



# Union County

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## From The Editor's Notebook

I'm not sure where the phrase "dumbing down" originated, but I know it's been applied to each of the versions of the Quality Education Act because many people, including me, believe that all the act does is unfairly take funds from wealthy school districts and funnels them to poor districts to attain equal funding for all students. Therefore, "dumbing down" takes on the meaning of depriving most of the state's students a good education.

This week we learn that an expert hired to advise the court on its school funding case is recommending that the state spend an extra \$350 million on its special needs districts. That \$350 million is in addition to an extra \$250 million the court ordered the state to spend on these districts in 1997.

That's \$600 million in one year's time. Senate President Donald DiFrancesco is on target when he was quoted as saying, "Somebody has to explain to me why they can't do some of these special programs with what we give them now."

They can, but some of that money is spent on things like Atlantic City conferences, out-of-state conferences, cell phone calls, teachers' contracts and plenty of other junkets that are not considered necessities. But there is very little accountability among our school officials to ensure that this money is spent the right way. While all this money is funneled to these districts, the students don't see a portion of it because of selfish board members and district administrators who are spending this recommendation by the court-hired expert should be a challenge to Union County Superintendent of Schools Francis Lobman. Each year, school districts are required to submit their budgets to the county superintendent of schools for approval. What's always boggled my mind is that, in Union County, the example of 20 districts spend months formulating, trimming and approving district budgets, and the county superintendent's office returns all budgets within a matter of weeks. And I've never heard of a budget being rejected by that office.

If more money is to be funneled to special needs districts, Lobman should be responsible for ensuring that all district budgets are affordable based on the average income of the taxpayers in their respective districts. In a town like Roselle Park, where the property taxpayer shoulders more of a burden because of a lack of ratables, Lobman should be sure that the item for staff and teacher conferences is not out of line. If it is, she should reject the budget and require the local board to trim. In Elizabeth's school budget, she should be sure that if the state is funneling a portion of its \$600 million to the city's schools, that the Board of Education is not spending recklessly to attend conferences in San Diego or any other place that requires spending taxpayers' dollars unnecessarily.

If Elizabeth is declared a special needs district, its administrators should be held accountable and realize the value of a dollar and not spend it on anything but the students' education.

In Linden, voters rejected a referendum last year that would have allowed the Board of Education to renovate all the district's buildings. The voters weren't being spiteful. They were sending a message that the cost of education is becoming too much to handle.

In Clark, Kenilworth, Springfield, Mountainside, Garwood and Berkeley Heights, where voters disavowed the Union County Regional High School District last year, district officials have been doing their best to adapt to local school districts and formulate budgets that don't tax their constituents out of their homes. But it's these districts that will stand to lose the most with See NOTEBOOK, Page B2

## Deer hunt begins; 35 shot in reservation

By Sean Daily  
Staff Writer

The deer hunt in the Watchung Reservation is 35 less this week than it was last week.

The controversial deer hunt began its third year on Tuesday with volunteer hunters killing 17 deer in the county park. Dan Bernier, chief of the Bureau of Park Operations, said late Friday that 35 deer had been killed in the reservation "but as we speak, I still have agents in the woods, so that number could increase."

The maximum bag for the hunt this year is 189 deer killed out of a herd of about 300. Last year, 175 deer were killed in the hunt and 167 were killed in the first hunt in 1996.

According to Bernier, the goal is to kill at least 200 deer.

"We don't think it's likely that we will reach the limit of 189 deer, even though there are 300 deer," he said.

Bernier said the first day's bag — 17 deer — was not unusual, but will probably taper off as the hunt continues and the deer become more wary. Last year, hunters averaged killing six deer every day of the hunt.

"So far, it's going fine," he said. "So far, we haven't had any incidents. The weather hasn't been the greatest, but we're dealing with it."

The hunt is intended to kill only unfederated female deer or does, not male deer or bucks — deer that have antlers when they grow older. Bernier did not have an itemized list of the sexes of the deer killed, but said the killed deer were roughly 50 percent male, 50 percent female.

The goal of the program is to reduce the number of deer in the three square mile park to 50, or 40 deer spending the winter there per square

mile. The current concentration of the 300-deer herd is 100 deer per square mile.

The park sprawls across several Union County towns — Summit, Mountainside, Springfield, Berkeley Heights, Scotch Plains and New Providence. Some residents here live close to the park and the deer that live there and, according to county officials, humans don't mix very well.

The deer in the park have been blamed for motor vehicle accidents and for causing "hundreds of thousands of dollars in property damage," according to a county report issued on July 25. Residents have also feared the spread of Lyme Disease; this disease is carried in some deer ticks, which feed on the blood of deer.

Bernier also has said that the native plants in the park are in danger from overgrazing.

Some residents have protested the hunt in the past, objecting to the deer being killed and to the noise of the hunters' shotguns.

"I'm not going to stop hunting altogether in New Jersey," said Vincent Letovsky of Linden. "This is my parkland. This is the county's parkland. If this was state parkland, there wouldn't be much for me to say or that I could do. This park was supposed to be for passive recreation and the deer are a part of that recreation."

Letovsky pointed out that there is more than one herd of deer in Union County and that these herds move throughout the county during the year. He said the deer hunt could move to other parks to follow the deer or could be set up, in the future, to kill other animals like geese.

"I feel this will be expanded to Nonalegan Park, Lenape Park, Echo

Lake Park," he said. "I also feel there will be more hunting in golf courses and the Ash Brook Reservation."

But Bernier said, "Our office has gotten a few calls. We do every year. We also get calls from people who are very happy with the hunt."

Water Long, the mayor of Summit, has said he has not received any comments about the hunt one way or the other.

"I support the state and county program to control the deer population, as long as it's safe," he said.

Summit is the site of a "trap and transfer" program, run by the Summit government and paid for by Summit residents, that traps deer and transfers them to a farm in New York state.



Sheriff Ralph Froehlich, second from left, introduces a new prisoner transport van during a press conference Friday. With Froehlich are, from left, Sheriff's Officer Jim Wiewiorski, Freeholder Linda Stender and Freeholder Chairman Dan Sullivan.

## New jail van viewed as savings for towns transporting prisoners

By Walter Elliott  
Staff Writer

Jail detainees in Union County will enjoy a different ride courtesy of the Sheriff's Transportation Office starting Jan. 30.

Sheriff Ralph Froehlich and Union County Freeholder Chairman Daniel Sullivan unveiled a \$28,600 Municipal Transportation Unit van at the County Administration Building Friday. The van will be used by Froehlich's officers as part of a new prisoner transport program.

The van seats between 10 and 12 prisoners in the passenger compartment plus space for the two required drivers/operators. According to the Sheriff's Financial Office, Beyer Brothers of Fairview was awarded the van contract and Sirchie Fingerprint Labs of Medford was the customizer.

"You'll notice a partition longways between the two benches," said Froehlich. "That's to separate the prisoners, especially between the males and females. Nationally speaking, transporting prisoners is second to domestic violence as the most dangerous task police officers face. There's a great opportunity for prisoners and their associates to attempt escape while being moved."

The van will be put through a 30-day trial period moving detainees between the Union County Jail in Elizabeth and Plainfield. Should the pilot program yield a cost savings to that city's police department, the service will expand to all 21 towns.

"The program will have our officers transport detainees from municipal jails to the county jail for processing," said Froehlich. "It doesn't make sense to us, to the taxpayer and to the safety of the citizen on the street to have the municipalities do a job which should be ours."

"The Union County Chiefs of Police Association first recommended a county prisoner transfer program in 1991," said Sullivan. "This program will be a more effective use of manpower for the county and the municipalities."

"Plainfield was chosen because, at a 35-mile round trip, it is the farthest from Elizabeth. Anything that will keep one of their patrol cars on the street will help them. And let's face it, Walter McNeil was the strongest backer of the program."

McNeil, of Plainfield, was a freeholder until Dec. 31. He resigned to become Plainfield's business administrator.

"It's nice to be back in this building again," said McNeil. "Elizabeth and Plainfield supply the greatest amount of detainees for the county."

Froehlich said that an average 500 detainees per month are taken from the municipal jails to the county facility for processing. Elizabeth and Plainfield, according to a Sheriff's Office transportation survey report, averages 148 and 100 detainees respectively a month. The two cities lose 99 and 111 man hours per month at a respective monthly cost of \$1,927.53 and \$2,096.79.

The report estimates that the program will save the 21 towns between \$35,299.32 and \$47,383.80 per year in manpower costs.

Sullivan and Froehlich said most other counties have similar programs in place. They said Union had a trial run two years ago but was ended by the Board of Freeholders at the time.

Several municipal police chiefs praised the new program.

"It does relieve me of having to schedule two of our officers to take our prisoners to the county jail," said Springfield Chief of Police William Chisholm. "We have relatively few prisoners in our jail, so I think places like Union Township, Plainfield, Elizabeth and Linden will realize greater savings."

"We were part of the pilot program two years ago," said Linden Chief of Police John E. Milano. "All of the officers from reporting to me then, as now, told me it saves them from being taken away from their regular duties for an hour or so round trip. They can then perform emergency duties or go about their crime prevention patrols."

## Cohen resigns as freeholder to accept county counsel post

By Sean Daily  
Staff Writer

It is a case of *deja vu* all over again? Carl Cohen of Westfield was appointed to the post of county counsel during last Thursday's meeting of the Board of Chosen Freeholders. If the name sounds familiar, that's because she was a freeholder before being named county counsel; in fact, she resigned from her freeholder seat at the same meeting at which she was given the appointment.

When asked why she resigned from her seat on the freeholders, Cohen said, "I can't be a freeholder and county counsel."

Freeholder Chairman Dan Sullivan said he had the "highest confidence in her ability."

He also thanked Acting County Counsel Jeremiah O'Dwyer, calling him "someone who puts the interests of the county and of the board first." O'Dwyer took over with the resignation last year of County Counsel James Keefe.

"It just happened," she said of her appointment. "I'm very honored. I'm glad that they put their confidence in me."

Cohen becomes the first woman in Union County history to hold the position of county counsel.

"It's obviously going to be a new experience in that it's not a private practice," she said. "She also responded to accusations that she did not have the experience necessary to be county counsel. She has a private law practice in Westfield."

"My practice is not just family law," she said. "I have done personal injury, which a county counsel must know. I have done contract work. I have done commercial work."

Cohen has had experience in the County Counsel office. She was assistant county counsel for six years. During this time, she said, she recovered more than \$2 million in forfeited bail money for the county. She also served as

counsel to the Board of Social Services.

"With that and two years as county freeholder, I think I know what's going on," she said.

Cohen was the second person to resign from the all-Democratic freeholder board this year. Walter McNeil Jr. resigned to become city administrator for Plainfield on Jan. 1, before the freeholders' reorganization meeting this year. Both seats are up for re-election this year.

Their resignations leave two holes on the freeholder board, holes that must be filled by appointments from the Democratic County Committee.

