may find themselves straining to figure out what is going on. From the looks of it, it is about a group of men and a group of women who are either sitting around, pacing the floor or pontificating. This isn't helped either by the NJSF's claustrophobic stage which limits the audiences vision to one plot at a time. It would have been much more interesting if other characters could be seen in background sequences.

A reviewer must give credit where it is due — not that Shakespeare needs anyone to come to his defense — and this play contains some of the prettiest prose on love that was ever put on paper. Hopeless romantics will melt at lines such as "Mistress, look on me. Behold the window of my heart, mine eye, what humble suit attends thy answer there. Impose some services on me for thy love." They don't write 'em like that anymore.

Given the big chunks of dialogue the cast had to memorize, one has to give them all a big round of applause. Some members, however, do deserve an added mention for giving their characters some special zip.

Simon Billig maintains the proper mix of confidence and cockiness in his portrayal of Ferdinand, the King

of Navarre. He has an excellent command of the stage and while this production marks his NJSF debut, we are certain to see more of him in the future.

The best onstage chemistry is between Mark Niebuhr as the rebellious Berowne, an attendant of the king, and Jenna Stern as the beautiful and fiery Rosaline, attendant of the princess of France. Both crackle when they share the stage and when they are separated from each other, one can see their eyes sparkle with anticipation of their next meeting.

Mention also must go to Craig Wallace as Boyet, Bradford Cover as Costard and Vivienne Benesch as the princess of France.

The play also was elevated by costumer Kaye Voyce and set designer James Konzer. They managed to make the performance atmospheric and regal, and successfully transported the audience into the mood of the play.

The NJSF is a theater group that isn't afraid to take risks. It must be

praised for its efforts to take classical work to the public and make it accessible for modern sensibilities. Even when the piece doesn't match the intensity of its presentations, the NJSF still provides entertainment that stands above the crowd.

The New Jersey Shakespeare Festival's "Love's Labour's Lost" will be performed at the Bowne Theater on the campus of Drew University, 36 Madison Ave., Madison, through June 10. Evening shows are Tuesday through Saturday at 8 p.m. and Sunday at 7 p.m. Matinees will be Saturdays and Sundays at 2 p.m.

Tickets range between \$16 and \$30 and may be purchased at the Bowne Theater Box Office, or by calling (201) 408-5600.

Special student matinee performances have been scheduled for today, Friday, Tuesday and June 6 and 9. Tickets are \$10, with one complimentary chaperone ticket for every 20 students. Reservations may be made by calling Mark Rossier at (201) 408-3278.

Call the editors

Ever want to talk about something you think should be in the paper? Know something that might make a good story? Do you know someone who might be the subject of an interesting feature? Do you know of a sports story we don't? If the answer to any or all of the above is yes, call the editors at 686-7700. General or spot news: Chris Gatto, regional editor. Entertainment news: Lisa Ann Batitto, arts and entertainment editor. Sports news: Jim Parachini, sports editor. Problems: Tom Canavan, editor.

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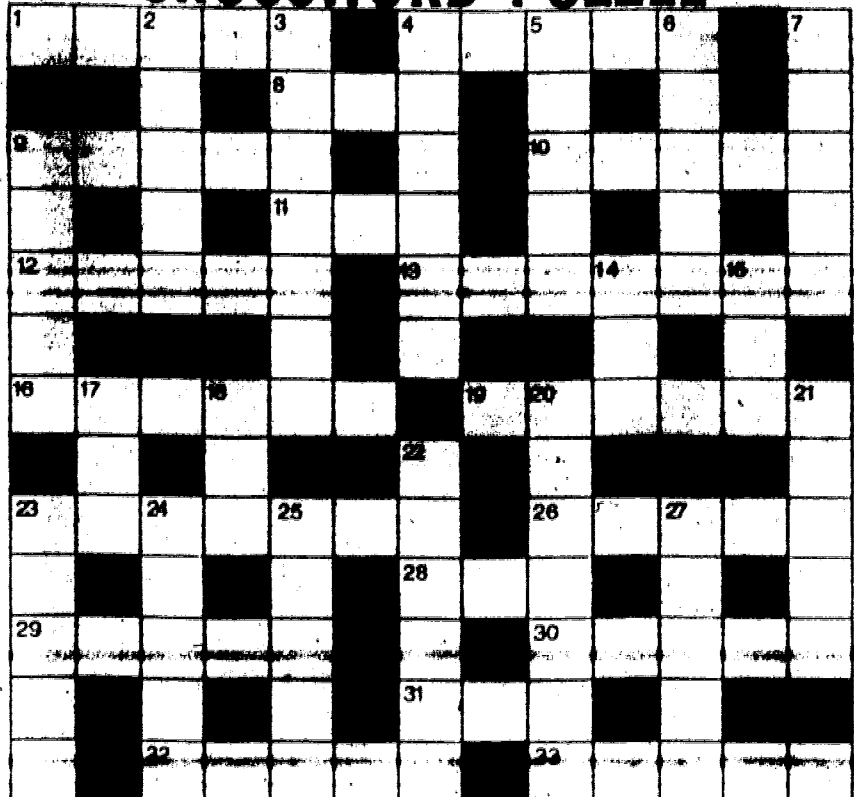
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**CLUES ACROSS**

- 1. Pastime
- 4. Rig out
- 8. Peculiar
- 9. Goodbye
- 10. Perfect
- 11. Seize
- 12. Small branch
- 13. Most lengthy
- 16. Safe
- 19. Degrade
- 23. Odd piece
- 26. Bury
- 28. Manipulate
- 29. Flinch
- 30. Awaken
- 31. Ocean
- 32. Accumulate
- 33. Automobile

CLUES DOWN

- 2. Pipe
- 3. Not as old
- 4. Eatable
- 5. Coalition
- 6. Part
- 7. Apportion
- 9. Donkeys
- 14. Adhesive
- 15. Health resort
- 17. Before
- 18. Vase
- 20. Pitily saying
- 21. Tend
- 22. Tension
- 23. Scuffed
- 24. Craziness
- 25. Stadium
- 27. Have faith in

ANSWER TO PREVIOUS PUZZLE:

- ACROSS**
 3. Met 7. Wheeze 8. Yearly 9. Insist 10. Incite 11. Off
 12. Meteor 14. Yellow 17. Boring 21. Pester 24. Rue 25. Simple
 26. Relief 27. Tidied 28. Ignite 29. Yet
- DOWN**
 1. Chance 2. Device 3. Mentor 4. Typify 5. Cancel 6. Blotto
 12. Mob 13. Own 15. Ere 16. War 18. Origin 19. Impair
 20. Greedy 21. Permit 22. Silent 23. Events

horoscope

May 28-June 3

ARIES — March 21/April 20

A desire for change could be satisfied by something as simple as rearranging the furniture. Try it before doing anything more drastic — or expensive. Using guilt to get what you want from family could lead to resentment. Try a different, more honest approach.

TAURUS — April 21/May 21

A great week! An opportunity you've been waiting for may come your way. All you have to do is take it! A problem you've been troubled with will finally be resolved, taking a great weight off your shoulders. Celebrations and activities with friends will be abundant.

GEMINI — May 22/June 21

Your talent for recognizing the strengths in others will come in handy, especially if you are in a management position. A long talk with a friend will provide an explanation for something you've been wondering about. An increase in energy helps you ease through the week.

CANCER — June 22/July 22

Don't let a lack of free time get you down. Hard work now will certainly pay off later. A friend will call with some happy news that will have a positive effect on you. There will be reason to celebrate this coming weekend. Do something special for a down-in-the-dumps loved one.

LEO — July 23/August 23

Procrastinating will get you nowhere fast. If you have work to do, do it and get it over with. Otherwise you may find yourself in an awkward position. Be honest with yourself when it comes to a romantic relationship. If you're the one doing all the giving, it may be time for a change.

VIRGO — Aug 24/Sept 22

Your sarcastic tongue could get you in a heap of trouble. Although it's hard, it may be wise to keep your opinions to yourself this week. This is especially true in the workplace where others may not understand your sense of humor. Learn from the mistakes of others.

LIBRA — Sept 23/Oct 23

Good news will come more than once this week. You'll feel less tense and more enthusiastic than you have for some time. A chance to indulge in a favorite hobby will get your creative juices stirring. A look to the future gives you an idea for the present. Romance looks good, especially if you're involved with a Cancer.

SCORPIO — Oct 24/Nov 22

Your responsibilities will seem lighter than usual, leaving you more time for yourself. Enjoy it while it lasts. Use creative energy to strengthen a relationship. A solid foundation is important for a lasting bond. If your weight is a problem, now's the time to do something to change.

SAGITTARIUS — Nov 23/Dec 21

A new, unexpected contact will provide fresh ideas important to your career. A business problem makes it necessary for you to reassess your original agenda. Be true to yourself yet admit the possibility of a lack of good judgement. Weekend plans are likely to be cancelled.

CAPRICORN — Dec 22/Jan 20

Something you were really looking forward to may turn out to be a big disappointment. But don't let it get you down as there could be some pleasant surprises to make up for it later in the week. Don't be too quick to point blame when a problem arises at work.

AQUARIUS — Jan 21/Feb 18

A project that has been dragging will finally come together. You'll be able to proceed with full force. At some point this week you'll come to the realization that you don't understand someone you've been close to and known for a long time. Perhaps this is what keeps life interesting.

PISCES — Feb 19/March 20

A good time for travel and meeting new people. Friendships made now will be of the lasting kind. This is true for romance, too. In either case, be on the lookout for friendly Scorpios and Cancers. Even if you have some extra cash, don't let spending get out of control.

YOUR BIRTHDAY THIS WEEK

The next 12 months: Many changes will happen throughout the year. Most of them will be subtle. Your attitude and outlook will improve and lead you to greater things — at work and in your personal life. You'll be able to put more trust in your own judgement and because of that others will, too. Because of a shared experience, a relationship with a family member will grow much closer and stronger. You'll find a newfound friend in someone you've known all along. This will be a great source of comfort and happiness for you. Taking a class to advance your career will help you tremendously.

A subscription to your newspaper keeps your college student close to hometown activities. Call 908-686-7753 for a special college rate.

What's Going On?

FLEA MARKET

FRIDAY, JUNE 2, 1995
EVENT: Flea Market
PLACE: Redeemer Lutheran Church, 134 Prospect St., Irvington.
TIME: 9 AM to 3 PM.
PRICE: Tables available for dealers, \$15.00, call 201-372-0084 or 201-763-3281. Clothes, jewelry, housewares, books, etc. Great bargains.
ORGANIZATION: Redeemer Lutheran Church.

SATURDAY, JUNE 3, 1995
EVENT: Covered Flea Market
PLACE: Archer's Grove, 1135 Springfield Road, (Route 22 West-behind Rickett Plaza), Union, N.J.
TIME: 9am-3pm.
PRICE: Vendors welcome. Tables \$15.00. Rain or shine. Call 908-686-1421.
ORGANIZATION: Ladies Auxiliary of The E.S.C.

