

Bright outlook
Towns seeing a light at the end of recession tunnel. See special tab.

Swimmers impress
Springfield youngsters sparked the Summit Seals swim team to 4 consecutive victories. Page B1.

Big Band sound
David Aaron of Union is providing nostalgia with his music. Page B3.

Springfield Leads

VOL 65 NO.16—THURSDAY, JANUARY 27, 1994—2* SPRINGFIELD, N.J., Home of John O'Donnell TWO SECTIONS — 50 CENTS

Community Update

Three vacancies

The term of office of three Springfield Board of Education members will expire in April 1994. The three vacancies are for three-year terms. Springfield residents who wish to obtain nominating petitions should contact the board office at 376-1025, Ext. 210, between 8 a.m. and 4 p.m. on days that schools are open.

Candidates filing a nominating petition for board membership must meet the following qualifications: a citizen of the United States of America, at least 18 years old to qualify for office, able to read and write, a resident of the municipality from which he or she is to be elected for at least one year, preceding the date of the election, not be directly or indirectly interested in any contract with or claim against the board, possess the qualifications of membership prescribed by law, including a specific declaration that he is not disqualified as a voter pursuant to R.S. 19:4-1 and a qualified voter of the school district which the candidate shall represent on the Board of Education.

Completed nominating petitions must be filed with the secretary of the board on or before 4 p.m. Feb. 24. The board office is located at Florence M. Quailier School, South Springfield Avenue, in the rear of the building. The days, dates and business hours during which the office is open for receiving petitions are between 8 a.m. and 4 p.m. during regular scheduled school days.

Literacy: Pass It On

Join the growing number of volunteers who are making a difference in bettering lives. Become a Literacy Volunteer.

Literacy Volunteers of Union County will be holding a tutoring workshop for English as a Second Language. The six-session workshop will be held on the following Saturday mornings: Feb. 5, 19, 26, March 5, 12, 19 from 9 a.m. to noon.

These sessions will be at the Summit Library, 75 Maple St., Summit. The workshop will be taught by a certified ESL teacher.

Volunteers age 18 and over are needed to tutor non-English speaking adults in Union County. No foreign language or previous teaching experience is necessary. There is no charge for the workshop. To register, call (908) 925-7755, or write to Literacy Volunteers of Union County, 926 N. Wood Ave., Linden, 07036.

Bagel breakfast

The Elm-Unger Post 273, Jewish War Veterans of the USA, will be host to its first bagel breakfast meeting of the new year Feb. 6 at 9:30 a.m. at the Sarah Bailey Building, 30 Church Mall, Springfield.

Speakers for the meeting's program will be: financial planners, Jerome Rosenberg, executive vice president, and Michael Rosenberg, president, representing Creative Financial Solutions Group Inc. will present an introduction to their seminar on money savings ideas.

The Jewish War Veterans of the USA is the oldest active veterans organization in the United States celebrating its 100th year in 1994. For more information, contact Past Commander Murray Nathanson at 376-0837.

Appellate panel overturns ruling against Pappas

By Heather MacGregor, Managing Editor



Harry Pappas

A panel of three Appellate Court judges unanimously agreed in a decision handed down Monday, to overturn a \$264,000 judgment against Springfield Township Committeeman Harry Pappas because his lawsuit against the county and six officials was not frivolous.

The panel ruled that Pappas does not have to pay the legal fees, which stemmed from a 1989 lawsuit against the Union County Board of Chosen Freeholders and a former county manager.

Pappas brought the lawsuit against the county because he said he was fired from his position as county director of social services for political reasons.

Superior Court Judge Lawrence Waterman tossed the case "year-long" on frivolous grounds and required Pappas to pay the county's legal fees. The panel wrote, "A prevailing defendant is entitled to counsel fees only if plaintiff's civil rights claim was unreasonable, frivolous or with-out foundation. We are satisfied that it was not a mere exercise of judgment to award counsel fees to defendants, because plaintiff's cause was not so groundless, frivolous or unreasonable as to justify the award."

The panel also wrote, "If the relatively modest fees generated by defendants' counsel during the initial two months of the litigation are a guide, plaintiff's fees would also have been relatively modest. Defendant's counsel fees grew to exceed \$264,000 only because of the protracted litigation caused by fee entitlement and the freeholders' continued unsuccessful efforts to challenge plaintiff's appointment."

Pappas said he predicted the outcome of the case because there was "never any doubt" that the case was justified.

was unreasonable, frivolous or without foundation. We are satisfied that it was not a mere exercise of judgment to award counsel fees to defendants, because plaintiff's cause was not so groundless, frivolous or unreasonable as to justify the award."

"There was never any doubt that my case was not frivolous. Just like there was never any doubt that once we got the case moved out of Judge Weiss' court that his decision would be reversed. And I certainly would be ready if I did not think the three appellate judges for taking their responsibility seriously and taking my case in proper perspective," Pappas said after learning about the ruling.

"It became very clear early on in the case that politics was the moving factor that perhaps clouded sound judgment. It was the Republicans who tried to resolve this case, but it was the Democrats who adopted the philosophy of damn the torpedoes, full speed ahead and hit me if it hurts," Pappas said. "In doing so, they squandered hundreds of thousands of taxpayers' dollars foolishly."

"Lucky, to say I have been vindicated is an understatement. Especially with a 3-0 unanimous decision by three appellate judges," he said.

Pappas brought the lawsuit against former Democratic Freeholders James Welsh, Neil Cohen, Michael Lapolla, Jeffrey Maccarelli and Gerald Green and former County Manager Joseph Martin in October 1989. Pappas alleged in the suit that the freeholders were receiving Martin to have him fired. And he filed against Martin for failing to remove his "acting" title, which was a condition of his appointment after passing the necessary test requirements for the post.

County Counsel Jeremiah O'Dwyer said the board has not yet read the decision and, therefore, no discussion has been made whether or not the freeholders will appeal the ruling.

Committee retains current contract bargaining system

By Heather MacGregor

The Township Committee agreed Monday during an executive session to retain the current system of employee contract negotiations, despite a push from Mayor Marcia Forman to consider an outside mediator.

Committeeman Harry Pappas vehemently rejected two resumes from potential negotiators submitted by Township Attorney James Bergen, because he said it would be a waste of money, an insult to the employees in town and appeared to be "blatantly political."

"Springfield doesn't need to hire an expensive negotiator because we as a Township Committee have always enjoyed an excellent relationship with our employees. Springfield is not so big that it cannot sit down with its employees face-to-face and be up front and honest with one another," Pappas said.

"I believe very strongly, honestly and openly that Bruce is going to be taking place soon, according to the contract negotiations, which should be taking place soon, according to Township Administrator Helen Maguire Keyworth. Township employees scheduled a meeting for yesterday and have considered taking action against the committee for 'unfair labor practice' because they 'are not bargaining in good faith' as a result of delayed negotiations," Maguire said.

Committeeman Herb Slovic said he was sure that other people share Pappas' concern, but added that the problem is determining by what means contract will be negotiated. "Committee members are not a professional mediator."

Forman attempted to divert attention away from Pappas' statements against Bergen and tried to keep committee members focused on whether or not an outside negotiator should be hired as part of a bargaining unit for the township. She also voiced her opinion which favored an outside negotiator while she urged Pappas to stop "starting in on Bruce," who was not defending himself.

Bergen did say, however, that he understood what Pappas said and "if I felt I was involved in a conflict of interest, I would act appropriately."

The committee resumed discussion on whether or not a special attorney should be hired to conduct employee contract negotiations, which should be taking place soon, according to Township Administrator Helen Maguire Keyworth. Township employees scheduled a meeting for yesterday and have considered taking action against the committee for "unfair labor practice" because they "are not bargaining in good faith" as a result of delayed negotiations,

by people doing business with the town and/or will be doing business with the town. I really don't see how he can continue as township attorney because it is a potential time bomb. He and the Democratic majority have got to address this and deal with it. It is nothing personal; it is a matter of ethics."

Forman said she was skeptical about using the "face-to-face" method of negotiating because there are other factors which come into play in addition to salaries. She cited health insurance and other employee benefits.

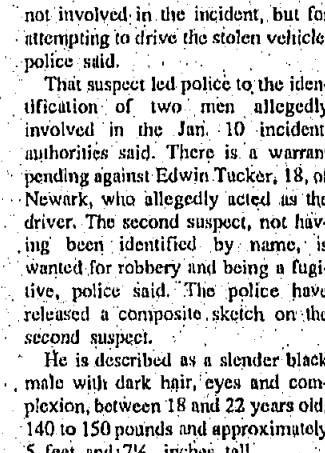
Pappas said that as a member of a previous township bargaining unit that it worked out well and there was not a need for an outside mediator.

Committeewoman JoAnn Holmes said she would be willing to try negotiations between committee members and employees under the condition that if problems arose, a mediator would be hired.

Members of the committee suggested that former Township Attorney Rebecca Donington be considered as the special attorney.

Man wanted for robbery

By Heather MacGregor, Managing Editor



Police composite sketch of suspect in Jan. 10 robbery.

Authorities are looking for a man wanted for stealing the purse of a 47-year-old woman in a parking lot of a Route 22 East business on Jan. 10 at 7 p.m.

The suspect allegedly approached the woman on foot, grabbed her pocketbook and fled to a waiting vehicle with a driver, and proceeded down Route 22 East, police officials said.

The vehicle, described as a blue Chevy van, was reported stolen earlier in the day out of Newark and was recovered in front of a housing project in the city. A surveillance camera picked up officers from Newark and Springfield was set up near the parked van and led to the arrest of a suspect not involved in the incident, but for attempting to drive the stolen vehicle, police said.

That suspect led police to the identification of two men allegedly involved in the Jan. 10 incident, authorities said. There is a warrant pending against Edwin Tucker, 18, of Newark, who allegedly acted as the driver. The second suspect, not having been identified by name, is wanted for robbery and is a fugitive, police said. The police have released a composite sketch on the second suspect.

He is described as a slender black male with dark hair and complexion, between 15 and 22 years old, 140 to 150 pounds and approximately 5 feet and 7/8 inches tall.

Board reschedules days

By Ross K. Manzo, Correspondent

Although they may have enjoyed not being in class during recent snow storms, students in Springfield will be staying in school a few extra days at the end of the year and will have no days off next month now that the Board of Education has revised its calendar to make up the snow days.

Schools Superintendent Gary Fricland said, at the board's Monday meeting, that students will be attending school on the scheduled Feb. 21 and 22 holidays and will be staying in school until June 24, three days longer than originally planned.

"I think that this calendar represents a balance," Fricland said. He said the board could have opted to take all of the January snow days, five in total, out of the April vacation but that such a decision would have been more of an inconvenience to all involved.

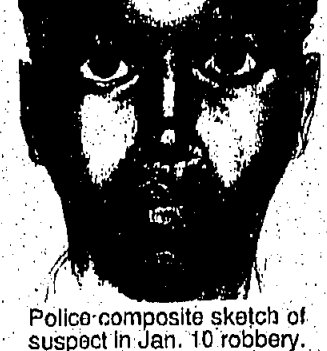
"I think this is an easy calendar to adapt to," Fricland said.

Board member Benito Scavato agreed with Fricland and said that he supported the decision.

See SNOW, Page 2

Dissolution committee examines all options

By Heather MacGregor, Managing Editor



Craig Sitor tries to make the sidewalk in front his Mountain Avenue house safe for pedestrians by chipping away at some logs Monday afternoon as warmer weather fell over the area.

Despite concerns over notification of a meeting and a time line set for a feasibility study of the dissolution of the Union County Regional School District, members of local governing bodies and local and regional school boards which feed the district have been cooperative, according to County Superintendent Leonard Fitts.

Originally, Fitts set a one-year time frame for the districts to conduct their individual feasibility studies, but he said that if progress continues, as it did during the meeting held Jan. 19, they would be brought to a public referendum more quickly. Fitts said, "As a result of the first meeting, representatives present agreed to establish a committee and meet monthly to discuss the progress of the local feasibility studies and alternatives to the existing regional district. This agreement encompassed the law which outlines the dissolution process."

Springfield Board of Education representative Keith Ericson was chosen by sending district members at the meeting to conduct the study.

See DISSOLUTION, Page 2

Digging out



Craig Sitor tries to make the sidewalk in front his Mountain Avenue house safe for pedestrians by chipping away at some logs Monday afternoon as warmer weather fell over the area.

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The Leader provides an open forum for opinions and well-reasoned letters to the editor. Letters should be typed double spaced if possible, must be signed, and should be accompanied by an address and daytime phone number for verification. For longer submissions, be sure to request an occasional call from readers on the Editorial page. Letters and the Guest columns must be in our office by 9 a.m. Monday to be considered for publication that week. They are subject to editing for length and clarity.

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Dissolution options continue as members meet again

(Continued from Page 1)
Jan. 19 meeting to co-chair the committee with James Glynn of the Kenilworth Board of Education Dissolution Committee.
As chairpersons, Brinen said she and Glynn are responsible for leading the meetings, setting the agenda and providing members of summaries of previous meetings.
Brinen said the new committee recommended that each board of education and governing body use 1992-93 audit figures in any feasibility study it conducted. This suggestion, Brinen said, came from Harold Burdge, regional board business administrator, who added that all figures should be consistent with each other for the most accurate results.
Glynn suggested that the districts and governing bodies consider using the Deloitte and Touche study, since they are familiar with the firm has already done a majority of the preliminary investigations.

Brinen said that any party wishing to use Deloitte and Touche would be responsible for their fees.
Mountainside Mayor Robert Viganoni suggested that the committee investigate a way to change the funding formula for the regional district and its impact on Clark and Garwood. He also suggested the necessity of a separate committee of governing body representatives be established to meet and discuss issues they wish to resolve.
Although Brinen said she does not want the committee to become burdened with how to communicate among members but help ensure that all members eligible are present, she said she will also assume responsibility for meeting notification.
Notification discrepancy
A discrepancy over whether or not Fitts gave proper notification of the original December meeting to all representatives of the sending districts entitled to be present, occurred among

the Springfield Township Committee. Fitts said that proper notification was given through the mayor of the town and boards of education.
The members, with Fitts, have met twice since the state mandated meeting of the Jan. 19 meeting of the district. The Springfield Township Committee was not present at either of those meetings and argued they were not properly notified of the first and unable to attend the second.
Springfield Township Committee member Jeffrey Katz sent a letter to Fitts which stated it was his responsibility to ensure that all of the parties eligible to attend the meeting to be informed. And because the Springfield Committee was not made aware of the meeting, the actions taken should be either "voidable or void."
Fitts said the letter is under review with the state Department of Education in Trenton and it is awaiting their reply.

At the Jan. 19 meeting, the state treasurer and the director of the Division of Local Government Services in the state Department of Community Affairs. According to the Bagger bill, financial and educational conditions of each district must be reviewed.
If the Board of Review concurs, the question would then be placed on a referendum ballot. For the dissolution to take effect, an affirmative vote in each of the constituent districts must be obtained.
The next meeting is scheduled for Feb. 16, and the topics on the agenda include reports from sending districts over the use of the 1992-93 audit reports and the Deloitte and Touche study.
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Snow days

(Continued from Page 1)
The current plan "gives us flexibility."
Perms are being notified about the calendar revision, including the possible cut of spring recess days if further snow closings are necessary, through letters that were scheduled to be sent out Jan. 25, according to Friedland.
In other business, Board President Ken Faigenbaum told the Leader that the proposed school reorganization is continuing as County Superintendent Leonard Fitts reviews the process. Faigenbaum said Fitts has told the districts involved that the study of feasibility to dissolve the regional districts may take up to a year.
"Most of the board members feel that that's a little bit long," he said. He said the board negotiating committee will be meeting with Fitts soon to further discuss the process.
The board also discussed the timetable for its upcoming reorganization. Members decided that the drawing of names for positions on the election ballot would be done Feb. 24 with the elections to take place in April.

Deer hunt labled as "success" by officials

(Continued from Page 1)
The safety zones set forth in the plan Bernier said he was "not aware of that having occurred and no one has presented me with any evidence."
"The only areas shown to him that deer were killed were far from the safety zone," and in legal areas of killing a wounded deer," he said.
The safety zones set forth in the plan Bernier said he was "not aware of that having occurred and no one has presented me with any evidence."
During any given time, there were 40 hunters in the reservation, he said. Some of them would leave because of the cold but the majority stayed. A letter process earlier in the month, would take their place, Bernier said.
Hunters were required to have their kill inspected at the weigh and transfer station, which was manned by state and county staff and volunteers for health, weight and measurement before they could remove them from the area, he said.
The estimated number of deer living in the reservation is 300, but Bernier said the size is probably larger than earlier projected. There was a single deer grazing spotted in the reservation of 100 and that is far above the average cluster size of between 20 and 30, he explained.
The hunt was not only successful according to standards set in the original proposal, but it was also safe, Bernier said.
"There were no injuries of any type. We never even had to open our first aid kit," Bernier added.
Some residents approached Bernier asking why deer were killed outside

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Police arrest two for vandalism in alleged animal rights action

By Heather MacGregor
Managing Editor
Two animal rights activists were arrested and charged with attempting to obstruct the deer hunt in the Watching Reservation and vandalizing county property last Thursday, county police officials said.
The charges against the two were based on imagination, just as the justification for hunting in the Watching Reservation was based on an overactive imagination.