Cohen and McNeil's replacements will not be named by the county committee until at least Saturday, when the committee meets next.

If their replacements are named during this meeting, the earliest they could be sworn in is Jan. 29 — the first freeholder meeting after the county committee meeting.

Cohen has been accused of seeking the county

## County budget reflects zero increase in taxes

By Sean Daily  
Staff Writer

The budget process began in the county government at last Thursday's Board of Chosen Freeholders meeting.

County Manager Michael Lapolla presented his 1998 executive budget, worth \$278,891,194, to the freeholders. The budget is \$12,129,636 less than last year's county budget of \$278,891,194.

The county tax levy is the same as the tax levy in 1997 — \$151,737,767.

But, according to Lapolla, the county's surplus funds increased to about \$37 million, which he said was the largest in the county's history; \$21,400,000 of this is to be used to pay for the 1998 budget. The 1997 surplus was \$19,800,000.

According to Lapolla, the high surplus helped the county maintain a high bond rating: "Aaa" with Moody's Investors Service, "Aaa" with Fitch Investors Service, the highest rating available. A high bond rating can mean lower interest payments for the county when it comes time to sell county bonds.

"Prudent spending policies have been instituted by the Board of Cho-

sen Freeholders and implemented by this administration," said Lapolla. "The county's surplus is key to not only maintaining its Triple A bond rating, but also sends a message to the business community that Union County government is a well-managed entity, driven by fiscally sound economic policies."

"I'm very pleased with the aspects of it, but I anticipated that we will make some cuts," said Freeholder Chairman Daniel Sullivan.

The budget, despite being smaller this year, will include a number of new services. These include:

- The creation of an Office of Volunteer Services to "better utilize the experience and talent of the many citizens of Union County," according to a press release. Lapolla said the Office of Volunteer Services would be paid with existing positions in the budget.
- The creation of a "Gainssharing" program. According to Lapolla, this would be a bonus program for county employees who find permanent savings.
- Geographic Information Systems. GIS is intended to improve existing services, develop shared services and attract new businesses to the county.

## Costs to increase for fingerprinting

By Sean Daily  
Staff Writer

Soon it might be more expensive to be fingerprinted by the Sheriff's Department.

Some people might wonder why you'd want to be fingerprinted by the Sheriff's Department in the first place. Most people think this is something that only follows an arrest and precedes being thrown in a holding cell.

But a lot of legitimate people need to get their fingerprints for legitimate reasons — for documentation or because of a change in their immigration status. For these people, it's going to cost more.

Freeholder Chairman Daniel Sullivan introduced an ordinance during the Jan. 8 Board of Chosen Freeholders meeting that would raise the fee for fingerprinting by the Sheriff's Office to \$2.50.

Right now, fingerprinting costs

\$7.50 for county residents and \$15 for out-of-county residents.

Sullivan said he proposed the ordinance because of the large volume of people coming in to have fingerprints done.

Many of these people are having their fingerprints taken because of changes in the immigration laws. Their numbers have swelled because Essex County has discontinued its fingerprinting service. Many people who previously used Essex County's service are coming to Union County. According to Sullivan, the Sheriff's Department has had to put more people out to perform the service.

"Actually, if you go there on days they do it, you can actually see long lines going around the building," he said.

The ordinance will come up for second reading and final approval at the freeholder's next regular meeting.



A line of immigrants waits for fingerprint processing outside the Union County Sheriff's Identification Bureau in Elizabeth.

## Sheriff's office reports increase in processing

Sheriff Ralph Froehlich reported that the Union County Sheriff's Identification Bureau has been experiencing large numbers of immigrants who have been reporting for fingerprint processing as part of their Naturalization application process.

The numbers have been growing since August because of changes in policy by the Immigration and Naturalization Service. Prior to November, INS permitted private contractors as well as law enforcement agencies to work as Designated Fingerprint Service locations. The INS found that a number of applicants had fraudulently obtained applications by deceiving the private contractors. Today, only law enforcement agencies can perform this service.

Lt. Vincent Manning, the ID Bureau supervisor, explained that the INS has put new regulations in place that ensure the integrity of the application process. Applicants applying for citizenship/green card must be fingerprinted. Sheriff's officers interview the applicant and take certain steps to confirm that the person being fingerprinted is truly the immigrant applicant. About 20 applicants have been found with false identification.

The Identification Bureau has been processing 300 to 400 applicants per week since November. This may be because of fees that are low compared to other agencies. The Sheriff's Office charges \$7.50 while other contractors have charged the applicants as much as \$100 for the same service.

Money is not the only issue. Many applicants state that they come to the Sheriff's Office because of the way they are treated. Jose, a recent immigrant from South America, said that his friends told him that Sheriff's officers are patient and treat you with respect. This response doesn't surprise Sheriff Froehlich who expects this kind of conduct from his officers. "My officers are professionals. We have a very vigorous selection process. Commitments like this are common while complaints are rare. This tells me that my officers are doing a good job."

This immigration processing has placed a burden on the resources of the Sheriff's Office. This level of service demand was never anticipated. The Sheriff's Office will seek to raise fees to \$10 for Union County residents and \$15 for out-of-county applicants.

### Notebook

(Continued from Page B1)  
the extra \$350 million funneled to poor districts.

In a state that spends \$5 billion per year on education, the extra \$350 million that the "expert" is recommending for poor districts can do more damage to our schools statewide than is imaginable. More accountability and more discipline among our school officials are two key ingredients that would go a long way to helping resolve our state's funding formula problem. Money is never the only answer.

## Volunteers sought for child program

Every day, children are placed outside their natural home by the Division of Youth and Family Services. They are sent to live in foster homes, group homes, shelters, residential schools and medical facilities. These children are in placement due to abuse, neglect, or death of a parent or legal guardian.

The Union County Court Appointed Special Advocate Program, or CASA, conducts on-site, in-person and/or telephone interviews. They interview parents, children, teachers, agency personnel, relatives and foster parents. Through these interviews, the CASAs are able to monitor the compliance or non-compliance of a court order.

CASAs do not go into court. They work independently but with the Child Placement Review Board. CASAs submit written reports based on their investigation in the CPRB and Family Court. The CPRB is a citizens review process mandated by law

to review cases of those children.

Through CASA's hard work, the CPRB makes every attempt to make certain that these children do not remain in placement for longer than necessary before permanency is restored to their lives. Permanency for a child could mean the return to a parent once stabilization has occurred, adoption, long term foster care, placement with a relative, or individual stabilization.

Since CASA is an arm of the Superior Court's Family Division, a record check is mandated as well as reference checks and an in-person interview.

There are no special requirements to become a CASA other than the ability to read and write. If you are looking for a worthwhile way to contribute your time and would like to make a difference in a child's life, call Donna Madrigal at (908) 527-4917.

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# ARTS & ENTERTAINMENT

## Meeting held to discuss intention to further the cause of NJ history

By Jacque McCarthy  
Associate Editor

A regional public meeting, sponsored by the Advocates for New Jersey History, was held on Saturday at Elizabethtown Gas Company in Union to discuss the results of an 18-month study conducted by the Task Force on New Jersey History.

The Task Force was established by Governor Whitman and the state legislators to examine the status of history services in the state and suggest improvements. The results, a four-volume report which was completed in June 1997, include 36 recommendations for improvements in the way historic concerns are serviced, specifically: allotting and increasing funds for preservation, facilitating management of historic sites, and requiring state history education courses for NJ teachers.

The meeting was facilitated by the Union County Division of Cultural and Heritage Affairs, Department of Economic Development, Division Director Susan Com welcomed attendees, and advised that a specific goal of both the recommendations and the meeting was improved heritage tourism in NJ, both a historical and a financial concern for the state.

David Cowell, president of Advocates for NJ History, commented on the status of NJ historical services as compared to other states, saying, "This state is woefully behind and we have to do something." He added that the Task Force effort and the public forum were "part of the largest effort in history" for NJ.

Cowell urged attendees to join an effort to commit the governor to the cause of public history, and spoke of building an exciting and profitable heritage tourism industry through care and concern for NJ's historic resources.

Task Force Chair Barbara J. Mimick described the research efforts. According to Mimick, the Task Force was a bipartisan group comprised of 11 government officials and 12 public members. Their goal, she stated, was to provide "a blueprint for how we're going to go ahead and change NJ history."

Mimick said that historical questionnaires were distributed to school-age children in several counties. She expressed shock at discovering that the top score was 8 correct responses out of 15 questions.

"They just simply don't know their own history," said Mimick.

The Task Force has conducted conferences with teachers from other states to ascertain how they teach state history. From these conferences, the Task Force recommends development and maintenance of historic sites as instrumental to state history education, as well as the inclusion of NJ historical studies as part of the certification requirement for elementary and social studies teachers.

Mimick also mentioned that a state's historic resources,

specifically sites, are key factors in determining tourist traffic. In addition, the recommendations include consolidating segments of state government providing historical services, which currently are fragmented, and increasing grant funds for historic concerns, specifically the establishment of a support fund which would renew annually. Assemblyman Richard Bagger, sponsor of a bill specifically allocating funds to small non-profit organizations, stated that the legislation in question is being drafted. He estimated the value of the volunteers which support historical sites and programs into millions of dollars, and counted the number of the voting constituency who are concerned about historical preservation as "hundreds of thousands statewide."

The assemblyman stated his belief that a strong presence would help to convince Governor Whitman and the state legislators to take the Task Force recommendations seriously, and said that Whitman's response was "encouraging" during last year's presentation of the recommendations.

Assemblyman Bagger stated that he supports not only inclusion of funds for historical preservation in the state budget, but also a steady source of funding, and assured those present that, in his new role as chair of the Budget and Appropriations Committee, he would work to address Task Force issues.

Bagger also thanked former Assemblywoman Maureen Ogden, present at the meeting, for sponsoring the original legislation creating the Task Force, and congratulated attendees for taking advocacy to a level not seen or heard before.

Dick Muller and Scott Bauman from the Union County Division of Policy and Planning, Department of Economic Development also addressed the meeting regarding the cross-acceptance process of adjusting the State Planning Act of 1985 to facilitate Task Force recommendations. Muller and Bauman addressed the two main concerns: historical, cultural and scenic resources, and critical environmental historical sites.

"The plan provides for a synergy, the ability to do more with less," said Muller. "By working together, we can reduce the overall cost of that project, as well as the cost to ourselves."

"It won't be easy, but it can be done," said Cowell. "This is something we can do. We can stop the bad things," he said, referring to examples of historic sites recently saved from demolition. Cowell called for "the kind of effort that can move us to the next level."

J. Christian Bollweave, mayor of Elizabeth was in attendance. He described himself as a "history buff" and expressed interest in actively pursuing historic concerns, both statewide and for the city of Elizabeth.



'Lexington Local' by Hella Bailin is one of the works currently on display at the State House in Trenton.