SATURDAY, JUNE 17, 1995
EVENT: Flea Market and Strawberry Festival
PLACE: Hilton United Methodist Church, 285 Boyden Avenue, Maplewood.
TIME: 8AM to 3PM.
PRICE: Vendors, handcrafters, sellers of knock-knacks needed! For more information call 201-374-3058 or 201-763-8171
ORGANIZATION: Hilton United Methodist Church.

RUMMAGE SALE

SATURDAYS
MAY 20, and 27, 1995
EVENT: Rummage Sale
PLACE: St. Joseph's Polish National Catholic Church (corner Stanley Terrace and Porter Road) Union, NJ.
TIME: May 20th, 9am-4pm; May 27th, 9am-1pm.
ORGANIZATION: Blessed Sacrament Society.

FUN AUCTION

FRIDAY, JUNE 2, 1995
EVENT: Second Annual Fun Auction
PLACE: St. Mary's Gym and Cafeteria, 244 Central Avenue, Rahway, N.J.
TIME: No one under 18 will be admitted. Doors open 6PM. Fun Auction starts 7:30PM.
PRICE: Donations \$5.00 in advance-\$6.00 at door. For ticket information call 381-6230 or 381-0646.
ORGANIZATION: St. Mary's Home School Association.

OTHER

FRIDAY, SATURDAY & SUNDAY
JUNE 2-3-4, 1995
EVENT: Job Grand Lodge & Bethune Grand Chapter Annual Convention
PLACE: Hilton Cherry Hill, 2349 W. Marlon Pike, Cherry Hill, NJ
TIME: Queen of South meeting-Friday, 9a.m.-4p.m. Official Opening of Convention & Awards-Friday, 7:00p.m. Meeting-Saturday, 9a.m.-4p.m. Luncheon-Saturday, 1:00p.m. Spiritual program.
PRICE: For more information contact Sr. Mary Rivera
ORGANIZATION: International F.&A.M.M. & O.E.S., III. Charles Knight, Grandmaster. Sis. Louise Williams, Grandmatron.

What's Going On is a paid directory of events for non-profit organizations. It is pre-paid and costs just \$20.00 (for 2 weeks) for Essex County or Union County and just \$30.00 for both. Your notices must be in our Maplewood office (463 Valley Street) by 4:30 P.M. on Monday for publication the following Thursday. Advertisements may also be placed at 170 Scotland Road, Orange, 288 Liberty St., Bloomfield or 1291 Bayversant Ave., Union. For more information call 783-9411.

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Dining Review May 25, 1995

Alexus Steakhouse & Tavern invites you to enjoy "Outrageous Steaks, Great Burgers, Overstuffed Sandwiches and Cold Beer," but there's a lot more at this unpretentious, friendly but high-quality family restaurant in the big white building with the burgundy and beige sign and awnings.

The atmosphere is light, cheery and upbeat — families, groups and couples enjoying everything from a light meal or snack to a full dinner, all made with the freshest ingredients.

Every meal, lunch or dinner, starts with a complimentary bowl of pickles and cherry peppers and another of fresh-cut health salad. After ordering any of a wide variety of tasty appetizers and soups, many customers then go on to have one of the specialties of the house — the enormous 24 ounces Delmonico Steak or the 24 ounces N.Y. Sirloin Steak — cooked to juicy perfection with Alexus' special seasonings and accompanied by generous helpings of homemade french-fried potatoes for just \$10.95 each. MSG is never used. Doggy bags are often necessary because of the size of the servings.

Other choices are the baked or blackened swordfish, lobster or Chicken Alexus. In addition, blackboard specials are available every day, and are priced reasonably.

The sandwiches are overstuffed, and are truly meals in themselves. The juicy hamburgers, made to order in true Alexus fashion with various trimmings, are a full 8 ounces of fresh ground beef.

As for the soups, the hearty Onion Soup is a crock filled with fresh onions cooked to perfection, then topped with slices of mozzarella cheese, and sprinkled with chopped bits of swiss cheese. The New England Clam Chowder is a meaty mix chock full of clams and fresh-cut chunks of potato.

Alexus Steakhouse & Tavern

A large, happy eating place with a mix of people.



Alexus Steakhouse & Tavern, above, is located at 1246 Route 22 West Mountainside.

Appetizers include house specialties like the Alexus Onion Flower, a colossal onion carved into a blossom shape and then deep fried to a golden brown to produce a sweet, delicate and truly delicious treat. The Hot Buffalo Wings are tangy, with just the right amount of bite for the starter to a meal.

Desserts, for anyone who still has room, includes Reese's Peanut Butter Pie, a delicious production, and the enormous Hot Fudge Sundae. Perhaps the most popular dish is the Strawberry Shortcake, a mountain of fresh red fruit on an anglefood cake base covered with whipped cream, and there is also a selection of daily dessert specials.

Beverages include a full assortment of hot and cold drinks. There is also a wide choice of domestic and imported beer, wine and spirits. For people who just want to have a drink and a snack, the bar in the lounge area has its own ambiance.

Aside from the tasty food and low prices, Alexus Steakhouse & Tavern

has quickly earned part of its outstanding reputation because of its special feeling — a large, happy eating place with a mix of people. Informality is emphasized. A young, enthusiastic and well-trained wait staff contributes to the upbeat mood of the place.

All in all, Alexus Steakhouse & Tavern offers memorable meals and a uniquely pleasant dining experience at affordable prices.

Alexus Steakhouse & Tavern, 1246 Route 22 West, Mountainside, may be reached by calling (908) 233-5300. Hours are Monday through Thursday from 11:30 a.m. to 11 p.m.; Friday and Saturday from 11:30 a.m. to 12 p.m., and Sunday from 3 to 10 p.m.

The tavern houses a full bar. All major credit cards are accepted. It is accessible to handicapped. A private banquet and party room is available. Reservations are accepted for groups and large parties.

This column is intended to inform our readers about dining opportunities in the area.

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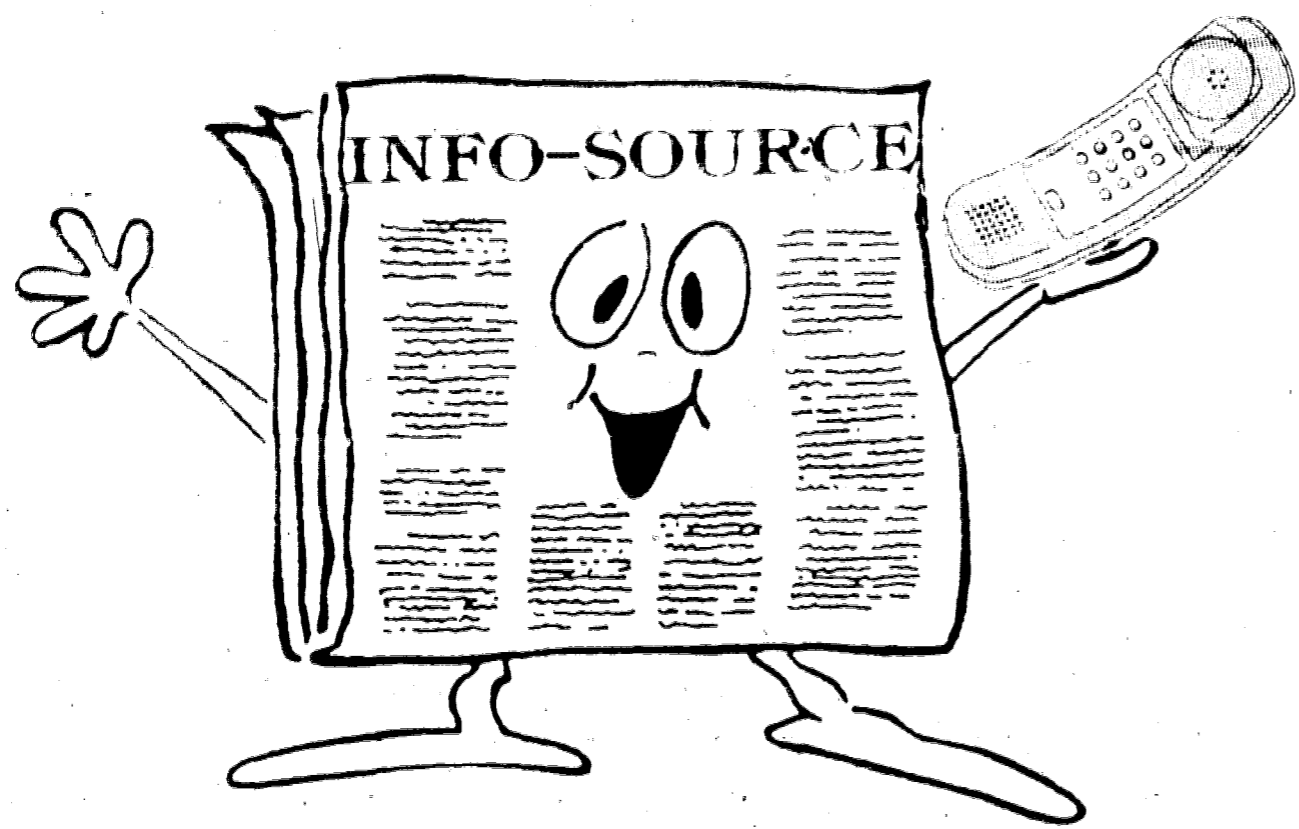
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NOTICE IS HEREBY GIVEN THAT THE COUNTY OF UNION, NEW JERSEY IN CONJUNCTION WITH THE JERSEY TRANSPORTATION PLANNING AUTHORITY AND THE NEW JERSEY INSTITUTE OF TECHNOLOGY, WILL RECEIVE SEALED PROPOSALS FROM SUITABLE QUALIFIED CONSULTANTS/TEAMS TO: CONDUCT A STUDY OF THE CURRENT AND PROJECTED TRAVEL PATTERNS IN A CORRIDOR BOUNDED BY THE CITY OF ELIZABETH ON THE EAST, AND THE TOWNSHIP OF SPRINGFIELD ON THE WEST IN ORDER TO DETERMINE THE IMPACT OF REDEVELOPMENT IN THIS CORRIDOR AND THE IMPLEMENTATION OF ALTERNATE MASS TRANSIT OPTIONS INCLUDING A PROPOSAL TO CONSTRUCT A NEW RAIL STATION IN THE TOWNLEY SECTION OF UNION TOWNSHIP. THIS STUDY SHALL BE KNOWN AS THE "ROUTE 22 - MORRIS AVENUE CORRIDOR STUDY."

PUBLIC NOTICE

zabotnow.com Company, Currently approximately 14,000 pipes are made into this area daily. Thus, this study will propose several scenarios for transportation demand management strategies in the Route 22 corridor. A maximum of \$110,000.00 in matched funds is available for this study as follows: \$95,000.00 is available for consultant services. This is to be matched by \$12,000.00 in support services from the County of Union and the Township of Union.