Manix said the two were observed by Berkeley Heights police officer near the Mountainside section of the reservation emerging from the woods. The officer allegedly called county police and asked Ciminello and Chaffetz what they were doing in the reservation. They replied taking a walk, reports indicated.
The police said they inspected the area and allegedly found several locks of the building had fresh glue in the key holes, police said.
Manix said animal rights activists planned fake blood in parts of the reservation during the hunt and vandalized government property. An investigation is pending on those allegations, Manix said.
Manix said despite this arrest and the arrest of a Kenilworth man during the first week of the hunt, from a police standpoint the arrangement was successful.

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Protestors lined the grass area of Route 22 and New Providence Road and boared the gripping cold of the past two weekends during the first recorded deer hunt in the Watching Reservation.

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District schedules make-up classes

By Dennis Schaal
Staff Writer
President Abraham Lincoln, who was said to have studied by freight and trudged miles through the snow for a book, probably wouldn't mind.
He might have even liked the idea: Union County Regional High School District Superintendent Donald Merachnik plans to recommend to the Board of Education that students at the three high schools attend classes Feb. 21-22 -- The Presidents' Day holidays -- to make up for the days when school was canceled due to ice and snow.
The Regional Board of Education will discuss the recommendation at its Tuesday meeting at Governor Livingston Regional High School in Berkeley Heights.
New Jersey public schools are required to offer at least 180 days of classes per year. The regional district built into its schedule three snow days, but classes have been scheduled five times this year due to the snow -- so far.
Classes were canceled Jan. 4 and Jan. 18-21.

The snow and ice one two punch that jolted the region relentlessly over the past two weeks has knocked out classes at a near record pace. This school year marks the first in some 15 years that the regional district has exceeded its allotment of snow days, a spokesman said this week.
When the board discusses the issue Tuesday, its options will include making up the days by scheduling the classes on previously scheduled holidays and, vice-versa or extending the school year.
Merachnik, according to district spokesman Thomas Long, will recommend conducting classes Feb. 21-22 because extending the school year will impact June 16 graduations at the three schools and also because holding sessions in the June heat is always problematic.
"Obviously, extending the school year would affect Project Graduation," Long said, noting that parents' groups at the three schools have secured facilities and invested money in the alcohol- and drug-free post-graduation events.

Long said that discussions will take place with several groups -- including the teachers' union -- prior to the Tuesday board meeting to inform them of the superintendent's recommendations.
"No matter which way we travel on this issue, there will be pros and cons and some people who won't be happy," Long said.
Officials from the state Department of Education debated the idea last week that perhaps Trenton would grant school districts a blanket waiver from the 180-day requirement due to the statewide harsh winter conditions prevalent this school year. No such waiver, however, has been forthcoming.
The regional board, which can accept, modify or reject Merachnik's make-up proposal, will also presumably discuss what options to take if additional snow days are necessary this school year.
The proposal affects the district's three regional high schools: Governor Livingston in Berkeley Heights, Jonathan Dayton in Springfield and Arthur L. Johnson in Clarks.

Suspect indicted for toll heists

By Dublin Martin
Staff Writer
A 36-year-old East Orange man was indicted last week on three counts of robbery with collection at the Union Toll Plaza in Hillside last year.
Robert Jones of North Grove Street in East Orange is suspected of committing several robberies of toll collectors along the Garden State Parkway, but only was charged with three Union County incidents when indicted Jan. 20 by a Union County grand jury, according to Assistant Prosecutor Peter McCord.
It is alleged that during the crime spree, the suspect attacked toll collectors with a pitchfork, window-breaking spray and a narrow wooden strip, the assistant prosecutor said.

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Used cars drive for foundation
It's never too late to make a New Year's resolution. This year, make one that can help save lives. The National Kidney Foundation will take your unwanted used car off your hands and use the proceeds to help drive down the incidence of kidney, hypertensive and urological disease. Plus, you may qualify for a tax deduction and have the satisfaction of participating in an environmentally friendly project.
This community service helps people of New York and New Jersey free themselves of vehicles that may be cluttering their driveways and garages, as well as the expenses of tags and insurance. The campaign also bolsters neighborhood cleanliness and recycling -- and helps reduce the amount of air pollutants which are emitted from old cars.
The Foundation will arrange to conveniently transport your used car free of charge -- even if it's not running. Past donations include old, unwanted cars, as well as late model vehicles.
The Foundation will also send a letter acknowledging the gift. Your donation may entitle you to a tax deduction equal to the fair market value of the vehicle. It may be a convenient way to make a donation of a depreciated asset without coming up with out-of-pocket funds. Donors must consult their tax advisors for details pertinent to their specific situations.
The Used Car Campaign of the National Kidney Foundation of NY/NJ was created to raise needed dollars for the research and cure of kidney disease -- a disease which affects about one in every four Americans.
For more information on how you may donate a used car, call the National Kidney Foundation of NY/NJ at 1-800-63-DONATE.

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Legislators urge shorter time line for feasibility

By Heather MacGregor
Managing Editor
Members of the Kentworth and Springfield boards of education held a meeting with state representatives to shorten the time line set by the county superintendent of schools for the completion of a feasibility study to dissolve the Union County Regional High School District.

The schools boards were concerned about the students whose education would be interfered with if the process continued for more than one year, said Ruth Bruner, a member of the Springfield Board of Education.

UCUA, ARTS set recycling schedule

The Union County Utilities Authority and Advanced Recycling Technology Systems, Inc., have released the schedule for curbside pickups of recyclables during 1994 for Springfield.



Joan Loesser Mansfield of Springfield, an attorney in private practice in Elizabeth, and a graduate of Seton Hall University and Seton Hall School of Law, presents her pledge of \$25,000 to the Rev. Roy Thomas R. Prater, O.P., president and chancellor of the university, center, and Craig J. Leach, vice chancellor for University Affairs.

Mansfield donates to Seton Hall

Joan Loesser Mansfield of Springfield, an attorney in private practice in Elizabeth, pledged \$25,000 to The Seton Hall Campaign, a \$100 million comprehensive capital campaign.

Respite planning dinner

Respite Services, relief for extra special people in a temporary environment, will hold its fifth annual dinner on Feb. 3.

Clark deliberates deregionalization

By Sean P. Carr
Staff Writer
The Clark Board of Education last week called for a joint study with the Township Council on deregionalizing the Union County Regional High School District.

Honored by council

The Mountainside Borough Council recently saluted Jonathan Dayton Regional High School students Brian Gruber, second from left, and Marc Weinstein, second from right, and teacher Marcia Kenbler, far left, with a resolution for their efforts videotaping a public council meeting last month at Doerfield School. At the right is Principal Judith Wickline.

Handyman program scheduled to help seniors

The Catholic Community Services basic home repairs, or the Handyman Program, with the cooperative efforts of the Retired Senior Volunteer Program and Rutgers Cooperative Extension will offer home repairs free of charge to seniors residing in Union County.

Trend suggests strong future

Labor Commissioner Ray Bramucci said despite the rise in the state's unemployment rate from 6.2 percent in November to 7.1 percent in December, there are enough positive economic indicators that strongly suggest New Jersey's economy will continue to move forward.

Investments

Local environmentalists have criticized Governor Christine Whitman's choice to head the Department of Environmental Protection and Energy.

Selection attacked

Local environmentalists have criticized Governor Christine Whitman's choice to head the Department of Environmental Protection and Energy.

Home repair help is available for seniors

The Repair Assistance Program of Senior Services is now accepting requests from seniors who are in need of home repairs.

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A forward step

Since the Berkeley Heights Township Committee voted to pursue phase two of the deregionalization of the Union County Regional High School District and became the fourth and final governing body needed to allow the process to begin, representatives from the county and the regional district are finally responding to measures which sending districts have been calling for the last year.

The regional school board's initiative to pursue its own feasibility study and initiatives to cooperate with Deloitte and Touche representatives who must audit the district's assets are steps in the right direction. We hope the spirit of cooperation agreed upon at the Dec. 20 and Jan. 19 meetings with members of governing bodies, representatives of the sending districts' boards of education and Union County Superintendent of Schools Leonard Fitts continues with the interests of educating the district's students as the top priority.

In a general agreement which must pass by a resolution of the governing bodies and the regional school board, those parties decided on Jan. 19 to complete their studies by June 30.

After the boards complete and submit their studies to Fitts, he will have 60 days to formulate his own summary and compile the data to make a final recommendation to the state commissioner.

Originally, at the group's first meeting on Dec. 20, Fitts had set December 1994 as the deadline for all interested parties to submit their studies.

The true spirit of the Bagger Bill delineates specific time elements for each part of the deregionalization process. The agreement by the concerned parties to move from December 1994 to June 30 is more in line with that spirit and another step in the right direction.

We urge the governing bodies and the regional Board of Education to adopt resolutions supporting this and other general agreements reached at the Jan. 19 meeting for the educational well being of the district's students.

Letters to the editor

Editorial was inexecutable

Last week's editorial concerning the first districtwide meeting on deregionalization is inexecutable. Not understandable because the entire Township Committee agreed that county schools Superintendent Leonard Fitts failed to properly notify us about his first meeting on deregionalization. It is understandable because the reporter left our Jan. 10 executive session early and didn't hear the discussion on this issue. Had she remained for that discussion, last week's editorial might not have been written.

Just so everyone is clear on what happened, let's review a bit. Deregionalization is governed by a set of procedures outlined in a new law referred to as the "Bagger Bill" — an acronym for Assembly Bill 2000, introduced by Assemblyman Richard Bagger. The law requires the county superintendent of schools to hold a meeting of all interested school boards and governing bodies within 21 days after being presented with petitions to study regionalization. Leonard Fitts, the county superintendent, scheduled a meeting and chose to notify each town by writing a letter to its "mayor".

For the legal process of dissolving a regional district to work, every school board and every governing body must be allowed to participate in the entire process. Because Springfield's then mayor did not open Fitts' letter until after the meeting occurred, Springfield could not participate in the process. I complained to Fitts that the method he used to notify us was neither adequate nor proper. This was discussed at the Township Committee executive session held Jan. 10 — after the reporter left the meeting. Had she stayed, she would have learned a lot.

First, every member of the Township Committee not only signed with my letter to Fitts, but Committeewoman JoAnn Holmes even agreed that it be sent and signed by each member of the committee, just to emphasize how strongly we all feel about it. The fact that Berkeley Heights' mayor just happened to open her letter in time to notify the rest of the Township Committee is not relevant at all. The notice to Berkeley Heights was equally inadequate and improper. If you didn't suffer from a language barrier because they never opened her letter sufficiently in advance of the meeting, because Springfield's participation might have affected the outcome of any decisions made at that first meeting, we instructed the township attorney to determine the best method for us to assert Springfield's rights — even if it means seeking to void any official action that was taken.

Second, last week I received from Dr. Fitts a written reply to my letter. In it he apologized for what he even agrees was "inadequate notice." He claims he was just following the recommendations of staff attorneys with the state Department of Education. The question of how to properly notify different forms of municipal government wasn't even thought about.

A basic tenet of American justice is that, where important rights are involved, interested parties must receive adequate and proper notice of any action that might affect those rights. The Bagger Bill makes each municipal governing body an interested party. Because the Township Committee was denied its right to participate in this important process, we are pursuing action to vindicate these rights.

Finally, let's help the reporter understand what happened by way of example. Let's suppose that the Township Committee decides some day to decertify the Springfield Leader as the town's official newspaper. Since it's only fair to give the Leader some notice of our intended action, we mail a letter addressed personally to Ms. Heather MacGregor, Managing Editor. As he'd would have it, she's on vacation for two weeks. Because the letter is personally addressed, no one else can open it so it stays that way until she returns — two days after the Township Committee meeting at which we drop the Leader and name the Sun-Quarterly as our new official paper.

If the Springfield Leader stands behind its editorial of last week, they wouldn't get a word. After all, they're notified, weren't they?

I think they'd do exactly what we're doing about that first deregionalization meeting. They'd make every effort to convince us that our notice was neither proper nor adequate.

Jeffrey H. Katz
Springfield Township Commissioner

Official was off-base

To the Editor:
Editor's note: The following is an open letter to Daniel Bernier, director of Union County Parks and Recreation with respect to an encounter two Sundays ago, Jan. 16, with the writer.

We came upon you in the parking lot of the Tranquill-Macnamara site this was about 3 p.m. I was walking my dog along with Jane Weather, also taking her dog. If you remember too, you were there, manually removing the barriers and wires from the day before in an obvious move to save the taxpayers money and defray the overall cost generated by the brave hunters in their bold quest to kill their deer.

OPINION PAGE

School 'voucher' concept shouldn't be tabled

Screening New Jersey

By Silvio Aducciolo Jr.

"Anyone who really cares about kids cannot simply say that vouchers must be off the table. To say that is to stonewall the educational debate. Vouchers put a sword over the heads of the educational establishment. It gives them a reason to worry. That's good!"

This candid comment came from (a) a Republican legislator trying to score points with his new pro-voucher governor; (b) the principal of a private school in Jersey City who stands much to gain if a much-talked about voucher "pilot program" in that community becomes a reality; or (c) the state's former public advocate under former Governor Jim Florio — "Vouchers will slowly kill the public schools." A man who has a well-earned reputation of fighting on behalf of inner-city, mostly minority children?

The correct answer is (c): former Public Advocate Wilfredo Canaballo, who considers himself a strong supporter of the public school system, but unlike most other Democrats, he doesn't believe that vouchers and the capital opportunity between public schools to be an inherent contradiction.

Furthermore, while not completely sure on the vouchers, unlike some public school zealots — Canaballo thinks it's time for a serious debate on the relative merits of this highly controversial idea. He couldn't be more right. Keeping this issue "off the table" is no longer acceptable.

Personally, I have struggled with the voucher issue for over a decade. As the son of a former public school teacher, a part of me believes that all our efforts, all our resources should go toward supporting schools. My two sisters still teach in public schools.

If someone wants to send their kid to a private school, fine. But don't expect the rest of us to pay for it. Like most educational issues, it's not that simple. My personal educational experience testifies to that fact.

I went to Newark's public school system during the late 1960s. By the time I got to the eighth grade, things were getting really bad. Every week my junior high school was visited by the second week of class. Classrooms were disrupted by much older "students" — often in gangs — who had very little interest in anything other than shaking kids down for "lunch money." Often, learning took a back seat to simply surviving physically.

Knowing that things would only get worse — at least, there were no gains back then — and that if I had a chance of learning, I needed a more structured educational environment. I transferred to a local Catholic school. It was like night and day. Students actually sat in their seats. They didn't threaten the teacher. You didn't have

to fight every day to hold onto the money in your pocket.

Later, I went to Essex Catholic High School. Even though the school was located in a drug-infested, prostitute-infested section of Newark, it was a whole different world than the local public high school that my sister attended just a few blocks away. More discipline. More learning. For me and countless other city kids from working-class families, it was our salvation.

Yes, we — and our parents — made a choice. But in too many urban high school systems in New Jersey and elsewhere, opting to attend a nonpublic high school is really no choice at all. It is a matter of survival, even for families who can't afford it.

In these cases, would vouchers be so wrong?

Like Canaballo, I'm not totally sold on vouchers. There is no guarantee of educational excellence. The additional cost to taxpayers that vouchers could produce is a concern, as is the possibility of fostering a two-tiered educational system — as if we don't already have one in our public schools.

I also still believe in the public school system. In Montclair, where we are raising our family, the public school system, which features "magnet schools" — choosing from various schools that specialize in different areas of study, i.e. art or math — is excellent.

I don't want to do anything to hurt public schools that are working. I'm just not sure why supporting magnet schools, charter schools, another form of educational choice, or any other educational reform must be so agonizing an "either/or" proposition.

My family is fortunate to be able to live in a community that offers a viable public school system. But what about the public school systems for parents and children in Newark, Camden, Jersey City or Trenton? For them, it's not enough to simply say, "Vouchers will improve public schools." That emotional, knee-jerk reaction put forth by the New Jersey Education Association is intended to keep vouchers off the table.

But even the most ardent opponent of vouchers must acknowledge that more money doesn't stop educational poverty.

For example, the annual school budget in Newark is \$550 million. It cost more than \$100,000 a year to "educate" a child in that public school system, while the average verbal SAT score for those kids is 312. What a disgrace.

I do, however, question why a pilot voucher program just in Jersey City. If we are truly serious about testing the value of this long-talked-about idea, why not a tightly controlled pilot program in various, but a limited number of communities? The debate and possible implementation of such a program should be put on the table — now.

Steve Aducciolo Jr., a former state legislator from Essex County, is an instructor of public administration and mass media at Rutgers University.

Regional district is meeting students' needs

Be Our Guest

By Donald Merochuk

The editorial titled "Poor Decision," which appeared in some Jan. 20 editions of Worrall Community Newspapers, raises some vital points regarding the decision of the Union County Regional High School District Board of Education to eliminate the district's remedial summer school program. Please allow me to address some of the inaccuracies which were contained in the editorial.

To call this action a cost containment measure, taken without any concern for the district's students, is a complete misrepresentation. This decision is based primarily on the recommendation of Kenneth Matfield, regional district supervisor of curriculum, who has taken the position that summer school is not an effective way to deal with academic failure. Mr. Matfield, as well as many other educators in the regional district, believe that offering summer school to students who fail is a "no little, too late" approach. We believe there is a reason why failure should be addressed after it occurs, rather than before it occurs. Research and discussions with regional district teachers, students and administrators indicate that most students who fail academically do so because of poor attitudes, refusal to complete required assignments, excessive absences and/or discipline problems. When we eliminate the traditional summer school program, implement strategies for preventing student failure during the

summer school year and set higher expectations for our students, we are informing the young men and women in our schools that we expect them to pass and that we will provide all the help they need — during the school year — in order to do so. Our Board of Education sent a message to 12th-grade students this year when it moved to eliminate the senior health education remedial program. Faced with the prospect of passing senior health or not graduating in June, our 12th-graders responded in a very positive fashion — after witnessing approximately a dozen senior health failures per school year in the past, only one student failed to pass senior health during 1993/94. If we expect students to do well from September through June, and they are aware of our expectations, they will be successful. Firm expectations should translate into higher performance.