## Union artist's work is recognized by state

By Bea Smith  
Staff Writer

Artist Hella Bailin of Union, who has been painting professionally for several decades, recently was invited to exhibit seven paintings in the Secretary of State's Office rounds and conference room at the State House in Trenton. The exhibition began on Nov. 25 and has been extended through March.

"I was very honored when they asked me to do this exhibit," Bailin said the other morning. "As a matter of fact, I never thought it would happen."

The artist, who has been painting and creating since she was 5-years-old, explained that the exhibition includes "a mixture of different media. I'm pleased to know that the State Department is doing a lot for the arts. They're trying to do more now. The secretary of state is very interested in the arts. And that's very encouraging."

Bailin's unique talent is reflected in her many paintings of people. "I love to study people and then paint them," she said. "I paint mostly people — people in situations — nothing fashionable. I like to go out among the people, and I paint in watercolor a lot more than any other medium because of health reasons. I used to do a lot of pastels, but they have ruined my health," she admitted. "I'm teaching, doing demonstrations and that refined chalk studies in your lungs. It's a very dangerous media. The powder is what is doing it."

"Right now, I teach watercolors now at the New Jersey School of Visual Arts in Summit once a week on Tuesday mornings. I used to teach a lot more, but now I don't have the time. I used to teach in my own studio in Union, but I gave it up," Bailin chuckled. "There is too much disorganization — and it's also very time-consuming."

"I give demonstrations and my exhibitions are usually shown for organizations," she said. "I prefer that to solo exhibitions. I did an important exhibition in April 1995 at the Newark Public Library called 'Lasting Impressions.' They bought two of my prints. I also exhibited at the Los Maitanos Art Gallery some years ago when the gallery opened in the Union Public Library building. In fact," she stated proudly, "I was the first one to exhibit at the gallery."

Bailin sighed, "I must say," she said, "that Union has treated me very well. I won a silver medal in 1996 from the New Jersey Watercolor Society — it is the highest award that they give. I'm still painting but I'm overwhelmed with my paintings. I also do a lot of judging, and what I look for is originality, a different point of view. I look for the quality of the thought and the originality."

"There are many people who paint landscapes, the same type, over and over again. They paint impressionistic, expressionistic, realistic, or modern or abstract. I don't judge the type, but the quality."

When she teaches, Bailin said, "I have a mixture of beginners and professionals who have been with me for years. They are very good. I was fortunate to get some good quality people to work with. I have a nice quality of people to work with, and the New Jersey School of Visual Arts is a quality place to work in. I like to be in contact with people. It's important to keep in touch with people of all ages."

Bailin, who has been painting and sketching since she

was a child, was inspired by her father, Benno Lowenstein. "My father was an amateur, but a marvelous amateur. He did a lot of sketching. My father suggested that I sketch and paint. My mother wanted me to be more commercial, so that I could make a living out of it," she said. "I took a lot of courses that later would be beneficial to make a living."

Born in Germany, Bailin "immigrated to the United States in 1937. We got out just in time," she exclaimed. "You know, I belong to the Yom Hashoah committee at Kean University in Union. I have been on the committee for the past six years, and we have a Holocaust theme every year. Unfortunately, we only have one night to exhibit, but we work on it all year 'round. It keeps me busy."

She began her career in painting at the Reimann School and an Academy in Berlin from 1933 through 1936. She completed her post graduate studies at the Newark School of Fine and Industrial Art. Bailin has since been listed in "Who's Who in American Art." She has worked as an illustrator of children's books with Whitman Publishers and Western Printing and Lithograph Co., New York City, and she served as teacher of art at adult education classes in drawing and painting in northern New Jersey since 1958.

Bailin also taught at the Artists and Craftsmen Guild in Cranford and Heritage Arts in South Orange. She conducted watercolor workshops at major New Jersey art centers, Kean College's gerontology programs in Union and now at the New Jersey Center for Visual Arts in Summit. Bailin's work has been exhibited in many cities and towns including Upper Merionist, Chatham, South Orange and Cranford. She has been published by Rockport Publishing in 1995, "The Best in Watercolor"; in 1996, "People in Watercolor"; "Places in Watercolor"; and "Abstracts in Watercolor," and in 1997, a series of two books, "The Best of Watercolor: Painting Texture" and "Painting Light and Shadow."

She also has exhibited in groups internationally, received many awards through the years and her art has been part of collections in New York City, Washington, D.C., Springfield, South Orange, East Orange, Newark and Union.

Bailin has been "inspired by people" during her travels for many years. "I travel on occasion. I used to go to Greece. Lately, I try to see some other places. I concentrate more on Central America. But I went back to France. I visited Ecuador. I took a trip to Vancouver in the Canadian Rockies. Last year, I took a vacation in a small island called Saba, across from St. Maartin. It was very colorful. I've been to Costa Rica at one time. To Norway, Sweden, the southern part of France. When I go away, I try to sketch the people."

"I'm inundated with my paintings, so I try to sell them from time-to-time."

The artist proudly acknowledged that there are four generations of artists in her family: "My father, myself, my daughter, Barbara Bailin in Cape Cod, and my granddaughter, Aiyana." She also has a son, Michael in Philadelphia, and a total of four grandchildren.

"Unfortunately, I don't get to see them very often, and I miss that. But meeting and studying people, faces — and sketching them — keeps me in touch with humanity. And that, to me, is most important."

## Sage advice from 'the Chairman of the Board'

In the world of celebrity biographies, it's refreshing to read a book which is not a "life-and-tell" or an unauthorized biography with "shocking" new information. Bill Zehme's "The Way You Wear Your Hat" celebrates Frank Sinatra, the man, for his wisdom.

In a 1996 "Esquire" article on Sinatra, "And Then There Was One," Zehme writes, "Men had gone soft and needed help, needed a leader, needed Frank Sinatra. I wanted to ask him essential questions, the kind that could save a guy's life. I wanted what might approximate Frank's rules of order."

With this idea in mind, Zehme proceeded to fax over a series of questions to Sinatra's publicist concerning his thoughts on women, the fine art of drinking and style.

Some questions include "How does the smokes prevail in a world of nonsmokers?" Sinatra's answer is "Tell 'em, you die your way. I'll die mine."

Instead of focusing on standard Sinatra gossip such as lies to the Mafia, Zehme asks for advice. He doesn't question Sinatra's opinion on the best

## On The Shelf

By Sandra Coggio

singer of today or about the art of his voice. Sinatra was a swinger who lived life to the fullest, and Zehme sought wisdom for all men out there who still needed a leader.

Fans of Sinatra will be amused upon reading of his lingo. If a party was wild, Sinatra and pals would say it was "motherey." A "gasser" meant something great but a "bummer" meant the opposite.

"The Way You Wear Your Hat" allows the reader an inside view of Sinatra's nights, where he spent time, cavorting with friends and liquor. When he and friends were drinking, Sinatra would not allow them to "hit the hay" before he did. Thus, friends had to stay until the end and drink alongside of him while avoiding the piercing blue eyes.

The reader gains an appreciation of

Sinatra, who comes off as a fun-loving, generous man in the book. It is not a coincidence that the book was published just in time for Sinatra's 82nd birthday. Those people who choose to avoid reading Kitty Kelley-type books will enjoy reading about this swinger's life.

For the most part, Sinatra's alleged tidbits to the mob and other negative tidbits often written about in other books are ignored. "The Way You Wear Your Hat" offers another perspective whereas Sinatra is viewed as an older man who shares his life stories and advice to wanna-be swingers.

While Zehme's intent is to seek advice for those men in need of a leader, I doubt if this is the case. Zehme writes, "For decades, lost men on bar stools would ask themselves the eternal drunken question: 'What would Frank do?'"

This may have been the case years ago, but today's men identify more with the James Bond character or Mel Gibson. However, it wouldn't hurt a man to install some of Frank's advice on style and good manners with women.

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# Rourke's 'Bullet' heads in a different direction

Mickey Rourke has had a strange career. He had been landing small parts in films for a few years when he was picked as one of the stars for 1982's "Diner." His work in that picture caught the eye of Francis Ford Coppola, who cast Rourke in 1983's "Rumblefish." Rourke achieved leading man status, but in the next three years he made only three films: "The Pope of Greenwich Village," 1984; "Year of the Dragon," 1985, and "9½ Weeks," 1986.

The reason for this was not that he couldn't get any work. Rourke, at that time, was one of the most sought-after names in Hollywood. The reason Rourke wasn't making more films was because he didn't like Hollywood. He didn't like the way they made movies. The money was excellent, though, and Rourke did keep working through the late 1980s and early 1990s, but these films were only paycheck to him. He despised the politics of Hollywood and became more interested in boxing.

During those years he spent less time on film sets and more time in boxing rings. He won more fights than he lost, earning him the respect of many boxing insiders. In 1994, Rourke made a picture called "The Last Red" and then took a few years off. He told interviewers that he had gotten into acting because he believed writers and directors really wanted to say something. After seeing that this seemed to be far from the truth, he wanted to wait for the right project. In 1997, Coppola cast Rourke in "The Rainmaker" and that same year Rourke took the lead role in "Bullet," a film he feels is different from the regular "violence for violence's sake"

## The Video Detective

By Jim Riffel

Hollywood movies. In the picture Rourke plays Bullet, an ex-con who just served eight years for a crime he didn't commit. When the neighborhood drug lord, Tank, played by Tupac Shakur, learns that Bullet is out, he decides it's time for revenge. It seems that before Bullet went in, he and Tank had a brutal confrontation which resulted in Tank losing the sight of one eye.

So now Tank cruises the streets in his stretch limo, his gun ready to fire. Though it sounds as if the story is going to be gunfights and car chases, it's not. The conflict between Tank and Bullet soon takes a backseat to Bullet's homelife. The film explores his strained relationship with his overbearing, unempathetic father and his bond with his mother, who tries to hold the family together, and his Vietnam Vet brother, Louis, who doesn't get along very well with Bullet but, when push comes to shove, takes a stand which shows his true colors. Ted Levine, who plays Louis, gives an absolutely awesome performance.

This film, like James Cagney's "White Heat," seems much more concerned with understanding the psychology of criminals rather than just showing the criminal acts themselves. Much of the story concentrates on the environment and family life of the main characters. That's why "Bullet" succeeds as being one of the most interesting films of 1997.

Video Detective Trivia: What was Mickey Rourke's film debut? Answer: Rourke had a small part in Steven Spielberg's "1941," 1979. New on video: "Masterminds," action; "Fire Down Below," action; "Conspiracy Theory," thriller. A resident of Mountaintop, Jim Riffel is the author of "The Video Detective's Guide to the Top 100 Films of All Time."

**For the week of Jan. 25 to 31**

**Aries March 21-April 20**

Don't allow others to speak for you this week. You have enough resolve to do what needs to be done. Take no for an answer just this once. There is a light at the end of your workday tunnel — and this time it's not a train.

**Taurus April 21-May 21**

Clear your desk of all the old projects you know you're not actually going to get around to completing. It's time for a fresh start, and this chore will prepare you for the big picture you're going to need to see.