PUBLIC NOTICE

NOTICE OF PUBLIC AUCTION PURSUANT TO R.S. 39 10A-1. United American Lien & Recovery Corp will sell the following autos to highest bidder subject to any liens: 15% BUYER PREM Cash or Cashier Check; any persons interested call (908) 447-7922. SALE DATE JUNE 06, 1995 at 2:00 p.m. 1421 Oak Tree Rd., Iselin, NJ 08830. LOT 947 1984 Chevrolet 2 dr vint: 1G0CT148552189179

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NOTICE OF PUBLIC AUCTION PURSUANT TO R.S. 39 10A-1. United American Lien & Recovery Corp will sell the following autos to highest bidder subject to any liens: 15% BUYER PREM Cash or Cashier Check; any persons interested call (908) 447-7922. SALE DATE JUNE 06, 1995 at 2:00 p.m. 1421 Oak Tree Rd., Iselin, NJ 08830. LOT 945 1991 Chevrolet 2 dr vint: 1G11F22E9M120238

PUBLIC NOTICE

WEST IN ORDER TO DETERMINE THE IMPACT OF REDEVELOPMENT POTENTIAL WITHIN THIS STUDY AREA. THIS STUDY SHALL BE KNOWN AS THE "SOUTH AVENUE CORRIDOR STUDY."

PUBLIC NOTICE

unds is available for this study: \$95,000.00 is available for consultant studies to be matched by \$17,000.00 mid-level county support. All applicable federal and state laws regulations, including applicable EEO provisions will be applied. The DBE participation goal for this project is 15% (\$12,920.00) and DBE firms are encouraged to apply.

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HOME IMPROVEMENT

Fence keeps pool safe for children, calms concerns

Each spring, families look forward to warm weather and the long-missed activities associated with the water. Parents dream of warm sunny days, lounging by the pool and developing tan lines while the kids play happily in the pool; and the kids always want to be in the pool. Because drowning is a leading cause of death among children, pool safety should be a major concern for parents, especially at this time of year.

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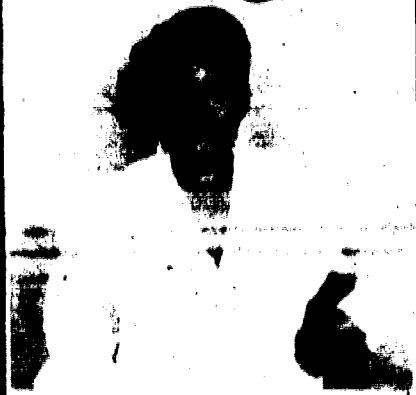
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On stage



Lisa G. — Griffith-Fleming — an aspiring actress currently employed with Lehigh Savings Bank and a resident of Union, along with the Afrikan Women's Repertory will present the comedy "The Women's Usher Board" on Saturday at 4 p.m. at the U.T.C.A.O. Otter E. Young Annex, 2410 Springfield Ave., Union. For ticket information, call (908) 964-0514.

Inspirational concert shakes church walls

By Bea Smith
Staff Writer

A most unusual, although inspiring, spring concert took place Sunday afternoon at the Chinese Community Center of St. Luke and All Saints Episcopal Church, Union.

Wen, Ke Zhang, bass vocalist from China; a former chairman of the voice department of Shanghai Conservatory of Music, in a strong, resonant voice, presented a vocal classical and Chinese musical program in the church, accompanied by his capable pianist Wang Qui. He offered a varied concert in various languages including the music of Caldora, "Selve Amiche, Ombrosa Pianta;" Handel, "Ombra Mai Fu" and "Si, Tra i Ceppi;" Beethoven, "In Questa Tomba Oscura;" Schumann, "Ich GroÙe Nicht;" Tchaikovsky, "Ahogbn Bce Boepatchbi Nokophbi" and Gounod, "Vous Qui Faites L'endormie."

And while his powerful voice nearly shook the walls of the church, the audience, including youngsters, sat attentively, and applauded with gusto after each number.

But it was after the intermission, when he sang six Chinese classical numbers, respectively, by Qing Zhu, Lin Sheng-Yi, Chao-Yuen-ren, A-Tcherepnin and Huang Yong Xi, that the applause was strong enough to be heard all the way to Five Points.

Wen's rendition of "The Lord's Prayer" by Albert Hay Malotte was the highlight of the afternoon — the finest this reviewer has ever heard. After Robert MacGimsey's "Sweet Little Jesus Boy" and Brown's Negro spiritual, "Ev'ry Time I Feel de Spirit," which were heartily appreciated by the audience, Wen and his accompanist were invited to a Chinese buffet downstairs by the Rev. Philip Y.M. Wong, Chinese missionary and supervisor, and the Rev. Wayne Bowers, vicar of the church. Three local restaurants provided food for the event: Ocean Buffet, China House of Union and Double Dragon.

The spring concert, an immensely impressive program, is only one of the many events being offered by the church. And if those programs are

even half as good as the Wen concert, St. Luke's will have a very successful season.

A subscription to your newspaper keeps your college student close to hometown activities. Call 686-7753 for a special college rate.

Lisa Batitto, Editor

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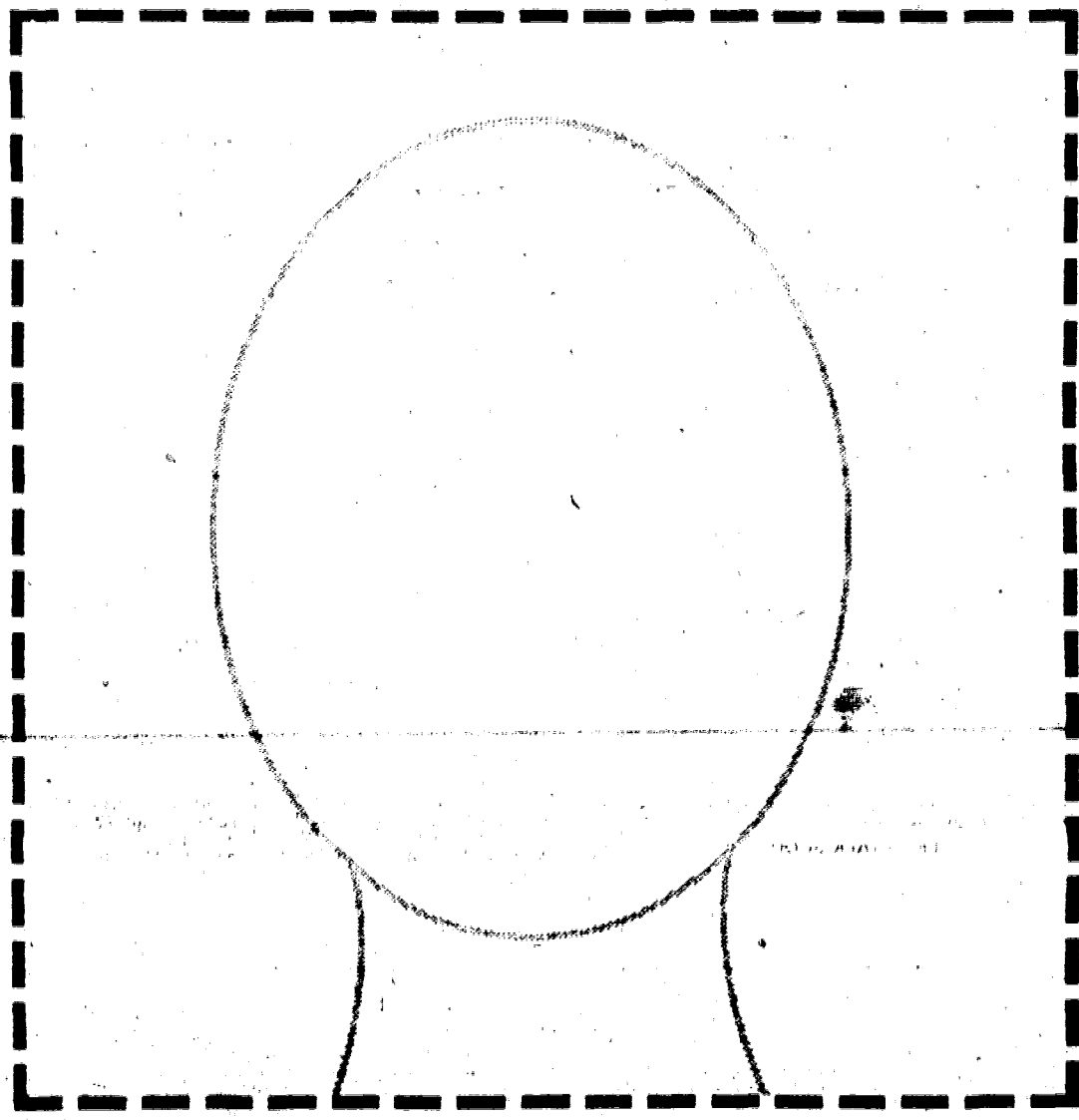
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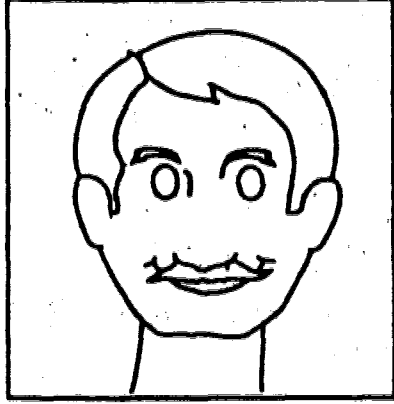
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- 4-PETS
- 5-INSTRUCTIONS
- 6-SERVICES OFFERED
- 7-BUSINESS OPPORTUNITIES
- 8-RENTAL
- 9-REAL ESTATE
- 10-AUTOMOTIVE

UNION COUNTY

- Union Leader • Springfield Leader
- Clark Eagle • Kenilworth Leader
- Mountainside Echo • Roselle Spectator
- Hillside Leader • Roselle Park Leader
- Linden Leader • Rahway Progress
- Summit Observer • Elizabeth Gazette

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20 words or less.....\$14.00 per insertion
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 Display Rates.....\$22.00 per column inch
 Contract Rates Available
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ESSEX COUNTY

- News-Record of Maplewood & South Orange
- West Orange Chronicle • East Orange Record
- Orange Transcript • The Glen Ridge Paper
- Nutley Journal • Belleville Post
- Irvington Herald • Vailsburg Leader
- The Independent Press of Bloomfield

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Offices where ads can be placed in person:

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463 Valley Street
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170 Scotland Road
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266 Liberty Street
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Adjustments: We make every effort to avoid mistakes in your classified advertisement. Please check your ad each time it appears, should an error occur please notify the classified department within seven days of publication. Worrall Community Newspapers, Inc. shall not be liable for errors or omissions in any advertisement for which it may be responsible, beyond the space occupied by item in which error or omissions occur. Worrall Community Newspapers, Inc. reserves the right to revise or reclassify any advertisement at any time.

HELP WANTED

ADDRESS ENVELOPES. Part time at home, \$200/day. Enclose self addressed stamped envelope. Department 43, P.O. 7153 Richmond, Virginia, 23221.

ASSEMBLE ARTS. crafts, toys, jewelry, wood items, typing, sewing, computer work from home in your spare time. Great pay. Free details call 1-800-632-8007, 24 hours (Fee).