The implications that students had absolutely no input on the summer school issue is false. A subcommittee on summer school, comprised of students, parents and teachers from all three regional high schools, as well as Board of Education members, met during the fall to discuss the possibility of eliminating the summer school program. Furthermore, the contention that students will "suffer" is unrealistic. While many other school districts have already eliminated summer school, a few, such as Summit and Union Catholic High School, con-

tinued to maintain their programs. The relatively few regional students who will need summer school to make up educational considerations. Academic problems and poor student achievement can be better addressed during the course of the school year, when the student is actually encountering learning difficulties. And, while we realize that students do not fail intentionally, the fact remains that student failure in this district is usually caused by lack of effort and discipline problems, not by lack of ability.

By developing and implementing strategies to deal with academic failure during the school year, the regional district is rationally meeting the needs of its students. Prevention of failures makes good common sense instead of waiting for failures and then concentrating on remediation. A remedial summer school program can no longer be justified, educationally or fiscally.

Donald Merochuk is superintendent of schools of the Union County Regional District.

Crisis in cities is a crisis for all Americans

The Senate Report

By Bill Brodsky

American central cities are also more isolated than ever before. Once the hub of their regions and the center of commerce, jobs and culture, many inner-city residents now find themselves cut off from much of the rest of the country.

Over the last few decades, economic reasons for living in cities have dwindled. Suburbs with its smaller, corporate parks and modern communications enable us to do business without ever going downtown. In many major cities, critical industries and people have all but abandoned the city.

Between 1970 and 1990, a million white Americans moved out of our inner cities — not those who live in them — to fall because of our penny pinching dr-timidity.

We must also tackle our urban crisis for the sake of world leadership.

Fortunately, urban America has more going for it than the media or politicians will admit. Community leaders, churches, mosques and community development corporations — in cities in New Jersey and other states have begun reworking government programs and developing their own community-based solutions. It must be their own initiative. Government can lead from their ingenuity. The days of making a pot of money available to those outside the community who think they know what's best are over. By listening to the voices of people living heroic lives in the midst of all the turmoil and empowering them with the resources to continue, government can assist in creating cost-effective answers to many urban ills.

In March, I proposed eight programs to help bring to cities what people in the suburbs take for granted capable of becoming programs to start with. Each year one in five babies dies due to birth defects. Each year about 2,500 babies are born with neural tube defects — among the most serious birth defects in the United States — involving the brain, spinal cord and spine. The most common NTD, spina bifida, often called "open spine" is a leading cause of childhood paralysis.

The March of Dimes Birth Defects Foundation has declared January as Birth Defects Prevention Month. During January, the March of Dimes will launch a national public health education awareness campaign aimed at informing all women of childbearing age to start consuming the B-vitamin folic acid. Taking folic acid can help reduce the risk of having a baby with neural tube defects.

The March of Dimes urges all women of childbearing age that are

every day, like a safe place for children to go after school hours, a financial institution other than the check-cashing suburbs, basic police protection, and a chance to save money for the future. This year's budget included funding for most of the programs, which means New Jersey cities could get a chance to try out ideas that have worked in other troubled urban areas. Some day, we hope to make tools available to every community with the will and imagination to make them work.

The fate of our nation at home and in the eyes of the world depends on improving life in our cities. But there is, perhaps, an even more basic reason for trying to help. If each of us stops to think about the horrible urban ills that could be a chance to try out ideas that have worked in other troubled urban areas. Some day, we hope to make tools available to every community with the will and imagination to make them work.

Bill Bradley represents New Jersey in the U.S. Senate.

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The law says that except in certain circumstances any record that is required to be kept by government is a public record.

You have a right to copies of public records within a reasonable amount of time and for a reasonable fee. There are exceptions, of course, for example, to protect personal privacy and the integrity of a criminal investigation.

To illustrate, you have a right to see the resume of the superintendent of schools, but you do not have a right to the superintendent's medical records.

The purpose of the Open Public Records Act is to ensure that public business is conducted in public.

It's your right. Use it. Protect it.

DJPA Sponsored by the Editorial Committee of the New Jersey Press Association and the newspaper.

Birth defects are preventable with the proper care

Be Our Guest

By Matthew Redler

Each year at least 150,000 babies are born with birth defects. Each year one in five babies dies due to birth defects. Each year about 2,500 babies are born with neural tube defects — among the most serious birth defects in the United States — involving the brain, spinal cord and spine. The most common NTD, spina bifida, often called "open spine" is a leading cause of childhood paralysis.

The March of Dimes Birth Defects Foundation has declared January as Birth Defects Prevention Month. During January, the March of Dimes will launch a national public health education awareness campaign aimed at informing all women of childbearing age to start consuming the B-vitamin folic acid. Taking folic acid can help reduce the risk of having a baby with neural tube defects.

The March of Dimes urges all women of childbearing age that are

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Someone confronted you with the firing that there was a pool of blood in what was supposed to be the safety zone. By the way, all of this has been videotaped. You seemed to be reluctant to check but you did drive with him in your county hallstead. You did not get out of it when you arrived at the spot, but only explained that the hunter must have killed a wounded deer in this "safe zone" where there was not to be any discharge of firearms.

On the way back you saw me, asked how I was and then mildly admonished me. Keeping this issue "off the table" is no longer acceptable.

Personally, I have struggled with the voucher issue for over a decade.

Does Union County have a law against misrepresenting and lying to the public about the relationship between Lyme disease and the deer herd?

Does Union County have a law against fabricating facts and figures about the number of deer killed, and against instigating which hunters not to kill the deer?

Does Union County have a law against allowing a disproportionate number of county employees, many of them high level, to hunt, or to release the names of the hunters to the press?

Does Union County have a law against allowing deer to terrorize our neighborhood when one crashes into a resident's patio?

Does Union County have a law against hunters being allowed to get out of state stands?

Does Union County have a law against a hunter carrying two dead deer on the roof of a civilian vehicle?

Does Union County have a law against an unlicensed county truck carrying carcasses through a residential neighborhood, spotted by and emotionally triggered by a child?

Does Union County have a law against poaching after hours? Curfew was heard Friday evening, Jan. 14. The police were called. They went to the scene. You explained that this was the police shooting rounds. The police knew nothing about that. Does Union County have a law against not getting one's story straight?

Does Union County have a law against denying having qualified community representatives at the weigh station?

Does Union County have a law against compromising our lifestyle by giving a blood-soaked reservation and leaving deer remains in the park and then falsely blaming the activists?

Does Union County have a law against allowing state agencies to overrule local ordinances and regulations against feral deer?

Does Union County have a law against appointing someone with no credentials and obvious incompetency to a \$100,000 per year job?

Does Union County have a law against viciously achieving methods through association with hunters, the same ones who obtain their methods by using guns to slaughter tame and defenseless animals?

Does Union County have a law against allowing county employees to poach during working hours?

Does Union County have a law against hunters appearing on Coles Avenue in Mountainside, hunters shooting deer in front of residences, and of police unwilling to accept or record the complaints?

I am indeed agitated and angry. Letting a dog be without a leash in the recreational areas. You might use me and I even did it some more after you left. I'm angry. You may have been deceitful as an officer of the county in not citing me as to why four police cars were called? I'd gladly accept a retroactive citation and pay the fine, particularly if it can be camouflaged toward defraying the expense of the county venture that you, Ann Haran and the firefighters vigorously propagated and so strenuously encouraged.

Paul J. Kiehl
Mountainside

"Freedom of the press, or, to be more precise, the benefit of freedom of the press, belongs to everyone — to the citizen as well as the publisher. . . The crisis is not the publisher's 'freedom to print'; it is, rather, the citizen's right to know." — Arthur Hays Sulzberger

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Paul J. Kiehl
Mountainside

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Speaker defended at Kean

By Chris Gatto
Staff Writer

A speech made by a representative from the Nation of Islam at Kean College in November was "great" and the facts included in the presentation by Khalid Abdul Muhammad have not been distorted, according to a spokesman for a black men's group based in Newark.

Musa Muhammad, chairman of the Black Men of Consciousness, was critical Monday of the press coverage of the speech made by Khalid Muhammad, saying that people have confused the speaker's opinions with the "facts" he has given without dispute.

Elsa Gomez, president of the college, said a portion of a speech also delivered on Monday to address the Black Men chair's remarks, saying that she was "amazed" and did not want the campus to become a "boxing arena."

Musa Muhammad's statements came following a press conference Monday, which had been planned by black student leaders at Kean College.

While that group's press conference, designed as an effort to tell its

statements supporting Khalid Muhammad's talk.

Outside the college's Green Lane facility, Musa Muhammad said that the Nation of Islam spokesman "spoke the truth" and noted that the group is the "only black organization" that has been helpful to the African-American cause.

The Black Men of Consciousness chairman said he did not know who the Black Men of Consciousness are. He called Jackson a "fool" who had "bumped the gun" and changed the revised with trying to "make up" with Jews.

Jackson's relationship with the Jewish community has been frustrated ever since he referred to New York

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Musa Muhammad, chairman of the Black Men of Consciousness, defends the right of Khalid Abdul Muhammad to speak his mind.

Scholarships available for athletes with asthma

Once again underscoring the fact that asthma need not impede a youngster's quest for athletic excellence, competition has just opened for the 10th annual Asthma Athlete Scholarship Program.

Announcements and applications have been sent to 10,000 high schools nationally as the first step in a selection process that will see 10 winners awarded college scholarships at a special Washington, D.C. awards dinner in June. Each scholarship will be for \$3,500.

Sponsored by Schering-Plough of Kenilworth, the program is designed to honor the athletic and academic achievements of students with asthma, and to have them serve as an inspiration to younger students with similar ailments. In essence, winners serve as role models to these youngsters by providing living proof that asthma need not be a deterrent to realization of athletic excellence.

The 10th year of the Asthma Athlete Scholarship Program "reaffirms a decade of dedication on the part of its corporate sponsor. This is a program for and about young people," said Frank Musci, Schering's senior director of marketing. "With each passing year, we renew and strengthen our commitment to being the message bearer to our nation's youngsters that asthma need not stand in the way of realizing their dreams. Every boy or girl who gets that message, and acts upon it, is a cause for celebration."

Synbolizing the heights to which an asthma athlete can aspire is the program's spokesperson, Pat Meek, famed wide receiver of the Washington Redskins who, among scores of other male and female athletes stars, is proof of the validity of the premise that asthma should not be regarded as a hindrance to excellence.

Further proof is afforded by looking at the accomplishments of some of last year's Asthma Athlete Scholarship winners. No one can tell Sarah Anderson, a two-time national freestyle swimming champion from San Ramon, Ca., that asthma held her back. And the same goes for all-state football player Jason Brown of Tooele, Utah, and Jeffrey Driguet of Channahon, Minn., who broke records as one of the fastest high school backstroke swimmers in the country.

In addition to their athletic accomplishments and in keeping with the scholarship competition. This year, in addition to the mailing of application kits to 10,000 schools, Schering is featuring a hotline for application requests. The number is 299-1000.



Kean College President Elsa Gomez rebuts statements made by a black activist during a visit made to the college.



Musa Muhammad, chairman of the Black Men of Consciousness, defends the right of Khalid Abdul Muhammad to speak his mind.

lego, said the purpose of the meeting was to focus on various "unfair attacks" leveled at the college through the media.

According to Brown, most students at the college are either "not concerned or have no knowledge" of the Nov. 29 speech that took place at Kean or they do not feel that it will affect them. Brown said that "we are disappointed" in certain faculty and staff members for "running to the media and giving Kean College a bad name."

He asked that the faculty members stop "going to the media" and instead participate in ongoing dialogues such as events that were organized by Gomez's week earlier. Included were a town meeting and a forum which focused on rights under the First Amendment.

Brown and several other students expressed concern over the impact all of the negative media coverage will have upon them and the educational process.

Also, Brown said his organization supports bringing back Khalid Muhammad to "defend himself."

At-Karrim bin Muhammad, assistant treasurer of the Kean Student Organization, said the speaker would not be paid for his return. He received \$2,650 in student funds for his lecture in November and noted that Khalid Muhammad has spoken at other colleges under another name.

In a two-page statement read by Williams, he noted that professors outside the lecture hall on the night of Muhammad's speech were offered the opportunity to come inside the facility and "dialogue with him," but Muhammad's request was refused.

Williams went on to say that students are particularly upset with a statement made by Gomez and reported in *The New York Times*. The statement suggested, said Williams, that students at Kean who reside in the inner cities are "translucent" when dealing with information in a scholarly manner.

According to Williams, those college employees who have chosen not to repudiate Muhammad "affair" daily from job-related activities. "It is clear to all that Dr. Muhammad had every right to speak, however, various actions taken by the faculty, surrounding information in the media have transformed Kean College into a virtual police state," he said. "The cessation of lives and he's here at Kean."

It was not the obligation of students to affirm or deny a speaker in the past, Williams said, "so why should we start now?"

Speaker vows to continue fight against crime

Orated "Chuck" Haytayan, elected to a second term as Assembly Speaker on Jan. 11, urged the 200th General Assembly to continue its fight against high taxes, red tape and street crime so New Jersey can become an even more attractive place to live and work.

Thanks in large measure to the determination and foresight of the 200th General Assembly, Haytayan said the New Jersey economy once again rests on a solid foundation.

"Now it's time to build on that foundation," said Haytayan, R-Warren. "We are well-positioned to lead the country in new economic heights and become a powerful force on the international scene."

"We have the momentum. And the best way I know to keep it going is to cut taxes even more and get rid of those senseless government regulations that stand in the way of prosperity."

Haytayan called on the Assembly to "leave its own niche in history" by helping Gov. Christine Whitman reduce the state income tax by 30 percent and eliminate totally the telecommunications tax. He said legislation would be introduced shortly that would implement both tax cuts, a kind of one-time over three years.

"A tax cut of this magnitude can be done, and it must be done," the Speaker said. "Nothing less than New Jersey's economic future is at stake."

Haytayan said the job of cutting taxes and government waste will be easier than it was last term because the incoming administration "believes as we do that expanding the size of the economy is more important than expanding the size of government."

The Speaker stated ordered his colleagues to follow up on the success of its landmark anti-crime program — Operation: Safe and Secure Communities — because "personal security is just as important as economic security."

He asked the Assembly to establish a statewide gun-for-guns program, create gun-free school zones, impose tough new penalties for youngsters who bring guns to school, provide for the automatic expulsion of violent students and mandate a lifetime prison term, without parole, for third-time violent felons.

"Children who can be rehabilitated deserve a second chance," Haytayan said. "Adult offenders who make a career out of crime and violence do not. For them, it should be three strikes and you're out."

"Those who have no respect for human life and property should spend their life behind bars."

Haytayan said New Jersey's future also rests on its ability to educate its youth.

"We have made great strides in this area during the past two years," the Speaker noted. "State aid for public education is at an all-time high. We are closing the gap between rich school districts and poor ones. But, again, it is not enough."

"Over the next two years, let us try to achieve educational parity, so a child in Newark or Paterson has the same educational opportunity as a child in Princeton or Short Hills."

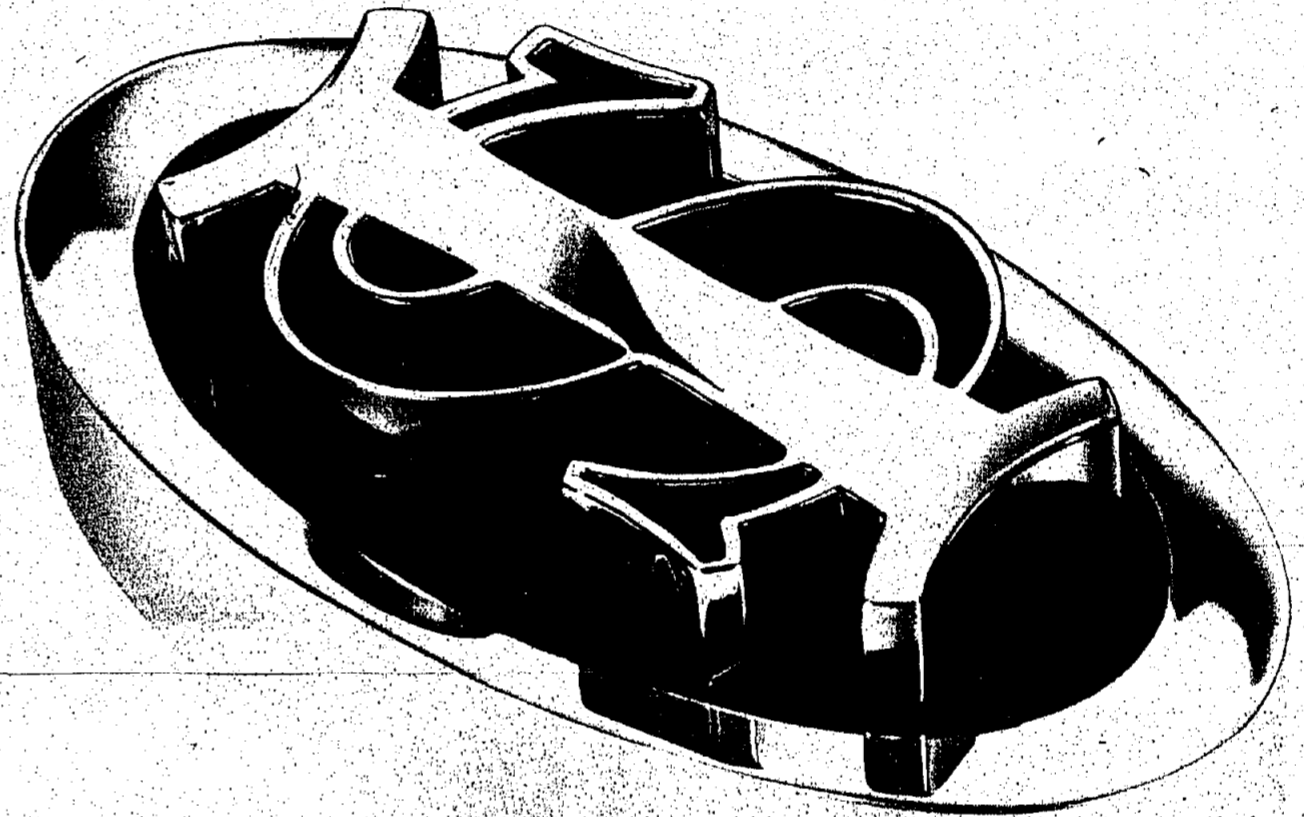
With hard work, careful planning and a clear vision, Haytayan said, New Jersey will be prepared to meet the challenges and seize the opportunities that lie ahead as it approaches the 21st century.