**Gemini May 22-June 21**

Your happiness is going to be based on how you treat your surroundings this week. Don't wait to clean up the little messes. If you allow yourself 10 extra minutes on an important job, it will pay off. A friend will provide some insightful information to ponder.

**Cancer June 22-July 22**

No time like the present to deal with ongoing worries. Your fear about the future shouldn't cause you to falter in your determination to complete your job this week. Look ahead with open eyes, though, and don't bury your head in the sand about what's coming.

**Leo July 23-Aug. 23**

A golden opportunity presents itself to you this weekend. Don't be afraid. The timing may not be perfect, but it's going to be worth it. Your only regret may be if you don't make the attempt to be part of this new scheme. A rainbow presents itself on the horizon.

**Virgo Aug. 24-Sept. 22**

Take the plunge into an area you've been thinking about recently. You have the abilities that you're questioning. Don't listen to the naysayers who claim you'll only find failure in this new venture. Expect a surprise by week's end.

**Libra Sept. 23-Oct. 23**

Financially, you have some problems coming early in the week. Don't worry about them too much, just plan ahead. You could cut some expenses and not suffer any consequences. Don't be afraid to ask for help in this area.

**Scorpio Oct. 24-Nov. 22**

Emotional strain is headed your way. Be a strong shoulder for the one sending the alarm, but don't take on his or her responsibilities. You have enough to handle as it is.

**Sagittarius Nov. 23-Dec. 21**

Look for a new way to handle your frustrations. You have some issues that you'll have to deal with in order to be effective at work. Take some

time off and catch up on reading. There's a book that could make a difference if you'll just pick it up.

**Capricorn Dec. 22-Jan. 20**

Don't attempt to be a peacemaker this week. You'll only infuriate the parties involved in the fight even more. Instead, put yourself in bystander mode. You need to see what's going on to protect yourself, but don't get involved right now. Next week will be different, though.

**Aquarius Jan. 21-Feb. 18**

Someone who is very important to

you is about to make a mistake that could cost you both. Don't wait until it's too late to voice your concern. Also remember to say thank you to the people who deserve it. They'll appreciate it even more than you'll know.

**Pisces Feb. 19-March 20**

A very important negotiation involving you may be headed the wrong way. Don't be afraid to lay your cards on the table and wait for the results. Your fortune is headed for an upswing. If you'll listen to your head instead of your friends.

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Everything old is new again, from Shakespeare to today

"To thine ownself be true; and it
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Did you know "Hamlet" has been
performed more than any other play in
the world, and more has been written
about it than any other literary work?
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the most quoted phrase in the English
language?
Many people say Shakespeare is
violent. Yes, his dramas and some of
his comedies are, but there is a differ-
ence between his violence and the
violence you see on television today.
Take Hamlet, for instance. When he
finds that his father has been mur-
dered, Hamlet seeks revenge. Some
contemporary authors would give him
a way out, an excuse: "Oh well, you
have to understand where he's com-
ing from." Shakespeare says "No
way." Hamlet eventually gets his
revenge, but in doing so he destroys
everyone he loves and ultimately him-
self. Shakespeare is warning us to be
careful, you're the one who's going to
eventually succumb to the final blow.
In other words, what goes around
comes around.
All this time we thought this was a
fairly modern phrase and here
Shakespeare has been saying it, in one
form or another, for more than four
hundred years.
Shakespeare didn't write about real

Shaking Things Up

By Leslie Milcone
people he wrote about real emotions,
there was never a Hamlet, but there
will always be revenge seekers. There
was never a Macbeth, but there will
always be weakness and power hun-
gers. There was never an Othello, but
there will always be jealousy. As long
as there are human emotions, Shake-
speare will remain undisputed cham-
pion.
Leslie Milcone is a resident of
Scotch Plains. She is the founder of
Great Expectations of Literature, a
reading group for people who share
a love for classical literature, from
Shakespeare on.

Grant apps, intent forms deadlines are approaching

The New Jersey State Council on the Arts announced that grant applications for Special Project Support and Projects Serving Artists are now available for Fiscal Year 1999. Applications are available at the NJSCA office to be obtained by calling (609) 292-4130. They can also be picked up at county arts agencies, or at participating libraries throughout the state.
All applications must be preceded by an Intent to Apply Form which is contained within the grant application. The deadline for receiving Intent to Apply Forms is Jan. 30, 1998. The deadline for receiving FY99 grant applications is March 5, 1998. All information should be mailed to the NJSCA office at P.O. Box 306, Trenton, NJ 08625.
For FY99, applications are being accepted for grants in the following categories: Special Project Support and Projects Serving Artists.
SPS grants are intended to support an arts special project or event that upholds high standards of artistry, project management, accountability and outreach. A "Special Project" is defined as an activity and/or service that is event-oriented, spanning either one-time or periodically for a short duration.
PSA grants are intended to support a new or significantly expanded project whose primary beneficiaries are artists who reside in New Jersey and whose work has or will benefit New Jersey residents. The council is specifically seeking applicants in the PSA category that provide the following: technical assistance to artists, work and performance/exhibition space for artists, information services to artists and/or networking opportunities for artists.
Proposals for Fellowship Showcase Projects that will highlight the work of FY96 and FY97 NJSCA Fellowship recipients will also be considered for PSA grant funding. These Fellowship Showcase Projects may be in the following disciplines: choreography, media, prose, music composition, poetry, playwriting and interdisciplinary.
A series of grant workshops has been scheduled at various locations throughout the state to aid organizations through the grant application process. Information on these workshops is available with the FY99 Grant Application or by calling the NJSCA office at (609) 292-4130. Those planning on applying for State Arts Council funding are strongly encouraged to attend a workshop and to call a member of the Council staff with any questions.
The New Jersey State Council on the Arts is a division of the New Jersey Department of State, which awarded nearly \$12 million dollars in grants supporting over 500 different arts organizations and projects throughout New Jersey for FY98. The NJSCA receives the majority of its funding through state appropriations with additional support from the National Endowment for the Arts.

PUBLIC NOTICE

SUPERIOR COURT OF NEW JERSEY
STATE OF NEW JERSEY TO: PHILIP J.
AND A.V. PENA, their heirs, devisees and
personal representatives as well as all
their successors in right, title and interest
in and to the real estate hereinafter
described, to-wit:
1. Parcel 100, County of Essex, State of
New Jersey, being a portion of the
Lot 100, Block 100, Essex, State of
New Jersey, which is more fully
described in the plat of the same,
dated and recorded in the Office of
the County Clerk of Essex County,
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2. Parcel 100, County of Essex, State of
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described in the plat of the same,
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the County Clerk of Essex County,
New Jersey, as follows:
80. Parcel 1



# Community Classified

# 1-800-564-8911

Search your local classifieds on the internet  
<http://www.localone.com/classifieds/>

## SALES HOURS

Monday through Friday  
9:00 AM - 5 PM  
After Hours Call  
908-686-9898  
Selection # 8100

## RATES

**CLASSIFIED RATES**  
20 words or less.....\$16.00 per insertion  
Additional 10 words.....\$4.00 per insertion  
Display Rates.....\$24.00 per column inch  
Contract Rates Available  
Blind Box Number.....\$12.00 per insertion

## BEST BUY

**CLASSIFIED COMBINATION RATES**  
Ad appears in all 18 newspapers  
20 words or less.....\$22.00 per insertion  
Additional 10 words.....\$6.00 per insertion  
Display Rates.....\$45.00 per column inch  
Contract Rates Available

## CHARGE IT

All classified ads require prepayment.  
Please have your card and expiration date.



## ADDRESS

Classified Advertising  
Worral Newspapers  
P.O. Box 158  
Maplewood, NJ 07040

Offices where ads can be placed in person:

**ESSEX COUNTY**  
463 Valley Street, Maplewood  
170 Scollard Road, Orange  
265 Liberty Street, Bloomfield

**UNION COUNTY**  
1291 Stuyvesant Ave., Union

## NEWSPAPERS

**UNION COUNTY**  
Union Leader • Echo Leader  
Clark Eagle • The Leader  
Spectator Leader • Gazette Leader  
Railway Progress • Summit Observer

**ESSEX COUNTY**  
News-Record of Maplewood & South Orange  
West Orange Chronicle • East Orange Record  
Orange Transcript • The Glen Ridge Paper  
Nulley Journal • Belleville Post  
Irvington Herald • Vailsburg Leader  
The Independent Press of Bloomfield

## DEADLINES

Business Directory 4 PM Thursday  
Display - Space reservation 5 PM Friday  
Ad Copy 12 noon Monday  
In-column 3 PM Tuesday

## ADJUSTMENTS

Adjustments: We make every effort to avoid mistakes in your classified advertisement. Please check your ad each time it appears, should an error occur please notify the classified department within seven days of publication. If you call Community Newspapers, Inc., shall not be liable for errors or omissions in cost of actual space occupied by item in which error or omissions occurred. We can not be held liable for failure, for any cause, to insert an ad. Worral Community Newspapers, Inc. reserves the right to reject, revise or reclassify any advertisement at any time.

## CLASSIFIED SPECIALS GARAGE SALES

25 words \$21.00 or \$28.00 combo  
Garage Sale signs, price stickers, balloons, helpful hints, inventory sheet and Rain Insurance.

## ECONOMY CLASS

20 words \$7.00 or \$11.00 combo items for sale under \$100.00 One item per ad price must appear.

## AUTOS FOR SALE

20 words - 10 weeks \$31.00 or \$44.00  
combo no copy changes

## DREAM MACHINES

Photo of your car plus 20 words  
4 weeks - \$40.00  
Call now 1-800-564-8911

## HELP WANTED

**81000+ POSSIBLE TYPING** Part-time, At Home. Toll free 1-800-218-9000 extension 1-5139 for sales/catalog.

**81000 WEEKLY STUFFING** Envelopes at your location. Guaranteed Easy work, excellent pay. Workers needed now! Free details. Send \$3.95: PO Box 74405-KT, Coral Springs, FL 33075.

**ADMINISTRATIVE ASSISTANT** part time. Childrens dining room, with office in South Orange. Excellent benefits, organized, excellent written & verbal skills. Flexible hours for working mom possible. Experience in HR Office preferred. Computer skills required. Salary commensurate with experience. Fax resume 973-275-1130.

**ADMINISTRATIVE ASSISTANT** part time. Detail oriented, well organized. COMPUTER LITERATE. Individual. Prior administrative, bookkeeping and accounting firm experience preferred. Will be responsible for A/R, A/P collections, benefit administration, purchasing, accounts payable, and a variety of other tasks and special projects. Please forward resume to: G252, 150 Morris Avenue, Springfield, NJ 07081 or FAX: 973-379-8686.

**ADMINISTRATIVE ASSISTANT** part time. Detail oriented, well organized. COMPUTER LITERATE. Individual. Prior administrative, bookkeeping and accounting firm experience preferred. Will be responsible for A/R, A/P collections, benefit administration, purchasing, accounts payable, and a variety of other tasks and special projects. Please forward resume to: G252, 150 Morris Avenue, Springfield, NJ 07081 or FAX: 973-379-8686.