ATTENTION DRIVER teams. \$15,000 in bonus paid monthly, quarterly and yearly plus top mileage pay 40K plan, \$500 sign-on bonus. Other paid benefits: vacation, health and life, dead head, motel layover, loading and unloading. Covenant Transport, Soles and teams call 1-800-441-4394. Students and driving school grads call 1-800-338-6428.

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- 18 Point
- 24 Point

Add impact by using larger type - ask our Classified Representative for the type you would like for your ad.
 For low cost people-to-people advertising get into the Classified Pages. Call 1-800-564-8911.

BAKER'S ASSISTANT. Full-service bakery in South Orange wants experienced assistant baker and several experienced bench oven assistants. Mornings hours. Part and full time positions. Compensation commensurate with experience. Call 201-736-1018 and/or fax your resume: 201-736-0078.

BAKERY SALES Assistants. Full-service bakery in South Orange looking for several part and full-time sales assistants. Must be personable, polite and dependable. Flexible hours. Compensation commensurate with experience. Call 201-762-3357 or fax resume, 201-762-1433.

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CHILD CARE needed for toddler, part time, in my Maplewood home. Driver's license and excellent references required. 201-275-1328.

COLLECTION CLERK/Insurance Organization skills required. Must be detail oriented, have good phone manner. Duties include heavy phone work, filing, special projects. Data entry and Spanish as a second language a plus. Returnees and others welcome. Send resume to:
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Located in Lake Hopatcong area. General, counselors, certified swim instructors, specialists in tennis, gymnastics, athletics and theatre arts. Excellent salary. Job available June 12th. Please call Lynn at 908-241-9898.

DIET 130/30 MAGIC! Lose weight, earn money, work at home. I lost 20 pounds and earned \$8,000 last month. 1-800-25-DIET-M.

DO YOU love Christmas? Hiring sales reps for Christmas Around the World and Gifts party plan. No investment. Party plan experience helpful. Management opportunities available. Call 800-932-4330 or 609-667-0181.

COUNTER PERSON, cleaning person, part-time. Immediate openings in Linden. Call 908-925-4141.

DENTAL ASSISTANT, Part time, Friendly, responsible person for private practice. Please call 908-686-3197.

DENTAL OFFICE looking for full time office manager. Must have experience in dental insurance, billing, typing and scheduling of patients. Job available June 12th. Please call Lynn at 908-241-9898.

DIET 130/30 MAGIC! Lose weight, earn money, work at home. I lost 20 pounds and earned \$8,000 last month. 1-800-25-DIET-M.

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COMPOSITION DEPT. PART TIME

We are a weekly group of newspapers with an office in Maplewood looking for a person with paste-up skills to work in our production department.

Experience helpful, but not required. Call for an appointment.

(908) 686-7700
 or send your resume to
Personnel Manager
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 Newspapers
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 Union, New Jersey 07083

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DRIVER- GROWTH, expansion, opportunity... find it at Burlington OTR/ reefer, average pay \$600+/ week, 2500 miles/ week, regular home time, new equipment and top notch benefits. Burlington Motor Carriers 1-800-JOHN-BMC. EOE.

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 Elizabeth, NJ 07207

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 Ask for Mr. Delane

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 Springfield, NJ 07081

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WAITER/ WAITRESS. Part time or full time. Apply in person. J. J. Restaurant, 945 Stuyvesant Avenue, Union, 908-684-1511.

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A MATURE woman seeking job as house cleaner or companion. Excellent references, dependable, patient. Live in or out. Call 201-678-5625.

AMBITIOUS TEENAGERS looking for full time summer employment. Will accept part time to start. 18 year old female, Kean college sophomore available immediately. 17 year old male Columbia high school senior available immediately for part time work or June 26th for full time work, 15 year old female Columbia High School sophomore available June 26th. Please call Mrs. Barnett, 908-885-1500, 9am-5pm, Monday thru Friday.

BRAZILIAN HOUSEKEEPER has experience and transportation. References. Call after 5:30pm, 908-958-2705.

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Our very busy classified advertising department is looking for an energetic, highly motivated telephone salesperson. Accurate typing, good communication skills, excellent spelling and a good command of the English language is essential. Responsibilities will include taking classified ads over the phone, selling and servicing advertisers and handling a variety of clerical functions. We offer salary, commissions, benefits, holidays and a friendly working environment.
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908-964-8366 AVAILABLE FREE OF CHARGE Bible Correspondence Course Home Bible Study Tracts on Various Bible Topics Bible Classes for All Ages A 5-Lesson Video Series (view in your home) Provides an overview of the Bible and Church History

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LADY, ARE you a size 4? Refined senior gentleman of Slovak descent, warm, clean, affectionate, non-smoker, non-drinker, would like to meet plain, unpretentious, quiet, petite lady who weighs between 80-90 pounds. Reply Martin, Box 416, Elizabeth, NJ 07207.

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MISCELLANEOUS FOR SALE

AIR CONDITIONER, G.E. for basement window, 10,000 BTU's, used one season, \$325.00. Moving must sell. 660-9200 days; 666-1088 after 6pm.

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BOW HUNTING equipment. Bow hunters discount warehouse. America's largest archery supplier stocks over 5,000 bow hunting items at 20-40% off retail. Call 1-800-735-2697 for free 180 page catalog.

BRASS BED, queen. Complete with orthopedic mattress set. Unused in box. Cost \$1000, sell \$325 cash. 201-779-8795.

BUNK BEDS. Solid wood. Never used. Still in box. Cost \$400. Sell \$125. Cash. 201-812-8348.

CAMERA. PENTAX SF10. 35mm. Like new, used twice. \$300.00 or best offer. Call 201-378-8811.

COLONIAL DINING room set. Dry sink, low boy, double hutch, tea cart, two leaves, table pads. Asking \$1500. Also color TV, oriental china hutch, patio set, furniture, early 40's Philco radio with turntable. Negotiable. Call 201-743-2048, leave message.

COMPUTER, MACINTOSH Classic. 40 mhz. bytes, hard drive, with key board and style writer printer. \$500.00 or best offer. 201-783-3372.

DAYBED. WHITE iron brass. Complete with two ortho mattresses and pop-up trundle. Unused in box. Cost \$800. Sell \$325. 201-779-8795.

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DIABETICS! MEDICARE! Insurance billed direct for test strips, insulin, glucometer and more. Little or no out of pocket cost. Satisfaction guaranteed. Liberty Medical Supply. 1-800-782-8824.

DINING ROOM. Rattan glass table/4 chairs. Oriental cherrywood hutch, haystack end table, dresser, crib, refrigerator, washer, dryer, air conditioner. 201-738-6882.

EVERETT'S PRIVATE TRUCKS. (Liquidation of Everett's). 908-868-8824. 1000-11th St. 1000-11th St. All in 1 gallon pails. Free delivery. \$8 minimum. Discount Tree Farm 800-888-8288.

EXPAND YOUR market by doing business overseas! Ghana Export & Import Agency can sell your products in Ghana. 201-374-8628, 201-371-4518. Rev. Herbert H. Graves, Director.

LIVING ROOM Set, 7 piece sectional, \$800.00; formal chest and shelves, by Atlantic, \$250.00; student desk and chair, chest-of-drawers, bridge table and chairs, 2 ceiling fans. Call after 8pm, 201-763-2114.

LIVING ROOM, 3 pieces, (sofa, loveseat, chair). Any background with peach/maroon/searom contemporary design. Will sacrifice. \$350. Call 908-964-4205.

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POOL, 21' ROUND with extra large filter and all accessories. Excellent condition. \$300 or best offer. Call 908-888-8246, after 6PM.

PRESSURE CLEANERS. New PSI 1300 \$249, 2000 \$599, 3500 \$699. Honda 3500 \$1,099. Factory direct tax-free, prompt delivery. Call 24 hours free catalog 1-800-333-WASH (9274).

REFRIGERATOR, G.E. green; Lawton type sofa, print, bed, set of Norfolk china. All in good condition. 201-781-8167 evenings.

ROSELLE HOUSE Sale. 116 EAST 7th Ave. Saturday, May 27th, 9a.m.-5p.m. Dining room set, kitchen set, bedroom furniture, tables, chairs, refrigerator, lamps, fans, books, records, kitchenware, linens, bric-a-brac, garden tools, clothing, and more.

SUNQUEST WOLFF tanning beds. New, commercial home units from \$199. Lamps, lotions, accessories. Monthly payments low as \$20. Call today. Free new color catalog. 1-800-482-9197.

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GARAGE SALE

CRANFORD. 415 LEXINGTON Avenue. Friday, May 26th, 12 Noon-7 p.m. Saturday, May 27th, 9a.m.-4p.m. Indoor basement. Master bedroom, child's truck bed, sofa, tables, dishes, paintings, mauve vertical blinds, toys, clothes, etc. 908-272-4314.

HILLSIDE. 1618 JOHN Glenn Drive (off Conant). Saturday, May 27th, 9am-4pm. Multi Family. Something for everyone. Power tools, household items, luggage, toys, clothes, lamps, miscellaneous, dishes, glasses and much more.

HILLSIDE. 268 HERBERT Avenue (off Liberty Avenue). Friday, May 26th and Saturday, May 27th, 9am-5pm. Clothing, furniture, Something for everyone.

HILLSIDE. 1312 WHITE Street (off Long Avenue). Friday, 26th, Saturday, 27th. Gigantic. Priced to sell. Raindate June 2nd, 3rd.

LINDEN MOVING Sale. May 26th, 27th, 28th, 9am-4pm. 48 Pallant Avenue (off Raritan Road). Lots of good furniture, computer and printer, household items, books, bric-a-brac and much more.

SOUTH ORANGE. 35 Walnut Court, May 26, 27th, 9:30am-4pm. House Sold. Everything must go. Dining room table, 4 chairs - leaves, lenox for 12, bureau, linens, vintage jewelry, silver plate. Occasional tables, housewares, new bric-a-brac, small appliances, portable sewing machine, pictures.

SPRINGFIELD. 77 LAUREL Drive (off Meisel or Milltown). Saturday, Sunday May 27th, 28th, 9am-3pm. Lighting fixtures, clothing dryer, lawnmower, TV, clothing, furniture, toys and books, baby items, bric-a-brac, etc.

UNION. 1151 SAYRE Road. Saturday, May 27th, 9am-5pm. Leather jackets, wooden bench, size 9 leather shoes, bedspread, lamps, TV, typewriter.

UNION 2050 STECHER (off Stuyvesant), May 27th 9am-3pm. Don't miss this one! Quality items, cheap. Furniture, designer clothes, kids' Everything. Gas grill, lawn mower, exercise equipment, much more.

UNION. 967 ALVIN Place (off Morris Avenue, near Palmer Video). Saturday, May 27th, 9am-5pm. Household, tools, heaters and miscellaneous items.

YARD SALE

UNION CONTENTS of House Sale, 1800 William Street, May 27th, 9am-3pm. No Early birds. 5 rooms of furniture, 15x30 pool with equipment, clothes, housewares, tires, books, toys, wood burner, exercise equipment.