"We can have a vibrant economy," the Speaker said. "We can set the standard for excellence — in education, in health care, in environmental protection and in public safety."

"If we put our minds to it, we can pass on to future generations a heritage richer and stronger than the one we ourselves enjoy today."

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ASSETS	December 31		LIABILITIES-RESERVES AND UNDIVIDED PROFITS	December 31	
	1993	1992		1993	1992
CASH	\$ 23,577,327	\$ 18,179,715	SAVINGS	\$1,487,511,303	\$1,434,679,892
U.S. GOVERNMENT OBLIGATIONS	65,110,437	100,320,398	REVERSE PURCHASE AGREEMENTS	390,912,000	414,995,000
U.S. GOVERNMENT AGENCY MORTGAGE-BACKED SECURITIES	1,336,274,288	1,191,694,629	ADVANCE PAYMENTS BY MORTGAGORS FOR TAXES AND INSURANCE	1,975,473	2,208,723
OTHER INVESTMENTS	41,868,952	74,337,662	OTHER LIABILITIES	13,065,091	8,230,639
MORTGAGE LOANS	528,886,442	599,995,548	ADVANCES FROM FEDERAL HOME LOAN BANK	0	30,000,000
OTHER LOANS	30,562,763	19,490,109	RESERVES AND UNDIVIDED PROFITS	155,788,919	135,786,917
ASSOCIATION PREMISES & EQUIPMENT-NET	5,860,550	5,121,690			
ACCRUED INTEREST RECEIVABLE	12,329,414	15,134,630			
OTHER ASSETS	4,782,613	1,626,790			
	\$2,049,252,786	\$2,025,901,171			



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County trash and recycling companies draw criticism

By Stan P. Carr and Joseph D'Allegro
The character and business dealings of the principals behind major county recycling and trash transfer companies have prompted concern by a local activist group and several Union County municipalities.

The companies, Advanced Recycling Technology Systems Inc. and Automated Modular Systems, are both owned by Frank Capone and James Madaluna.
The two men are also the principals behind Lin-River Associates, a firm that pleaded guilty to second degree theft by deception last month for defrauding Union County residents of \$2.5 million, sentencing in that case is scheduled for Friday.

"It's clear that, since they are the partners in that business that Union County is continuing to do the business with people who are guilty of defrauding citizens," said Bob Carson, vice chair of the Concerned Citizens of Union County. "I think people who steal from Union County should not be allowed to do business with Union County."

Carson and other members of the Concerned Citizens, a group that has been actively involved in fighting against the Union County incinerator in Rahway, have raised questions about the propriety of ARTS being the chief recycling contractor for the county.

"AMS, along with L.C. Middala Disposal Co., operate the Linden garage transfer station which provides service to 11 Union County municipalities.

Under the plea bargain agreement, Lin-River associates will be ordered to pay \$1.25 million in restitution to 11 Union County municipalities and a \$250,000 fine. County Prosecutor Andrew K. Rucolo announced last month. Also, a monitor will be installed at AMS and Middala to run operations, at their expense, for up to five years.

Jeffrey Callahan, executive director of the Union County Utilities Authority, said that ARTS and AMS are not related to Lin-River. "The pleading was from a related company," he said. "It was not by AMS, not by ARTS and not by the individuals who own the company. There's no legal basis to deny them the contract. They could sue us for breaching our contract with them."

clubs in the news

The Springfield Chapter of Hadassah will meet Sunday in Temple Beth Ahm, Springfield, at noon. A mini lunch will be served.

Pastor Kaplan, trip chairman, is planning a trip to the Jewish Seminary on April 6 and to see "Laughter on the 22nd Floor" on April 27. For reservations one can call 376-3171.

Dorothea Schwartz will give an "Education" report. Henrietta Lastig, program vice president, will present Frank Schmach, a Hadassah associate and son-in-law of Evelyn Ginnell, president, who will review Thomas Kenally's book, "Schmidler's List: Schmidt's father," it was reported, "was a righteous Gentile, and his name is listed on the wall of the Holocaust Museum, Washington, D.C."

The public is invited.
The Ruth Estrin Goldberg Memorial for Cancer Research will hold a combination meeting Feb. 7 at 7:45 p.m. in Temple Shevrey Sheinon, Shampko Road, Springfield. There will be a special REMO program. Members and guests are invited to attend.

It was announced that anyone wishing to order Mah Jongg cards for 1994-1995 can call (908) 388-0004.

LaGrange Inc. of Holland, Mich., in Springfield, Mr. Hochman served the New York, New Jersey and Eastern Pennsylvania areas. Earlier, he had been the owner of Essex Decorators in Newark.

obituaries

Marie Albee
Marie Albee of Springfield died Jan. 17 in the Ingelmore Nursing Home, Livingston.

Born in Newark, Mr. Albee lived in East Orange before moving to Springfield 20 years ago. She worked for Joseph J. Kroeger Moving and Storage Co., her late father's business in Newark, from 1962 to 1965. Earlier, she had been a rating analyst for the Fire Insurance Rating Organization, Newark, after being an adjustment clerk for the Prudential Insurance Co., Bloomfield. Mrs. Albee was a member of the Senior Citizens Group 2 of Springfield and the Ladies Auxiliary and the Life Lighters of St. Rose of Lima Church, Short Hills.

Surviving is a sister, Adelaide C. Kroeger.

Alexander Hochman
Alexander H. Hochman, 75, of Springfield, died Monday in the Mac Vollen Hospice by the Sea Center, Boca Raton.

Born in Newark, Mr. Hochman lived in Springfield and Elizabeth before moving to Boynton Beach, Fla. He had been a sales representative with

BRAHM, On Jan. 18, 1994, Henry of Union, Husband of the late Herta (Rehberg), devoted loving father of Patricia Ann Brahm and Henry Brahm of Fullerton, CA, brother of Gust Frantz, also devoted to grandchildren and great-grandchildren. The funeral services will be held at the MC CRACKEN FUNERAL HOME, 1500 Morris Avenue, Union, Interment Holy Spirit Church, Union, Interment Caldwel Memorial Park, Kenilworth.

MUNDRIK, Anna E. (nee Bari), of New York City, died Monday in the Holy Spirit Hospital, Union, Interment Caldwel Memorial Park, Kenilworth.

BURGER, On Jan. 23, 1994, Ann (Carmela) of Union, beloved wife of Joseph A. Burger, devoted mother of Thomas J. and Edward C. Burger, sister of Joseph Demaree also survived by 6 grandchildren. The funeral services will be held at the MC CRACKEN FUNERAL HOME, 1500 Morris Avenue, Union, Interment Holy Spirit Church, Union, Interment Caldwel Memorial Park, Kenilworth.

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Catholic Schools Week
St. John the Apostle School
Valley Road - Clark, N.J. 07066
REGISTRATION and OPEN HOUSE for all NEW STUDENTS

Tuesday, January 25 9:00 - 10:30 Open House - New Parents
1:00 - 2:00 Open House - Nursery (3 yrs)
1:30 - 2:00 Open House - Pre-K (4 yrs)

Wednesday, January 26 1:00 - 2:00 Open House - New Parents
10:30 - 12:00 Registration - N-Grade 7
Open House - N-Grade 8

Monday, January 31 9:00 - 10:30 Registration - N-Grade 7
Tuesday, February 1 1:00 - 2:00 Registration - N-Grade 7
Thursday, February 3 10:00 - 11:00 Registration - N-Grade 7

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SUPPORT CATHOLIC SCHOOLS - YOUR CHOICE FOR EDUCATION
Visit our excellent staff 2 Year Old Nursery and 4 Year Old Pre-K (Morning and Afternoon Sessions), Half-day Kindergarten, 3 classes each grade. Before and After School Care Program, Busing/Transportation Reimbursement for students at a distance of 2 mile radius.
FOR FURTHER INFORMATION and a FREE BROCHURE call: 388-1360

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New county burner billed as money saver for municipalities

By Joseph D'Allegro Staff Writer

The Union County Utilities Authority claims its Resource Recovery Facility will save 166 local municipalities money.

Union County officials have been fighting to keep the dump on Lower Road open for years. The state's Department of Environmental Protection and Energy allowed the facility to remain open until the year 2000 with the condition that it be used exclusively by the UCUA.

PUBLIC NOTICE

Township of Springfield, County of Union... NOTICE TO THE PUBLIC... THE TOWNSHIP OF SPRINGFIELD, COUNTY OF UNION, NEW JERSEY, IS HEREBY ADVISED THAT THE TOWNSHIP BOARD HAS ADOPTED THE FOLLOWING RESOLUTION:

WHEREAS, the Township Board has been authorized by the voters to acquire and operate a resource recovery facility... WHEREAS, the Board has determined that the acquisition and operation of such a facility would be in the best interests of the Township...

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needed more time to come up with the \$7 million in closure fees.

During the extension period, the city will be able to save tipping fees in preparation for a site which will incur when the landfill is closed. Closure is expected to cost \$9 million to cover the cost of capping and monitoring the site until 2022 — or 30 years after closure.

"It could have been a better deal," Linden City Councilman Charles Crane said. "But this is what we have to work with. It's better than nothing. Since it was a bad thing always being a landfill."

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Crane had said last year that the tipping fee at Empire Landfill in Pennsylvania, where the UCUA wants to dump the incinerator ash, was used for bargaining posture to get Linden to accept a \$45-a-ton tipping fee as the landfill. But there was an ace up the UCUA's sleeve; it did not disclose to the Linden negotiators that in addition to tipping fees, Empire would be getting \$2 million for use of the landfill easement rights, he said.

Linden, which now has to pay \$13 per ton to have its trash dumped at the Linden landfill by city employees, would pay \$73 per ton to have it incinerated by the county in Rahway. City officials have estimated that the city would save annual tipping fees of \$3.8 million under the county plan.

Charged by the new facility thus represents a substantial savings for them.

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The UCUA estimates countywide savings at \$8.5 million — a figure that includes municipal costs as well as those of commerce and industry.

Crane said that the landfill may be used beyond the DEPE's current deadline. "There's the possibility of extension," he said. "You don't know what will happen in the next six years."

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Last week's 0-degree temps freeze high school schedule

By J.R. Parachini Sports Editor

What a mess last week was. Arctic-like temperatures that produced a mixture of snow, rain and sleet brought about the postponement of most of the state's high school sports activities.

"This is much worse than the usual postponements we get during the spring season because of rainouts," Union High School athletic director

Union's first 5 games are on the road

By J.R. Parachini Sports Editor

For the third consecutive season the Union High School football team will play its first game on the road.

Union's first five games will be played on Saturday, Sept. 24 at 1:30 p.m. in the first of five consecutive road games.

Union has not lost on the road since November of 1988 (playoffs) to Morris Knolls (14) and during the regular season since October of 1988 (at Elizabeth 13-3). Union has won 22 straight road games and 12 straight regular season road games.

Union began the 1993 season with a 4-2 win at Kearny and the 1992 campaign with a 21-0 victory at Plainfield, both day games. The team last started the season at home in 1991 when they defeated Plainfield 40-12 under the lights at Cooke Memorial Field.

Here's the 1994 schedule: Sat., Sept. 24 at Irvington, 7:30 Sat., Oct. 1 at Shabazz, 1:30 Sat., Oct. 8 at Westfield, 1:30 Sat., Oct. 15 at Plainfield, 1:30 Fri., Oct. 21 at Elizabeth, 7:30 Fri., Oct. 28 at East Side, 7:30 Fri., Nov. 4 at Linden, 7:30 Fri., Nov. 11 at Kearny, 7:30 Sat., Nov. 19 at NJCAA, 10:30 Sat., Nov. 24 at Scotch Plains, 10:30 Sat., Dec. 3 at NJCAA, 10:30

Union played its final five games of last season on the road and opened with four straight road games in 1992.

Union, 10-1 in 1993, finished as the No. 1 team in the state for the third consecutive year and won its last nine games. Union was an unprecedented third straight Super Bowl Trophy and recent seventh overall since the State Ledger rankings began in 1966.

Union also won the trophy by earning the No. 1 state ranking in 1979 (10-1), 1984 (11-0), 1985 (11-0), 1987 (11-0), 1991 (11-0) and 1992 (11-0).

Union also finished in the USA Today Super 25 National High School Football Rankings for the third year in a row. Last year's squad, unranked all year, finished No. 25 — New Jersey's highest finish in 1985 when it was No. 3. Union was also ranked in the final 1991 and 1992 rankings.

Union has gone 156-203 (.486) since Lou Retino (201-54-5, 788 lifetime) took over in 1977. That mark includes a record 10 North Jersey Section 2, Group 4 titles, a record 12 appearances in the final and a record 14 appearances in the post-season in 24 since playoff games were instituted to crown sectional champions in 1974.

Union, with six playoff victories in a row, has a 2-24 post-season record.

Most sports fans seem to agree that the Dallas Cowboys are a much better football team than the Buffalo Bills. The Bills remain the Rodney Dangerfield of the NFL, because they just keep missing a way to beat the Cowboys in Super Bowl XXVIII Sunday in Atlanta, Ga. They will finally get that much-needed respect.

But wait a minute. The Buffalo Bills have as much of a chance of winning the Super Bowl as I have of getting Heather Locklear to my personal secretary.

It's not going to happen folks. Dallas is going to win its second straight and fourth Super Bowl overall in its record seventh appearance. The Cowboys will have an excellent chance of becoming the first team to win three straight and five total Super Bowls next year.

Veteran Union High School football coach Lou Retino, who taught the Dallas Cowboys to win, will be inducted into the Hudson County Sports Hall of Fame, agreed.

"I was rooting for Dallas and Kansas City, but I felt that Dallas and Buffalo were the two best teams at

SPORTS

can make up everything that was postponed last week."

Roselle Park had wrestling matches against Governor Livingston and Dayton Regional postponed last week, but both teams are in the Mountain Division of the Mountain Valley Conference. Roselle Park is in the Valley Division.

Roselle Park's boys' basketball game that was postponed was against St. Mary's of Elizabeth.

The Watching Conference scheduled a meeting Tuesday at Cranford to discuss makeup dates.

Retino did say that Union managed to find other dates for boys' and girls' basketball games against Summit (originally scheduled on Jan. 19) with the boys' away on Feb. 14 and girls' home on Feb. 16. The wrestling team's match at Summit (postponed on Jan. 19) will now be completed on Wednesday, Feb. 9.

The majority of schools in New Jersey impose a no-school, no-play policy. Most of them don't allow athletic teams to practice when school is cancelled.

Only two contests took place involving area basketball teams last week. Union's girls' team was defeated at home by Cranford 58-34 last Saturday and the boys' team lost at Cranford 53-52. All wrestling matches were postponed.

The NJSSAA also rejected an extension of the state tournament cutoff date.

Records at start of week: Boys' Basketball: Union (4-6), Roselle Park (6-1), Dayton Regional (3-3), Hillside (7-0).

Girls' Basketball: Union (0-10), Roselle Park (4-3), Dayton Regional (4-3), Hillside (2-5).

Wrestling: Union (4-1), Roselle Park (4-2), Dayton Regional (1-4). See high school schedule on page B2.



Photo by Mike Miller

REMYON THIS? — This is a high school boys' basketball game played between Dayton Regional and Hillside in Hillsdale. The Comets defeated the Bulldogs 82-50 back on Jan. 14 before last week's slat was wiped out because of snow, rain, sleet and below-freezing conditions. High school action continued this week.