## Join A Leader!

**Administrative Services Coordinator**

Arden County, an Alzheimer's assisted living facility, part of the Terrence Howard Senior Living Care-MemCare Health Services is opening a facility in West Orange. We have an excellent career opportunity as a leader in health care industry to provide customer service, advise supervisors and perform human resource duties and a variety of business office functions. You will have excellent PTO and benefit package. Please forward resume to: Arden County, 2410 Springfield Avenue, Vauxhall, New Jersey 07086.

## ASSISTANT COOK

For immediate consideration, your resume and full time job history should be sent to: Mary DePaola, MemCare Health Services, 463 Valley Hill Road, Yardley, PA 19087. Fax: (717) 404-2588, EOE.

## ASSEMBLY ARTS

Part time. Typing, jewelry, wood items, typing, sewing, computer work from your home. Great pay. Free Details 1-800-622-8007, 41 hours. (EEO).

## ASSISTANT COOK

Part time. Candidates must possess high school diploma and current Food Handler Certificate. Knowledge of Child Care Food Program requirements a plus. Salary commensurate with experience. Some resume to: Arden County, 2410 Springfield Avenue, Vauxhall, New Jersey 07086.

## AUTO TECH

Must be ASE certified. With own tools. Excellent salary, benefits, and career opportunity. Please send resume to: Sealed-Turn, 550, Newark, NJ 07102.

## AVON REPRESENTATIVES

needed in your area. Flexible hours. No door-to-door required. 1-800-266-7866. Independent Representative.

## BANKING

**SAVE DEPOSIT CLERK**  
Full time. High level sales position available. Willing to train. Should have pleasant disposition, a comprehensive benefit package is available. Please mail resume with salary requirements to your regional department or come in to complete an application.

## PERSONAL DEPARTMENT

Union County National Bank  
2458 Morris Avenue  
Union, NJ 07083  
Fax: 908-686-3654

## Equal Opportunity Employer, M/F/V

**CAPTIONERS/HELPERS** Must be experienced and well-organized. Basic tools. Call 973-783-8420.

**CHILD CARE** Housekeeper for 2 boys in Springfield. Full time or part time. Please send resume to: Sealed-Turn, 550, Newark, NJ 07102.

**CHILD CARE** needed for 2-3-4-5-6 in my Maplewood home for 1 year old boy. References required. Call 973-718-8786 ext 094

## HELP WANTED

**CLERICAL**  
PEOPLE ORIENTED individual needed for a fast paced, non-profit community organization. Daily contact with public. Data entry and computer experience a must. Minimum office records, file and copy systems. Knowledge of Quick Books a definite plus. Send resume with salary desired to: **PERSONAL DEPARTMENT**, P.O. Box 1003, Union, NJ 07083-1779.

**CLERICAL ASSISTANT**, part time. Monday thru Friday, 10:00am-3:00pm. Typing 45wpm, knowledge of computer a plus, 2 years experience preferred. Submit resume to: Attention E. Meadows, Union Township Community Action Organization, #410 Springfield Avenue, Vauxhall, New Jersey 07088.

**COMPANION** needed for West Orange elderly man 3 weeks plus weekends, 12AM-6AM and weekends 5AM-11PM. Please call 973-928-0400.

**COOK** Fine dining Italian Restaurant in Union County. Full time. Minimum of 3 years cooking experience required. Call Dal, 908-931-5070. Fax: 973-928-0400.

**COUNSELORS** CHILDREN'S day camp, 4 week session, Monday through Friday openings for high school and college group counselors. All will be specialists in: child abuse, counseling, mental, physical, art, archery, target, boating, tennis, fishing, photo, archery, target, newspaper, pottery and piano. For a great summer job, call: **THE PAPER PERLER**, Springfield, NJ 07081 973-376-3385.

## CUSTOMER SERVICE/CASHER

**TIME**  
Established party goods store looking for a full time cashier. Must be friendly, efficient, and pleasant working conditions and are willing to start the new year. For more information call: **THE PAPER PERLER**, Springfield, NJ 07081 973-376-3385.

**DATA ENTRY** part time. Responsibilities include: Purchase orders, receiving, invoices, etc. \$13.00/2.00pm, weekdays. Good pay. Benefits. 973-279-2025, extension 17.

**DELIVERY DRIVER**. Experienced preferred. No van essential: 20-30 hours (5-6 days/week). No calls between 10:00am-12:00pm. 908-275-9000.

**DIAMM**. Must have own car. 10:00am-2:00pm, 3 days per week. No weekends. Union area. Call 908-686-8772.

**DRIVER** OTR. Cash Fleet 1. Relax with your family because of Money/Move! Call Convention Transport Experiences Dining and driving services. 1-800-441-1284. Graduate Students! 1-800-338-6428. Bob Meyer Refrigerated Truck Line Soils and Contractors 1-888-867-3782.

**DRIVERS**. EXCELLENT pay. Del. King of Union. Must have own vehicle. Flexible days and hours. Make your own shift. Smooth and stress free work. 908-922-2909.

**DRIVERS**. START the start with a new Career as a Tractor Trailer Driver. CDT, Training Available through Atlantic Career School. Swift Transportation 1-800-800-7315 (ext. 005).

**DRIVERS** WANTED. Day and night shifts. Fryers/overhead applied in person: 237 West St. Newark, NJ 07102.

**DRIVER** VAN. Good opportunity for person willing to work. Generous benefit package. Must be able to fit 60 pound packages. Clean driving record and knowledge of New Jersey roads. Must be ASE certified. Full time position. Call 973-828-7000.

**EA/IN** (no home ownership company, \$450-\$7,000 per line sales position. First 25 registered, annual vacation driving. Saturday, January 24-30, 12:00pm-1:00pm. Morris Avenue, Union, NJ and CT, Jersey.

**EA/IN EXTRA** Home Assembling Programs. Variety of work. National Best program, as seen on TV. Call 800-574-6000 extension 1005.

**EXPORT OPERATIONS**. EFFAVO requires immediately experienced export person handling book documentation. Please fax resume: 973-828-7000.

## HELP WANTED

**JOB OPPORTUNITY** Wanted, 96 people, will accept any work. Offer expires 12/98. Call 1-800-257-7093.

**LAUNDROMAT ATTENDANTS**. Full and part time. Diversified duties. Call 908-925-7266.

**LEGAL SECRETARY**. Full time experienced for small West Orange firm. Excellent benefit salary commensurate with experience. Call Sandy 908-682-8012.

**MACHINE OPERATOR**. Full-time, Monday thru Friday, 7:30am-4:00pm. Drilling, milling, etc. Marlborough, 908-245-4133.

**MEDICAL ASSISTANT** (certified) or RN/LPN needed for immediate opening in pediatric office. Part time hours, 4 days/week, approximately 25 hours per week. Call 973-762-3335, between 9am-5pm.

**OPTICAL ASSISTANT** or Technician. Certified. For ophthalmology office. Experience required. Call 973-622-2020.

**MEDICAL SECRETARY**. Full time for two physician office in Union/Porter Park. Must be computer literate. References a must. Health benefits, person and profit sharing plan. 908-688-1330.

**MEDICAL SECRETARY** Assistant for lively internal medicine practice in Maplewood. Must be personable, efficient with good phone skills and have experience with HMOs. Experience preferred, but will train. Call 973-925-5770.

**NEW HIR!** Pay Package & More Home Time! This gives us the Best Short Hour Package in the Industry! New Equipment Top Health Benefits 4% KPI, CDA & 6 months VT experience required. Call 6 Immediately Anytime! 800-564-8911.

**OFFICE ASSISTANT**. Busy construction office seeks detail oriented person to assist with bookkeeping, typing, filing, heavy phones. Must have previous experience working in a construction office. FAX resume to: 973-762-2173.

## OFFICE/INVENTORY CLERK

tele-SOLUTIONS  
1750 West  
Union, NJ 07083  
E.O.E. M/F

**ORGANIST** Piano church director for Holyoke Presbyterian Church. Sunday service, plus recitals. Call Marilyn 908-254-0343 or church 908-354-7925.

## Cashiers

**Rite Aid Corp.**, now operating over 3500 stores in 26 states, is looking for responsible individuals to fill full-time/part-time key cashier positions. Flexible hours. Interested individuals may apply in person at Rite Aid Pharmacy, Elmwood Plaza, 15-B West Elizabeth Avenue, Linden, or phone (908) 862-0756 for additional information.

E.O.E. M/F

## HELP WANTED

**PART TIME** clerical help in Union, 8am-5pm. Some computer experience essential. Non-smoker. \$9.00/hr. Call 908-964-5523.

**PART TIME**. Survey takers, in Union, mornings or evenings. Hourly plus bonus. Call Mary, 908-925-6643.

**SECRETARY**  
We Solicits, a #1 Sprint Telephone system dealer, has an immediate opening available for a part time Secretary. We seek an energetic, well-organized individual for a normal community successful support including typing proposals, organizing schedules, preparing correspondence, and filing. Flexible schedule to fit your needs.

Interested candidates, please mail or fax resume to Attention: Vera Cora.

**tele-SOLUTIONS**  
1750 West  
Union, NJ 07083  
Fax: 908-651-0870  
E.O.E. M/F/O

**PART TIME** sales clerk in local Pharmacy. Hours 9am-5pm, 3 to 5 days per week. 908-276-8540 call for appointment.

**PART TIME** clerical person needed for Springfield, 9am-5pm, 5 days per week, minimum 4 hours daily, \$7.00/hr. Varied duties. Please resume to: G252, 150 Morris Avenue, Springfield, NJ 07083 or FAX: 973-379-8686.

**PART TIME** shift input business, need general office help, communications, tracking shipments, filing bookkeeping, Windows 95, Excel required. Knowledge of sewing skills. Call 973-762-1002.

**PART TIME**. 20-25 hours/week. Computer office, phone skills, customer sales support. Light assembly, retail experience a plus. Call: Howard 973-762-7231.

**PART TIME SECRETARY**  
Part time secretarial position available two days a week for an individual with experience in the clerical field and working knowledge of personal computers (Microsoft, Word/Excel). Must be clean-shaven, possess pleasant telephone manner, and administrative skills.

Send resume/ fax with salary requirements or apply in person at:  
The Union County National Bank  
2458 Morris Avenue  
Union, NJ 07083  
Fax # (908) 686-3654

Only resumes with salary requirements will be reviewed. Equal Opportunity Employer, M/F/VH

**OWNER OPERATORS/CONTRACTORS**  
Qualified Owner Operators (and Multiple Contractors) needed for City Contracts. These positions require CDL w/HAZMAT and doubles endorsements. 2-1/2 and 3-1/2 shifts available. 1st shift 6:00am-12:00pm. 2nd shift 12:00pm-6:00pm. Single axle or short wheel base tandem tractors preferred. Must be at least 25 years of age.