UNION. MULTIFAMILY. 1124 Woodley Avenue, Saturday, May 27th, 9am-3pm. Household items, toys, baby's children's/ adult's clothes, books, much more.

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Real Estate

Touch-ups make selling home easier

Since the start of 1995, Century 21 offices in the Central/Southern New Jersey area have been gearing up for the spring rush of home sales. Century 21 offices throughout the entire northeast are participating in an innovative marketing campaign, called MarketPower '95, which integrates homeseller and homebuyer events, sales agent training, advertising, direct mail and promotions to sell more homes in 1995 than ever before.

As spring approaches, real estate professionals and homeowners alike will be preparing for showings and open houses. Century 21 real estate professionals offer some advice on the best ways to prepare your home for sale at the best price in the least amount of time.

Joseph Mancuso, regional director for Century 21 of the Northeast Inc. in Central/Southern New Jersey, advises sellers to take the first step toward a successful sale by looking at their home with a critical eye and then determining where their home's package needs improvement. "You don't need a lot of money or expensive items to dress your home for sales success," Mancuso said.

"You can borrow or buy inexpensive extras such as house plants, new lawn furniture or fresh cut flowers. If you don't have enough

time to do any major house cleaning yourself, consider hiring a professional."

Carolyn Weber, vice president of marketing, Century 21 of the Northeast Inc., also recommends that you consult a real estate professional to survey your home and conduct a comprehensive market analysis. "A real estate professional can provide a thorough market analysis of your home as well as offer another set of critical eyes when it comes to assessing your home's overall appearance," she said. Weber also reminds the seller not to forget the exterior of the house. "Believe it or not, a great percentage of homes are sold before the buyers even get out of the car. Your home's 'curb appeal' is just as important as the interior."

For the highest possible selling price in the shortest amount of time, Graham Dickson, an award winning sales associate with Century 21 Red Coach in Pittsford, N.Y., presents homeowners with 21 questions they should ask themselves when preparing to sell:

- ◆ Is there any part of my house that needs repainting — inside or out?
- ◆ Should I reseed the lawn and get my landscaping in top shape?
- ◆ Are there any holes/cracks in my screens or windows, and do the

windows work well or do they need to be repaired?

- ◆ Does the carpet need cleaning or replacing?
- ◆ Are pets under control at all times?
- ◆ Are all appliances in good working order?
- ◆ Should I stay out of a prospective buyer's way?
- ◆ What will be the buyer's first impression of the exterior of our house? What can I do to improve it?
- ◆ What will be buyer's first impression as they step inside my house? What can I do to improve it?
- ◆ Since the buyer will be looking in the closets, should I take some of the clothes out to make them look roomier?
- ◆ Can I take items from kitchen cabinets to make them more spacious?
- ◆ Is there any furniture I could store or dispose of to make rooms appear larger?
- ◆ Do any cabinets need to be touched up or refinished?
- ◆ Should I give my real estate agent a list of things my family likes about the house and the neighborhood?
- ◆ What about door mats? Should I replace them with new ones that are neutral and omit our family's name?
- ◆ Should I remove an ornate

item that a buyer may want as part of the house — such as a special chandelier or wall system?

- ◆ Should I ask my real estate agent to provide a list of recommendations to help me market my house?
- ◆ Will the price and terms offered appeal to most of the buying public in my price range?
- ◆ Do I need to be aware of similar houses also being offered for sale in my neighborhood?
- ◆ Are the garage and storage areas as clean and neat as they could be?
- ◆ Before spending needless time and money, should I consult with a real estate professional?

"Preparing your home for sale is a major project and can keep you busy, but it is well worth the effort," Dickson said. "While the appeal of a home can be very subjective, it never hurts to enhance the home's overall impression. The extra time you put into your home's package now could be the deciding factor when a potential buyer has narrowed down his choices between your home and another this spring."

For more information about selling your home or a consultation with a sales agent, contact the Century 21 office nearest you.



Low-budget fix-ups like a paint job, landscaping and interior touch-ups, and clean windows all help sell a home faster.

Real estate list offers suggestion to make home more appealing

Century's 21's last minute checklist for showing you home:

- Outside**
- ◆ Pick up lawn tools and neatly recoil garden hoses.
 - ◆ Wipe down lawn furniture.
 - ◆ Clean up after pets.
 - ◆ Remove obstructions from curb view.
 - ◆ Trim shrubs, plant spring plants and flowers, and replant flower boxes.

- ◆ Clear driveway and walkway areas.

Inside

- ◆ Open shades and drapes to allow the most light into the home as possible.
- ◆ Open windows to freshen rooms.
- ◆ Turn on lights — no dark corners or lighting that is too dim.
- ◆ Thoroughly clean and deodorize pet areas.

- ◆ Pick up dirty clothes and make beds.
- ◆ Empty garbage and wastebaskets.
- ◆ Play soft music and keep the television turned off.
- ◆ Do a "last-minute" cleaning including dusting, vacuuming, sweeping.
- ◆ Set tables with flowers and linens.
- ◆ Temperature permitting, prepare a cozy fire for open houses.

- ◆ Set a comfortable temperature throughout the home.
- ◆ Clean and put away dishes and wipe down kitchen counters.
- ◆ Neatly set out games — such as chess set — or books to add to ambiance.
- ◆ Make sure rugs have been cleaned and straightened.
- ◆ Make a final check of every room.

Realtor finds office space for businesses in Union County

Jacobson, Goldfarb & Tanzman Associates, a commercial real estate firm with offices in Woodbridge and Elmwood Park, negotiated six industrial/flex transactions in Middlesex and Union counties. The announcement was made by JGT Senior Vice President Dan Frankel, who said, "Where the asking price of property is at market value, industrial and flex properties in Middlesex and Union counties continue to be absorbed."

Negotiated by JGT brokers, the transactions include: the sale of the F. Bruno Faceting Building, located at 725 Lehigh Ave. Union, to Kim Associates; the sale of the Alzo building, located on Federal Road in Monroe; the sale of the facility located at 3461 South Clinton Ave. in South Plainfield to C and M Tool Manufacturing, Inc.; the lease to Modern Fabrications for space at the 24 Distribution Boulevard building in Edison; the lease to Seacoast Laboratories, Inc. for space at the industrial facility located at 4260 U.S. Route 1 in Monmouth Junction; and the lease to Bell Atlantic Network Integration, Inc. for industrial and office space at 400 Raritan Center Parkway in Edison.

In Union County, Associate Vice President Ian Grusd and Vice President Jack Sievers arranged for Kim Associates, a full-service restoration and construction company, to purchase the 15,500 square foot F. Bruno Faceting building. Located directly off Route 22, with excellent access to the Garden State Parkway, the F. Bruno Faceting building is a single-story industrial facility with extra land for storage.

According to Grusd, "Kim Associates chose the F. Bruno Faceting building on Lehigh Avenue because of the extra land and the ability to subdivide the building to accommodate additional tenants."

"The newly purchased, free-standing building will be used by Kim Associates for its offices, equipment storage and as a warehouse," added Sievers.

JGT represented the tenant, Kim Associates, while Mangels Realty represented the seller, Fred and Ed Bruno, in the recent transaction.

In Middlesex County, Vice President David Saltzman arranged for Nulab Furniture, a manufacturer of counter tops for kids, to purchase the

Alzo building located on Federal Road in Monroe. A JGT exclusive, the Alzo facility is a single-story industrial building situated on 7.8 acres, just minutes from Exit 8 and 8A of the New Jersey Turnpike.

"The Alzo building, with its convenient location and excellent move-in condition, was ideal for Nulab Furniture's expansion," said Saltzman. "The facility also offered other attractive features, including tailboard and drive-in loading, 17 foot ceilings and a fenced parking area."

JGT represented Alzo, the building owner, and the purchaser in the negotiations.

Also in Middlesex County, Associate Vice President Ian Grusd and Vice President Doug Bansbach arranged for C and M Tool Manufacturing, Inc. to purchase the 25,000 square foot industrial facility located at 3461 South Clinton Ave., in South Plainfield. Built in 1964, the block and steel frame building is situated on two acres directly off Route 287, with excellent access to major roadways, including the Garden State Parkway.

According to Grusd, "C and M Tool and Manufacturing, Inc. which specializes in light manufacturing, specifically metal stamping and preci-

sion machining, chose the facility because of its prime location, quality image and existing power distribution."

"The site also offers one of the few opportunities in the area to purchase a free-standing building with extra land," added Bansbach. "The facility will house C and M Tool and Manufacturing's executive offices, light manufacturing, warehouse and distribution facilities."

Grusd and Bansbach represented C and M Tool and Manufacturing, while Bussel Realty represented the seller, Mario and Leon Caruso, in the recent transaction.

In Middlesex County, David Saltzman arranged for Modern Fabrications to lease space at the industrial facility located at 24 Distribution Boulevard in Edison. The well-located building will house a warehouse and distribution center for Modern Fabrications.

"Modern Fabrications, a supplier of wet suits, fins, masks and other scuba gear, selected the facility because of its quality and accessibility via the

New Jersey Turnpike, Routes 287 and 440," said Saltzman.

JGT represented the lessor, Ike Heller, and the tenant in the recent transaction.

In Middlesex County, Vice President Doug Bansbach negotiated a lease with Seacoast Laboratories for 16,100 square feet of the 56,550 square foot building located at 4260 U.S. Route 1 in Monmouth Junction.

"Seacoast Laboratories, Inc. is a distributor of pre-packaged lawn and garden supplies, including grass seed, lawn fertilizer and hand tools. Selling primarily wholesale to gardeners, golf courses, wholesalers and landscapers, Seacoast Laboratories will be distributing approximately 10 percent of sales via an on-site retail shop," said Bansbach. "They selected the Route 1 site because of the capability to sell retail in a highly visible location."

Also, in Middlesex County, the JGT team of Assistant Vice President Michael Gavlick, Senior Vice President Paul Giannone and Vice President Doug Bansbach arranged for Bell Atlantic Integration, Inc. to lease space at the 80,000 square foot flex

building located at 400 Raritan Center Parkway in Edison. A JGT exclusive, 400 Raritan Center Parkway is an attractive, single-story high tech building situated in a park-like setting. The building's Raritan Center location provides many extra amenities including: two hotels, conference centers, restaurants, banking facilities, a post office, retail, daycare and public transportation.

"With immediate access to the Garden State Parkway, the New Jersey Turnpike, Routes 1, 9, 287, and 440, 400 Raritan Center Parkway provides the prime location that Bell Atlantic Network Integration, Inc. was seeking," said Gavlick.

"Bell Atlantic leased both office and warehouse space in the 80,000 square foot flex building," added Giannone. "In addition to providing an excellent location, 400 Raritan Center Parkway also offers such building extras as, tailboard loading, 19 foot ceilings, 40 by 40 column spacing, heavy power and ample parking."

JGT represented the building owner, the Principal Financial Group,

Joseph Hilton represented Bell Atlantic Properties.