It's an annual business outlook section published by Worrall Community Newspapers, containing

PROGRESS

editorial features about the twenty-one communities in Essex & Union Counties that Worrall serves

1994

and the businesses that support the various towns in many ways. This special section

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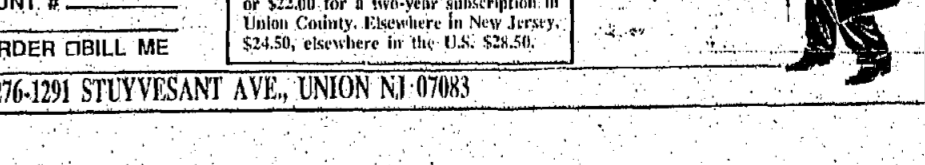
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Buyer: Roberto and Maribel Diaz

1549 Walker Ave. \$141,500
Sellers: Dennis, Marlene Dileo
Buyer: Willie James Underwood

103 Elmwood Ave. \$170,000
Sellers: Joseph, Madeline Palgrave
Buyer: Timothy S. Woron

306 Martin Road \$189,000
Sellers: Kenneth Murray, Joan Aronow
Buyer: Ronald A. Lyman Jr.

2178 Ballouer Ave. \$133,000
Sellers: Robert K. and Ellen A. Hirsch
Buyer: Gerald J. Lambert

804 Creslyn Court \$235,000
Sellers: Mikhail, Rimma Wayman
Buyer: Narsh, Hunar and Sheila Ganuli

2038 Tampa Terrace \$189,000
Sellers: John, Catherine Purnai
Buyer: Majvay Siva

311 Putnam Road, \$130,000
Sellers: Jeffrey F. Springer and Laura K. Springer
Buyer: Robert Reiter and Lawrence G. Kritt

34 Portland Road \$146,000
Sellers: Rolf, Shirley Angenstein
Buyer: Patricia Chua, Emilia Acian

2029 Kay Ave. \$130,000
Sellers: Diana Schwarz
Buyer: Cesar Borges Barbosa and Leonor M. Barbosa

978 Park Terrace \$130,000
Sellers: Diane Kuffman
Buyer: Dennis, Leslie Frazer

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Buyer: Elizabeth Linker

1305 Barbara Ave. \$128,000
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Affinity National Mortgage	280-355-3332	6.50	6.00	5.50
American Federal Mtge. Union	908-989-9500	6.75	6.20	5.75
American Savings Bank, Bloomfield	908-748-3509	6.75	6.20	5.75
America's First Mtg. Hackensack	201-488-8552	6.63	6.00	5.50
Arbor National Mtge. Clark	908-380-8800	6.75	6.20	5.75
ARGS Mortgage, Totowa	908-228-1126	4.00	3.50	3.00
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Chelsea Fin'l Svcs, Hackensack	201-342-8524	5.63	5.00	4.50
Constellation Bank NA, Elizabethtown	908-474-1000	5.50	5.00	4.50
Countrywide Mortgage, Westfield	908-780-8455	2.88	2.30	1.80
Crestmont Fed'l Savings, Clark	908-827-8800	6.00	5.50	5.00
Direcutors Mtg Loan, Rochelle Park	908-972-8258	3.50	3.00	2.50
Empire Mortgage, Somerville	908-284-2342	3.50	3.00	2.50
Empire Mortgage, Somerville	908-892-8822	3.25	2.75	2.25
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Royal Mortgage, E. Brunswick	908-898-2200	3.95	3.50	3.00
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Source One Mtge Svcs., Cranford	908-467-4657	3.00	2.50	2.00
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Automotive

Chevy Lumina, Monte Carlo set new quality standards

The 1995 Chevrolet Lumina and Monte Carlo, crucial to Chevrolet and General Motors in the key mid-size market segment, will set new standards for manufacturing quality, interior quiet and everyday durability, while retaining the quiet competence and solid value that have made the Chevrolet name a force in the marketplace for 40 years.

The new Chevy entries are part of a product renaissance that began with the '92 Blazer and Suburban, the '93 Camaro and Geo Prizm, and the '94 S-Series pick-ups.

The product introduction blitz will continue, with new or revised models coming out about every six months for the next three years.

The new Lumina and Monte Carlo have more features than their predecessors, several hundred fewer parts and take about a third less time to assemble. Yet, they are designed to have the highest initial quality of any Chevrolet ever built.

The new cars make a simultaneous debut at Detroit's North American Auto Show and the Greater Los Angeles Auto Show. They are scheduled to go on sale at Chevrolet dealers in June.

The first Monte Carlo production units are scheduled to roll off the Oshawa, Ontario assembly line on

Valentine's Day, Feb. 14. Lumina will be produced the week of March 7th.

The two-door Monte Carlo, to be offered in base LS and up-level Z34 versions, is a personal vehicle designed around its driver. The Lumina sedan delivers a family-sized, six-passenger package in both base and up-level LS models.

The Monte Carlo replaces the present Lumina Coupe, and returns a respected nameplate to the Chevy lineup. The famous Monte Carlo first arrived in 1970, and was last produced as a 1988 model. Designed from the inside out as a "driver's car," the return Monte Carlo emphasizes personal comfort and driving control.

Chevy and GM designers conducted day-long product clinics with significantly more customers than usual, some 2,000 people, to get the most extensive pre-launch feedback ever on a new Chevy product.

Some 120 changes were made within the past year to the cars as a result of input from customers and dealer advisory groups.

Both cars share mechanical components. The standard engine is a 3.1-liter, 160-horsepower V-6 with sequential electronic fuel injection. A 3.3-liter, 210-horsepower DOHC V-6, with four valves per cylinder and



The 1995 Chevy Lumina, front, and the Monte Carlo, rear.

also with SFI, is standard in the Monte Carlo Z34 and optional in the Lumina LS. The highly regarded 4T60 electronically controlled four-speed automatic transmission will be standard equipment in Lumina LS, Monte Carlo LS and Z34 models.

In addition to all new sheet metal and all-new interiors, the cars will deliver a high level of amenities at an affordable Chevrolet price. Standard equipment includes dual air bags, air conditioning, automatic transmission, anti-lock brakes on both LS and Z34

models, GM's patented "Pass Key II" electronic anti-theft system, power door locks, child-proof rear door locks for the sedan, adjustable shoulder belts, a storage arm rest with cupholder, a glove box that holds more than gloves, a low-engined oil level sensor, and seat back storage pockets.

A key to the built-in quality of the new design is a new "functional build" process, which considers each component as a harmonious, integral part of the entire car. This new philosophy emphasizes how well all the parts go and work together in the total car while ensuring, of course, that it meets specifications.

Prototypes of the new cars were built in Warren, Mich., by assembly plant employees as part of a "practice-make-perfect" process. In the past, the prototypes would have been built by Detroit-area employees, with the plant people stopping by to watch progress and make comments.

A team of Lumina and Monte Carlo engineers are working in the plant to assist in the early production process. Plant employees are practicing putting together early not-for-sale cars, so that the first production of shippable cars should be of the same high quality as later production units.

The upholstery in the upscale model seats has more refined French seams, clearly more than expected in a Chevy. Leather seating areas will be standard in the Monte Carlo. Individual climate control for driver and front-seat passenger also will be offered later in the model year.

The air bag in steering wheel hub doubles as a sizable horn button, allowing the driver to honk the horn by pressing squarely in the middle of the steering wheel.

Night "cluster lighting" is standard on both Lumina and Monte Carlo. It starts out bright when you get in the

car at night, then gradually dims — like the opening act of a play — as you prepare to drive away.

Extensive use of sound-deadening materials, structural improvements, precise body fits and sealing all contribute to making the Lumina and Monte Carlo among the quietest Chevs yet.

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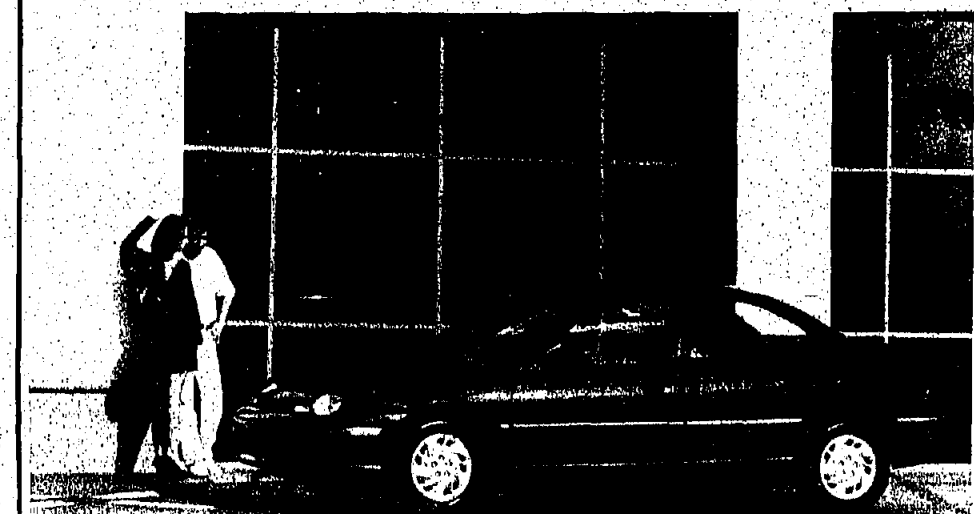
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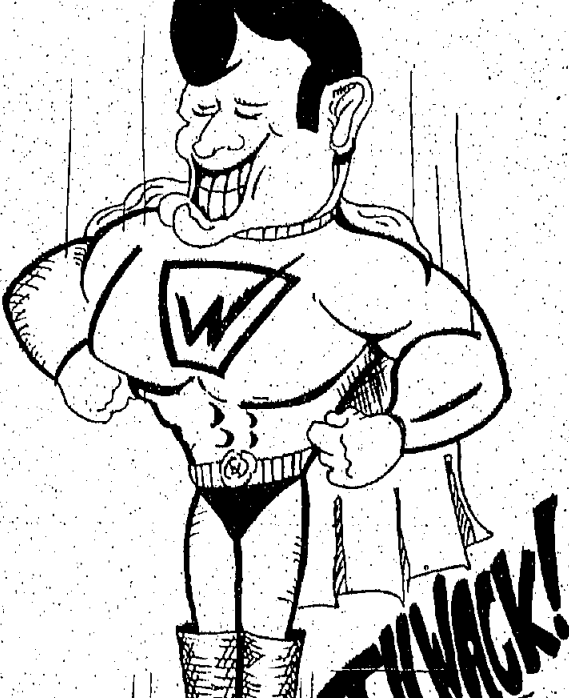
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SPECIAL SECTION JANUARY 27, 1994 UNION COUNTY

County awaits construction of rail link

By Sean P. Carr
Staff Writer

The Newark-Elizabeth rail link project, which would create a transit line from Newark Penn Station to Elizabeth station via Newark International Airport, is one of five major "Urban Core" projects for North and Central New Jersey currently in progress or under consideration.

The construction of rail plans for Union County is a \$601 million, 8.8-mile light rail trolley line linking the downtowns of Newark and Elizabeth through Newark International Airport. The New Jersey Transit plan was approved last year.

The Port Authority of New York and New Jersey is planning a \$240 million project to build a new NJ Transit rail station on the Northeast Corridor heavy rail line near the airport. It would link with the airport through a one-mile extension of the on-airport monorail line, the Automated People Mover, currently under construction.

"Union County's location is excellent for interstate and international trade and commerce," said County Manager Ann Baran in her annual budget address Monday. The rail projects give the county "an opportunity to improve its excellent, but aging, infrastructure," she said. "These projects are key to developing and stimulating Union County's economy," Baran said.

The Union County Alliance — a coalition of government, business, labor, education and civic groups — is seeking to have the proposed new station built about one-half mile further north to connect the Northeast Corridor and the

Rahway Valley lines to the people-mover monorail.

"Newark Airport, 48 percent of which is in Union County, is our greatest asset," said Maurice Tison, president of the Union County Economic Development Corp. and a member of the Alliance. "If we don't maximize that asset, we're missing an opportunity for decades to come," he said.

Increased mass transit is also seen as a way for Union County and New Jersey to meet federal mandates under the Clean Air Act of 1990. In order to meet the requirements, the state passed the Traffic Reduction Act, which requires employers with more than 100 employees to reduce the traffic they generate by 25 percent by 1995.

Currently, "Union County is a non-attainment area," Tison said, meaning the county does not meet current air quality requirements.

The Alliance is pushing the proposal as an economic development matter for the region, and is seeking political support. The Federal Aviation Administration, the lead agency on the people mover, has said the Rahway Valley line does not have enough passengers to justify the expense of such a link.

County officials have recommended expanding the light rail link westward through Plainfield and other communities, including Cranford and Summit. "It would provide public access to the airport for a large number of people," Tison said. "It would also provide a link to Plainfield, the third-largest municipality in Union County, is on the Rahway Valley line, along with Cranford, and has a convenient train service to the airport, Tison said.

Union County Manager Ann Baran and Union County Alliance Chairman Kenneth Estabrook, rear, listen as Henry Ross, left foreground, executive director of the Alliance, makes a point on the organization's proposal for a direct link between the proposed Newark Airport people-mover and the Rahway Valley Rail Line.



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Business leaders show optimism for 1994

By Tom Canavan
Editor in Chief

While many New Jersey businesses are still feeling the pinch of a five-year-old nationwide recession, others are climbing out of the hole in which they found themselves and are predicting better economic times in 1994.

The optimism expressed by business owners in Union County is based on the revenues their companies earned in 1993. While many business owners predict that their revenues will at least remain stable in 1994, they are optimistic in that they don't expect a decrease in their revenues.

Forty-six percent of the 346 respondents to a business climate survey distributed throughout Union County said they expect their business revenues to remain stable in 1994,

while 44 percent said they expect an increase in their revenues. Twelve percent of the respondents said they still believe their revenues will decrease this year.

The complete results of the survey, the fourth annual Union County Business Climate Survey, will be released to business owners Feb. 23 during a dinner-forum, slated for the Westwood in Cranford, where the sponsors will present the results and invite an economist to speak about business trends in general.

The survey, sponsored by the Union County, Union Township, Suburban, Cranford and Westfield chambers of commerce, in cooperation with the accounting firm of Motown and Associates of Cranford and the Union County Economic Deve-

lopment Corp. was sent to approximately 2,200 business owners throughout the county.

Of the 2,200, 346 responded. "The survey is designed to give business owners an idea of what they think is going to happen in the next year," said Diana Segura-Smith, marketing director at Mortenson and Associates who released a portion of the results.

"In talking to the chambers of commerce and the Economic Development Corp., they feel that having something like this gives them and the business owners an opportunity to plan for 1994 and make changes to their marketing plan, if necessary."

In general, according to some of the results, business owners in Union County feel the local economy will improve in 1994, and especially enter

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Page 2 — Progress for Union County — Thursday, January 27, 1994

People-mover designed to boost county economy

(Continued from Page 1)
 The station — part of the project, opposes the Alliance's proposal, saying it would be "technically and economically not feasible." Timen said, given the limited number of extra passengers the Hartran line would bring.

Jim Kelly, assistant director of the airport access program for the Port Authority, said, "It's important for the region to improve access to the airport." He said the FAA is doing the Environmental Impact Statement for the station siting and is examining the feasibility of moving the station to the site proposed by the county.

Timen said the additional rail access would make the area more attractive to business and provide better access to jobs, especially for Plainfield residents. "Businesses need to have

access to the airport," she said.

The funding brought in by the FAA comes from a \$4 surcharge on all plane tickets at the Port Authority airports — Newark, La Guardia and Kennedy — earmarked for improvements to airports and airport transportation, Timen said.

Senate President Donald DiFrancesco, R-Union, called earlier this month for legislation to commit the state to the completion of \$2 billion of rail transit projects by the end of the century. DiFrancesco used the term "Circle of Mobility" to refer to the combined network of rail service that would link lines in Union, Essex, Hudson and Bergen counties.

Funding would come from a mix of federal, state and private sources and the Port Authority, Congress assigned

\$64 million in federal mass transit aid for these projects in the Intermodal Surface Transportation and Efficiency Act, passed in November 1991.

The need to meet federal mandates, combined with the current and expected availability of an 11-acre site on Morris Avenue near Keim College, have convinced discussions on building a train station in Union Township, the Township Train Station, along the Raritan Valley line. The idea was rejected

several years ago because potential ridership forecasts weren't high enough.

"That area has been identified for possible development and bringing people back to mass transit," Weening said.

Correction policy

It is the policy of this newspaper to correct all significant errors that are brought to the editor's attention. If you believe that we have made such an error, please write Tom Casavan, editor, 1291 Stuyvesant Ave., Union, 07083, or call him at 688-7700 weekdays before 3 p.m.

The new station would "assist compliance with the employee trip reduction provision of the Clean Air Act for employees of Elizabethtown Gas Company, Schering-Plough Corporation and Keim College," Timen said in her budget address.

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PATRICIA GLOGOWSKI

Through the many years that Ms. Pat Glogowski, formerly Patricia Duff, has served the real estate community, her main objective has been to put "Honesty with people" first and foremost.

Pat was 1981 Second District VP of the NJ Association of Realtors, nominee to the Marguerite "Who's Who in American Business," "The World of Who's Who of Women," "Who's Who in Finance & Industry," "500 Most Successful American Women." She was also 1986 President of the NJ Association of Realtors and recipient of the "Real Estate Achievement Award" in 1988. She received the "Outstanding Leadership Award" and in 1988 the "Real Estate of the Year Award." Pat was also chosen from her field to receive a Distinguished Achievement position for her term of Presidency and was chosen to receive the First Real Estate Merit Award. In addition, the NJ Association of Realtors presented Pat with the President's Award of Excellence Plaque, and in 1989 she received the "Lifetime Achievement Award" from her local Board.