**PAID DRIVERS** Part-Time  
These part-time positions require 1 year verifiable tractor/trailer experience within the past 3 years. CDL w/HAZMAT & doubles endorsements and an acceptable driving record. Must be at least 25 years of age.

**ADMINISTRATIVE CLERKS** Part-time/Full-time  
Requires excellent communication skills, administrative skills and the ability to work well under pressure. Previous data entry or computer experience is preferred, as well as a two-year degree. Must be able to work nights and weekends.

**OPERATORS**  
Opening currently exist for dependable individuals for a year-round part-time position. We offer flexible scheduling, including weekends. 2-1/2 and 3-1/2 shifts available. Warehouse experience is preferred. Students welcome. Please call for an appointment. WATKINS MOTOR LINES, INC. 973-472-4350.

## WATKINS MOTOR LINES, INC.

Drug-Free Workplace • EOE M/F/O/V

## HELP WANTED

**PART TIME** Clerk Typist required for afternoon position with insurance agency. Call Jeff 908-964-5956.

**RECEPTIONIST**  
Large medical specialty group located in West Orange seeks individual for the part time receptionist. Full time position. Pleasant environment. Benefits. Send resume to: Box # 325

**Worral Community Newspapers**  
P.O. Box 158, Maplewood, NJ 07040

**RECEPTIONIST/CLERICAL**  
Clerical openings with good typing and telephone communication skills for general office duties. Some computer experience is a plus. Good benefit/comprehensive salary. Apply to: Francesca Gregorini, 11 Edison Place Springfield, NJ 07081 or call 973-964-7700 EOE.

**RECEPTIONIST** for chiropractor's office 4 days, 2:30pm-7:30pm. Must be good with phones and people. Typing. Experience a plus. Call 973-564-7676 or fax resume to 973-379-8686.

**RECEPTIONIST** Typist for prominent Maplewood law office. Responsibilities include telephone, general clerical and some 100% typing. Send resume to: Box # 325

**RN's/LPN's** Hospital/Care Center a 424 bed LTC facility is currently accepting applications for RN's/LPN's. All units. These challenging positions require a minimum of one year experience in a LTC. Familiarity with LTC or OBRA preferred. Interested applicants should apply to the Human Resource Department, 300 Broadway, Newark, NJ 07104 973-484-4222, extension 225.

**SALES** IN-HOME Educational Software. Software for all grade levels and all areas. Also in-home sales representative over made. Live working from a baby. Leads provided. Call 908-688-6900 or 908-810-0125.

**SUMMER DAY** Camp Counselors. General counselors, counseling, low rates. Leads for teachers, college students. Somerset Co., NJ 908-589-2267.

**SUPERINTENDENT** For eleven apartment modern building in Roselle, NJ for close one. One should be available during day. A heavy load, 1st shift. 100% benefits. Gas parking. 973-338-0290.

**TELEMARKETERS**. Part time. 10:00am-4:00pm. Working for established mortgage company in Kenilworth. Call 908-298-1100, ext. for James Powell.

## HELP WANTED

**TELEMARKETING** EXPERIENCED telemarketers needed. Leads provided for easy sale. Top pay, flexible hours. Call 908-688-6900 or 908-810-0125.

**TELEPHONE OPERATORS**. Part time for answering service. 11:30am-7:30am, 2 to 3 nights per week. Saturday and Sunday 3:30-11:30pm. Cranford. 908-276-7200.

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## SEARS

24 TO 35 HOURS PER WEEK \$8.00/HR GUARANTEED

WE OFFER YOU:  
1 WEEK PAID TRAINING  
BENEFITS  
MERCHANDISE DISCOUNTS  
ADVANCEMENT OPPORTUNITIES  
TUTORIAL REIMBURSEMENT  
MEDICAL  
PLEASANT WORK ENVIRONMENT

AVAILABLE POSITIONS  
SUNDAY 11:00 AM-3:00 PM, AND  
MONDAY THROUGH FRIDAY  
9:00 AM-3:00 PM.

OR  
MONDAY THROUGH FRIDAY  
5:00 PM - 9:00 PM,  
(WHICH ONE YOU PREFER) WEEKEND  
AND SATURDAY  
9:00 AM - 5:30 PM.

DIAMONDHEAD BUILDING  
3RD FLOOR, SUITE 302  
20 SHEFFIELD ST.,  
MOUNTAINSIDE, NJ  
908-518-3705

Equal Opportunity Employer



# Real Estate

## TRANSACTIONS

Real estate transactions are recorded in the office of the county clerk. **Worrald Newspapers** publishes an abbreviated version of all transactions recorded in the 12 Union County municipalities the newspapers cover. The information is provided by TRW Property Data, a Fort Lauderdale, Fla., information service, and is published approximately six weeks after it is filed in the county clerk's office.

**Sharon Hrudu** sold property at 351 Birchwood Road to Henry Cylkowski for \$135,000 on Sept. 10.  
**John Steppie** sold property at 521 Bower St. to Vincent B. Minocci for \$100,000 on Sept. 10.  
**Richard J. and Ann M. Phillips Jr.** sold property at 816 Smith St. to Andrew Kupka for \$74,000 on Sept. 12.

### Rahway

**Thomas J. and Beverly Kornczak** sold property at 333 Hamilton St. to Scott Huff for \$69,990 on Sept. 19.  
**Joseph and Jill K. Saladino Jr.** sold property at 2080 Pflitz St. to Mark A. Singley for \$129,500 on Sept. 19.  
**Patricia Hopkins** sold property at 638 Seminary Ave. to HMS Affordable for \$78,500 on Sept. 22.  
**Eric R. and Donna Stephens** sold property at 804 Nicholas Place to Gary Defalco for \$87,000 on Sept. 25.

### Roselle

**Mamie E. Pogus** sold property at 411 E. 9th Ave. to HBS Affordable for \$71,000 on Sept. 12.  
**Michael P. Collins** sold property at 671 Wood Ave. to Juan A. Ortiz for \$125,000 on Sept. 12.  
**Giuliano and Elizabeth Boyda** sold property at 155 W. 2nd Ave. to Dolores Bethea for \$126,000 on Sept. 12.  
**Yolote Jeannette** sold property at 34 Chandler Ave. to Hamilton Pierre for \$145,000 on Sept. 13.  
**Carlos and Lillian Jimenez** sold property at 1110 Thompson Ave. for \$190,000 on Sept. 19.

### Roselle Park

**Andrew Diogianakis** sold property at 20 W. Clay Ave. to Bohdan Lukaszewsky for \$35,000 on Sept. 19.  
**Robert and Patricia Lall** sold property at 174 W. Colfax Ave. to John J. Morris Jr. for \$151,000 on Sept. 22.  
**Edward R. Dilly** sold property at 314 W. Colfax Ave. to John Boekenhauer for \$131,000 on Sept. 26.  
**Douglas A. and Regina C. Lanhier** sold property at 410 W. Webster Ave. to Anthony M. Smith for \$133,000 on Sept. 26.

### Summit

**Beverly Meyers** sold property at 40 Weaver St. to Christopher S. Feeny for \$215,000 on Sept. 15.  
**Frederick A. and Daphne Goddard** sold property at 234 Morris Ave. to Frank Alanaky for \$233,000 on Sept. 16.  
**Joseph M. and Barbara Marinke Jr.** sold property at 35 Beekman Road to Hugo M. Platiz Jr. for \$500,000 on Sept. 23.

### Union

**Federal National Mortgage Association** sold property at 865 Ingersoll Terrace to Joseph H. Paul for \$112,000 on Aug. 27.  
**James S. and Susan L. Harvey** sold property at 1463 Walker Ave. to Jean C. Theimidor for \$135,000 on Aug. 28.  
**Holger and Mary L. Gruenert** sold property at 511 Hill Terrace to Deryle B. Ziegler for \$138,000 on Aug. 28.  
**Frank Bornmann** sold property at 248 Lincoln Ave. to Helema Chan for \$162,500 on Aug. 28.  
**Max and Shirley Rosenberg** sold property at 566 Andrews Terrace to John T. Ogden for \$148,000 on Aug. 29.

**Thomas and Nelida Hamming** sold property at 2044 Glass Ave. to Somy Giordani for \$152,000 on Aug. 29.  
**John T. and Gloria M. Ogden** sold property at 1650 Porter Road to Etienne Lapaix for \$135,000 on Aug. 28.

**Dorothy Chester** sold property at 1620 May St. to Gerald F. Saratella for \$117,000 on Aug. 29.

**Annette H. Kaplan** sold property at 2785 Linwood Road to Nelson Villanua for \$160,000 on Aug. 29.

**Nicholas and Theresa Ferraro** sold property at 970 Lehigh Ave. to Germanico Jimenez for \$194,000 on Aug. 29.

**Rose Mandracchia** sold property at 15 Portland Road to Joanne Tago for \$160,000 on Aug. 29.

**Muriel O'Connor** sold property at 1872 Pilgrim Way to John N. Cooper for \$154,000 on Aug. 29.

**Allan R. and Rachel A. Bopp** sold property at 1275 Oakland Ave. to Claude Johnson for \$183,500 on Aug. 29.

**Michael and Helan E. DeBlasio** sold property at 1757 Columbia Terrace to Alexander A. Sarmite for \$158,000 on Aug. 29.

**Norell B. Bahrs** sold property at 1631 Earl St. to Devalliant Company for \$157,500 on Sept. 2.

**Epimaco and Marygrace Ybanez** sold property at 1625 Earl St. to Maria C. Roque for \$160,000 on Sept. 4.

**Robert and Eleanor B. Reiner** sold property at 378 Barroughs Terrace to Daniel Reul for \$133,000 on Sept. 4.

**Robert and Donna M.V. DeMichiel** sold property at 1019 Jeanette Ave. to Jorge Gaspar for \$183,000 on Sept. 8.

**Jerry and Mary Rusonello** sold property at 300 Concord Ave. to Antonio Gomes for \$170,000 on Sept. 10.

**Anthony and Angelica Iuzzolino** sold property at 1761 Oak Hill Drive to William R. Sharples for \$141,900 on Sept. 10.

**Mark Valtes** sold property at 955 Floyd Terrace to Richard E. Marczak for \$81,500 on Sept. 10.

**Due-on-sale clause** — A mortgage stipulation demanding payment of the entire loan balance upon sale or other transfer of the real estate securing the loan.

## BUSINESS OPPORTUNITIES

**AGGRESSIVE PERSON** needed to help develop mail order business, working from home. Income potential unlimited. Please call 973-475-4657.

**AVONHO** Door To Door Necessary. Earn to 50%. Heavy inventory and make money too. MLM opportunity. Great money-making opportunity. Full time part time. Independent Representative. 1-800-227-2866.

**CRAPERS** Needed! Must be committed. Own! Highway location, low rent, short term lease available! Especially long, wearable art and silk. Call: 973-698-9328

**INTERNATIONAL DALLAS** Based Company looking for people to open New Jersey market. High New Jersey to release 20 billion dollar industry. Up to 50 million per month. Call 812-703-4747 for more information. Then call 1-800-252-5171, extension 2027.