With continuous activity from its industrial department, JGT maintains its position as a major real estate force in the Northern and Central New Jersey industrial market. Jacobson, Goldfarb & Tanzman Associates, L.L.C. is widely recognized as a leader in the area of sales and leasing of office, commercial and industrial properties, land development, asset management, appraisal, and consulting. JGT is a member of the Society of Industrial and Office Realtors and is the New Jersey member firm for the International Corporate Realty Services. Now in its 75th year, JGT is headquartered in Woodbridge.

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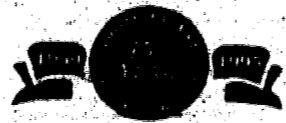


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Real Estate

Japanese homebuilders tour Burgdorff homes

A delegation of 12 Japanese homebuilders on an Asahi Kasei USA Study Tour recently inspected the homes of Peter Burgdorff and Jean Burgdorff, president and chairman respectively of Burgdorff Realtors.

The delegation from Asahi Kasei Homes Co. in Tokyo, who every year sends to the U.S. a team of branch managers to familiarize themselves with new home building techniques and trends.

The tour was organized by Susan Smith, Burgdorff vice president of Development, and led by Masakiyo Miura, a general manager with Pacific Tour Systems Corporation, and Kimiko Miller, a bilingual sales associate with Burgdorff's Ridgewood Office.

The group first inspected the 9,937-square-foot home of Peter Burgdorff on Kent Place Boulevard. Most interesting to the visitors was the new, expansive 2,957-square-foot wing with cathedral ceiling and state-of-the-art kitchen which were designed by and added to the Victorian home in 1994 by general contractor Ted Aansenen, who presented a photo-history of the construction of the addition. The rest of the circa 1904 home also was of interest to the group, with various building and renovation techniques explained by Aansenen.

The delegation then moved down the Boulevard to Jean Burgdorff's home, a contemporary-style residence of cedar and stone construction which was designed by one of its owners, Barbara Keller, and built in 1979. From its unique three-level floor plan to its free-form pool and tennis courts, this home brought the group into the modern age of construction.

The group spent 10 days in the U.S., four days in Scottsdale, Ariz., and six days in the New Jersey/New York area.

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Federal Government has 100's of 2, 3, and 4 bedroom single family homes. Investors can purchase these properties as well as first time home buyers for as little as \$500 down. For details call Eric or Bernard 800-705-8285 201-705-8285.

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UPPER BUCKS County, Pennsylvania. Vacation weekend cottage. Quiet, peaceful setting, secured wooded community. Fishing, boating, hiking. Furnished, 1 master bedroom, 2 light bedrooms, 1 1/2 baths, kitchen, dining, family room, stone fireplace, screened porch. \$45,000. Call 215-536-9251 or 215-536-0592.

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Located at the Prestigious Short Hills/Millburn Summit/Springfield Lines close access to Rt's 24 & 78. Ideal for prof. office. 7 Rm Colonial, sits on the corner of 200 ft. prop. Asking \$239,500.

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If you've been thinking of moving to this quiet community offering great schools, family neighborhoods and a little bit of country with city convenience, then now's your chance! Preview this 3BR Home with Dining Room, Fam. Room, Garage. All this for \$219,000. Call our agency today, you'll be glad you did.

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NEW JERSEY MORTGAGE RATES

Lender, City, Phone	APP FEE	30 YR FIXED		15 YR FIXED		OTHER						
		RATE	PTS	RATE	PTS	RATE	PTS					
Action Mortgage Corp, Union	800-303-2307	7.88	0.00	7.88	7.50	0.00	7.50	5.50	2.00	N/P	A	
American Fed Mtg, Bound Brook	800-767-2961	100	7.50	3.00	7.83	7.00	3.00	7.51	5.75	0.00	8.75	A
American Savings Bk, Bloomfld	201-748-3600	350	7.88	2.50	8.14	7.38	2.50	7.79	5.00	3.00	8.51	A
Bankers Savings, Perth Amboy	908-442-4100	350	8.00	2.75	8.30	7.38	2.75	7.83	4.75	3.00	8.25	A
Capital Funding, Parsippany	800-562-6760	0	8.00	1.00	8.09	7.63	1.00	7.72	6.38	1.00	6.46	A
C. Brooke Mortgage, Freehold	800-793-2265	0	7.38	3.00	7.69	6.75	3.00	7.24	6.50	3.00	6.80	Q
Columbia Savings Bk SLA, Lindn	800-962-4989	285	7.63	3.00	7.98	6.88	3.00	7.42	7.50	1.00	8.26	G
Concorde Mortgage Co.	201-992-2070	0	7.25	2.50	7.45	6.88	2.50	7.40	4.63	3.00	8.55	A
Corestates Mortgage Services	800-999-3885	250	7.38	3.25	7.78	6.75	3.25	7.41	7.50	3.00	8.21	P
First Fidelity Bank	800-435-7332	375	7.38	3.00	7.70	6.88	3.00	7.39	5.25	3.00	8.59	A
First Savings Bank SLA, Edison	908-225-4450	350	8.25	0.00	8.25	7.75	0.00	7.75	7.25	0.00	8.12	C
Genesis Mtge Svcs, E. Brunswick	908-257-5700	375	7.63	3.00	7.94	7.13	3.00	7.62	8.63	0.00	8.63	B
Gentry Mortgage, Inc	800-287-9934	350	7.88	1.00	7.98	7.38	1.00	7.54	7.50	1.00	7.60	H
Lehigh Savings Bank SLA, Union	908-686-0003	350	8.25	3.00	8.58	8.00	3.00	8.51	7.75	3.00	8.45	E
Manor Mortgage	201-884-0040	0	8.25	0.00	8.25	7.75	0.00	7.75	8.38	0.00	8.38	B
Midlantic Bank, N.A.	800-274-0703	380	7.50	3.00	7.83	7.00	2.75	7.47	4.75	3.00	8.47	A
Morgan Carlton Finl, Ridgewood	800-562-6719	0	7.25	2.88	7.46	6.88	2.88	7.09	3.60	2.88	4.36	F
Natwest Home Mortgage	800-888-6761	375	7.38	3.00	7.69	7.00	3.00	7.51	5.25	2.50	N/P	A
New Century Mtge, E. Brunswick	908-390-4800	370	8.00	0.50	8.02	7.50	0.50	7.53	6.25	0.00	6.54	A
Premier Mortgage, Union	908-687-2000	375	7.63	3.00	N/P	7.25	3.00	N/P	5.88	0.00	N/P	A
Provident Savings Bank	800-448-7768	350	7.63	3.00	7.94	7.38	3.00	7.85	6.63	3.00	6.40	C
Pulaski Savings Bk, Springfield	201-564-9000	350	7.50	3.00	7.81	7.00	3.00	7.49	4.88	2.00	8.36	A
Pulse Savings Bank, Cranbury	908-385-0088	350	7.88	3.00	8.20	7.50	2.50	7.92	5.88	1.00	8.46	A
Rahway Savings Institution	908-388-1800	325a	8.25	0.00	8.25	7.63	0.00	7.88	7.88	0.00	8.07	I
United Jersey Bk, Ridgefield Pk	800-932-0811	325	7.50	3.00	7.81	7.13	3.00	7.62	4.75	2.50	8.51	A
Valley National Bank, Wayne	800-522-4100	450	N/P	N/P	N/P	7.90	0.00	8.00	8.50	0.00	8.59	N
West Essex Savings Bank, SLA	201-575-7080	375c	8.00	0.50	8.05	7.75	1.00	7.92	7.13	0.50	8.11	C
W.F.S. Mortgage, Warren	908-560-9710	0	8.13	0.00	8.13	7.63	0.00	7.63	6.00	0.00	N/P	A

(A) 1 Yr Arm (B) 30 Yr Jumbo (C) 5/1 Arm (D) 15 Yr Bi-weekly (E) 10 Yr Fixed (F) COFI Arm (G) 7/1 Yr Arm (H) 10/1 Arm
(I) 10/2/30 Arm (J) Construct Loan (K) 3/3 Yr Arm (L) 5 Yr Balloon (M) 3/1 Yr Arm (N) 20 Yr Fixed (O) 1 Yr Jumbo
(P) 30 Yr FHA (Q) 7/23

a - 30 day rate lock - b - \$300 app fee for 30 yr fixed - c - 1/2 pt ref at closing for 30 yr and 3/1 Arm - d - ref at closing

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UNION
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UNION
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UNION
Spacious colonial split. Features 4 BRs, extra lrg mod; EIK, 2.5 bths, CAC, plus new vinyl siding! Lot of extras! Will not last! \$249,700. UNI - 2872. 908-687-5050.

UNION
530 Chestnut Street
908-687-5050

TOP ASSOCIATE OF THE MONTH
Anthony Martucci, manager of Coldwell Banker Scholott Realtors Union office is pleased to announce that William Polthron has been named Associate of the Month for April. Bill produced a greater sales and listing volume during April than any of his colleagues in the Union office.

Consistently a high achiever since he entered real estate, Bill has frequently been cited as a top real estate producer. He is a member of N.J.A.R. Million Dollar Sales Club for the past 11 consecutive years as well as a member of the Coldwell Banker Multi-Million Dollar Sales Club.

For award real estate services call a Coldwell Banker Scholott top producer. Call Bill Polthron in Coldwell Banker Scholott Realtors Union office at 908-687-5050.

COLDWELL BANKER SCHLOTT REALTORS

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Automotive

Older drivers can increase safety

Older drivers can increase their safety behind the wheel by changing driving techniques, improving their physical condition and selecting a vehicle that matches their needs, according to a booklet available from the AAA New Jersey Automobile Club.

The AAA booklet, "Straight Talk for Older Drivers - Buying a Car," offers the following tips to help older drivers select the right vehicle for safe driving:

Large cars offer more protection in accidents and are usually easier to get in and out of — important because aging diminishes mobility.

Automatic transmissions may be easier than manual transmissions for drivers with arthritic joints or reduced muscle strength.

Avoid buying a car with tinted windows. Older drivers need to maximize visibility, especially at night.

Power windows and door locks are easier to operate than manual ones and may provide added security.

Consider purchasing a car which includes tilt steering and seat adjustments as options for your comfort.

Make sure you understand the car's gauges and can reach all parts of the instrument panel comfortably.

For the best visibility the top of your car's steering wheel should be no higher than the top of your shoulders.

When the driver's seat is comfortably positioned for maximum visibility and movement, you should also be able to comfortably reach the gas and brake pedals.

Test drive the vehicle before purchasing to determine passenger compartment comfort and where the car's blind spots are. If the car has large blind spots, look for another model.

"Driving a safe car is important but so is driving ability," said Paul Kielblock, safety manager for the AAA New Jersey Automobile Club in Florham Park.

Customer satisfaction



Thomas Lincoln/Mercury in Westfield is proud to announce that John Comandini, service manager, has been named winner of the 1994 Ford Quality Care Gold Medallion Awards program, sponsored nationally by the Ford Motor Co. It recognizes employees in dealership parts, service and body shops who excel in helping their dealership build customer satisfaction.

Finding a good car is one report away

A car you can't count on — or one that's always in the shop — is more of a burden than a pleasure to own. Reliability is a key factor that Consumer Reports considers when evaluating both new and used cars.