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The 3 boys reopened the business in 1948 and in 1951 added a new car showroom and automotive service facility. As the business kept growing an auto body and painting facility (the largest in Union), was added in 1952. The Samuels boys became the largest Studbaker Packard Sales & Service showroom on the Eastern seaboard. When Studbaker ceased production in 1964 the boys continued their service and body shop business.

In 1965 a complete turn-around was accomplished when, in addition to their service and body shop business, they converted their auto showroom into the present "Buy Wise Auto Parts".

Martin and Ervin Samuels completed the construction of thousands of additional square feet which made Samuels, Inc. Auto Parts Warehouse the largest in the state. They buy direct from 125 manufacturers with all the name brand products on hand such as: AC-Delco, Fordcraft, TRW, Federal Mogul, Everco, McCord, Soal Power, SK Tools, Motorcraft, Neilhoff, Beck, Arilyn, Wagner, Monroe Shocks, etc., etc. Buy Wise Auto Parts was the first to sell wholesale to the public.

The firm is presently run by Ervin Samuels with the able affiliation of Robert Samuels & Matt Plano and assisted by Jr. Stratford, Junius Lowler, James Fasalo, Norman Powell, Chico Farraj, Ed Ocas, Joseph Urban, John Wall, and Curtis Croach, Jose Rodriguez, Theron Edghill, Robert Jackson, John Wall, Joe Uboh, Louis Mendez, Michael Spina, Rickson Bavary, Michael Francis, who have matured with the constant growth of the firm and are a part of the great future that has made Buy Wise Auto Parts known by the phrase, "If it's automotive, most likely we have it." It's 60,000 sq. ft. warehouse located on 5 acres is ready to "serve you!"

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Special Improvement District is top priority to boost Union's downtown

By Chris Gatto
Staff Writer

Union Township's central business district and recruiting businesses to "fill the more than 1.2 million square feet of vacant commercial space available in the municipality are top priorities in the coming year.

A newly created Special Improvement District in Union Center is what the township's governing body hopes will be the medicine that cures a central business district which many say is dying.

While the SID is being looked upon to boost business in the center, the Union Township Chamber of Commerce is continuing to focus its efforts on bringing business into the municipality to fill vacant and unused space.

James Schaefer, executive director of the chamber, noted that the chamber has been active in trying to recruit businesses to the township, but has been unable to attract as many as hoped. About a year ago, a survey was conducted which showed that more than 1 million square feet of vacant space was located in the township, and although new businesses have come into Union, others have left.

Letters have been sent to jewelry manufacturing companies in New York in an attempt to lure them into Union, but there have been no bites at this point, Schaefer said.

Suburban Cab Wisconsin moved in at Rahway Avenue during the year, providing a significant retail to the township and an automated car maintenance center off Route 22 near McDermott's.

Tom, The Wiz, and Fashtrucker's also have moved in to sites on the highway during the past year, and others, such as Home Depot, are considering Union as a possible home for their outlets.

According to Schaefer, a tract of property behind the Post Office on West Chestnut Street bordering Route 22 is being considered by Home Depot. "It's a lot of acreage," Schaefer said of the site.

An anchor store is continuing to be sought for Union Center, Mayor Jerome Pett' announced last week, although attempts to lobby The Gap appear to have been futile. According to Pett, The Gap prefers malls to central business districts.

Pett called status quo in the center unacceptable, and noted that the Township Committee intends to dis-

continue guidelines for service-oriented tenants with center landlards. Many have been vocal about the number of services offered in the center, saying that the frequency of shoppers in the district has been devastated because of the decline in the number of retail outlets located in the center.

The mayor also envisions physical improvement in the center, such as park benches for shoppers to relax, and discussions have been taking place regarding the concept of providing parking (free of charge to residents who shop in the center. Officials say this may be accomplished by assigning stickers for automobiles owned by residents.

Deputy Mayor Greg Miller, who plans to use his Republican connections in an effort to bring state and federal funds for improvements to the center, said the committee is considering "all options" available. "We intend to make the center a place people enjoy coming to," he said.

A greater police presence in the center is also expected to be noticed during the next year, said Pett, who could not guarantee 24-hour foot patrol, but did note that an officer would be available for that part of the community during center business hours.

Celebrating 10th



Delaire Nursing and Convalescent Center's administration staff celebrated the 10th anniversary of the center in Linden with an open house. From left are Eugene Mayor, Mary Slone and Linden Mayor John Gregorio.

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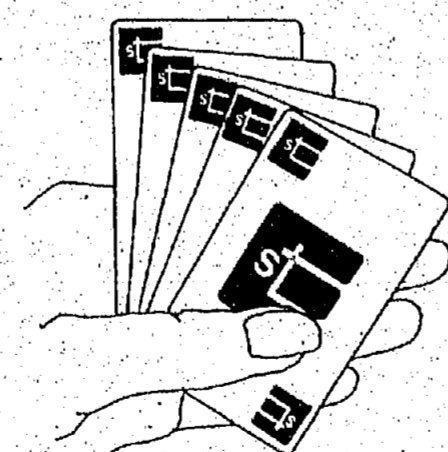
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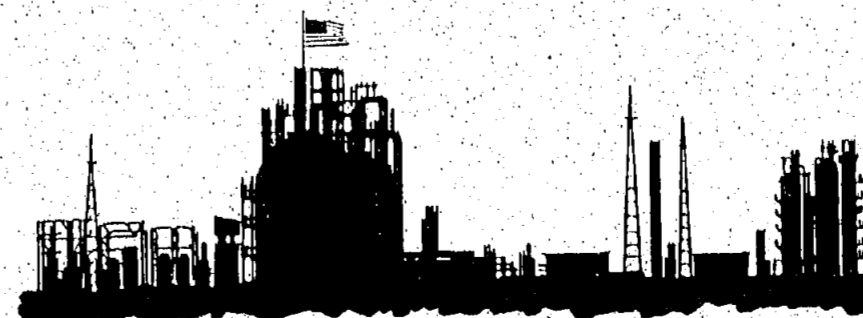
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Retailers feels boost in Rahway

By Sean P. Carr
Staff Writer

Though a "lagging indicator," the city should move into better economic times in 1994, said Bob Markey, president of the Rahway Chamber of Commerce.

"My sense of things is that the economy is now turning around in a positive direction," Markey said.

"Rahway is a lagging indicator in that it comes on late in the recovery line," while other communities, often more affluent ones, both fall into and out of recession sooner, Markey said.

The December Christmas season was very strong for downtown retailers, Markey said. He said a "very informal" survey showed eight out of 10 merchants doing brisk business, some the best ever.

Through the efforts of the Rahway Center Partnership — also known as the Rahway Center Management Corporation — about 10,000 people attended the recent 10-week, Cherry Street Festival, which otherwise wouldn't have come to downtown Rahway, Markey said.

In the partnership-administered Special Improvement District, — launched in the fall and administered by the partnership — cleanup, maintenance, improvement, lighting, parking and community policing programs are contributing to downtown revitalization, Markey said.

Real estate, which has had a run of poor years since the 1987 Stock Market crash, saw an uptick in transactions in 1993 which is continuing in 1994, Markey said. Markey, a partner in Saliga & Markey Real Estate on Central Avenue, said January is usually one of the slowest times of the business year, so the market should continue to strengthen through the year.

Through a successful membership drive, the 1993 year was very much a "growing year" for the chamber, he said. The organization started 1993 with 70 members, now has 110, and is setting a goal of 150 members by June, he said.

The chamber is an active participant in the downtown partnership, where Markey is also an executive director.

Another active part of Rahway's revitalization efforts is the Union County Arts Center on Irving Street.

House Manager Bruce Conway described the center's mission as "bringing affordable entertainment and a bit of history back to Rahway."

"The city is chock full of history," Conway said. "We're trying to bring back a better image to the town."

Hillside officials optimistic about '94 progress

By Debbie Martin
Staff Writer

Township officials are optimistic about Hillside's economic progress in 1994, hoping the recent establishment of the Hillside Business and Professional Association will contribute to increased development that year.

Township Committee member Peter Corvelli said members of the organization are enthusiastic about their venture to promote economic development and attract new business into town while maintaining a positive rapport with municipal officials.

Corvelli predicted increased development in 1994, saying many existing businesses will be expanded while new business will be drawn to Hillside.

"There will be a revitalization of

the business in town," Corvelli said. "It seems the business and professional group is very enthusiastic about what they are doing, and they are glad the town has taken the stance that it will work with the established businesses while looking forward to promoting new businesses."

"Within the next few months, we will see things blossoming," he continued. "Word of mouth is the best way to promote anything, and all these shop owners and business people in town are very optimistic that it will be a good year in '94 and better years in times to come."

A decrease in municipal taxes also is expected to attract new business to Hillside.

"Times will be even better because the tax base will go down a bit, and even if small businesses are the ones

coming in, there will be more of them," Corvelli said.

Township officials also are looking into improving economic problems facing Hillside in the form of a delinquent property taxpayer and destruction of a Central Avenue business, which caught fire last year.

One Central Avenue company, which folded a few years ago and owes approximately \$200,000 in back taxes, has left the township with the decision of whether to incur the costs of environmental cleanup so the property can be sold or utilized, or to pursue legal avenues to collect the money.

"This company owes so much in back taxes, and we don't know what we will do with the land," Corvelli said, adding that the township is

receiving assistance from an attorney attempting to reach an agreement with the company. "If there are major DEPE violations, we are stuck with the cleanup so we want the owner to come in and get it back to where it was, pay their back taxes or work with the DEPE to see what regulations would have to be followed for us to take it over and clean it up. We don't even know if the property is worth that much."

Another Central Avenue company destroyed by fire last year left the township working to clear the land in hopes of rebuilding and attracting a new tenant.

Despite those conditions, Corvelli said Hillside's economy is looking up and will show much improvement this year.

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Business, government 'mixed' over Clark development

By Sean P. Carr
Staff Writer

Active members of Clark's government and business community have mixed opinions about the township's DEPE violations, we are stuck with the cleanup so we want the owner to come in and get it back to where it was, pay their back taxes or work with the DEPE to see what regulations would have to be followed for us to take it over and clean it up. We don't even know if the property is worth that much."

Officials have cited development of the former GM/Bjorn site on Barton Road as a top priority in 1994. The township will endeavor to make the 80-acre industrial site attractive to investors after its environmental cleanup is completed.

Joe Pasqua, owner of Merchants of

Venice caters on Westfield Avenue, is optimistic about the future.

"Things are picking up a bit. I think things are coming around," he said. He said that even with the bad weather this winter has brought, "There's a little more adrenaline flying around, businesswise."

"I think we're going to have a good year in 1994," said Township Business Administrator Frank DeRosa.

He said the township government is committed to keeping taxes down, spurring investment in the community and working with local businesses.

"We want to work well with the local merchants through the Chamber of Commerce and service organizations," DeRosa said. "We'll meet with anyone, anytime."

However, Augustine Tobia, of Town Ace Hardware, has a dimmer

"I think we're going to have a good year in 1994. We want to work well with the local merchants through the Chamber of Commerce and service organizations. We'll meet with anyone, anytime."

— Frank DeRosa
Township Administrator

outlook of the economic future, especially for small businesses.

Although the snow and ice-filled weather has been good for his business, "Unfortunately, today just holding your own in business is being successful," he said.

Tobia said government needs to do more to help small businesses. "They're not out there extending a hand to the businesses in the community," he said.

Saying that problems "are much easier to tackle with a group," Tobia advocated stronger partnerships between community businesses and government.

He said many communities may tout their local business districts or downtown, but don't do much to actually benefit the stores and shops in them.

"If things don't change in the next five to 10 years, those small business districts will become small vacant lots," Tobia said.

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Settlement to help growth in Mountainside

By Heather MacGregor
Staff Writer

A major determining factor for progress to occur in Mountainside is the settlement of a lawsuit pending against the Railway Valley Sewerage Authority, according to Mayor Robert Vigilanti.

A settlement, which is anticipated this year, would mean business and residential expansion for Mountainside, he said. The borough filed suit in 1986 with the sanction of paying responsibility into the authority and to secure additional flow rights which would permit new construction in Mountainside. Without additional flow rights, the borough cannot expand any further, he said, explaining Mountainside is already 90 percent fully developed.

Mountainside expects to settle on additional flow rights that will supply the borough through the next 100 years of expansion, Vigilanti said. And if there is a miscel- laneous, the borough has made provisions to purchase additional rights from Cranford within three years of the settlement.

The actual degree of expansion will be limited because the amount of vacant land in Mountainside is minimal, he said. The majority of change will take place in the form of renovations to existing properties, including the municipal building and already existing business on Route 22, he said.

Vigilanti said he is hopeful that businesses will move into buildings which were vacated during the recession to strengthen the borough's tax base.

Zoning ordinances are in place to keep Mountainside's section of Route 22 nice lined, he said, anticipating that any new business along the highway will be for office use. Already located on Route 22 are national and international business headquarters.

Since the Joint Insurance Fund among surrounding municipalities is working out well, the borough is considering expanding the policy to include health care, the mayor said. Already the borough has saved taxpayers approximately \$500,000 by becoming a member of the regional insurance plan and is hoping to have similar results for joint health care coverage, Vigilanti said.

There is also a pending right-of-way case which requires residents and business owners to keep their properties in physical and working condition so the borough does not begin to deteriorate. This code will assure that the quality of life in the borough will continue, Vigilanti said.

Linden's economic growth looks 'positive' to officials

By Joseph D'Allegro
Staff Writer

Linden's economic progress in 1994, with projects such as the development of Linden Airport and a marina at Tenney Point, looks positive to city officials.

An agreement with the Federal Aviation Administration reached two months ago will allow the city to develop 75 acres of airport property along Routes 1&9. The smaller of the airport's two runways will be closed but the 110 remaining acres will continue to service Dyers.

"There are tentative plans for a single hotel and mall, in an area a 10-acre more dense," Mayor John Gregorio said. "We believe, with the extensive highway development, there will be a very positive spilling effect along the corridor of Routes 1&9."

Another important aspect of the plan is that Linden will still have an airport "another attraction to the business sector," he said.

Charles Mancuso, the city's director of economic development, said the project will move quickly. "We expect shovel in the ground this year," he said. "We're finalizing the plans."

The marina slated for construction along the Rahway River will include space for 40 boats. The construction will be funded by federal and state dollars stemming from the Green Acres program.

"The cost of rents will be more than enough to allow the marina to be self-sustaining," Gregorio said. "We will continue to consider any sensible new development that will increase our tax revenue and not impose on our residential areas."

The recreational facility may allow Linden High School to organize a cross team.

A Special Improvement District created along West Avenue between St. George's and Mansell avenues is seen by officials as a means of ensuring continued development in the city's downtown. Businesses along the corridor will be charged an extra tax with the money going toward improved lighting, sidewalk and a facade program. "It's similar to a program in Camden, N.J.," Mancuso said. "Nine tracts make up the downtown management team overseeing the project."

"Not only must we attract new businesses in Linden, but we must keep our existing businesses healthy," Gregorio said. "The establishment of SID will do just that. I'm hopeful that 1994, through this project, will bring a revitalization of our downtown area and a strengthening of our local economy."

Another area of future development will be along St. George's Avenue near Grant Street. "We're negotiating with property owners for two blocks," Mancuso said. "We don't know if it'll be a retail store or a business office area."

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Revitalization plans to spread communitywide in Roselle Park

By Tom Canavan
Editor in Chief

If Roselle Park is to achieve any success in its plans to revitalize the downtown business district, it must also include revitalization efforts that include the entire community.

This philosophy was presented to borough officials recently by representatives of Downtown New Jersey, an organization that assists municipalities in attempts to renovate their business districts.

Roselle Park, for many years, has been making those attempts, but even members of the Revitalization and Commercial Development Committee recognize that their efforts may have been too focused.

According to John Palitta, chairman of the committee, the group was too centered on the Chestnut Street and Westfield Avenue area, and did not consider any other part of the borough for revitalization efforts.

Downtown New Jersey representatives indicated that a problem we are having to solve is a problem of public relations. The perception is that the downtown is isolated, and that it is different from the outreach of the community," he said.

Even the committee's name has changed to reflect its efforts.

"We began as the Downtown Revitalization Committee and then changed it to the Revitalization and Commercial Development Committee," Palitta said. "They recommended that we get together and do a survey to ask what the community wants. Revitalization is not only for downtown, but for the community as a whole."

He cited the restoration of Jackson Playground in the borough's 2nd Ward in 1992 as an example of township revitalization.

"It's not an isolated effort. Unfortunately, you have to deal with these things in steps. We took the parking lot as the first step and it just got out of hand, like we were doing this just for the downtown," Palitta said. "Perhaps we were too focused on the downtown."

The explanation came from four representatives from Downtown New Jersey, when they came into the borough and led a tour around the business district for several borough officials, including some members of the council, the engineer, and members of the revitalization committee.

"We recognize that what we did was articulate the obvious. We knew where we were going with this, but we might have gotten carried away with what we thought was the essential first step. We didn't make the overview very known," Palitta said.

The representatives conducted a question and answer period prior to the tour and spoke in generalities. But by the time the tour ended, they were more specific in terms of how the borough should proceed with any further revitalization plans.

"They were listening to the questions we were asking and the borough has gone," Palitta said. "We were impressed because they deal in specifics. They had the ability to zero in on some of our problems."

He said they realized that there is "not a terribly hot that can be done," explaining that the business district is developed and realize that the borough is not going to have buildings simply to restore them.