**LOCAL CANDY** Route 33 Vending Machines. Earn approximately \$8000/yr. All for \$9,995. Call 1-800-996-9END.

**STEEL BUILDINGS** Desires/ables available in solid steel units. Big potential in booming industry. Call Mr. Clev. 933-789-3200.

## RENTAL

"All real estate advertised herein is subject to the Federal Fair Housing Act, which makes it illegal to advertise any preference, limitation, or discrimination based on race, color, religion, sex, handicap, familial status, or national origin, or intention to make any such preference, limitation, or discrimination."  
 "We will not knowingly accept any advertising for real estate that is in violation of the law. All persons are hereby informed that all dwellings advertised are available on an equal opportunity basis."

### APARTMENT TO RENT

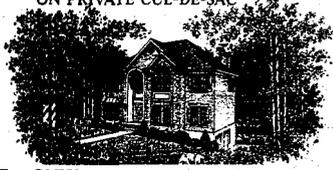
**BLOOMFIELD CHARMING** 1 bedroom apartment. Near transportation and parking. Laundry facilities. From \$545 includes heat hot water. Security. References. 973-748-5088

**BLOOMFIELD, NO Fee, Owner managed** 2 1/2 and 3 large rooms. \$555 and up. All utilities paid. New York bus at door. 973-429-8444 or broker 973-469-3251.

## ADVERTISE

**CHARGE-IT!**  
 Classified now accepts  
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**HOMEOWNERS**  
 LOWEST RATES EVER!  
**REFINANCE NOW!**  
 \*PAY OFF DEBTS! \*GET CASH!  
 \*LOWER PAYMENTS! \*CREDIT PROBLEMS-OK!  
 CALL KEITH WRIGHT TODAY FOR A FREE EVALUATION  
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 Licensed Mortgage Bankers  
 NJ Dept. of Banking \*Fixed Rates

**SOUTH ORANGE**  
**MOUNTAIN VIEW ESTATES**  
 ELEGANT SINGLE FAMILY HOMES  
 ON PRIVATE CUL-DE-SAC  
  
 The ONLY new construction in South Orange  
 • 2,552-3,049 square feet  
 • 4 bedrooms, 2 1/2 baths  
 • 9' first floor ceilings  
 • Full 12' concrete basement  
 • Custom crafted kitchen  
 • Anderson's insulated vinyl windows with screens  
 • Vinyl siding/partial brick front  
 • GC appliances  
 DIRECTIONS: From North/South Jersey/Carson State Fairway North or South to Exit 145 to Route 386 West to exit 10 (Northfield Avenue). Take the Northfield Avenue exit and turn left onto Northfield Avenue. Turn onto Gregory Avenue (3rd traffic light). Gregory Avenue is a dead end. Westinghouse Avenue is South Orange. Make right onto Blauvelt Road and proceed to Jersey Way on the right. From South Orange Take 2nd Orange Avenue West turn right at Westinghouse Avenue proceed to Blauvelt Road and make left proceed to Jersey Way on the right.  
 Priced From  
**\$329,000**  
 (973) 763-8240  
 HOURS: Mon.-Thurs.-Fri. 12-5 PM  
 Sat.-Sun. 11-5 PM

**NEW LOW COST HOMEOWNER'S INSURANCE**  
 IMMEDIATE COVERAGE FOR QUALIFIED BUYERS  
 We Have Umbrella Policies  
 Realtors - Call Me  
**ALPHA INSURANCE**  
 274 Long Ave.,  
 Hillside, 07205  
**973-926-2260**  
 Ask For Max

**Just moved in?**  
**I can help you out?**  
 Don't worry and wonder about learning your way around town. Or what to eat and go. Or who to eat. As your WELCOME WAGON Hostess, I can simplify the business of getting settled. Help you begin to enjoy your new town... good shopping, local attractions, community opportunity.  
 And my basket is full of useful gifts to please your family.  
 Take a break from unpacking and call me.  
**Welcome Wagon**  
 Residents of Union & Springfield only  
**UNION..... 984-3891**  
**SPRINGFIELD..... 807-6132**

NEW JERSEY MORTGAGE RATES											
FOR UPDATED RATES CALL INFO SOURCE 908-888-8988 AND DIAL THE LENDER CODE											
LOOK FOR THESE LENDERS ON THE INTERNET @ WWW.CMI-MORTGAGEINFO.COM/WORRALD.NJM											
PRODUCT	RATE	PTS	APR	PRODUCT	RATE	PTS	APR	PRODUCT	RATE	PTS	APR
American Savings Bk	201-738-3600	INFO-1761	Refined City Savings Bk	232-549-4919	INFO-1764						
30 YR FIXED	7.25	0.00	7.25	APP	10/1-30 YR	7.00	0.00	7.47	APP		
15 YR FIXED	6.38	0.00	6.38	FEES	15/30 YR	6.75	0.00	7.73	FEES		
3/1-5/1 YR	6.75	0.00	7.84	388	15 YR FIXED	7.00	0.00	7.04	375		
* 30 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
Apple National Mortgage	800-692-7753	INFO-1762	Intercounty Mortgage	800-811-6264	INFO-1763						
30 YEAR FIXED	7.13	0.00	7.13	APP	30 YR FIXED	7.13	0.70	7.21	APP		
1 YEAR ARM	5.50	0.00	5.50	FEES	15 YR FIXED	6.88	0.60	6.99	FEES		
15 YR FIXED	6.68	0.00	6.68	3475	1 YR ADJ.	5.50	1.40	8.35	150		
App fee includes all fees. Free Pre-approval											
Ava Federal Savings	725-498-7200	INFO-1752	Kendallville Financial Svc	800-343-8886	INFO-1760						
30 YR FIXED	7.25	0.00	7.25	APP	30 YR FIXED	7.13	0.00	7.25	APP		
15 YR FIXED	6.88	0.00	6.88	FEES	15 YR FIXED	6.75	0.00	6.88	FEES		
1 YR ADJ.	5.38	0.00	6.88	350	30 YR JUMBO	7.38	0.00	7.50	325		
* 15 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
Banco Popular FSB	800-491-BANK	INFO-1768	1st Union Search	800-591-3279	INFO-1747						
30 YR FIXED	7.75	0.00	7.75	APP	30 YR FIXED	7.00	0.00	7.00	APP		
15 YR FIXED	7.38	0.00	7.41	FEES	3/1 JUMBO	6.25	0.00	7.92	FEES		
1 YR ADJ.	6.50	0.00	8.10	100	30 YR JUMBO	6.25	0.00	7.92	390		
App fee includes all fees. Free Pre-approval											
C. Brooks Mortgage	800-793-BANK	INFO-1769	National 1st Union Mortgage	800-343-8886	INFO-1748						
30 YR FIXED	8.13	3.00	8.42	APP	30 YR FIXED	8.13	3.00	8.48	APP		
15 YR FIXED	5.88	3.00	6.16	FEES	15 YR FIXED	5.63	3.00	5.98	FEES		
30 YR JUMBO	6.50	3.00	6.79	0	1 YR ADJ.	5.13	0.00	5.87	N/P		
* 15 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
Colonial Savings Bk	800-952-4838	INFO-1765	Princeton Mortgage	800-811-6264	INFO-1763						
30 YR FIXED	7.25	0.00	7.27	APP	30 YR FIXED	7.75	3.00	8.12	APP		
15 YR FIXED	6.88	0.00	6.91	FEES	15 YR FIXED	7.50	2.50	7.51	FEES		
1 YR ADJ.	5.63	0.00	7.96	N/P	1 YR ADJ.	4.75	2.50	6.95	350		
Free 30-day trial. 30-day interest. Avoid direct bank check charge leader.											
Commuters with Bank	800-552-3551	INFO-1771	Bridge Savings Bank	232-592-3200	INFO-1743						
30 YR FIXED	7.00	0.00	7.00	APP	30 YR FIXED	7.25	0.00	7.25	APP		
15 YR FIXED	6.63	0.00	6.63	FEES	15 YR FIXED	7.00	0.00	7.00	FEES		
1 YR ADJ.	5.38	0.00	N/P	0	1 YR ADJ.	6.75	0.00	7.76	350		
Free 30-day trial. 30-day interest. Avoid direct bank check charge leader.											
Conestoga Mtge Svcs	800-329-3895	INFO-1763	State One Mortgage	800-470-4557	INFO-1742						
30 YR FIXED	7.13	0.00	N/P	APP	30 YR FIXED	7.00	3.00	7.38	APP		
15 YR FIXED	6.68	0.00	N/P	FEES	15 YR FIXED	6.63	3.00	7.21	FEES		
30 YR JUMBO	7.50	0.00	N/P	325	30 YR PHA	7.50	2.00	7.87	300		
* 15 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
First Savings Bank	732-729-5450	INFO-1751	Southwest Bank	800-810-7423	INFO-1767						
30 YR FIXED	8.50	3.00	8.84	APP	30 YR FIXED	7.12	0.00	7.42	APP		
15 YR FIXED	6.63	0.00	6.63	FEES	15 YR FIXED	6.75	0.00	6.75	FEES		
3/1-5/1 YR	6.50	0.00	7.84	350	30 YR AFFORDABLE	6.25	0.00	6.25	300		
* 30 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
First Union Mortgage	800-212-0219	INFO-1740	Union Concord National Bk	800-868-9580	INFO-1740						
30 YR FIXED	8.50	2.75	8.86	APP	30 YR FIXED	7.38	0.00	7.38	APP		
15 YR FIXED	6.13	2.63	6.86	FEES	15 YR FIXED	7.25	0.00	7.25	FEES		
1 YR ADJ.	5.50	0.00	N/P	375	15/30 YR	6.63	0.00	7.68	350		
* 15 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											
First Union Mortgage	800-212-0219	INFO-1740	AW-1st Union Bank	973-525-0011	INFO-1744						
10/1-30 YR	7.13	0.00	7.46	APP	30 YR FIXED	7.00	0.00	7.00	APP		
15 YR FIXED	6.88	0.00	7.67	FEES	15 YR FIXED	6.75	0.00	6.75	FEES		
17/30 YR	7.00	0.00	7.98	350	15/30 YR	6.50	0.00	7.38	350		
* 15 YR PMT IN \$200,000 All other rates to 1st call. PTH rates available											

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 This 3 bedroom, 2 full bath cape in the Washington School area offers antique oak trim throughout. Custom built FP, double lit, enclosed side breezeway and a close to schools, shopping and major transportation. UNB82 3159-9200





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— The Flamjet, a 1997 Dodge Ram Club Cab Sports Truck, delivers 7,200 horsepower through its Pratt & Whitney J-60 turbojet with full afterburner. The Ramjet will be one of the many attractions at Auto Expo '98, The New Jersey Auto Show, which runs through this weekend. Over 200 new 1998 cars, trucks and vans will be showcased. Tickets are \$7 for adults, \$3 for children under age 12 and toddlers under age 4 are free. Hours are today and tomorrow, 9 to 10 p.m.; Saturday, 11 a.m. to 10 p.m., and Sunday to 5 p.m. For information, call (201) 223-1000.