In its April auto issue, Consumer Reports presents unique data collected from its subscribers. This year, information was gathered on 580,000 vehicles. Some highlights include:

• Among American nameplates, the reliability record of General Motors' Saturn stands out: it's been about par with high-end European cars — better than most models, not as good as the best Japanese makes.

• Ford has the best overall reliability record among domestic makers.

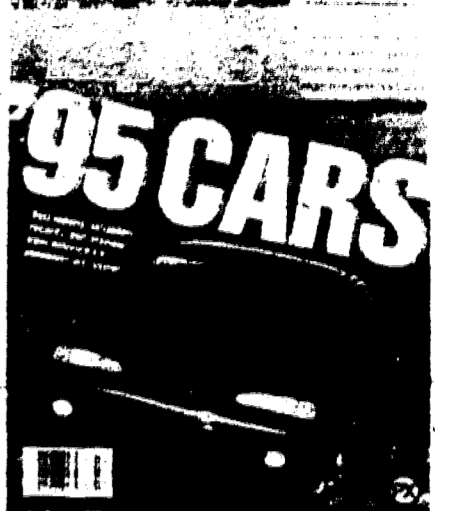
• Cars with Japanese nameplates — especially Acura, Honda, Infiniti, Lexus, Subaru and Toyota — have generally been much more reliable than cars from other automakers. That's true of all those automakers' models, whether made in Japan or the United States.

• Not all Japanese cars are equal. Some models from Nissan, Mazda and Mitsubishi have been only average or even worse than average in reliability.

Reliability may be even more important when buying a used car. In this April's auto issue, Consumer Reports includes a list of "Reliable Used Cars," including 1987 through 1993 models, in prices that start from "\$2,000 to \$4,000" and go to "\$30,000 and up." Also included is a list of the 10 most and 10 least reliable used cars.

The issue says that you'll find the best value from a used car. A one- or two-year-old car has most of its useful life ahead of it — and you'll pay far less for it than you would have for the same car when brand-new. Also, if you can spend only \$10,000 or less, you have a much wider choice of models and sizes in the used-car market than the new-car market.

Considering Consumer Reports' performance tests on cars when new, along with reliability data on past models, the following late-model cars, listed alphabetically, are the 10 best used sedans for \$10,000 or less: 1991 Acura Integra; 1992 Geo Prizm; 1990 Honda Accord; 1992 Honda Civic; 1991



IN ITS APRIL auto issue, Consumer Reports provides unique information about new and used vehicles.

Mitsubishi Galant; 1990 Nissan Maxima (automatic only); 1993 Saturn SL; 1991 Toyota Camry; 1992 Toyota Corolla; and 1990 Volvo 240. Many older versions of these cars also have been reliable.

The April auto issue also covers new-car ratings, profiles of 1995 models, how to bargain for a new car, leasing versus financing and driving home a used-car bargain. In addition to reliability data, ratings are based on results of performance tests, during which each car tested is driven several thousand miles at Consumer Reports' own test track and on public roads over a period of three to six months. Consumer Reports buys all its test cars from dealers, just as any consumer would.

The April auto issue is available wherever magazines are sold until May 11. Individual reports on vehicle tests are published in the magazine throughout the year. Call 1-800-234-1645 for subscription information.

Your business can grow with more customers. Reach the potential customers in your newspaper with an ad by calling 1-800-564-8911.

Proper tire inflation is very important

Motorists who are anxious to squeeze every mile from a gallon of gas this spring are reminded that proper tire inflation can reduce fuel consumption while ensuring a safer trip.

"Properly inflating tires to the vehicle manufacturer's recommendations can improve your vehicle's fuel economy," said Council Chairman Thomas E. Cole. "Underinflated tires run hotter, wear faster and can add to a tire's rolling resistance which means your engine and your tires have to work harder."

To find the correct inflation pressure for your tire, look for a sticker on your vehicle's door post or glove box

door, or in your owner's manual. Be sure to check the air pressure when tires are "cold," or when they have been driven less than a mile.

"Check the air pressure with your own gauge. Some air pressure towers at service stations are inaccurate because of exposure and abuse. Also, don't forget to check the spare tire to ensure that it's properly inflated and ready if it's needed," Cole added.

"While checking the air pressure of your tires, also take a look at the tread. Tires with less than one-sixteenth of an inch tread depth are considered bald and should be replaced," said Cole.

Jeep drawing at Autoland

Autoland of Springfield is handing out 97 keys to a brand new 1995 Jeep Wrangler and only one key will start it. Ed Lover and Dr. Dre from Hot 97 FM and Yo! MTV Raps will be there to host the Grand Prize drawing on Wednesday, May 24 at 7 p.m.

Hundreds of people are also expected to show up at the car dealership on Route 22 to witness the keyholders attempt to start the Jeep and watch the one lucky winner drive off in their new Jeep.



GET IT! AT WYMAN!

BRAND NEW 1994 FORD THUNDERBIRD LX

Ford, 2 dr., 3.8 L EFI V 6 eng., auto trans. w/OD, pwr. strng./brks., AIR, alum. whls., elect. auto temp. control, rear wind. defog, bsw tires, Stk#6216, VIN#RH129203, MSRP: \$17,975, Less \$620 Ford disc., \$400 college grad rebate qual. and \$2958 Wyman Disc.

MSRP \$13,997 SAVE \$397

26 AVAILABLE AT SIMILAR SAVINGS

BRAND NEW 1995 FORD TAURUS GL

Ford, 4 dr. Sedan., 3.0 L EFI V-6, auto. O/D trans, pwr. strng./brks., AIR, bsw tires, front/rear mats, cloth int., Stk#6778 VIN#SA263673, MSRP\$18,180. Less \$1500 rebate, \$400 college grad rebate if qual and \$1303 Wyman Disc..

MSRP \$14,977 SAVE \$3203

60 AVAILABLE AT SIMILAR SAVINGS

BRAND NEW 1995 FORD WINDSTAR GL

Ford, 7 pass. Wagon, 3.8L SEFI 6 cyl, 4 spd. auto. O/D trans, pwr. strng./brks., AIR tint. wind, dix. whl. cvtrs, Stk. #T3731, VIN #SBC53992, MSRP \$21,230. Less \$275 Ford disc., \$400 college grad rebate if qual. \$1000 rebate and \$1648 Wyman Disc.

MSRP \$17,907 SAVE \$3323

26 AVAILABLE AT SIMILAR SAVINGS

NEW 1995 FORD MUSTANG CONVERTIBLE

Ford, CONVERTIBLE, 2 dr., 3.8L EFI eng., auto. trans. w/OD, pwr. strng./brks., AIR, cruise, am/fm st. cass., illum. entry, remote keyless entry, pwr. driver seat, bsw tires, r/defog., Stk: #6835, VIN #SF242312, MSRP: \$24,615. Less \$490 Ford disc., \$400 college grad rebate if qual. and \$1741 Wyman Disc.

MSRP \$21,984 SAVE \$2631

15 AVAILABLE AT SIMILAR SAVINGS

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■ **60 YEARS OF QUALITY SALES & SERVICE!**

GET GREAT PRICES ON USED CARS TOO!

<p>'88 TEMPO</p> <p>Ford, 4 dr., 4 cyl., auto trans., pwr. strng./brks., AIR, cassette, 67,050 miles. VIN #JK108208.</p> <p>\$3495</p>	<p>'89 TEMPO LX</p> <p>Ford, 4 dr., 4 cyl., auto trans., pwr. strng./brks., AIR, pwr. wind/locks, cass. VIN #KB168954, 42,333 miles.</p> <p>\$4795</p>	<p>'92 TOPAZ</p> <p>Mercury, 4 dr., 4 cyl., auto. trans., pwr. strng./brks., AIR, Stk. #6825A, VIN#NB607709, 29,977 miles.</p> <p>\$6395</p>	<p>'90 CENTURY</p> <p>Buick, 4 dr., 6 cyl., auto trans., pwr. strng./brks., AIR, cassette, pwr wind/locks, 71,402 miles. VIN#L8478589.</p> <p>\$7395</p>	<p>'90 CAMRY DX</p> <p>Toyota, 4 dr., 4 cyl., 5 speed man. trans., pwr strng./brks., AIR, pwr wind/locks, 52,190 miles. VIN#LJ275275.</p> <p>\$7995</p>	<p>'92 SKYLARK</p> <p>Buick, 4 dr., 6 cyl., auto trans., pwr strng./brks., AIR, cassette, pwr wind, 43,365 miles. VIN#NC610698.</p> <p>\$7995</p>	<p>'90 F150 PICKUP</p> <p>Ford, 6 cyl., auto trans., pwr strng./brks., air, t/gls., am/fm stereo, STK.#T3743A, VIN#NA91943, 57,468 miles.</p> <p>\$7995</p>
<p>'91 FIREBIRD</p> <p>Pontiac, 2 dr., 6 cyl., auto trans., pwr. strng./brks., AIR, 1995 Model, 1st. reg., 36,816 miles, pwr. wind/locks, am/fm stereo, 1st. cruise, bucket, 685CD1470, VIN#ML21943, 68,555 miles.</p> <p>\$8590</p>	<p>'91 EXPLORER XLT</p> <p>Ford, 4 dr., 6 cyl., auto trans., pwr strng./brks., AIR, pwr wind/locks, lip-open roof, 62,280 miles, Stk.#3775A, VIN#MUD98490, as traded.</p> <p>\$12,695</p>	<p>'91 EXPLORER</p> <p>Ford, Eddie Bauer, 4 dr., 6 cyl., auto trans., pwr strng./brks., AIR pwr wind/locks, 1th seats, 74,547 miles, Stk#3608A, VIN# MUA52555.</p> <p>\$12,995</p>	<p>'91 EXPLORER XLT</p> <p>Ford 4 dr., 6 cyl., auto trans., pwr strng./brks., AIR, pwr wind/locks, 1th seats, 81,210 miles, Stk.#3789A, VIN#MUD8243.</p> <p>\$13,495</p>	<p>'94 TAURUS</p> <p>Ford, 4 dr., 3.9 L 6 cyl., auto trans., pwr strng./anti lock brks., AIR dual air bags, 13,105 miles. VIN# RG282550.</p> <p>\$13,895</p>	<p>'91 EXPLORER</p> <p>Ford Eddie Bauer, 4 dr., 6 cyl., auto trans., pwr strng./brks., m AIR, pwr wind/locks, cass., sunroof, luggage rack, 61,140 miles, STK.#3793A, VIN#MUD95041.</p> <p>\$13,995</p>	<p>'93 EXPLORER XLT</p> <p>Ford 4 dr., 6 cyl., auto trans., pwr strng./brks., AIR, pwr wind/locks, lip-open roof, 42,156 miles, Stk.#3668A, VIN#PUE28883.</p> <p>\$16,995</p>

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7 Min. from Springfield
10 Min. from Summit
15 Min. from Roselle

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1972 BUICK SKYLARK. Classic, automatic, green, 80,000 miles, one owner, new transmission/brakes. Runs great. \$2,000 negotiable. Call 201-761-5092.
1980 CADILLAC ELDORADO 6.0, full power, white/blue interior, blue top, 80,000 miles. \$1800 or best offer. 201-667-3130. 201-923-9100. Rimp.