An example of how the borough can move forward, he said, is in its signage ordinance. "They were disturbed at the haphazard signage. They saw that there was no consistency, no continuity to indicate that it was a downtown area working together."

The next step, he said, is that Downtown New Jersey will give a report. The committee will review the report and move forward."

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County optimistic about economy

(Continued from Page 1)

"We began the survey because we were interested, with the cooperation of the chambers of commerce, in providing the information to member organizations so they could see how other businesses have felt and compare themselves — to see if they were following trends. We also began the survey to find out what is going on with the economy in Union County to determine if there were any significant trends — if employment was on the rise or on the decline, for example."

Ken Goldstein, a principal with Morineman and Associates, said businesses in the county can use the results of the survey as an indicator of the economic times that lie ahead.

The Harrisburg-based Community FoodBank of New Jersey has won a Nabisco Mold Food Bank grant for its Check Out Hunger in New Jersey project.

The fund-raising and hunger awareness project offers shoppers the opportunity to make a \$1 contribution to the food bank at supermarket checkout aisles.

The food organization is one of 21 food banks throughout the county to receive a Nabisco grant.

The grant program was established in 1986 to foster advances and improvements in food banks belonging to Second Harvest, a nationwide network that collects and distributes food to the needy.

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Roselle looking forward to 100 years as borough

By Joseph D'Allegro
Staff Writer

Roselle is looking toward county government to help it develop into the future as it celebrates the 100th anniversary of its incorporation as a borough.

Mayor Joseph Safaryn suggested at the borough's reorganization meeting this month that he and the council should petition the Union County Board of Chosen Freeholders to ask that they refurbish the stadium at Warinanco Park. "We thought we could have an agreement whereby we could put the facilities to greater use," Safaryn said. "The park lies completely in Roselle, except for one tiny slice in Elizabeth."

"The stadium has unique characteristics," he said. "Graduation classes for the high school used to be held there and it was a thrilling experience."

Safaryn suggested that a reconditioned stadium could hold graduation ceremonies and

other uses, like new school buildings. The stadium, built in the 1930s, is unsafe and has not been used in years.

"Aminio Field is used for football games," he said. "If we could use the park for athletic events, then Aminio could be used for other purposes, like other buildings or maybe a new school. The field is between Eighth and Ninth avenues, it's practically in the center of town. We're kind poor. This would free public schools property without the mayor and council asking for permission. We have to go to the freeholders through the borough's recreation committee."

"We provide for safety all around the perimeter of the park," he said. "Conversely, special programs, it would be nice if the county would do this. It's a beautiful park and we're happy it's in the town."

Councilman Raymond Nierstedt said he likes the proposal. "It's an expense right now," he said of the stadium. "I'd like to see it refurbished. It's in Roselle but we get no benefit from it."

Councilman Ronald Hayman said he does not think the plan would benefit the borough. "You'd be in competition with everyone else in the county for the facility, and there are 21 municipalities in the county," he said. "The scheduling would be crazy. You'd also have to get cooperation from the freeholders, and that won't happen."

Freeholder Elmer Ertl said there are no plans to repair the facility. "That stadium has been condemned for several years," he said. "We're going to have to look at knocking it down. There's no way it would be rebuilt. It wouldn't get the use. People in the area of the stadium now might be concerned about increased traf-

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Union County Savings Bank reports record '93 earnings

Union County Savings Bank concluded another profitable year in 1993 and reported record earnings of almost \$11 million, it was announced by Donald C. Sims, president of the bank, at the annual meeting last week.

"This amount was transferred to the bank's surplus and reserve account which has grown fivefold in the last 10 years and now stands at over \$70 million, or 14.2 percent of assets — a position that continues to rank among the best in the nation," Sims said.

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Bogus provides dependability

Bogus Oil Co., located in Elizabeth, has provided residents of Union County with heating oil and services for more than 40 years. Its Service Department offers dependability and integrity, while its service technicians are knowledgeable about the latest fuel-efficient products available to help cost conscious customers with their heating needs.

The company offers service contracts, budget plans, automatic deliveries and 24-hour service. A member of the Service Department is available to answer questions over the telephone.

Bogus Oil asks:
• Should you replace an old boiler or burner? The easy calculation shows when it pays! First, it pays to know what energy-saving features to look for in a new, modern boiler. In the newer models, boilers are tightly constructed with insulation and vent dampers that minimize "stand-by" losses.

• How can you determine whether those modern features will pay off for you? The older boilers have a seasonal efficiency rating of around 60 percent. The typical efficiency of modern boilers is about 82 percent. Divide 60 by 82. Subtract the result from 1, then multiply that by your annual fuel cost to determine your annual savings with a new boiler. Bogus Oil Co. has a reputation for quality and dependability going back to 1940.

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Kinko's offers a whole world of services

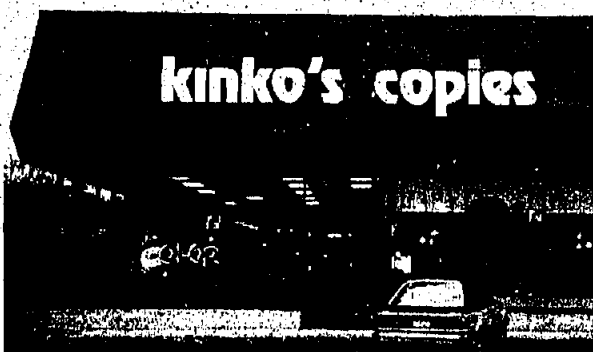
Most people were introduced to Kinko's Copy Centers through its most obvious service: top quality, high-volume photocopying. But besides photocopying, there's a whole world of services that make Kinko's a vital extension of the office, as well as a creative partner for all customers.

In keeping with Kinko's customer-oriented philosophy, the company continues to add services, looking for ways to work hand-in-hand with businesses. As with most Kinko's locations, the Springfield store is open 24 hours a day, seven days a week. In addition, free pickup and delivery service is available.

At every Kinko's location, professional, service-oriented associates assist customers by evaluating and determining how Kinko's can create the best product possible. In fact, coworkers often inspire creativity by offering options that the customer may not have considered.

And for those who like to do it themselves, spacious customer work areas with supplies and self-service copy machines are also available.

Other copy services include: Color copies — Kinko's makes vibrant four-color copies that are virtually indistinguishable from the original. Color copies can be made from printed materials, photographs, 35mm slides and negatives, and original art work to create reports, transparencies and business documents. Color can



Kinko's Copies of Springfield works hand-in-hand with business.

also be used to highlight main points, charts, etc.

Instant posters and banners — Kinko's makes a simple and inexpensive to create impressive posters, banners, flip charts and point-of-sale displays.

Large document copying — Reproductions of oversized materials such as blueprints and architectural plans are easily produced with Kinko's large document copying machines. With Kinko's stores open seven days a week, copies can be made when standard blueprint stores are closed.

Before desktop publishing, it was inconvenient to send all production requests to a typesetter or printer because of costly typesetting fees and delivery lead times.

Now, at Kinko's, customers can use Macintosh or IBM computers to create a newsletter, brochure or report without having to wait — either by using a self-service computer

to walk away with a finished product, or customers can leave the materials behind for Kinko's to do the work. Desktop publishing gives customers the freedom to experiment, change and design any portion of the materials; photos can be inserted and unique layouts can be created. A full-time desktop publishing consultant is available to assist with document creation for brochures, flyers, menus and resumes. The Springfield store also provides color printing and scanning services. Macintosh and IBM computers are available for customers to use, along with Apple LaserWriter and IBM printer systems.

Customers can use Kinko's fax number on their own business cards and stationery. By using Kinko's fax services at any of the 600 stores internationally, customers can stay in contact with the office, clients or suppliers when on the road. Kinko's fax receptionists are free to customers.

Pathmark super center adds excitement to food shopping

Customers will embark on the most exciting shopping experience in the area at the Pathmark in Linden, a 58,800 square foot store open 24 hours a day, seven days a week. The store will enable Pathmark to provide customers with a wide variety of food, nonfood items and services, and will include Fresh Food Plaza, featuring farm stand produce.

A deli department will highlight fresh cut deli meats, cheeses and salads. Also available will be take-out foods from barbecue chicken to gourmet Chinese dishes. The store features a fresh bakery with signature products like "colossal doughnuts." The most department will provide customers with the opportunity to view the pro-

duct being prepared and speak to the bakers, and the "fish on ice" department features fresh fish. The dairy department offers a large assortment of favorite brands.

Pathmark offers a full service video department with more than 1,000 videos to rent or buy. In the pharmacy, the registered pharmacist are available for personal consultation as well as filling all prescription needs. Pathmark will carry a large selection of health and beauty aids, and at the service center, customers can purchase perfumes, make-up and small appliances.

The store will open under the direction of general store manager George Lericus.

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Chiropractic can ease neck pressure

Nothing is more distressing than seeing a child suffer needlessly. What you don't know can hurt you and your child — pressure upon the nerves in the neck, known as subluxations, can cause ear infections in children, and these ear infections are correctable through chiropractic care.

Adults and children alike are subject to neck and shoulder stress in everyday living. Many neck problems begin at birth when 50 pounds of pressure or more may be exerted on the infant's neck during delivery. The weight of the child's head causes stress and injury to the joints of the neck, which in turn results in nerve pressure and muscle imbalances.

Chiropractic is not a treatment for ear infections. Chiropractors free the spine from spinal nerve stress — subluxations — by using spinal adjustments. And just as chiropractic spinal adjustment is one of the best things that could happen to a child, or adult, suffering from ear infections, the relief of spinal nerve stress permits the body to function better, and a strong, healthier spine enables the body to utilize its powerful natural healing ability to overcome ear infections.

It is essential that anyone with an ear infection have their spine examined by a chiropractor, according to Dr. Eric H. Whitehouse, a family chiro-

practor. For a child, a chiropractic spinal adjustment may mean the difference between one who is recurrently plagued with ear infections and one for whom they are a thing of the past. "Keeping your child's spine free from subluxations will ensure that the child is living closer to his or her best health potential, with natural defense against disease free to work as they were meant to. This will help you avoid adverse drug reactions, side effects and allergic responses.

Morelli joins SuperGlass

Brendan Morelli recently joined the national franchise organization SuperGlass Windshield Repair. After completing the two-week training program at SuperGlass headquarters in Norcross, Ga., Morelli will be based out of Linden and will service the Union County area. SuperGlass specializes in a high-tech resin injection system which virtually eliminates pits and "stars" as well as small cracks in windshields. The national franchise serves major fleets, such as Herz Rent A Car, and individual consumers' needs. The system is deemed so beneficial that more than 100 major insurers, such as State Farm, fully pay for the repair. Why? The high cost of windshield replacement, the environmental problems of disposal, the greater efficiency of a quick repair, especially important to fleets, all recommend the SuperGlass system.

Davis Financial services meets tax needs

For high quality service at an affordable price, Davis Financial Services is prepared to meet those income tax preparation needs. Davis Financial Services, established in 1993, is located in downtown Roselle. Minority owned and operated, the company offers income tax preparation service including electronic filing, bookkeeping, resume preparation and word processing services.

William A. Davis, proprietor, received a bachelor of arts degree in accounting/economics from Rutgers University in Newark in 1978. Upon graduation, Davis was employed by a national CPA firm. He functioned as an auditor as well as an accountant for 15 years prior to establishing Davis Financial Services.

Davis Financial Services is a small firm which provides its clients with the very personal service they desire. The company's primary concern is saving taxpayers money on their taxes. Davis Financial Services does not operate like many part-timers in the business who pass themselves off as "tax experts." Our offices are open throughout the year to assist you. We ensure includes long-term preparation of your annual returns.

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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Aqua Fit 9:30-10:30	Aqua Fit 9:30-10:30	Aqua Fit 9:30-10:30	Aqua Fit 9:30-10:30	Aqua Fit 9:30-10:30	Aqua Fit 9:30-10:30
Water Walking 9:30-10:30	Water Walking 9:30-10:30	Water Walking 9:30-10:30	Water Walking 9:30-10:30	Water Walking 9:30-10:30	Water Walking 9:30-10:30
Water Aerobics 9:30-10:30	Water Aerobics 9:30-10:30	Water Aerobics 9:30-10:30	Water Aerobics 9:30-10:30	Water Aerobics 9:30-10:30	Water Aerobics 9:30-10:30
Water Walking 10:30-11:30	Water Walking 10:30-11:30	Water Walking 10:30-11:30	Water Walking 10:30-11:30	Water Walking 10:30-11:30	Water Walking 10:30-11:30
Water Aerobics 10:30-11:30	Water Aerobics 10:30-11:30	Water Aerobics 10:30-11:30	Water Aerobics 10:30-11:30	Water Aerobics 10:30-11:30	Water Aerobics 10:30-11:30
Water Walking 11:30-12:30	Water Walking 11:30-12:30	Water Walking 11:30-12:30	Water Walking 11:30-12:30	Water Walking 11:30-12:30	Water Walking 11:30-12:30
Water Aerobics 11:30-12:30	Water Aerobics 11:30-12:30	Water Aerobics 11:30-12:30	Water Aerobics 11:30-12:30	Water Aerobics 11:30-12:30	Water Aerobics 11:30-12:30
Water Walking 12:30-1:30	Water Walking 12:30-1:30	Water Walking 12:30-1:30	Water Walking 12:30-1:30	Water Walking 12:30-1:30	Water Walking 12:30-1:30
Water Aerobics 12:30-1:30	Water Aerobics 12:30-1:30	Water Aerobics 12:30-1:30	Water Aerobics 12:30-1:30	Water Aerobics 12:30-1:30	Water Aerobics 12:30-1:30
Water Walking 1:30-2:30	Water Walking 1:30-2:30	Water Walking 1:30-2:30	Water Walking 1:30-2:30	Water Walking 1:30-2:30	Water Walking 1:30-2:30
Water Aerobics 1:30-2:30	Water Aerobics 1:30-2:30	Water Aerobics 1:30-2:30	Water Aerobics 1:30-2:30	Water Aerobics 1:30-2:30	Water Aerobics 1:30-2:30
Water Walking 2:30-3:30	Water Walking 2:30-3:30	Water Walking 2:30-3:30	Water Walking 2:30-3:30	Water Walking 2:30-3:30	Water Walking 2:30-3:30
Water Aerobics 2:30-3:30	Water Aerobics 2:30-3:30	Water Aerobics 2:30-3:30	Water Aerobics 2:30-3:30	Water Aerobics 2:30-3:30	Water Aerobics 2:30-3:30
Water Walking 3:30-4:30	Water Walking 3:30-4:30	Water Walking 3:30-4:30	Water Walking 3:30-4:30	Water Walking 3:30-4:30	Water Walking 3:30-4:30
Water Aerobics 3:30-4:30	Water Aerobics 3:30-4:30	Water Aerobics 3:30-4:30	Water Aerobics 3:30-4:30	Water Aerobics 3:30-4:30	Water Aerobics 3:30-4:30
Water Walking 4:30-5:30	Water Walking 4:30-5:30	Water Walking 4:30-5:30	Water Walking 4:30-5:30	Water Walking 4:30-5:30	Water Walking 4:30-5:30
Water Aerobics 4:30-5:30	Water Aerobics 4:30-5:30	Water Aerobics 4:30-5:30	Water Aerobics 4:30-5:30	Water Aerobics 4:30-5:30	Water Aerobics 4:30-5:30
Water Walking 5:30-6:30	Water Walking 5:30-6:30	Water Walking 5:30-6:30	Water Walking 5:30-6:30	Water Walking 5:30-6:30	Water Walking 5:30-6:30
Water Aerobics 5:30-6:30	Water Aerobics 5:30-6:30	Water Aerobics 5:30-6:30	Water Aerobics 5:30-6:30	Water Aerobics 5:30-6:30	Water Aerobics 5:30-6:30

INTRO TO STEP THURSDAY 10:20-11:05
FRIDAY 6:30-7:15
SATURDAY 9:30-10:15

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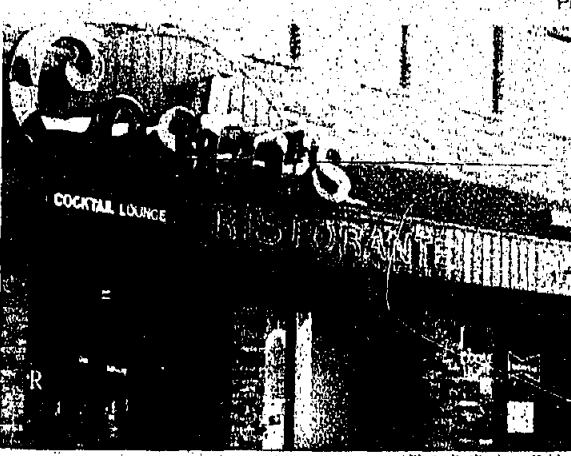
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A Family Business For Over 58 Years

Costa's reflects on 30 years of progress

Costa's Restaurant, located on Chestnut Street in Roselle Park, is a story of progress. More than 30 years ago, Angelo and Anthony Costa and their parents opened a family-style pizzeria after arriving in America in 1952 from Calabria, Italy. The two brothers decided to expand their business, and they started by knocking down the original building and rebuilding a pizzeria and restaurant side by side. The expansion enabled them to offer an elegant but reasonably priced restaurant as well as a catering hall which serves 10 to 200 people comfortably.



Costa's Restaurant has provided Italian dining for more than 30 years.