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DODGE GRAND CARAVAN SE, 1996, 28,000 miles. Green with beige leather interior, loaded. Asking \$16,000. Call Even 973-242-1300 extension 211.  
DREAM MACHINES: get a picture of your car? Run for 4 weeks, only \$40. Call Classified at 800-564-8111 for details.  
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LINCOLN TOWNCAR 1990, Fully loaded, one owner, low mileage, good condition, black on black. \$7,000 or best offer. 732-264-0179 or 973-748-3842.  
MERCURY COUGAR, 1988, 2 door, Air conditioned, power steering, power brakes. V6 engine, automatic transmission. Excellent condition. \$1,995. 973-216-8710. 973-378-7039.  
MERKUR XR4Ti, 1987, 5 speed, 104K, all doors, excellent condition, original owner, gauges. \$3,100. 973-763-9162.  
NISSAN SENTRA 1986, 5 speed, Working condition, good tires, reliable transportation, minor body damage. West Orange location. Asking \$1,000. 973-758-7720.  
OLDSMOBILE CUTLASS Sierra, 1990, 125,000 miles. All power, air, automatic, AM/FM stereo, excellent. Must see. Asking \$1,000. Call 908-241-0588.  
PONTIAC 6000, 1983, 4 door, power windows, air conditioning, 87,000 miles, \$2,000. Call 908-496-7815.

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SEIZED CARS FROM \$175. Porsche, Cadillac, Chevy, Blazer, Corvette, Acura, 4WD, Year, Area. Toll-free 1-800-218-9000 extension A-3139 for current listings.  
SEIZED CARS FROM \$175. Porsche, Cadillac, Chevy, Blazer, Corvette, Acura, 4WD, Year, Area. Toll-free 1-800-218-9000 extension A-3139 for current listings.  
TAURUS GL WAGON, 1993, Low miles, new brakes tires, Airbags, anti-lock brakes, third seat, power everything. Mkt. \$7500. Milburn 973-877-2811.  
VOLKSWAGEN FOX GL 1988, Silver blue, loaded, very good condition, manual, Asking \$2100. 908-587-4800 leave message or ask for Jon.  
VOLVO 240 BEIGE, 1988, 4 door, Air condition, power windows, power brakes. Good condition. Asking \$3500. Call 974-2304 after 5pm.

# Cadillac is on the job with OnStar

If you're a luxury car owner, you expect support and continued service after you leave the dealership showroom. In fact, these expectations are a key factor in the today's luxury car market. For almost 90 years Cadillac has been recognized for providing an outstanding ownership experience. Building on this tradition, Cadillac offers even more unique services and features to give Cadillac owners an experience unsurpassed by any other luxury automaker.

No other automaker in the world offers the quality of integrated services that Cadillac does with OnStar, a unique vehicle-integrated customer service system.

Comfort, convenience and safety are provided to Cadillac customers through OnStar's smart car technology. Linking the driver to the outside world through a fixed, hands-free, voice-activated cellular telephone, the Cadillac driver is directly connected to an experienced customer-service professional via satellite.

The Global Positioning System satellite technology can locate the equipped Cadillac anywhere, while the driver and customer-service representative can exchange information any time of the day or night.

OnStar's services include assistance with any roadside distress, including contacting vehicle service personnel to change a flat tire or deliver gasoline. Emergency services are also just the touch of a button away. The OnStar system can locate the Cadillac's position and connect drivers with the help needed — making driving safer than ever before.

If you're lost or looking for an alternate route through a traffic jam, OnStar is at the rescue. A customer-service representative can guide you on your way — avoiding known trouble areas, including potentially dangerous city streets. The directions are also recorded so that they can be replayed.

In the event an airbag deploys, the Cadillac automobiles send a "priority one" data message to the OnStar Center. After trying to establish voice communication with the driver, a representative immediately contacts the nearest emergency service provider — alerting them that assistance is needed.

OnStar is the lookmahn of the future for today's Cadillac. In the event keys are locked in the vehicle, a call to a toll-free number connects the driver to a service representative who, after obtaining security information, can program your car to unlock itself at a specific time.

In the event an OnStar-equipped Cadillac is stolen and its security system improperly accessed, a signal is automatically sent to the OnStar Center. A representative can track your car continuously, and at your request, provide location information to police.

Cadillac Owners can also use OnStar to locate hotels, hospitals, restaurants or other information — a nice feature for use in your own hometown or while traveling.

In times of need, Cadillac customers receive service — not merely assistance. Dealership technicians specifically trained to service Cadillac automobiles focus on fixing the car at roadside whenever possible, allowing Cadillac owners to continue on their ways as quickly as possible.

Whether the vehicle has a flat tire, keys locked inside, a dead battery or any other potential difficulty, Cadillac's Roadside Service is the owner's sentinel.

No commercially available automobile club offers dealer-direct service — other programs contact service stations, which anyone could call by thumbing through a telephone book. Cadillac owners receive the full service they expect any time of the day or night.

Experienced, trained Cadillac Dealership personnel respond immediately to customer needs. The average time it takes a Cadillac customer to receive service is less than a half-hour.

Cadillac technicians have helped owners around the clock in almost every type of situation, from traveling 150 miles across the Mexican border to ensure a customer's safe return from vacation to driving a customer to the grocery store during a winter storm when a plow had blocked their Cadillac in the driveway.

True consumer relations involves honesty and open two-way communication. Cadillac consumer relations representatives realize that customer expectations and desires are paramount for the continued success of America's foremost luxury car nameplate.

That's why Cadillac leads the auto industry in customer loyalty and reinvention. Cadillac listens to its customers and always acts in the customers' best interests. All Cadillac personnel are committed to bringing the driver the best ownership experience available.

The Cadillac family cares about what its members think about its products — about what they say to their friends and neighbors. That's why owners can access the Cadillac Consumer Relations Center by a toll-free number to obtain immediate responses. The Cadillac Consumer Relations Center provides an important communications and information link among Cadillac, its dealers, and most importantly, its customers.

OnStar, Roadside Service and true consumer relations provide Cadillac owners the comfort and security that they have come to expect from America's most popular luxury automobile. Cadillac sets the standard that other vehicles must try to pass.

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<b>SAVE \$5847</b> ON A NEW 1997 CHEVY CAMARO Z28 COUPE \$18,993	<b>SAVE \$3289</b> ON A NEW 1997 CHEVY TRACKER 4DR 4X4 \$15,621	<b>SAVE \$759</b> ON A NEW 1997 CHEVY S-10 LS PICKUP \$11,398	<b>SAVE \$1533</b> ON A NEW 1999 CHEVY MALIBU SEDAN \$15,597

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<b>'96 TL PREMIUM</b> ACURA 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, CRUISE, AM/FM STEREO/CASS. MI. 36,357. VIN: TC002856. ASKING \$21,800	<b>'95 CONTOUR</b> FORD, 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, AM/FM STEREO/CASS. MI. 29,501. VIN: SM144081. ASKING \$9,890	<b>'95 240 SX</b> NISSAN 2-DR, 4-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, AM/FM STEREO/CASS. MI. 37,159. VIN: 5W018236. ASKING \$10,990	<b>'94 INTEGRA</b> ACURA 3-DR, 4-CYL, 5-SPD, MAN, P/S/B, AC, T/GLASS, R/ DEF, CRUISE, BUCKETS, CLOTH INT, AM/FM STEREO/CASS. MI. 61,671. VIN: RS0116884. ASKING \$10,795	<b>'94 626</b> MAZDA 4-DR, 4-CYL, AUTO TRANS, P/S/B, AC, CRUISE, CLOTH INT, AM/FM STEREO/CASS. MI. 65,912. VIN: R6122985. ASKING \$9,990	<b>'86 ESCORT</b> FORD, 4-DR, 4-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, BUCKETS, CLOTH INT, AM/FM STEREO/CASS. MI. 67,069. VIN: GW159348. ASKING \$988
<b>'93 MX6-LS</b> MAZDA 2-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, CRUISE, MOON RF, LEATHER INT, AM/FM STEREO/CASS. MI. 59,812. VIN: XP524872. ASKING \$11,777	<b>'95 MILLENIA</b> MAZDA 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, MOON RF, LEATHER INT, AM/FM STEREO/CASS. MI. 30,511. VIN: S1142097. ASKING \$16,444	<b>'93 GRAN AM</b> PONTIAC 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, CLOTH INT, AM/FM STEREO/CASS. MI. 60,051. VIN: PM615303. ASKING \$7,888	<b>'94 ES-300</b> LEXUS 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, CLOTH INT, CRUISE, LEATHER INT, AM/FM STEREO/CASS. MI. 45,202. VIN: R0063260. ASKING \$20,995	<b>'89 LEGEND L</b> ACURA 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, MOON RF, LEATHER INT, CRUISE, AM/FM STEREO/CASS. MI. 132,901. VIN: KC003628. ASKING \$4,990	<b>'93 LEGEND LS</b> ACURA 4-DR, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, CRUISE, MOON RF, LEATHER INT, BUCKETS, AM/FM STEREO/CASS. MI. 69,928. VIN: PC021225. ASKING \$16,495
<b>'93 E-150 CONVERSION VAN</b> FORD, 8-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, CLOTH INT, CAPTAINS CHAIR, BED AM/FM STEREO/CASS. MI. 82,271. VIN: PHA94399. ASKING \$10,888	<b>'95 PROTEGE</b> MAZDA 4-DR, 4-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, CLOTH INT, AM/FM STEREO/CASS. MI. 16,575. VIN: S0108756. ASKING \$9,990	<b>'95 WRANGLER</b> JEEP 4X4 2-DR, 4-CYL, 5-SPD, MAN, P/S/B, T/GLASS, BUCKETS, CLOTH INT, CONSOLE, AM/FM STEREO/CASS. MI. 45,121. VIN: CK1396214. ASKING \$10,990	<b>'97 ACCORD SE</b> HONDA 4-DR, 4-CYL, AUTO TRANS, P/S/B, AC, CRUISE, CLOTH INT, AM/FM STEREO/CASS. MI. 18,293. VIN: VA105839. ASKING \$17,888	<b>'95 VILLAGER LS</b> MERCURY VAN, 6-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, R/ DEF, CRUISE, BUCKETS, LEATHER INT, AM/FM STEREO/CASS. MI. 38,552. VIN: SD165154. ASKING \$15,444	<b>'95 E-350 VAN</b> FORD 15 PASS, 8-CYL, AUTO TRANS, P/S/B, AC, T/GLASS, BUCKETS, CLOTH INT, AM/FM STEREO/CASS. MI. 59,102. VIN: KK134612. ASKING \$14,990

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