AUTO FOR SALE

1988 CHEVROLET CAVALIER Z24, V6, 5 speed, alarm, full power, excellent shape, 47,000 miles. Asking \$4,500. Call 908-351-8253 after 5PM.
1991 CHEVROLET CAVALIER RS. 5 speed, air, tape, 2 door, 87,000 miles. Great condition. Asking \$4,800. Call 201-763-3439.
1993 CHEVROLET CAPRICE, black, loaded, 4 door, 35,000 miles. Call 908-355-3476 after 3pm.
1969 CHEVY PICKUP, 1/2 ton C-10, 6 cylinder, 3 speed, 4 side tool boxes, \$1,100. 201-429-3419.
1988 CHEVY SPECTRUM, excellent condition, 55,000 miles, original owner. Automatic, air conditioning, am/fm. \$3,200 firm. 908-687-4139.
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1987 DODGE CHARGER. Cassette, 5 speed, new tires, new exhaust, battery, clutch, brakes, will pass inspection, \$1,100. Evenings, 908-925-9510.
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DREAM MACHINES - look for our "Reserved Parking" ad or call Classified at 800-564-8911.
1989 FORD AEROSTAR Minivan - Seats seven, two removable benches, air, 5 speed, am/fm, \$4,200. Jeff, 908-486-7520. Monday thru Friday, 9am-5pm.
1988 FORD ESCORT-LX, 2-door, red, automatic, power steering/brakes, airconditioned, AM/FM cassette. Only 69,000 miles. Super clean, \$2,950. Call 201-763-1991.
1963 FORD FALCON and 1965 Ford Mustang, \$3,000 or best offer for each. 908-686-2233 ask for Ralph, or 289-7268.
1988 FORD MERKUR XR4i - Clean, black, turbo, 5 speed, sunroof, loaded, leather, original owner, 100,000 miles, asking \$3,000. Call 908-598-1114.
1993 FORD PROBE GT, red, V6, fully loaded. Alarm, anti-lock brakes, mint condition, 18,000 miles. \$12,900. Call 908-353-6110.
1989 FORD TAURUS Wagon GL. Only 55,000 miles, 4 door, automatic, all power, am/fm cassette, air, Asking \$5,600. Call 201-763-9408.
1988 FORD MUSTANG, 2 door LX hatchback, blue, 64,000 miles. Clean, garaged, \$4,000 or best offer. Call 908-964-7054 4p.m.-8p.m. only.
1984 FUEGO HATCHBACK, automatic, AM/FM, air, 83K, \$795. 1984 Laser hatchback, manual, AM/FM, air, leather, electronic navigator, 78K, \$1550. 201-763-9371.
1991 GEO METRO, 4-door, white/blue interior, automatic transmission, airconditioned, AM/FM stereo. Great condition. Asking \$3,900. Call 908-925-5554 or 201-823-2280.
1988 HONDA ACCORD LX, automatic, power windows/locks/steering, FM stereo tape, dark blue, 72,000 miles. Great condition. \$6900. 201-743-8437.
1988 JEEP GRAND Wagoneer. Excellent condition inside and outside, 90,000 highway miles. New carburetor, brakes and muffler. \$6000 negotiable. 201-763-8938.
1984 LINCOLN CONTINENTAL. Fully equipped, automatic, 87K, cloth interior, all power. \$2,000. Call 908-233-9653, after 4pm.
1989 MERCEDES BENZ 560SL convertible, white/black interior, 2 tops, 52K, 10-CD. Showroom condition, \$35,000. Nick, days, 212-748-7440, evenings, 908-355-9176.
1991 MITSUBISHI GALANT. Excellent condition, 33K miles, 5-speed, AM/FM cassette. Original owner. \$7,500. Call 201-763-9539.
1990 PLYMOUTH GRAND Voyager SE Van, 53,000 miles, 1 owner, clean. Private use only. \$9200. Call 201-338-3613.
1989 PONTIAC GRAND AMLE. White, quad 4, loaded, 56,000 miles. \$4,990/best offer. Call 201-338-7420.
1987 PONTIAC FIREBIRD 305, 8 cylinder, automatic, 107K, air-conditioning, all power, runs good, mags, alarm, \$1800/ negotiable. Must sell. 908-687-6153.
1987 PORSCHE 924, 5 speed, air, sunroof, AM/FM stereo cassette, low mileage. Excellent condition. Asking \$5500. Call 201-761-1263 after 6pm.
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Oldsmobile, ft. whl. drive, 3.4L DOHC V-6 eng., auto O/D trans., pwr. strng/anti-lock disc brks, AIR, pwr. wind/locks/seats/trunk/rel. ant. AM/FM cassette with clock, tilt, cruise, r/del, t/glass, b/s mids, dual remote mms, keyless entry, air bag, int. wip, alum. whls, gradle thr. brkts, console, 3500 demo miles. Stk #515 VIN #RD398251. MSRP \$28,087. Incl. \$4592 dir. disc and \$500 Ciera Loyalty Certificate if qual. See dealer for details.
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SAVE \$3881

#3 NEW '94 OLDSMOBILE CUTLASS SUPREME CONVERTIBLE
Oldsmobile, 2 dr., 3100 V-6 SFI, auto. O/D trans., pwr. strng/anti-lock disc brks, AIR, pwr. wind/locks/seats/trunk/ant/mrrs/top, AM/FM cass w/clock, tilt, cruise, r/del, t/glass, b/s mids, dual rem. mrrs, accent stripes, visor mrrs, keyless entry, air bag, int. wip, console, alum. whls, lthr. int. Stk. #494, VIN #RD400193. MSRP \$26,776. Incl. \$3781 dir. disc.
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V6, Auto, Air Con., PS, PB, Full Power, Int. p. sunroof, Champagne met. w/Palermo, Leather Int. local trade, only 45,823. VIN # NU 402587. This car is beautiful, clearance sale Price \$15,995.

'93 JEEP GRAND CHEROKEE LAREDO
V8, Auto, Air Cond., PS, PB, Full Power, Int. 4x4, Cass. Dark Jade w/Saddle Int. Alloys, Only 22,405 mil's. Rare Find, only \$21,495. Save Thousands Over New. VIN #PC574111.

'91 VW JETTA GL
4 cyl, 5 SP, Air Cond., PS, PB, D.Silver and velour Int., 40,550 miles, VIN#MM014294. Sale Price \$6995.

'94 VW JETTA III GLS
4 cyl, Auto, Air Cond., PS, PB, Sunroof, Full power Int., Blk w/Palermo velour Int., Only 15,299 miles, VIN#RM04088. Sale Price \$14995

92 FORD TAURUS GL SDN
6 Cyl, Auto, Air Cond., PS, PB, Full power Int., Black w/cloth Int., Only 30459 Miles, VIN # NA166565, Sale Price \$10,495.

'94 VW JETTA GLX
6 Cyl, 5 SP, Air Cond., PS, PB, Full power Int., P. Sunroof, Red w/Blk Leather Int., Alloys. This car is hot! Only 15,129 miles. VIN#RM040824. Sale Price \$17995

'90 ESCORT SDN
4 Cyl, Auto, Air Cond., PS, PB, Stereo, Red w/Red Interior, Only 35,790 Miles, Local Trade In, VIN #T183805, Clearance Sale Price: \$5995.

'90 VW CORRADO G60
4 cyl Supercharger, 5 SP, Air Cond., Power Sunroof, ABS Full Power, Black w/grey velour sport interior, alloys. Only 65,513 miles. VIN#LKD06692. Sale Price only \$10995.

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0-DOWN \$179 LEASE PER MO. 24 mos.

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0-DOWN \$199 LEASE PER MO. 24 mos.

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Laredo. 4x4. 286 cku. 3.9L 6 cyl. auto trans. w/OD. pwr. strng/brks. locks/winds. AIR. 17. lthr. int. w/air. cond. alloy wheels. AM/FM stereo. cass. 16" cruise. alum. whls. - more. VIN # 44058876. MSRP \$22,430. 24 mo. closed end lease with 12,000 mi/yr then 15c/mi. 1st mo. pymt. \$300. ref. sec. dep. & \$350. accurs. fee due at accept. Purch opt at lease end - fair mkt value. \$7176. total cost.
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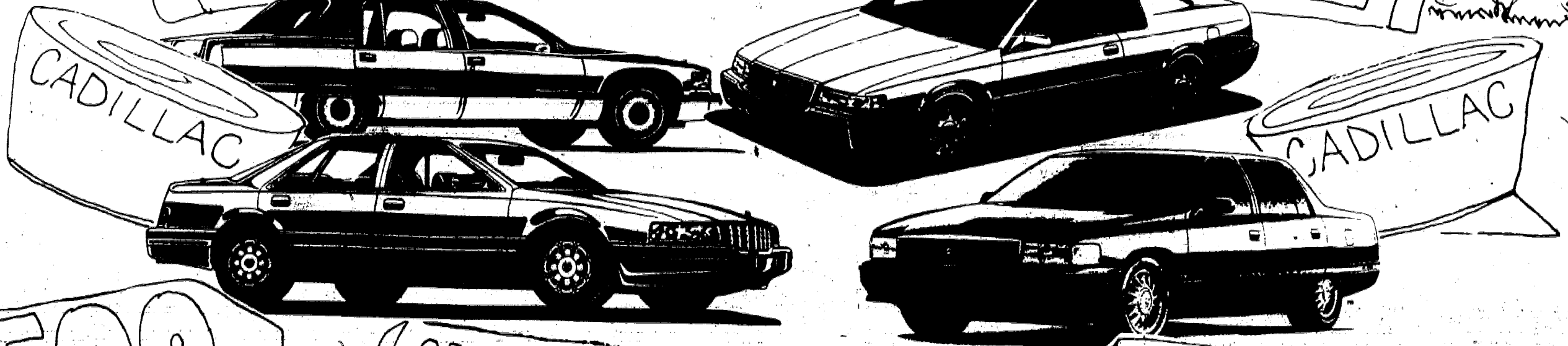
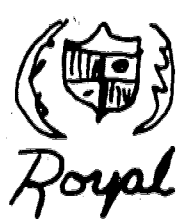
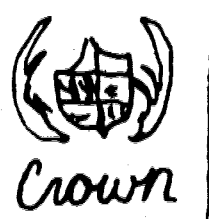
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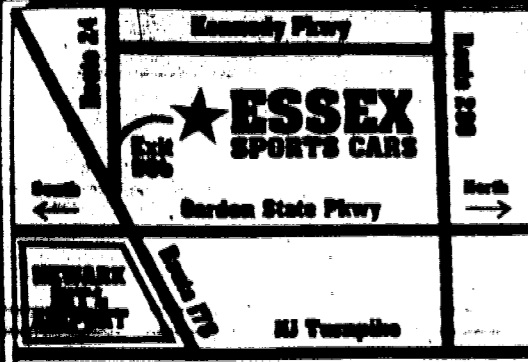
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