Over the years, Costa's Restaurant has increased the number of dishes it offers to more than 40 hot and cold varieties. The menu concentrates primarily on Northern Italian and Sicilian dishes, while broadening meal selections to include continental and French entrees.

Over the years, Costa's Restaurant has increased the number of dishes it offers to more than 40 hot and cold varieties. The menu concentrates primarily on Northern Italian and Sicilian dishes, while broadening meal selections to include continental and French entrees.

Hillside Animal Hospital celebrates 3 years

The Hillside Animal Hospital, the township's only full service veterinary facility at the Hillside Shopping Center, 1148 Liberty Ave., recently celebrated its third year in operation.

Dr. Maticy A. Coyle, the facility's veterinarian, is formerly of the Hoboken Animal Hospital. A small animal veterinarian for 23 years, Coyle has a special interest in zoonoses, diseases passed from animal to man such as Lyme disease, rabies and parasites. He is a member of the New Jersey Veterinarian Medical Association and the American Medical Association.

100th ANNIVERSARY

BEST WISHES ON YOUR 100TH ANNIVERSARY AND GOOD LUCK FOR 100 MORE

Mayor Joseph F. Safaryn and Councilmembers of the borough of Roselle

Century 21 appoints two

Century 21 Realty, located in Clark, recently announced several appointments to its office. Robin Mack has joined as a sales associate. Prior to becoming an agent at Century 21 Realty, Mack was in the communications department of a national company. Mack said she decided to join Century 21 Realty because of the education and support services offered by the firm. "The training system is excellent and cannot be compared to anything in the real estate industry today," she said. "The worldwide scope and reputation of Century 21 itself combined with the many tools they provide will help me toward a very successful career in real estate."

"We're very pleased to have Robin and Mike on board," said George Sanguiniano, broker at Century 21 Realty. "They are very bright, motivated individuals with a great deal of potential." Mike Vasilevich has joined as a broker associate. Vasilevich is a licensed real estate agent with more than 18 years in the real estate industry. He will service Clark, Westfield, Cranford and Scotch Plains and specializes in residential and commercial real estate.

Gary Gambino of Century 21 Realty has been named the top sales associate in selling transactions in Union and Middlesex counties. In recognition of the accomplishment, he received a plaque at a special luncheon at the Sheraton Hotel in Iselin.

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Chiropractors urge caution in snow

If you feel the urge to leave the nest, know that your driveway is far from safe as your muscle power will allow, think again.

The International Chiropractors Association advises snow shovelers to be careful. People have hurt themselves while shoveling because of improper lifting, throwing too much snow or simply overexerting.

To help prevent pain and injury, there are some common-sense rules you could follow — do warm-up stretches first, handle moderate amounts of snow at a time, rest frequently, don't overexert and don't shovel if you have heart, lung or back problems.

Most low-back injuries occur when a person bends forward and then turns strenuously to one side. Instead, make one long path on one side of the driveway. Then, in a forward motion, push or shovel the remaining snow the short distance of the driveway. This will prevent constant turning of the body's trunk.

Also be careful of lifting a shovel. Instead, use your feet. This technique weighs as much as 15 to 20 pounds. When held in front of the body, the pressure of the handle does not increase by 15 times the weight lifted, or up to 300 stressful pounds. There is pressure on the spine and back while shoveling. In addition to this, exertion and the frigid air can create a double burden on the cardiovascular system.

A survey by the International Chiropractors' Association in 11 states revealed that snow-shoveling incidents accounted for about 10 percent of chiropractic patient volume in the winter months. Leading the complaints were low- and upper-back pain, sciatica, a shooting, burning pain usually down the back of the leg, and headaches. It is a burning, tingling numbness or pain down the neck, shoulder and arm.

To prevent injuries from snow shoveling:

- Dress warmly and wear a neck scarf and long garment covering the lower back. When the spine is exposed to the cold, the muscles can tighten up and lead to possible muscle incoordination, spinal misalignments and back pain.
- Always stand erect and bend from the knees, not from the waist.

Try to keep an arch in your lower back. When stepping up snow, step with it in front of you instead of twisting and throwing it to one side.

□ Use a long-handled shovel for pushing snow to make it easier to stand upright and a short-handled shovel for throwing snow to keep the weight closer to the body.

□ Push rather than lift snow whenever possible.

□ Alternate your shoveling stance, first with one hand doing the lifting, and then the other; this will prevent overloading the stronger side of your body, thereby equalizing your spine.

□ If you are in poor health, don't take a chance, ask a youngster to shovel for you.

Dr. Stephen Levine is a chiropractor at the South Orange Chiropractic Center, 15 Village Plaza, South Orange.

Clarke committed to serve

Clarke Engineering Co., a J.D. heating and air conditioning contract firm, was founded more than 42 years ago by H.G. Clarke, the company's president.

The company's commitment was to serve businesses and industry in central New Jersey as well as perform residential installations. Clarke said he has seen tremendous changes in the industry over the years. "Not too many homes were air conditioned then, and we usually had to adapt commercial units for residential uses. Most every home air-conditioning system was water cooled, and frequently small cooling towers were installed to conserve water," he said.

"Our sales personnel are all highly trained to select and specify the proper equipment for each installation. We install the high efficiency heating and air conditioning systems, humidifiers, air cleaners and purifiers, attic ventilation fans, night setback thermostats, and other modern day equipment. Today's technology provides us with variable speed fans and compressor motors and sophisticated materials to provide almost 100 percent efficiency," Clarke said.

Plans announced earlier this month for a new branch of the Summit Trust Company to be erected opposite the proposed A&P complex are developments which reflect the changing nature of industrial property within New Jersey, and specifically, within Kenilworth. These types of commercial enterprises will have to live up to their industrial counterparts as far as the goods and services which they provide to the people of the borough as well as the governing body.

Three years ago, one of the borough's newer tenants, Flexi-Van, offered a lease of industrial commercial space with which the borough was familiar. Flexi-Van's strong position as the world's largest chassis lessor made it a serious rateable to be included among the Schering-Plough of the economic new blood, interested in expansion and growth. Both had come to Kenilworth.

George Elks, Flexi-Van's chief executive officer, said a strong relationship between his company and the borough has yielded the storm of any previous misadventures.

"They've acclimated themselves to our business. The town has been very cooperative with Flexi-Van to ensure that we are successful which, in turn, allows us to put some of our profits back into the community," Elks said.

One of the major contributions which Elks' company made this year

was the donation of a new \$7,000 police radio along with a rebuilt front desk at police headquarters.

Commenting on the proposed redevelopment of Volco, Elks said, "I personally welcome the change in the town, the people and the council." Schering-Plough has displayed the benevolent approach to the borough in much the same way as Flexi-Van. Its Drug Discovery Facility, operational for more than a year, has impacted the borough with a solid rationale. "DDF" is as it was a year ago, in full operation," said Joseph Starkey, director of Community Affairs for Schering.

In addition to providing for the company's overall financial growth through development of the latest technology, the science and research data are shared with the educational community in Kenilworth.

One example is Schering's sponsorship of an upcoming visit to Liberty State Science Center for Harding School sixth-graders. "We like to cooperate with the community. We've involved with Harding School, particularly with the enrichment of the science program, and a number of our scientists have been involved in activities with students and teachers at Harding," Starkey said.

Councilman Mike Tripodi proposed an Economic Advisory Council in the fall to address the changing nature of the economic climate within the borough. The seven-member

Tripodi, make a difference in Kenilworth's future and have an impact on the borough's master plan, which is being undertaken by Borough Engineer Mike Disko.

"An outstanding committee, there has been revitalization and development initiatives and with the master plan coming at a key time, it's important that we keep in mind the future economic health of the borough. The economic council could establish and adopt an economic development plan which could be incorporated into the master plan," Tripodi said.

"The advisory council could also map out a strategy for 'old' industrial and the school, the borough has had to concentrate on these main issues besides its regular day-to-day issues." Kenilworth, but in New Jersey as a whole," Tripodi added.

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FINANCIAL STATEMENT AS OF DECEMBER 31, 1993	
ASSETS	
MORTGAGE LOANS	\$ 97,593,455
OTHER LOANS	199,064
REAL ESTATE OWNED	217,753
OFFICE BUILDING - NET	2,722,203
FURNITURE & FIXTURES - NET	335,631
OTHER ASSETS	557,960
INVESTMENT SECURITIES	30,763,607
STOCK-FHLB	1,391,400
LIQUID INVESTMENTS & FEDERAL FUNDS	14,636,743
CASH ON HAND & IN BANKS	1,911,675
TOTAL ASSETS	\$ 159,299,691
LIABILITIES AND NET WORTH	
MEMBERS DEPOSITS	\$ 147,462,678
ADVANCES-FHLB	NONE
TAXES PAID IN ADVANCE	768,638
OTHER LIABILITIES	753,456
NET WORTH	10,324,919
TOTAL LIABILITIES AND NET WORTH	\$ 159,299,691

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Business stands at a crossroads in Kenilworth

By Joseph Niedzielski
Staff Writer

The business structure of Kenilworth stands at a crossroads faced by many small industrial and manufacturing communities within New Jersey.

Since the opening of the Volco site nearly a year ago from heavy industrial to special commercial, the borough has set itself on a course which will greatly affect its future and the present state of the downtown business district on the Boulevard.

Plans announced earlier this month for a new branch of the Summit Trust Company to be erected opposite the proposed A&P complex are developments which reflect the changing nature of industrial property within New Jersey, and specifically, within Kenilworth. These types of commercial enterprises will have to live up to their industrial counterparts as far as the goods and services which they

Women to be honored

The Union County Commission on the Status of Women is sponsoring its second annual dinner honoring 10 women in Union County. The honorees are selected based on their significant contributions to the occupation and/or community. All honorees must live or work in Union County.

The 1994 honorees are: Keiko Harvey for Business/Corporate, Mary C. Segers in Education, Brenda Rhodes as Entrepreneur, Linda Lee

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provide to the people of the borough as well as the governing body.

Three years ago, one of the borough's newer tenants, Flexi-Van, offered a lease of industrial commercial space with which the borough was familiar. Flexi-Van's strong position as the world's largest chassis lessor made it a serious rateable to be included among the Schering-Plough of the economic new blood, interested in expansion and growth. Both had come to Kenilworth.

George Elks, Flexi-Van's chief executive officer, said a strong relationship between his company and the borough has yielded the storm of any previous misadventures.

"They've acclimated themselves to our business. The town has been very cooperative with Flexi-Van to ensure that we are successful which, in turn, allows us to put some of our profits back into the community," Elks said.

One example is Schering's sponsorship of an upcoming visit to Liberty State Science Center for Harding School sixth-graders. "We like to cooperate with the community. We've involved with Harding School, particularly with the enrichment of the science program, and a number of our scientists have been involved in activities with students and teachers at Harding," Starkey said.

Councilman Mike Tripodi proposed an Economic Advisory Council in the fall to address the changing nature of the economic climate within the borough. The seven-member

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Seltzer boasts 1 million square feet of manufacturing space

S. Seltzer Construction Corp. was established and incorporated in November 1979 by Saul Seltzer. The firm's original office was a 20-foot by 20-foot space within the warehouse area of a Kenilworth machine shop provided by a friend of the Seltzers, Albert Bossert of Cannon Tool & Die.

Saul was joined by his wife, Sylvia, serving as executive secretary; Jose Cerasola, general field foreman, a mason and two laborers. Their first construction project was installing brick veneer on a two-story office building in the Borough of Kenilworth.

The project was completed with basic, used mason equipment, operating from the trunk of their own vehicles. Through Saul's reputation and integrity and 15 years of experience with a general contractor in Kenilworth specializing in low-rise industrial/commercial/warehouse buildings, other work was presented to the firm.

The first complete building constructed by Seltzer was a redesigned build factory of 10,000 square feet. The project included the demolition of an existing house, sewer and storm-drain extension and the construction of a water retention system. The Seltzer firm performed all of the foundation work, concrete masonry, decorative block and miscellaneous steel. The company increased its equipment to include a mason forklift, two

trucks, cement mixers, troweling machines and scaffolding.

Scott Seltzer joined the organization on a part-time basis as an estimator while completing his studies at Fairleigh Dickinson University in construction engineering. Scott continued his studies at New Jersey Institute of Technology, where he received a master's degree in civil engineering in 1987. The staff included field personnel and increased to eight.

In 1981, Saul Seltzer was approached by a friend, Joseph Vizzini, to look at Cleveland School in Cranford which was about to be demolished. An inspection of the structure, built in 1913, was found to be substantial and sound. Cranford, in lieu of demolition, advertised the existing building and property for sale. Seltzer and the Vizzini Group, forming the Cleveland Plaza Associates, were the successful bidders. The Planning Board approved the proposed development, utilizing the existing school as an office building on the upper two floors, and the first floor as an enclosed retail mall. A new 10,000 square foot retail complex was also part of the approval. In 1982, upon completion of the development, the Union County Planning Board awarded S. Seltzer Construction Corp. the Outstanding Planning and Architectural Design award for the Cleveland Plaza Project. Today the project still stands as a landmark of

engineering and architectural excellence at a main area of Cranford.

From the firm's original quarters on Solency Circle in Kenilworth, it has moved to a new 7,000 square foot modern, decorative masonry building on Springfield Road in Kenilworth, designed and constructed by Seltzer Construction. Ample storage space is provided for dump trucks, a Lull forklift, a backhoe, cement mixers, troweling machines, vibratory screeds, scaffolding, and other miscellaneous masonry equipment.

Since the company's incorporation, it has been involved in numerous design/build industrial projects, alterations and competitively bid projects confining the majority of their works to Union, Middlesex, and Somerset counties. Some of the buildings completed by S. Seltzer Construction Corp. include a warehouse and office addition to the Ethylene Corp. of Murray Hill, an addition and alteration to Lincoln Mold & Die Corporation of Roselle, new manufacturing and office facilities for Echo Molding in Union, an office and retail complex for Tele-Solutions on Route 22 in Union, a shopping center addition and warehouse distribution center for Toys Appliances in Edison, a warehouse, lumber stacking facility and lumber kiln for Eisen Industries in Union, a manufacturing facility addition for Huddell Steel & Lynn Steel in South Plainfield, a new copper billet manufacturing facility in Kenilworth

for Utlich copper, and Duerr Tool & Die warehouse addition and new loading dock receiving area. The most recently completed project by Seltzer was the 20,000 square foot Somerset County Central Maintenance Facility in Somerville which was dedicated Sept. 7, 1993, completed on schedule and within budget.

Since 1979, the firm has built in excess of 1 million square feet of manufacturing and warehouse space. Seltzer takes particular pride in the quality and workmanship of its masonry, decorative block and concrete work. Scott Seltzer and Jose Cerasola are licensed by the American Concrete Flatwork Technicians and Concrete Flatwork Finishers. They are two of only three people certified in New Jersey by the ACL.

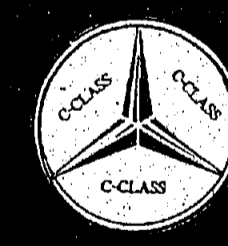
S. Seltzer Construction Corp. is an active participant in the Borough of Kenilworth and its civic functions. Saul Seltzer served as president of the Kenilworth Manufacturers' Association, president of the Kenilworth Rotary Club, advisor to the Kenilworth Planning Board, and as a member of the Committee to Review and Rewrite the Zoning Ordinance appointed by the mayor.

The company is staffed by competent and qualified craftsmen and professionals whose total goal is to provide excellence in all projects from conceptual to completion. It offers construction management services and complete building construction from initial land acquisition, engineering and design services, municipal approvals and construction.

Letter writers

Readers are encouraged to write letters to the editor expressing views on topics of interest. Letters should be typed, double-spaced or legibly handwritten and no longer than 2 1/2 pages. When necessary, letters will be edited for length, clarity and fairness.

For purposes of verification, all letters must include a name, address and daytime telephone number. Unsigned letters will not be published. Names may be withheld from print in certain circumstances upon the request of the writer and with approval of the editor. Address letters for consideration to: Letters to the editor, 1201 Snyvoon Ave., P.O. Box 3100, Union, 07083. The deadline for letters is 9 a.m. Monday.



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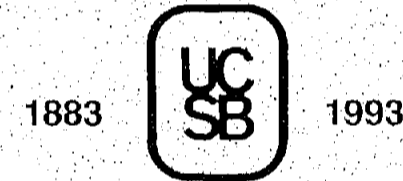
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We wish to thank our loyal family of depositors for their confidence and trust which has brought the bank to its position of strength and high regard within the banking industry. Today, Union County Savings Bank is considered one of the safest and strongest banks in the United States.

**Statement of Condition
December 31, 1993**

ASSETS

Cash on Hand and in Banks	\$ 7,857,658.89
U.S. Governmental Securities	180,111,275.82
Other Bonds	157,475,991.17
Stocks	10,348,769.94
Real Estate Mortgage Loans, Net	112,303,654.96
Call Loan Loans	2,533,019.95
Other Loans	86,420,000.00
Furniture and Fixtures	303,778.77
Banking Equipment	1,850,782.69
Interest Accrued on Investments	7,182,735.17
Other Assets	947,262.75
Total	\$ 496,174,793.69

LIABILITIES

Due Depositors	\$ 421,745,475.59
Official Checks Outstanding	1,201,958.71
Mutual Funds Escrow Account	416,118.88
Other Liabilities	2,552,448.44
Surplus and Reserves	10,838,801.17
Total	\$ 496,174,793.69

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ROBERT M. FRAWLEY	Vice President
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